



Pricing Proposal
 Quotation #: 18300515
 Created On: Jan-14-2020
 Valid Until: Feb-28-2020

ALACHUA COUNTY INFO SERVICES

Inside Account Manager

Virgilio Vensamoye

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Julian Paredes

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 Somerset, NJ 08873
 Phone: 800-543-0432
 Fax: 732-868-6055
 Email: Julian_Paredes@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Complete Backup & Recovery for Mailboxes & Cloud Apps, Per User, Subscription CommVault Systems - Part#: CV-BR-MB-31 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Serial #: New CommCell Note: 3 Year Term, 1 Payment	1200	\$24.72	\$29,664.00
2 Commvault Complete Backup & Recovery for Physical Servers - Subscription license (3 years) - 1 operating instance - upfront - Monthly Rate CommVault Systems - Part#: CV-BR-OI-31 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Serial #: New CommCell Note: 3 Year Term, 1 Payment	25	\$1,557.73	\$38,943.25
3 Commvault Complete Backup & Recovery for Virtualized Environments - Subscription license (3 years) - 10 virtual machines - upfront - Monthly Rate CommVault Systems - Part#: CV-BR-VM10-31 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Serial #: New CommCell Note: 3 Year Term, 1 Payment	17	\$2,254.54	\$38,327.18
4 CommVault Training Credits - pre-purchasing training funds unit CommVault Systems - Part#: ED-TR-UNIT Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Serial #: New CommCell	20	\$238.75	\$4,775.00
5 HPE ProLiant DL360 Gen10 - Server - rack-mountable - 1U - 2-way - RAM 0 GB - SATA - hot-swap 2.5" - no HDD - GigE - monitor: none - CTO Hewlett Packard Enterprise - Part#: 867959-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$999.50	\$1,999.00
6 867959-B21 ABA Hewlett Packard Enterprise - Part#: 867959-B21 ABA Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$0.00	\$0.00

7	HPE DL360 Gen10 Xeon-S 4208 FIO Kit HPE - Part#: P02571-L21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$470.00	\$940.00
8	HPE SmartMemory - DDR4 - 16 GB - DIMM 288-pin - 2933 MHz / PC4-23400 - CL21 - 1.2 V - registered - ECC Hewlett Packard Enterprise - Part#: P00922-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	4	\$285.40	\$1,141.60
9	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: P00922-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	4	\$0.00	\$0.00
10	HPE Read Intensive - Solid state drive - 240 GB - hot-swap - 2.5" SFF - SATA 6Gb/s - with HPE Smart Carrier Hewlett Packard Enterprise - Part#: P04556-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	4	\$179.50	\$718.00
11	Factory integrated HPE - Part#: P04556-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	4	\$0.00	\$0.00
12	HPE Mixed Use - Solid state drive - 480 GB - hot-swap - 2.5" SFF - SATA 6Gb/s - with HPE Smart Carrier Hewlett Packard Enterprise - Part#: P07922-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	4	\$306.60	\$1,226.40
13	Factory integrated Hewlett Packard Enterprise - Part#: P07922-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	4	\$0.00	\$0.00
14	HPE 562T - Network adapter - PCIe 3.0 x4 - 10Gb Ethernet x 2 - for ProLiant DL20 Gen10, ML110 Gen10, ML30 Gen10, ML350 Gen10, XL270d Gen10, XL450 Gen10 Hewlett Packard Enterprise - Part#: 817738-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$426.20	\$852.40
15	Factory Integrated Hewlett Packard Enterprise - Part#: 817738-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$0.00	\$0.00
16	HPE 96W Smart Storage Battery 145mm Cbl HPE - Part#: P01366-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$74.20	\$148.40
17	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: P01366-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$0.00	\$0.00

18	HPE Smart Array P408I-A SR Gen10 - Storage controller (RAID) - 8 Channel - SATA 6Gb/s / SAS 12Gb/s - 12 Gbit/s - RAID 0, 1, 5, 6, 10, 50, 60, 1 ADM, 10 ADM - PCIe 3.0 x8 - for ProLiant DL360 Gen10, DL380 Gen10, XL270d Gen10, XL450 Gen10 Hewlett Packard Enterprise - Part#: 804331-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$301.80	\$603.60
19	HPE Smart Array P408I-A SR Gen10 - Storage controller (RAID) - 8 Channel - SATA 6Gb/s / SAS 12Gb/s - 1.2 GBps - RAID 0, 1, 5, 6, 10, 50, 60, 1 ADM, 10 ADM - PCIe 3.0 x8 - factory integrated Hewlett Packard Enterprise - Part#: 804331-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$0.00	\$0.00
20	HPE Eth 10Gb 2p 562FLR-T Adptr HPE - Part#: 817745-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$402.40	\$804.80
21	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: 817745-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$0.00	\$0.00
22	HPE 800W FS Plat Ht Plg LH Pwr Sply Kit HPE - Part#: 865414-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	4	\$190.60	\$762.40
23	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: 865414-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	4	\$0.00	\$0.00
24	HPE Integrated Lights-Out Advanced - License + 3 Years 24x7 Support - 1 server - for ProLiant DL160 Gen10, DL20 Gen9, DL360 Gen10, DL380 Gen10, DL580 Gen9, ML30 Gen9 Hewlett Packard Enterprise - Part#: BD505A Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$275.90	\$551.80
25	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: BD505A 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$0.00	\$0.00
26	HPE - Cable management arm - 1U - for Cloudline CL2600 Gen10; ProLiant DL360 Gen10, DL380 Gen10; SimpliVity 325 Gen10 Hewlett Packard Enterprise - Part#: 734811-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$21.20	\$42.40
27	HPE - Rack rail kit - 1U - factory integrated Hewlett Packard Enterprise - Part#: 734811-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$0.00	\$0.00
28	HPE DL360 Gen10 SFF SID Pwr Module Kit HPE - Part#: 867996-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$78.90	\$157.80

29	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: 867996-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$0.00	\$0.00
30	HPE 1U Gen10 SFF Easy Install Rail Kit HPE - Part#: 874543-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$53.00	\$106.00
31	HPE Small Form Factor Easy Install Rail Kit - Rack rail kit - 1U - factory integrated Hewlett Packard Enterprise - Part#: 874543-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$0.00	\$0.00
32	NC/NR NMSO 3Y PROACTIVE C-ARE24X7 SERVICE Hewlett Packard Enterprise - Part#: H1K92A3 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$0.00	\$0.00
33	HPE ILO ADVANCED NON BLADE - 3YR SUPPORT HP, Inc. - Part#: H1K92A3 R2M Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$20.20	\$40.40
34	HPE DL360 GEN10 SUPPORT Hewlett Packard Enterprise - Part#: H1K92A3 WAG Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	2	\$2,247.20	\$4,494.40
35	HPE ProLiant DL360 Gen10 - Server - rack-mountable - 1U - 2-way - RAM 0 GB - SATA - hot-swap 2.5" - no HDD - GigE - monitor: none - CTO Hewlett Packard Enterprise - Part#: 867959-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$999.41	\$2,998.23
36	867959-B21 ABA Hewlett Packard Enterprise - Part#: 867959-B21 ABA Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$0.00	\$0.00
37	Intel Xeon Gold 5218 - 2.3 GHz - 16-core - 32 threads - 22 MB cache - LGA3647 Socket - factory integrated Hewlett Packard Enterprise - Part#: P02592-L21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$1,187.65	\$3,562.95
38	HPE 32GB 2Rx4 PC4-2933Y-R Smart Kit HPE - Part#: P00924-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	12	\$533.12	\$6,397.44
39	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: P00924-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	12	\$0.00	\$0.00
40	HPE Mixed Use - Solid state drive - 3.84 TB - hot-swap - 2.5" SFF - SATA 6Gb/s - with HPE Smart Carrier	12	\$2,455.94	\$29,471.28

Hewlett Packard Enterprise - Part#: P00896-B21
Contract Name: NASPO Computer Equipment
Contract #: MNNVP-134

41	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: P00896-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	12	\$0.00	\$0.00
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42	HPE Read Intensive - Solid state drive - 480 GB - hot-swap - 2.5" SFF - SATA 6Gb/s - with HPE Smart Carrier Hewlett Packard Enterprise - Part#: P04560-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	6	\$237.71	\$1,426.26
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43	Factory integrated HPE - Part#: P04560-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	6	\$0.00	\$0.00
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44	HPE 562T - Network adapter - PCIe 3.0 x4 - 10Gb Ethernet x 2 - for ProLiant DL20 Gen10, ML110 Gen10, ML30 Gen10, ML350 Gen10, XL270d Gen10, XL450 Gen10 Hewlett Packard Enterprise - Part#: 817738-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$426.18	\$1,278.54
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45	Factory Integrated Hewlett Packard Enterprise - Part#: 817738-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$0.00	\$0.00
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46	HPE 96W Smart Storage Battery 145mm Cbl HPE - Part#: P01366-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$74.12	\$222.36
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47	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: P01366-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$0.00	\$0.00
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48	HPE Smart Array P408I-A SR Gen10 - Storage controller (RAID) - 8 Channel - SATA 6Gb/s / SAS 12Gb/s - 12 Gbit/s - RAID 0, 1, 5, 6, 10, 50, 60, 1 ADM, 10 ADM - PCIe 3.0 x8 - for ProLiant DL360 Gen10, DL380 Gen10, XL270d Gen10, XL450 Gen10 Hewlett Packard Enterprise - Part#: 804331-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$301.76	\$905.28
<hr/>				
49	HPE Smart Array P408I-A SR Gen10 - Storage controller (RAID) - 8 Channel - SATA 6Gb/s / SAS 12Gb/s - 1.2 GBps - RAID 0, 1, 5, 6, 10, 50, 60, 1 ADM, 10 ADM - PCIe 3.0 x8 - factory integrated Hewlett Packard Enterprise - Part#: 804331-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$0.00	\$0.00
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50	HPE Eth 10Gb 2p 562FLR-T Adptr HPE - Part#: 817745-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$402.35	\$1,207.05

51	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: 817745-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$0.00	\$0.00
52	HPE 800W FS Plat Ht Plg LH Pwr Sply Kit HPE - Part#: 865414-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	6	\$190.59	\$1,143.54
53	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: 865414-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	6	\$0.00	\$0.00
54	HPE Integrated Lights-Out Advanced - License + 3 Years 24x7 Support - 1 server - for ProLiant DL160 Gen10, DL20 Gen9, DL360 Gen10, DL380 Gen10, DL580 Gen9, ML30 Gen9 Hewlett Packard Enterprise - Part#: BD505A Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$275.88	\$827.64
55	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: BD505A 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$0.00	\$0.00
56	HPE - Cable management arm - 1U - for Cloudline CL2600 Gen10; ProLiant DL360 Gen10, DL380 Gen10; SimpliVity 325 Gen10 Hewlett Packard Enterprise - Part#: 734811-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$21.18	\$63.54
57	HPE - Rack rail kit - 1U - factory integrated Hewlett Packard Enterprise - Part#: 734811-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$0.00	\$0.00
58	HPE DL360 Gen10 SFF SID Pwr Module Kit HPE - Part#: 867996-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$78.88	\$236.64
59	FACTORY INTEGRATED Hewlett Packard Enterprise - Part#: 867996-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$0.00	\$0.00
60	HPE 1U Gen10 SFF Easy Install Rail Kit HPE - Part#: 874543-B21 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$52.94	\$158.82
61	HPE Small Form Factor Easy Install Rail Kit - Rack rail kit - 1U - factory integrated Hewlett Packard Enterprise - Part#: 874543-B21 0D1 Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$0.00	\$0.00
62	NC/NR NMSO 3Y PROACTIVE C-ARE24X7 SERVICE Hewlett Packard Enterprise - Part#: H1K92A3	3	\$0.00	\$0.00

Contract Name: NASPO Computer Equipment
Contract #: MNNVP-134

63	HPE ILO ADVANCED NON BLADE - 3YR SUPPORT HP, Inc. - Part#: H1K92A3 R2M Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$20.19	\$60.57
64	HPE DL360 GEN10 SUPPORT Hewlett Packard Enterprise - Part#: H1K92A3 WAG Contract Name: NASPO Computer Equipment Contract #: MNNVP-134	3	\$2,247.11	\$6,741.33
			Total	\$183,000.30

Additional Comments

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0Please Note: HP, Inc. has a zero returns policy on custom build PCs. Ink and toner are also considered non-returnable

Please Note: Hewlett Packard Enterprise has a zero returns policy on custom build machines.

Please Note: Commvault has a zero returns policy.

1. By issuing a purchase order or acknowledging this quote, when applicable, Customer certifies that employees at each of their locations adhere to all applicable export and re-export control laws and regulations covering the distributed products purchased and/or received by the Customer.
2. By issuing a purchase order or acknowledging this quote, and when applicable, Customer understands that the commodities, software and/or technology ("Items") it purchases or receives under this quote may be subject to export, re-export, or other restrictions. Customer agrees to comply with all applicable laws and regulations relating to the export and re-export of such Items obtained by Customer.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

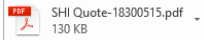


Fri 1/31/2020 11:33 AM

Julian Paredes <Julian_Paredes@SHI.com>

RE: Quote #18300515

To: Chris San Chirico; Leira Cruz Caliz
You replied to this message on 1/31/2020 11:47 AM.



Phish Alert Action Items

+ Get more add-ins

Good Morning Leira,

Happy Friday all! Please see attached for the refreshed SHI quote. This is valid until end of February.

Thank you!

Julian Paredes | SHI | Inside Account Manager
Florida Team Toll Free: 800-543-0432 | Fax: 732-868-6055 | Email: FloridaTeam@shi.com
Southeast Team (AL, GA, NC, SC) Toll Free: 800-715-3197 | Fax: 732-868-6055 | Email: SoutheastTeam@shi.com

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(*How was my service?* Contact – Senior_Management@shi.com)

From: Chris San Chirico
Sent: Thursday, January 30, 2020 4:46 PM
To: Leira Cruz Caliz <lcruzcaliz@alachuacounty.us>; Julian Paredes <Julian_Paredes@SHI.com>
Subject: RE: Quote #18300515

Thanks Leira! We'll update & resend shortly...

Chris San Chirico | Account Executive – North Florida Local Government
Phone: 352-552-1795 | Chris_SanChirico@shi.com | www.shi.com

Florida Inside Sales Team | floridateam@shi.com | Phone: 800-543-0432 | Fax: 732-868-6055

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Connect with us at:    

From: Leira Cruz Caliz <lcruzcaliz@alachuacounty.us>
Sent: Thursday, January 30, 2020 4:29 PM
To: Chris San Chirico <Chris_SanChirico@SHI.com>; Julian Paredes <Julian_Paredes@SHI.com>
Subject: Quote #18300515

This message has originated from an External Source. Please use proper judgment and caution when opening attachments, clicking links, or responding to this email.

Good afternoon,

It has come to my attention that the department has created a Purchase Order for quote # 18300515. Unfortunately this will need Board approval to move forward. The Board meeting this will be presented is February 11, 2020, but the quote is set to expire on the 7th. Can you provide an extension for this quote?

Thank you for your continued help and cooperation,



Leira Cruz Cáliz
Procurement Agent I
12 SE. 1st Street,
Gainesville FL 32601
352.374.5202

