

RESUME:

Eric Drummond

Title:	Vice President, Business Development
City of Residence:	Gainesville, FL
Education:	BSBC Building Construction with Highest Honors, University of Florida (1998)
Certifications / Registrations:	<p>Certified General Contractor #1521849</p> <p>OSHA 30 Hour Construction Safety and Health Certified</p> <p>LEED AP ID+C</p> <p>US EPA Lead RRP Certified Renovator</p> <p>American Institute of Contractors, Associate Constructor</p>
Professional Societies & Activities:	<p>- Builders Association of North Central Florida- President (2018), Board Member (2012-Present)</p> <p>- Alachua County Planning Commission, Vice-Chair, 2016-2019</p> <p>- Southwest Advocacy Group CHILD Center, Board Member, (2019-Present)</p> <p>- Ronald McDonald House of North Central Florida, Board Member, (2016-2018)</p>
Employment History:	<p>Charles Perry Partners, Inc (2020-Present) – Vice President, Business Development</p> <ul style="list-style-type: none"> Managed overall strategy for new business acquisition for the North Central Florida region and led presentations and pursuits for all projects in the region. <p>Charles Perry Partners, Inc (2014-2020) – Project Director</p> <ul style="list-style-type: none"> Managed Diversified Projects Division (approx. 30+ people) and directly handled overall client maintenance. Focused on generating new work and overseeing multiple continuing service contracts with government agencies <p>Oelrich Construction, Inc. (2003-2013) – Principal</p> <ul style="list-style-type: none"> Business partner involved in the original founding and subsequent growth to \$11M annual volume Managed client accounts for University of Florida Department of Housing, Facilities Planning, Physical Plant, City of Gainesville Redevelopment Agency, Alachua County Facilities, School Board of Alachua County, Gainesville Regional Utilities, and many other private businesses <p>PPI Construction Management, Inc. (1998-2003) - Superintendent</p> <ul style="list-style-type: none"> Directly managed the day-to-day onsite construction activities for construction projects ranging from \$2M to \$20M across North Central Florida Responsible for schedule maintenance, subcontractor scheduling, quality control, punchlist management, daily client and user group interaction