

SOLE SOURCE CERTIFICATION

VENDOR NAME: AK & Associates

COMMODITY: (General Description): 9-1-1 Telephone System Annual Maintenance

INITIAL ALL ENTRIES BELOW THAT APPLY TO THE PROPOSED PURCHASE. ATTACH ADDITIONAL DATA OR SUPPORT DOCUMENTATION IF NECESSARY (MORE THAN ONE ENTRY WILL APPLY TO MOST SOLE SOURCE PRODUCTS OR SERVICES).

SOLE SOURCE CERTIFICATION:

- 1. PARTS/EQUIPMENT CAN ONLY BE OBTAINED FROM ORIGINAL MANUFACTURER - NOT AVAILABLE THROUGH DISTRIBUTORS. (ITEMS 3,4,5, OR 6 MUST ALSO BE COMPLETED)
- 2. ONLY AUTHORIZED AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER. (ITEMS 3,4,5, OR 6 MUST ALSO BE COMPLETED)
- 3. X PROPRIETARY ITEM/SERVICE (EXPLAIN BELOW)
- 4. PARTS/EQUIPMENT NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER (EXPLAIN BELOW)
- 5. THIS IS THE ONLY KNOWN ITEM/SOURCE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (EXPLAIN BELOW)
- 6. PARTS/EQUIPMENT ARE REQUIRED FROM THIS VENDOR TO PROVIDE STANDARDIZATION (EXPLAIN BELOW)
- 7. NONE OF THE ABOVE APPLY. EXPLANATION FOR SOLE SOURCE REQUEST IS DETAILED BELOW:

COMMENTS/EXPLANATIONS: (USE REVERSE SIDE IF NECESSARY)

Per written correspondence from the Vice President of Sales for Solacom on 7 December 2020, AK & Associates is the only Solacom distributor that can provide local support in central Florida for the Alachua County Guardian system. See attached.

The E911 grant application associated with the expenditure, requires requesting agencies to follow all State and Local Procurement procedures and provide proof with the grant application. That is why this sole source is requested prior to a POR.

THE BASIS OF THE FOREGOING, I RECOMMEND THAT COMPETITIVE PROCUREMENT BE WAIVED AND THAT THE SERVICE OR MATERIAL ON THE ATTACHED REQUISITION BE PURCHASED AS A SOLE SOURCE COMMODITY.

SIGNED: Cheryl Ellis
DEPARTMENT DIRECTOR

DEPT/DIV: Fire Rescue

APPROVED: Larry M. Sapp
PURCHASING MANAGER

DATE: 3/22/2021

APPROVED: Tommy Crosby
ASSISTANT COUNTY MANAGER BUDGET & FISCAL SERVICES

DATE: 3/22/2021

****PURCHASE OVER \$50,000**

APPROVED: _____
CHAIRMAN OF THE BOARD

DATE: _____



Alachua County Board of County Commissioners Procurement Division
12 SE 1st Street, 3rd Floor, Gainesville, FL 32601
Phone-(352) 374-5202

Intended Sole Source Purchase

9-1-1 TELEPHONE SYSTEM ANNUAL MAINTENANCE

Date Posted: 3/17/2021 to 3/26/2021

Contact: Mandy Mullins, Procurement Agent 1
Alachua County Procurement Division
352-384-3090
mmullins@alachuacounty.us

The description of services intended for purchase from a sole source is posted in accordance with section 287.057(3)(c), Florida Statutes and will be posted for a minimum of 7 business days. If you as a prospective vendor believe that you have the ability to supply the commodities or contracted services listed below, you must contact mmullins@alachuacounty.us prior to 8:00am Eastern Time on 3/26/2021.

Commodity or Service Required:

9-1-1 TELEPHONE SYSTEM ANNUAL MAINTENANCE

Description:

Alachua County Fire Rescue Services is seeking to execute a sole source for 9-1-1 TELEPHONE SYSTEM ANNUAL MAINTENANCE with AK Associates for support of the Alachua County Guardian System

Intended Sole Source:

AK Associates

Justification for Sole Source Acquisition:

AK Associates is the only Solacom distributor that can provide local support in Central Florida for the **Alachua County Guardian System**.

Recommended Procurement Approach:

For the reason stated above, Alachua County Procurement Division intends to utilize the Sole Source Procurement method to contract with **AK Associates**, for supplying the above.



December 7, 2020

A Keith Godwin, CPM, ENP
Alachua County

Dear Mr. Godwin,

The purpose of this correspondence is to confirm to you that AK Associates is the only Solacom distributor that can provide local support in central Florida for the Alachua County Guardian system.

If you have any questions please feel free to contact me.

Sincerely,

A handwritten signature in cursive script that reads "Anthony A. Parrott".

Anthony A. Parrott
Vice President of Sales
937-609-1911
Solacom Technologies Incorporated

Notice of Intent Intended Sole Source Purchase 9-1-1 TELEPHONE SYSTEM ANNUAL MAINTENANCE

Active

1

Planholders

62

Broadcast to

0

Supplemental Suppliers

1

Watchers

0

Post Bid Viewers

Bid Details

Agency Name	Alachua County Procurement
Bid Writer	Mandy Mullins
Bid ID	NSA-2021-03-16-mm-0-2021/MM
Bid Type	NSA - Notice of Intent to Award a Sole Source
Broadcast Date	03/17/2021 5:00 AM Eastern
Fiscal Year	2021
Due	03/26/2021 8:00 AM Eastern
Bid Status Text	<p>Alachua County Board of County Commissioners Procurement Division 12 SE 1st Street, 3rd Floor, Gainesville, FL 32601 Phone-(352) 374-5202 Intended Sole Source Purchase 9-1-1 TELEPHONE SYSTEM ANNUAL MAINTENANCE Date Posted: 3/17/2021 to 3/26/2021 Contact: Mandy Mullins, Procurement Agent 1 Alachua County Procurement Division 352-384-3090 mmmullins@alachuacounty.us The description of services intended for purchase from a sole source is posted in accordance with section 287.057(3)(c), Florida Statutes and will be posted for a minimum of 7 business days. If you as a prospective vendor believe that you have the ability to supply the commodities or contracted services listed below, you must contact mmmullins@alachiucounty.us prior to 8:00am Eastern Time on 3/26/2021. Commodity or Service Required: 9-1-1 TELEPHONE SYSTEM ANNUAL MAINTENANCE Description: Alachua County Fire Rescue Services is seeking to execute a sole source for 9-1-1 TELEPHONE SYSTEM ANNUAL MAINTENANCE with AK Associates for support of the Alachua County Guardian System Intended Sole Source: AK Associates Justification for Sole Source Acquisition: AK Associates is the only Solacom distributor that can provide local support in Central Florida for the Alachua County Guardian System. Recommended Procurement Approach: For the reason stated above, Alachua County Procurement Division intends to utilize the Sole Source Procurement method to contract with AK Associates, for supplying the above.</p>

Scope of Work

This is not a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the County intends to negotiate and award with only one source under the authority of and in accordance with Florida State Statute 287.057(3)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

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Documents

 [Download all documents](#)

Filename	Type	Date Modified	Status
AK Associates Sole So...	Attachment	03/16/2021	Complete

Distribution Info

Bid Bond	None
Plan (blueprint)	None
eBidding	No
Distributed By	DemandStar
Distribution Method	Download and Mail
Distribution Options	Bid has no blueprints associated with it

Publications

[View Legal Ad](#)

Pre-Bid Conference

 No Pre-Bid Conference Available

Statistics

Planholders	There are 1 Planholders for this bid.
Filtered	No
Broadcast List	62 Suppliers have been notified Export
Post-Bid Viewers	There are 0 Post-Bid viewers
Supplemental Suppliers	0 Supplemental Suppliers

Commodity Code

[\[007-838-45\]](#) Emergency Radio/Telephone Systems, 411, 911 etc., Dispatch

[\[016-939-72\]](#) Radio, Telecommunications, Telephone Equipment, Including 911 Systems and Facsimile Transceivers, Maintenance and Repair