

REQ.20/21

REQUISITION FORM FY 20/21

DATE PREPARED: 11/02/2020

REQ. CONTACT PERSON: Gerald Bailey / Randy Look / James Pagliuca

REASON: Replacement vehicle for 3850 and additional for Training officer

VENDOR # OR NAME: Alan Jay Automotive Group #1002420

CONTACT & TEL: Scott Wilson P: (863) 402-4234 F: (863) 402-4221 M: 863-991-4693

EMAIL ADDRESS: scott.wilson@alanjay.com

VENDOR ADDRESS: P.O. Box 9200 Sebring, FL 33871-9200

SHIP TO: PW-WC-LA-FT (CIRCLE ONE)

DELIVER BY DATE: 9/30/21

ITEM DESCRIPTION:

LINE #1: Sourcewell Contract bid # 2021-120716-NAF &06
(2) 2021 Ford Expedition Max XL 4WD SSV (K1G 102A)
(see attached vehicle specifications and options) quote #28324-1

QTY.: (2)

ORDER UOM: EACH

UNIT COST: \$ 60,653.63

TOTAL REQ. AMT. \$ 121,307.26

ACCOUNT# 506
001.54.5450.526.64.00

APPROVED: Gerald D. Bailey 11/4/2020
ASST. PW DIRECTOR DATE

CAPITAL OUTLAY #

APPROVED: DIRECTOR DATE

FISCAL ASST: 2021-1219 DATE

COMMENTS: (2) trucks 1 Replacement for 3850 and 1 additional for Training Officer
(see additional options and quote) # 28324-1

# Sourcewell

Bid Award # 2021-120716-NAF &6  
2021 FORD EXPEDITION MAX XL UTILTY 4WD

Order Code	Factory Options	Base Price \$41,588.00 Price
YZLH	Exterior Color Oxford White with Charcoal Black	0.00
99T 44U	3.5L ECOBOOST with 10-SPD Auto Trans	0.00
102A	SSV Package W/Column shift	0.00
RKE	Remote Keyless Entry	0.00
BUC	Factory Back Up Camera	0.00
66R	Reverse Sensing System	105.00
Rear A/C	AUX Air Conditioning	0.00
18B	Black Platform Running Boards	400.00
Total Factory Options		\$ 505.00

Order Code	Contract Options	Price
UHF2150A	Whelen Head Light Flasher	38.00
GB2-STT-RR	DUO LEGACY Light bar with E-Z Light bar mount kit	1,572.00
CCSRN5-ALACH	Carbide APM light control module	798.00
CCSRN4DA	WC External amplifier w/siren speaker and mount kit	452.00
CANEM16	16 Output expansion module	160.00
NP6BB	(2) Nano-6 Pioneer lights	358.64
M4DWR	(2) M4 Driving / Warning lights (RED)	323.00
PSD02FCR	(2) Striplite +Duo flasher (Red/Wht)	237.26
ITRAYW8-IS488-		
DUO-RR-A	8-Lamp Duo rear RST series Edge light bar	1,037.00
D880000	Dominator 8 Super Red for grill guard	423.00
VTX609R	(2) WEC Omni directional light head (RED)	132.00
TLIR	(2) ION T-Series Linear light (RED)	187.00
TLI2D	(2) ION T-Series Linear Duo (RED/WHT)	217.00
M7R	(2) M7 LED Flasher (RED)	329.00
S3COCD CR	(2) 3" Round Compartment light (WHT)	104.00
KUS51-03-1106	Kussmaul Auto eject Charging System	1,110.00
LIGHT INSTALL	Installation of complete Emergency light package	2,940.00
PRE WIRE	Pre Wire Customer Supplied Cat 5 Cable	262.00
PRO GUARD PB	Pro Guard push bumper installed	665.00
CC-WBOS-25	Troy Wide Body center console w/arm rest	873.44

CM-SDMNT-		
SL-LED	Troy side mount computer mount	493.86
CP-FS3D-WB1	Troy Full size Command Post 48" w x 36" l x 25" h	5,847.93
Total Bid Contract Options		\$ 18,560.63

Total cost per truck \$ 60,653.63

Total purchase price for (2) trucks \$121,307.26

Vendor: Alan Jay Automotive Network  
 PO Box 9200  
 Sebring, FL 33871-9200  
 Contact: Scott Wilson  
 Email: [scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)  
 Phone: (863) 402-4234  
 Mobile: (863) 381-3411  
 Fax: (863) 402-4221

**Replacement for 3850**  
**1 Additional for Training Officer**  
 Quote #28324-1



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	28324-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-381-3411	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
10/29/2020

# QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/29/2020

REQUESTING AGENCY	ALACHUA COUNTY BOARD OF COUNTY COMMISSIONERS		
CONTACT PERSON	RANDY LOOCK	EMAIL	Rloock@alachuacounty.us
PHONE	352-213-2391	MOBILE	FAX

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com**

MODEL	K1G 102A	MSRP	\$51,835.00
2021 FORD EXPEDITION MAX XL 4WD 131" WB SSV			
CUSTOMER ID	FIRE COMMAND	NJPA PRICE	\$41,588.00
BED LENGTH	SUV		

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ LH	Oxford White Exterior Paint with Ebony, Cloth Front Bucket Seats -inc: 5-passenger seating, 6-way power driver seat w/manual recline and power lumbar and 2-way manual passenger seat	\$0.00
99T 44U	Engine: 3.5L EcoBoost V6 -inc: auto start-stop technology (STD) / Transmission: 10-Speed Automatic w/SelectShift (STD)	\$0.00
102A	Equipment Group 102A SSV -inc: Skid Plates, fuel tank underbody protection, Center Console Delete Deletes armrest and storage bin w/lid, Vinyl 2nd Row Seating, Electronic Limited Slip w/3.73 Axle Ratio, Wheels: 17" Steel, Vinyl Floor Covering, Column Shifter, Running Board Delete, Tires: P265/70R17 AT OWL *CREDIT*	\$0.00
NO SPOT	CUSTOMER DID NOT REQUEST LEFT HAND SPOT LAMP	\$0.00
RKE	REMOTE KEYLESS ENTRY (STD)	\$0.00
BUC	FACTORY BACK UP CAMERA (Camera display in 4" Center Stack is Standard) (Must add Order Code 87R for Rear View Mirror Display)	\$0.00
66R	Reverse Sensing System	\$105.00
REAR AC	Rear HVAC w/Separate Controls	\$0.00
18B	BLACK PLATFORM RUNNING BOARDS	\$400.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	\$505.00
UHF2150A	-Part Only- WHELEN SS HEADLIGHT FLASHER (May Be tied into DRL)		\$38.00
GB2-STT-RR	-Part Only- 55" CUSTOM DUO LEGACY BAR. FRONT IS 1/2 RED 1/2 RED WITH OVERRIDE TO WHITE SCENE. CORNERS ARE 1/2 RED 1/2 RED WITH OVERRIDE TO GREEN FOR COMMAND. REAR IS 1/2 RED 1/2 RED WITH OVERRIDE TO AMBER ARROW. 2 CUSTOM PODS IN THE REAR ARE TRIO RED FOR STOP LIGHT. E-Z LIGHTBAR MOUNT KIT #98, ROOF RACK MOUNT 2018-19 EXPEDITION		\$1,572.00
CCSRN5-ALACH	-Part Only- CARBIDE APM CONTROL MODULE WITH CANPORT OBDII INTERFACE. INSTALL KIT FOR CCSRN5, 2016-17 FORD UTILITY, SEDAN, F150 AND 2016-17 DODGE CHARGER ( INCLUDED WITH CCSRN5 ) CANTROL (CENCOM TYPE) CONTROL HEAD WITH 21 BUTTONS AND ONE SLIDE SWITCH AND ONE MIC. NO CHARGE WHEN PURCHASED WITH CANTROL		\$798.00
CCSRN4DA	-Parts Only- WC EXTERNAL AMPLIFIER (2) SA315P SPEAKER, BLACK PLASTIC, SAK64D Speaker Bracket Driver Side, SAK64P Speaker Bracket Passenger side (2018-19 Ford Expedition)		\$452.00
CANEM16	-Part Only- 16 OUTPUT EXPANSION MODULE		\$160.00
NP6BB	-Parts Only- (2) NANO-6 PIONEER BAIL MT 12V BLK		\$358.64
M4DWR	-Parts Only- (2) M4 DRIVING/WARNING LT RED		\$323.00
PSD02FCR	-Parts only- (2) STRIPLITE+ DUO FLASHER RED/WHT		\$237.26
ITRAYW8-IS488-DUO-RR-A	8-LAMP DUO REAR RST SERIES INNER EDGE FOR FORD 2018-2019 EXPEDITION, BAR IS 1/2 RED 1/2 RED WITH OVERRIDE TO AMBER ARROW, INCLUDES 8 # ISDK MODLUES		\$1,037.00
D880000	-Part Only- Dominator 8 Super LED 8 RED (For Grille Guard)		\$423.00
VTX609R	-Parts Only- (2) WEC OMNI DIRECTINOAL LIGHT HEAD (RED)		\$132.00
TLIR	-Parts Only- ION T-SERIES LINEAR LT RED		\$187.00
TLI2D	-Parts Only- (2) ION T-SERIES LINEAR DUO R/W		\$217.00
M7R	-Parts Only- (2) M7 LED flasher RED with M7FB Black Flange Mount		\$329.00
S3COCDRCR	-Parts Only- (2) 3" ROUND COMPARTMENT LT WHITE		\$104.00

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com**

KUS 51-03-1106-CUST	- Parts Only - KUSSMAUL auto eject charging System for emergency vehicles. KIT includes 1000w onboard charger, charge indicator, auto eject plug, and aluminum weather resistant ejector housing. Includes installation of auto eject plug & housing near install (see photo's).	\$1,110.00
LIGHT INSTALLATION	Installation of above emergency lighting equipment. Light Bar to be mounted above B-Pillar, Siren Speakers (Pair), NANO-6 Lights & 8 head dominator mounted to front of push bumper, M4 Warning lights mounted to sides of push bumper, ITRAY 8 lamp installed inside rear hatch, VERTEX installed inside rear tail lamps, ION T series solid red light heads installed inside rear hatch bottom to be visible when open. ION T series split red/white to be installed inside grille, M7 LED's to be mounted on rear lift gate surface, (1) compartment light over command cabinet inside headliner, (1) compartment light on interior of hatch to shine down, both compartment lights to come on when liftgate is opened.	\$2,940.00
PRE WIRE	(1) PRE WIRE CONSOLE FOR PWR AND GROUND FOR CUSTOMER RADIOS. (1) PRE WIRE POWER AND GROUND FOR COMMAND CABINET RADIO POWER HEAD. (2) CAT 5 CABLE RUN FROM CONSOLE TO COMMAND CABINET	\$262.50
PB58EXPD18HD	Pro-Gard push bumper.	\$665.00
CC-WBOS-25	TROY Wide Body with open storage on side of console, Sloped Console with 8" Slope and 17" Level Area. Floor Plate, 3" Motorola Face Plate FP-MXTL5000, 3" Bendix King Faceplate FP-BKDMH5992R, FP-AP12-3 2" faceplate with three (3) DC outlet holes, L3-AP1SET, DC outlet with black cap, FP-WCENCOM-JD 4" faceplate for Whelen Cencom Carbide siren controller, AC-GUNBOX 8" lockable console storage box, AC-INBHG, 4" internal dual-cup beverage holder, FP-BLNK1, 1" blank faceplate, AC-SIDEARM-6, arm rest with 6" pad. Bolts to side of the console	\$873.44
CM-SDMNT-SL-LED	TROY side-mount computer mount. Includes TROY'S unique slide-arm feature. Bolts to console. Accommodates most docking stations. (Docking Station to be provided by customer or sold separately.)	\$493.86
CP-FS3D-WB1	Full-size command post, 48"W x 36"L x 25"H. Includes three (3) storage drawers, one (1) radio housing module, one (1) full-size pop-up whiteboard, and one (1) open area for SCBA storage. Made from light-weight aluminum and features draw-tight locking handles (keeps drawers from rattling), heavy-duty ball bearing slides. (PLUS) 2018 Expedition MAX cargo mount, 5-piece. Does not allow access to the spare tire.	\$5,847.93
FACE PLATE	Front Face Plates (Radio 1) MOTOROLA APX 6500 (Remote Head) (Radio 2) VERTEX 4600 (Self Contained) Face Plate for Command Cabinet (1) Motorola APX 6500.	\$0.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)	\$0.00
	EXTENDED WARRANTY DECLINED	\$0.00

**CONTRACT OPTIONS \$18,560.63**

**TRADE IN TOTAL COST \$60,653.63**

**YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~ \$0.00**

**TOTAL COST LESS TRADE IN(S) QTY 1 \$60,653.63**

**Estimated Annual payments for 60 months paid in advance: \$13,583.92**  
**Municipal finance for any essential use vehicle, requires lender approval, WAC.**

**Comments**

VEHICLE QUOTED BY **CHRIS WILSON** FLEET SALES MANAGER [chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

*"I Want to be Your Fleet Provider"*

*I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.*



# Alan Jay Fleet Sales

Chris Wilson | (863)402-4234 | chris.wilson@alanjay.com

Vehicle: [Fleet] 2021 Ford Expedition Max (K1G) XL 4x4 (✔ Complete)



Note: Photo may not represent exact vehicle or selected equipment.

## Window Sticker

### SUMMARY

[Fleet] 2021 Ford Expedition Max (K1G) XL 4x4

MSRP: \$55,075.00

Interior: Ebony, Cloth Front Captain's Chairs

Exterior 1: Oxford White

Exterior 2: No color has been selected.

Engine: 3.5L EcoBoost V6

Transmission: 10-Speed Automatic w/SelectShift

### OPTIONS

CODE	MODEL	MSRP
K1G	[Fleet] 2021 Ford Expedition Max (K1G) XL 4x4	\$55,075.00
<b>OPTIONS</b>		
102A	Equipment Group 102A SSV Package	(\$3,240.00)
153	Front License Plate Bracket	\$0.00
18B	Black Platform Running Boards	\$405.00
44U	Transmission: 10-Speed Automatic w/SelectShift	\$0.00
62E	ControlTrac w/3.73 Axle Ratio	Inc.
66R	Reverse Sensing System	\$110.00

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Data Version: 12217. Data Updated: Oct 28, 2020 11:50:00 PM PDT.



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99T	Engine: 3.5L EcoBoost V6	\$0.00
LH	Ebony, Cloth Front Captain's Chairs	\$0.00
YZ	Oxford White	\$0.00
---	Wheels: 17" Steel	Inc.
---	Tires: P265/70R17 AT OWL	Inc.

<b>SUBTOTAL</b>	<b>\$52,350.00</b>
Adjustments Total	\$0.00
Destination Charge	\$1,695.00
<b>TOTAL PRICE</b>	<b>\$54,045.00</b>

## FUEL ECONOMY

Est City:16 (2020) MPG

Est Highway:21 (2020) MPG

Est Highway Cruising Range:594.30 mi

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Vehicle: [Fleet] 2021 Ford Expedition Max (K1G) XL 4x4 (✔ Complete)

## Standard Equipment

### Mechanical

- Engine: 3.5L EcoBoost V6 -inc: auto start-stop technology (STD)
- Transmission: 10-Speed Automatic w/SelectShift (STD)
- 3.31 Axle Ratio (STD)
- 50 States Emissions System
- Transmission w/Driver Selectable Mode and Oil Cooler
- Electronic Transfer Case
- Part And Full-Time Four-Wheel Drive
- 72-Amp/Hr 675CCA Maintenance-Free Battery w/Run Down Protection
- 150 Amp Alternator
- Class III Towing Equipment -inc: Hitch and Trailer Sway Control
- Trailer Wiring Harness
- 1690# Maximum Payload
- GVWR: 7,550 lbs
- Gas-Pressurized Shock Absorbers
- Front And Rear Anti-Roll Bars
- Electric Power-Assist Speed-Sensing Steering
- 28.3 Gal. Fuel Tank
- Single Stainless Steel Exhaust
- Auto Locking Hubs
- Double Wishbone Front Suspension w/Coil Springs
- Multi-Link Rear Suspension w/Coil Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Descent Control and Hill Hold Control

### Exterior

- Wheels: 18" Machined-Face Aluminum -inc: magnetic-painted pockets
- Tires: P275/65R18 AT OWL
- Steel Spare Wheel
- Full-Size Spare Tire Stored Underbody w/Crankdown
- Clearcoat Paint

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Vehicle: [Fleet] 2021 Ford Expedition Max (K1G) XL 4x4 (✔ Complete)

## Exterior

- Body-Colored Rear Step Bumper w/Gray Rub Strip/Fascia Accent
- Body-Colored Front Bumper w/Gray Rub Strip/Fascia Accent and 2 Tow Hooks
- Black Bodyside Cladding and Black Fender Flares
- Stainless Steel Side Windows Trim and Black Front Windshield Trim
- Body-Colored Door Handles
- Black Power Heated Side Mirrors w/Manual Folding
- Flip-Up Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster
- Deep Tinted Glass
- Speed Sensitive Variable Intermittent Wipers
- Galvanized Steel/Aluminum Panels
- Running Boards
- Black Grille w/Chrome Surround
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Roof Rack Rails Only
- Fully Automatic Aero-Composite Halogen Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
- Front Fog Lamps
- Perimeter/Approach Lights

## Entertainment

- Radio w/Seek-Scan, Clock, Aux Audio Input Jack, Steering Wheel Controls and Radio Data System
- Radio: AM/FM Stereo w/MP3 Capable -inc: speed-compensated volume and 6 speakers
- Streaming Audio
- Window Grid Antenna
- SYNC Communications & Entertainment System -inc: enhanced voice recognition, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB ports (first row - (1) A and (1) C, second row - (1) A and (1) C in the back side of the center floor console)
- 2 LCD Monitors In The Front

## Interior

- Driver Seat
- 4-Way Passenger Seat -inc: Manual Fore/Aft Movement

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Vehicle: [Fleet] 2021 Ford Expedition Max (K1G) XL 4x4 (✔ Complete)

## Interior

40-20-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Cloth Rear Seat w/Manual Fore/Aft

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Voltmeter, Oil Pressure, Engine Coolant Temp, Tachometer, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Leather Steering Wheel

Front Cupholder

Rear Cupholder

Front Cigar Lighter(s)

Compass

Proximity Key For Push Button Start Only

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button

Remote Releases -Inc: Keyfob Rear Window

Cruise Control w/Steering Wheel Controls

Manual Air Conditioning

Rear HVAC w/Separate Controls

HVAC -inc: Underseat Ducts, Auxiliary Rear Heater and Headliner/Pillar Ducts

Glove Box

Interior Trim -inc: Metal-Look Interior Accents

Full Cloth Headliner

Vinyl Door Trim Insert

Metal-Look Gear Shifter Material

Cloth Front Captain's Chairs -inc: 5-passenger seating, 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror

Full Floor Console w/Covered Storage, Full Overhead Console w/Storage and 4 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

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Vehicle: [Fleet] 2021 Ford Expedition Max (K1G) XL 4x4 (  Complete )

## Interior

- Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats
- Carpet Floor Trim
- Cargo Net
- Cargo Space Lights
- Smart Device Remote Engine Start
- Tracker System
- Dashboard Storage, Driver / Passenger And Rear Door Bins
- Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Systems Monitor
- Trip Computer
- Outside Temp Gauge
- Analog Display
- Seats w/Cloth Back Material
- Manual Adjustable Front Head Restraints and Fixed Rear Head Restraints
- Front Center Armrest
- Perimeter Alarm
- Securilock Anti-Theft Ignition (pats) Engine Immobilizer
- 4 12V DC Power Outlets
- Air Filtration

## Safety-Mechanical

- Electronic Stability Control (ESC) And Roll Stability Control (RSC)
- ABS And Driveline Traction Control

## Safety-Exterior

- Side Impact Beams

## Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Blind Spot

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Vehicle: [Fleet] 2021 Ford Expedition Max (K1G) XL 4x4 (✔ Complete)

## Safety-Interior

Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) and Ford Co-Pilot360 - Cross-Traffic Alert

Lane Keeping Alert Lane Keeping Assist

Lane Keeping Alert Lane Departure Warning

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags

Airbag Occupancy Sensor

Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera w/Washer

## WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

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