

SOLE SOURCE CERTIFICATION

VENDOR NAME: Teleflex LLC
COMMODITY: Medical Supplies - Rusch Airtraq System

INITIAL ALL ENTRIES BELOW THAT APPLY TO THE PROPOSED PURCHASE. ATTACH ADDITIONAL DATA OR SUPPORT DOCUMENTATION IF NECESSARY (MORE THAN ONE ENTRY WILL APPLY TO MOST SOLE SOURCE PRODUCTS OR SERVICES).

SOLE SOURCE CERTIFICATION:

1. PARTS/EQUIPMENT CAN ONLY BE OBTAINED FROM ORIGINAL MANUFACTURER - NOT AVAILABLE THROUGH DISTRIBUTORS. (ITEMS 3,4,5, OR 6 MUST ALSO BE COMPLETED)
2. X ONLY AUTHORIZED AREA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER. (ITEMS 3,4,5, OR 6 MUST ALSO BE COMPLETED)
3. PROPRIETARY ITEM/SERVICE (EXPLAIN BELOW)
4. X PARTS/EQUIPMENT NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER (EXPLAIN BELOW)
5. X THIS IS THE ONLY KNOWN ITEM/SOURCE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (EXPLAIN BELOW)
6. X PARTS/EQUIPMENT ARE REQUIRED FROM THIS VENDOR TO PROVIDE STANDARDIZATION (EXPLAIN BELOW)
7. NONE OF THE ABOVE APPLY. EXPLANATION FOR SOLE SOURCE REQUEST IS DETAILED BELOW:

COMMENTS/EXPLANATIONS: (USE REVERSE SIDE IF NECESSARY)

Arrow EZ-IO System, which uses a proprietary patented needle and power driver technology. Teleflex is the sole source manufacturer of these components. There are no other battery-powered intraosseous products currently available in the global marketplace.

Airtraq System, is available for purchase only through Teleflex Incorporated to customers within the United States and are utilized for intubation purposes.

THE BASIS OF THE FOREGOING, I RECOMMEND THAT COMPETITIVE PROCUREMENT BE WAIVED AND THAT THE SERVICE OR MATERIAL ON THE ATTACHED REQUISITION BE PURCHASED AS A SOLE SOURCE COMMODITY.

SIGNED: Cheryl Ellis 8/17/2020 DEPT/DIV: Fire Rescue
DEPARTMENT DIRECTOR

APPROVED: Larry M. Sapp DATE: 8/17/2020
PURCHASING MANAGER

APPROVED: Tommy Crosby DATE:
ASSISTANT COUNTY MANAGER BUDGET & FISCAL SERVICES

****PURCHASE OVER \$50,000**

APPROVED: Robert A. Smith DATE: 9/22/2020
CHAIRMAN OF THE BOARD



January 2, 2020

Teleflex

3015 Carrington Mill Blvd.
Morrisville, NC 27560
USA
Phone: 866-246-6990
Fax: 866-804-9881
teleflex.com

RE: Teleflex— Exclusive Distributor for the Rüsch® Airtraq™ System

Dear Valued Customer:

Thank you for your interest in the Rüsch® Airtraq™ System. The Rüsch® Airtraq™ System includes; Rüsch® Airtraq™ A-390 WIFI Camera, Rüsch® Airtraq™ SP Laryngoscope Blades, and Rüsch® Airtraq™ Avant™ Laryngoscope Blades and Optics.

Teleflex Incorporated is the exclusive sole source distributor of the Rüsch® Airtraq™ System to customers within the United States and Canada.

The Rüsch® Airtraq™ System is available for purchase through our direct Anesthesia and Emergency Medicine sales team.

For more information please contact your local representative or our customer service team: +1-866-246-6990.

Sincerely,

Mark J. Reis
Vice President, Sales
Anesthesia and Emergency Medicine

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Teleflex

3015 Carrington Mill Blvd,
Morrisville, NC 27560
USA
Phone: 866-246-6990
Fax: 866-804-9881

teleflex.com

January 2, 2020

RE: Teleflex LLC—Sole Source for the Arrow® EZ-IO® Intraosseous Vascular Access System

Dear Valued Customer:

Thank you for your interest in the Arrow® EZ-IO® System, which uses a proprietary patented needle and power driver technology. Teleflex is the sole manufacturer of these components. There are no other battery-powered intraosseous products currently available in the global marketplace.

Effective August 5, 2019, through our direct sales team, Teleflex LLC, a wholly owned subsidiary of Teleflex Incorporated, will market, sell and/or service all non-federal Arrow EZ-IO device customers within the continental United States. Until then, this responsibility will remain with Arrow International, Inc., another wholly owned subsidiary of Teleflex Incorporated.

Please call our customer service to assist you with any questions or concerns at 1-866-246-6990.

Sincerely,

Mark J. Reis
Vice President, Sales
Anesthesia and Emergency Medicine

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NOTICE OF INTENT TO AWARD SOLE SOURCE PURCHASE ARROW EZ-IO SYSTEM

Under Evaluation

1	20	0	0	0
Planholders	Broadcasted to	Supplemental Suppliers	Watchers	Post Bid Viewers

Bid Details

Agency Name	Alachua County Procurement
Bid Writer	Mandy Mullins
Bid ID	NSA-8-17-2020-0-2021/MM
Bid Type	NSA - Notice of Intent to Award a Sole Source
Broadcast Date	08/17/2020 2:20 PM Eastern
Fiscal Year	2021
Due	08/26/2020 2:45 PM Eastern
Bid Status Text	This is not a Request for Proposals and there is no solicitation available. The proposed contract action is for product or services for which the County intends to negotiate and award with only one source under the authority of and in accordance with Florida State Statute 287.057(3)(c). Any responses received as a result of this Notice of Intent shall be considered solely for the purpose of determining whether to conduct a competitive procurement. Responses will not be considered as proposals, bids, or quotes.

Scope of Work

Intended Sole Source Purchase
Arrow® EZ-IO® System
Date Posted: 8/17/2020 to 8/26/2020
Contact: Mandy Mullins, Procurement Agent
Alachua County Procurement Division
12 SE 1st Street, 3rd Floor
Gainesville, FL 32601
352-384-3090
mmmullins@.....

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Documents

Download all documents

Filename	Type	Date Modified	Status
Teleflex LLC Notice of Intent	Attachment	08/17/2020	Complete

Distribution Info

Bid Bond	None
Plan (blueprint)	None
eBidding	No
Distributed By	DemandStar
Distribution Method	Download and Mail
Distribution Options	Bid has no blueprints associated with it

Publications

[View Legal Ad](#)

Pre-Bid Conference

No Pre-Bid Conference Data Found

Statistics

Planholders	There are 1 Planholders for this bid.	
Filtered	No	
Broadcast List	20 Suppliers have been notified	Export
Post-Bid Viewers	There are 0 Post-Bid viewers	
Supplemental Suppliers	0 Supplemental Suppliers	

Commodity Code

[018-257-26] Medical Supplies and Pharmaceuticals (Not Otherwise Classified), CBRNE



Approval Status 0 of 1 at 6

Validation Status N/A

Printed Not Printed

Encumber Funds Yes

Department 5400 - Fire Rescue Services

Vendor 1004804 - TELEFLEX LLC

Description M/EX/FR/DG - TELEFLEX

Type Sole Source

Form Type Custom PO - Standard - Custr

Bill To Location FS - FIRE RESCUE SERVICES

Purchasing Address CS - Purchasing

G/L Date 10/01/2020

Deliver by Date

Expiration Date 09/30/2021

Resolution Number XBID EX 28 / Quote #:

Assign to Buyer 3 - MULLINS, MARY M

Item XBID EX 28 - Sole Sources Purchases Number of Items 1 Total \$55,000.00 Encumbered Amount \$55,000.00

Item



Detail

Item XBID EX 28 - Sole Sources Purchases per

Description EX-IO & AIRTRAQ

Quantity 1.0000

Unit of Measure NA - Not Applicable

Price per Unit \$55,000.0000 \$55,000.00

G/L Account 001.54.5450.526.52.50 - Operating Supplies Medical

Project

Contract

Vendor Part Number

Employee

Ship Via

Ship To FW - FIRE RESCUE CENTRAL SUPPLY WRHSE

Freight Terms

Confirming Request ☐ 1099 Item ☐Taxable Item ☐ Create New Asset ☐

Save Save/New Item Save/New PO Delete Item Delete PO Reset