

REQ19/20

REQUISITION FORM FY19/20

DATE PREPARED: 01/14/2020
REQ. CONTACT PERSON: Gerald Bailey / James Pagliuca / Randy Look
REASON: Replacements for ES037 & ES040
VENDOR # OR NAME Alan Jay Automotive Group #1002420
CONTACT & TEL Chris Wilson P: (863) 402-4234 F: (863) 402-4221 M: 863-991-4693
EMAIL ADDRESS: chris.wilson@alanjay.com
VENDOR ADDRESS: P.O. Box 9200 Sebring, FL 33871-9200
SHIP TO: PW-WC-LA-FT (CIRCLE ONE)
DELIVER BY DATE 07/01/20

ITEM DESCRIPTION:
LINE #1: Sourcewell Contract bid # 2020-120716-NAF
(2) 2020 FORD ESCAPE AWD
(See attached vehicle specifications and options) and quote #24148-2

QTY.: 2.0
ORDER UOM: Each
UNIT COST: \$26,588.00 TOTAL REQ. AMT. \$ 53,176.00

ACCOUNT# 506. 04. 0400. 513. 04. 00

APPROVED:  1-14-2020
ASST. PW DIRECTOR DATE

CAPITAL OUTLAY # _____

APPROVED: _____
DIRECTOR DATE

FISCAL ASST: 2020-1404 1/14/2020
DATE

COMMENTS: Replacements for ES037 & ES040
See attached options and quote #24148-2

SOURCEWELL

(FORMERLY NJPA)

Bid Award # 2020-120716-NAF

2020 FORD ESCAPE AWD

Base Price
\$23,883.00

<u>Order Code</u>	<u>Factory Options</u>	<u>Price</u>
YZ VH	Oxford White	0.00
996 447	Engine 1.5 (4 cylinder) with 8-Speed Trans	0.00
PW PL	PWR Windows and Locks (incl)	0.00
RKE	Remote Keyless Entry (std)	0.00
924	Privacy Glass (Rear Window Only)	\$270.00
BUC	Factory Back Up Camera (STD)	0.00
Total Factory Options		\$270.00

<u>Order Code</u>	<u>Contract Options</u>	<u>Price</u>
FS-ALGT45Z-AW	Federal Signal 45" Allegint Dual Amber/White Light Bar Including Take Downs, Alley Lights	\$1,840.00
FS-4LED	Federal Signal 4-Corner LED	\$595.00
Total Contract Options		\$2,435.00

Total Vehicle Price for (1) \$26,588.00

Total Vehicle Price for (2) \$53,176.00

Vendor: Alan Jay Automotive Network
PO Box 9200
Sebring, FL 33871-9200
Contact: Chris Wilson
Phone: (863) 402-4234
Mobile: (863) 381-3411
Fax: (863) 402-4221
Email: chris.wilson@alanjay.com

Replacements for ES037 & ES040



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	24148-2
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-381-3411	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
1/9/2020

QUICK QUOTE SHEET

REVISED QUOTE DATE
1/9/2020

REQUESTING AGENCY	ALACHUA COUNTY BOARD OF COUNTY COMMISSIONERS		
CONTACT PERSON	JAMES PAGLIUCA	EMAIL	jpagliuca@alachuacounty.us
PHONE	352-213-2036	MOBILE	386-462-1975
		FAX	386-418-0331

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2020-120716 NAF www.NationalAutoFleetGroup.com

MODEL	U9F	MSRP	\$26,385.00
	2020 FORD ESCAPE S - AWD - (U9F)		
CUSTOMER ID	ES037, ES040	NJPA PRICE	\$23,883.00

BED LENGTH SUV

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ VH	EXTERIOR COLOR OXFORD WHITE WITH EBONY CLOTH BUCKET SEATS	\$0.00
996 448	ENGINE: 1.5L ECOBOOST, -inc: auto start-stop technology (STD) TRANSMISSION: 8-SPEED AUTOMATIC, (STD)	\$0.00
PW PL	PWR WINDOWS AND LOCKS (INCL)	\$0.00
RKE	REMOTE KEYLESS ENTRY (STD)	\$0.00
924	PRIVACY GLASS (REAR WINDOWS ONLY)	\$270.00
BUC	FACTORY BACK UP CAMERA(STD).	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
NO-TEMP	CUSTOMER WILL HANDLE THEIR OWN TAG WORK		\$0.00
FS-ALGT45Z-AW	Federal Signal 45" Allegiant dual Amber/White light bar including take downs, alley lights, strap kit, and compact digital soft button 6 switch controller.		\$1,840.00
FS-4LED	Federal Signal 4-Corner LED System, SPLIT amber & white. LED's will be mounted in headlamps and tail lamps where possible, alternate mounting locations may be substituted.		\$595.00
EWD	EXTENDED WARRANTY DECLINED.		\$0.00

CONTRACT OPTIONS \$2,435.00

TRADE IN	TOTAL COST	\$26,588.00
YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~		\$0.00

TOTAL COST LESS TRADE IN(S) QTY 2 \$53,176.00

Estimated Annual payments for 60 months paid in advance: \$5,954.62 Extended: \$11,909.24
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY Chris Wilson FLEET SALES MANAGER chris.wilson@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



Alan Jay Fleet Sales

Chris Wilson | (863)402-4234 | chris.wilson@alanjay.com

Vehicle: [Fleet] 2020 Ford Escape (U9F) S AWD (✔ Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2020 Ford Escape (U9F) S AWD

MSRP:\$26,385.00

Interior:Dark Earth Gray, Cloth Front Bucket Seats

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 1.5L EcoBoost

Transmission: 8-Speed Automatic

OPTIONS

CODE	MODEL	MSRP
U9F	[Fleet] 2020 Ford Escape (U9F) S AWD	\$26,385.00
OPTIONS		
100A	Equipment Group 100A	\$0.00
153	Front License Plate Bracket	\$0.00
448	Transmission: 8-Speed Automatic	\$0.00
924	Privacy Glass	\$275.00
996	Engine: 1.5L EcoBoost	\$0.00

IP At the user's request, prices for this vehicle have been formulated on the basis of Initial Pricing for the vehicle, however GM cannot guarantee that Initial Pricing is available. This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 10067. Data Updated: Jan 8, 2020 11:20:00 PM PST.



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Vehicle: [Fleet] 2020 Ford Escape (U9F) S AWD (✔ Complete)

VH	Dark Earth Gray, Cloth Front Bucket Seats	\$0.00
YZ	Oxford White	\$0.00
—	Fleet Advertising Credit	\$0.00
SUBTOTAL		\$26,660.00
Adjustments Total		\$0.00
Destination Charge		\$1,095.00
TOTAL PRICE		\$27,755.00

FUEL ECONOMY

Est City:26 MPG

Est Highway:31 MPG

Est Highway Cruising Range:455.70 mi

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Vehicle: [Fleet] 2020 Ford Escape (U9F) S AWD (✔ Complete)


Standard Equipment

Mechanical

Engine: 1.5L EcoBoost -inc: auto start-stop technology (STD)
Transmission: 8-Speed Automatic (STD)
3.81 axle ratio
50-State Emissions System
Transmission w/Driver Selectable Mode and Oil Cooler
Automatic Full-Time All-Wheel Drive
Battery w/Run Down Protection
GVWR: TBD
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Speed-Sensing Steering
14.7 Gal. Fuel Tank
Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher
Permanent Locking Hubs
Strut Front Suspension w/Coil Springs
Short And Long Arm Rear Suspension w/Coil Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
Brake Actuated Limited Slip Differential

Exterior

Wheels: 17" Steel w/Sparkle Silver-Painted Covers
Tires: 225/65R17 AS BSW -inc: mini spare
Steel Spare Wheel
Spare Tire Mounted Inside Under Cargo
Clearcoat Paint
Body-Colored Front Bumper w/Metal-Look Rub Strip/Fascia Accent and Black Bumper Insert
Black Rear Bumper w/Metal-Look Rub Strip/Fascia Accent
Black Bodyside Cladding and Black Wheel Well Trim

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Vehicle: [Fleet] 2020 Ford Escape (U9F) S AWD (✔ Complete)

Exterior

- Black Side Windows Trim
- Black Door Handles
- Black Power Side Mirrors w/Manual Folding
- Fixed Rear Window w/Fixed Interval Wiper and Defroster
- Light Tinted Glass
- Variable Intermittent Wipers
- Fully Galvanized Steel Panels
- Lip Spoiler
- Black Grille
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Autolamp Fully Automatic Projector Beam Halogen Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
- LED Brakelights

Entertainment

- Radio w/Seek-Scan, Clock, Aux Audio Input Jack, Steering Wheel Controls and Radio Data System
- Radio: AM/FM Stereo -inc: 6 speakers and speed compensated volume
- Integrated Roof Antenna
- SYNC Communications & Entertainment System -inc: enhanced voice recognition communication, 911 Assist, 4.2" LCD screen in center stack, AppLink and 2 smart charging USB ports
- 1 LCD Monitor In The Front

Interior

- Driver Seat
- Passenger Seat
- 60-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Cloth Rear Seat w/Manual Fore/Aft
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Trip Odometer and Trip Computer
- Power Rear Windows and Fixed 3rd Row Windows
- FordPass Connect 4G LTE WiFi Mobile Hotspot Internet Access

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Interior

Front Cupholder

Rear Cupholder

Compass

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button

Proximity Key For Doors And Push Button Start

Cruise Control w/Steering Wheel Controls

Voice Activated Manual Air Conditioning

HVAC -inc: Underseat Ducts and Console Ducts

Illuminated Glove Box

Driver Foot Rest

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert, Metal-Look Console Insert and Metal-Look Interior Accents

Full Cloth Headliner

Cloth Door Trim Insert

Metal-Look Gear Shift Knob

Cloth Front Bucket Seats -inc: 6-way manual driver (fore/aft, up/down, recline) and 4-way manual front passenger (fore/aft w/manual recline)

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors

Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 3 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats

Carpet Floor Trim

Cargo Area Concealed Storage

Cargo Space Lights

FOB Controls -inc: Trunk/Hatch/Tailgate

Smart Device Remote Engine Start

Tracker System

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Interior

- Instrument Panel Bin, Driver / Passenger And Rear Door Bins
- Power 1st Row Windows w/Driver 1-Touch Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Systems Monitor
- Trip Computer
- Outside Temp Gauge
- Analog Display
- Seats w/Cloth Back Material
- Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
- Front Center Armrest
- 1 Seatback Storage Pocket
- Securilock Anti-Theft Ignition (pats) Engine Immobilizer
- 3 12V DC Power Outlets
- Air Filtration

Safety-Mechanical

- AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
- ABS And Driveline Traction Control

Safety-Exterior

- Side Impact Beams

Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Ford Co-Pilot360 - Blind Spot Information System (BLIS) Blind Spot Sensor
- Ford Co-Pilot360 - Automatic Emergency Braking (AEB) and Ford Co-Pilot360 - Cross-Traffic Alert
- Lane Keeping Alert Lane Keeping Assist
- Lane Keeping Alert Lane Departure Warning
- Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- Safety Canopy System Curtain 1st And 2nd Row Airbags

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Vehicle: [Fleet] 2020 Ford Escape (U9F) S AWD (✔ Complete)

Safety-Interior

Airbag Occupancy Sensor

Driver Knee Airbag

Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera

WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

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