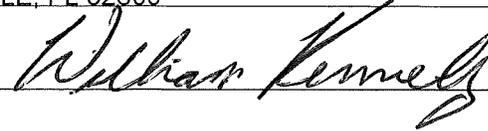


Acknowledge Receipt of Addendum(s) (if applicable circle): #1 Yes No #2 Yes No #3 Yes No #4 Yes No

Bidder: United Rentals (North America), Inc. Company: United Rentals (North America), Inc.

Address: 3540 NORTH EAST WALDO ROAD

GAINESVILLE, FL 32609

Authorized Signature:  Title: Branch Manager

Clearly Print Signature: William Kennedy Title: Branch Manager

PHONE: 877-874-4468 FAX: 877-735-7450 DATE: _____

Email Address: govrents@ur.com

BID FORM

BID NUMBER: **20-12 Annual Equipment Rental Services**

BID OPENING DATE: **2:00 pm, Wednesday, May 15, 2019**

PLACE OF BID OPENING: **Alachua County Division of Purchasing, 3rd Floor**
County Administration Building
12 SE 1st Street
Gainesville, Florida, 32601-6983

Vendor	Location				
BID ITEMS	RENTAL RATES \$				
	Per Day	Per Week	Per Month	Damage Waiver	Mobilization Charge
200 Ton Air Cooled Chiller, List MGF NAME (Generator Set For Power 2 - 100 foot 6 Inch Flex Hose, 2-6" Bolt Flanges); Mgf Name: _____	1450 ⁰⁰	2875 ⁰⁰	8550 ⁰⁰	14%	TBD
800 Ton Air Cooled Chiller, List MGF NAME (Generator Set For Power 2 - 75 foot 8 Inch Flex Hose, 2-8" Bolt Flanges); Mgf Name: _____	4000 ⁰⁰	8000 ⁰⁰	24,000 ⁰⁰	14%	TBD
4000 Watt Towable Light Tower	98.00	242.00	495.00	14%	95/95 \$
329D Skid Steer Loader W/Rubber Tracks; or, equivalent	317.00	895.00	1885.00	14%	95/95 \$
Caterpillar 272C Skid Steer Loader	345.00	975.00	2150.00	14%	95/95 \$
2400 lb Skidsteer Loader with solid tires	N/A				
750 lb Skidsteer Track Loader Walk behind Vermeer S725TX or equivalent	N/A				
Hydraulic hammer/breaker attachment for a skidsteer loader	198.00	595.00	1450.00	14%	
Caterpillar 950H Wheel Loader (Must have an A/C cab and a 3.5 GYD bucket.); or, equivalent	750.00	1845.00	4800.00	14%	95/95 \$
Air Handler 120 Ton (Banded Cable 50', Hose TPU Chiller 6"x50", Cable Tail #2 Female)	500 ⁰⁰	975 ⁰⁰	2995 ⁰⁰	14%	TBD
Frontend loader w/ 3 yard bucket		1695.00	4250.00	14%	95/95 \$
Caterpillar AP-800D Paver (Must have a power receptacle wiring, auger/feeder control, oscillating 8" push roller, standard bogie system and a 6" auger pair extension.)	N/A				
Caterpillar CB-534D XW Vibratory Compactor Roller; or, equivalent	450.00	1136.00	2575.00	14%	95/95 \$
TRU PAC 915 Roller With 9 Rubber Tires	N/A				
35-39K HYDRAULIC EXCAVATOR w/ THUMB HYD 30,000LB EXCAVATOR	704.00	1810.00	4100.00	14%	95/95 \$
7500 lb Mini Excavator	280.00	750.00	1695.00	14%	95/95 \$

60 hp Trencher w/ rockwheel	N/A				
Emulsions Distributor Truck (with a minimum of 2000 gal tank, spray bar width up to 16 ft)	367.00	1140.00	2400.00	14%	95/95 \$
John Deere 672D Motor Grader (Must have an A/C cab.)	N/A				
Leeboy Chall III Broom Tractor (Must have an A/C cab, brush width 7 ft minimum and a 150 gallon watering tank.)	425.00	1100.00	2300.00	14%	95/95
308E with Fecon Mulching Head	N/A				
Weiler W530 Road Widener (Must have a rear steering and a 2 ft - 3 ft telescoping strike off group.)	N/A				
Nissan Pneumatic Forklift, PFD50, 4,000 lb, or equivalent	185.00	535.00	1100.00	14%	95/95 \$
HD Forklift, JCB506, 6000 lb, All Terrain	370.00	975.00	1825.00	14%	95/95 \$
HD Scissor Lift, JLG, 20" Self Propelled	135.00	235.00	425.00	14%	95/95 \$
Electric Scissor Lift – Narrow : 24'-26'	180.00	335.00	595.00	14%	95/95 \$
HD Ditch Witch, RT20, W: 4.5" x D: 36"	200.00	595.00	1190.00	14%	95/95 \$
Boom 125' Articulating IC 4WD DSL Truck	1300.00	2995.00	5900.00	14%	175/175
Arrow Skidsteer/Attachment/Pallet Forks/Stand Model: 503125-4	37.00	110.00	220.00	14%	65/65
Diesel powered pump with 8" intake & 8" discharge	457.00	914.00	2200.00	14%	250/250
20 ft section of 8" suction hose	65.00	130.00	220.00		
20 ft section of 10" suction hose	N/A				
Pressure Washer, gas, 3500 PSI	85.00	260.00	495.00	14%	95/95 \$
Pressure Washer, 50' hose extension	16.00	33.00	67.00		
BOOM 60-64' Telescopic High Lift	390.00	950.00	1950.00	14%	95/95 \$
TOTAL BID (sum of all bid items above)					

Damage Waiver details: _____

ATTENTION:

**VENDOR
SHOULD
COMPLETE AND
SIGN EXHIBIT B
TO BE
CONSIDERED
RESPONSIVE**

Small Business Enterprise (SBE) Program Participation Form

BID NUMBER: 20-12 Annual Equipment Rental Services

OPTION 1

I certify that our Company is an Alachua County Certified Small Business Enterprise (SBE) registered prior to the Bid opening.

Circle One: Yes (If yes, complete and sign the last page of this Exhibit)

No (If No, proceed to *Option 2.*)

OPTION 2

I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.

Circle One: Yes (If yes, complete and sign the last page of this Exhibit)

No (If No, proceed to *Option 3.*)

BID NUMBER: 20-12 Annual Equipment Rental Services

OPTION 3

SBE Participation. I certify that our Company has contacted the **Alachua County's Certified SBEs** listed below. I state that the following information regarding SBE Subcontractors is true and correct to the best of my knowledge and belief.

Alachua County has adopted a 15% SBE participation goal and policies which encourage participation of Small Business Enterprises (SBE) in the provision of labor, time, supplies, services or construction items of any kind materials.

SBEs are located in the Alachua County Small Business Enterprise Directory, available at:

<http://smallbusdir.alachuacounty.us/>.

Subcontractor (any business entity holding a subcontract with the prime vendor) services are defined as, "a contract with another business entity that obtains labor, time, supplies, services or construction items of any kind."

Vendors submitting bids under this solicitation are to identify the intended SBE subcontractors. These SBEs have agreed to perform the work for **the total dollar value and percentage of the bid** set forth below.

If SBE subcontractors are not utilized and listed below or if option 1 or 2 was not chosen, you must proceed to *Option 4* and document your Good Faith Effort.

SBE Name of Contractor	SBE Name of Contractor
Address	Address
Scope of Work to be Performed	Scope of Work to be Performed
\$ _____ % (Est \$ Value) (Est % of Total Bid)	\$ _____ % (Est \$ Value) (Est % of Total Bid)
SBE Name of Contractor	SBE Name of Contractor
Address	Address
Scope of Work to be Performed	Scope of Work to be Performed
\$ _____ % (Est \$ Value) (Est % of Total Bid)	\$ _____ % (Est \$ Value) (Est % of Total Bid)
SBE Name of Contractor	SBE Name of Contractor
Address	Address
Scope of Work to be Performed	Scope of Work to be Performed
\$ _____ % (Est \$ Value) (Est % of Total Bid)	\$ _____ % (Est \$ Value) (Est % of Total Bid)

BID NUMBER: 20-12 Annual Equipment Rental Services

OPTION 4

SBE Good Faith Effort. To be considered responsive all Vendors **must have** SBE Participation or demonstrate a good faith effort to utilize SBE subcontractors. **If option 1, 2 or 3 was not chosen the Vendor must complete the section below substantiating compliance with good faith effort requirements.**

In accordance with Section 22.36, of the Alachua County Purchasing Code, I have solicited and received responses from the following Alachua County certified SBE companies. (The SBE vendor's response MUST be recorded in the section below.)

1	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
Phone:		
Must be completed by. SBE Response when contacted:		
2	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
Phone:		
Must be completed by. SBE Response when contacted:		
3	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
Phone:		
Must be completed by. SBE Response when contacted:		
4	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
Phone:		
Must be completed by. SBE Response when contacted:		
5	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
Phone:		
Must be completed by. SBE Response when contacted:		
6	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
Phone:		
Must be completed by. SBE Response when contacted:		
7	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
Phone:		
Must be completed by. SBE Response when contacted:		

BID NUMBER: 20-12 Annual Equipment Rental Services

I as the undersigned Vendor certify that I have completed one of the option(s) below (*Circle One*):

OPTION 1 **OPTION 2** **OPTION 3** **OPTION 4**

If you are unable to certify that, you have completed to the best of your knowledge and belief **OPTION 1, OPTION 2, OPTION 3 or OPTION 4, CALL (48 hours prior to bid opening) the Division of Purchasing at 352.374.5202, for direction.**

Vendor Name: United Rentals (North America), Inc. Date 5-14-19

Signature *William Kennedy* Title Branch Manager

Printed Name: William Kennedy Title Branch Manager

DRUG FREE WORKPLACE

Section 22.09 Competitive Sealed Bidding of the Alachua County Purchasing Code states that in the evaluation of bids, all factors in the bidding process being equal, both as to dollar amount and ability to perform, priority will be given, first, to those vendors certifying a drug-free workplace, secondly, to certified Small Business Enterprise (SBE) bidders.

The undersigned vendor in accordance with §287.087, Florida Statute and Section 22.09 of the Alachua County Purchasing Code hereby certifies that

United Rentals (North America), Inc.
Name of Business

Does:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 1893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

William Kennedy
Bidder's Signature William Kennedy - Branch Manager

5-14-19
Date

PUBLIC RECORD DECLARATION OR CLAIM OF EXEMPTION

As a bidder or proposer, any document you submit to Alachua County may be a public record and be open for personal inspection or copying by any person. In Florida 'public records' are defined as all documents, papers, letters, maps, books, tapes, photographs, films, sound recordings, data processing software, or other material, regardless of the physical form, characteristics, or means of transmission, made or received pursuant to law or ordinance or in connection with the transaction of official business by any agency. Section 119.011, F.S. A document is subject to personal inspection and copying unless it falls under one of the public records exemptions created under Florida law. Please designate what portion of your bid or proposal, if any, qualifies to be exempt from inspection and copying:

(Execute either section I. or II, but not both; bidder may not modify language)

I. NO EXEMPTION FROM PUBLIC RECORDS LAW

No part of the bid or proposal submitted is exempt from disclosure under the Florida public records law, Ch. 119, F.S.

Willam Kennedy (handwritten signature) Date 5-14-19 (handwritten)
Bidder's Signature Willam Kennedy - Branch Manager Date

- - - OR - - -

II. EXEMPTION FROM PUBLIC RECORDS LAW AND AGREEMENT TO INDEMNIFY AND DEFEND ALACHUA COUNTY

The following parts of the bid or proposal submitted are exempt from disclosure under the Florida public records law because: (list exempt parts and legal justification. i.e. trade secret):

Three horizontal lines for listing exempt parts and legal justification.

By claiming that all or part of the bid or proposal is exempt from the public records law, the undersigned bidder or proposer agrees to protect, defend, indemnify and hold the County, its officers, employees and agents free and harmless from and against any and all claims arising out of a request to inspector copy the bid or proposal. The undersigned bidder or proposer agrees to investigate, handle, respond to, provide defense (including payment of attorney fees, court costs, and expert witness fees and expenses up to and including any appeal) for and defend any such claim at its sole cost and expense through counsel chosen by the County and agrees to bear all other costs and expenses related thereto, even if they (claims, etc.) are groundless, false, or fraudulent.

Bidder's Signature Date

UNITED RENTALS (NORTH AMERICA), INC.

POWER OF ATTORNEY

Know all men by these presents, that the undersigned, a Delaware corporation (the "Corporation"), hereby constitutes and appoints those individuals employed by the company with the title **Branch Manager, Area General Manager or District Manager**, its true and lawful attorney-in-fact to:

- 1. execute and submit, in the name and on behalf of the Corporation, bid documents and contracts arising out of such bid documents in relation to any **state and local government solicitations** provided that the Corporation's legal department has reviewed and approved such bid documents and contracts; and
- 2. take any other action of any type whatsoever in connection with the foregoing which, in the opinion of such attorney-in-fact, may be of benefit to, in the best interest of, or legally required by, the Corporation in connection with such execution and submission.

The Corporation hereby grants to the attorney-in-fact full power and authority to do and perform all and every act and thing whatsoever requisite, necessary and proper to be done in the exercise of any of the rights and powers herein granted, as fully to all intents and purposes as such attorney-in-fact might or could do if personally present, hereby ratifying and confirming all that such attorney-in-fact shall lawfully do or cause to be done by virtue of this power of attorney and the rights and powers herein granted.

Unless sooner terminated by the Corporation, this Power of Attorney shall remain in effect for a period of the earlier of (i) one (1) year from the date hereof; and (ii) the date the person appointed ceases to be employed as a **Branch Manager, Area General Manager or District Manager** of the Corporation.

IN WITNESS WHEREOF, the undersigned has caused this Power of Attorney to be executed as of this 3rd day of January, 2019.

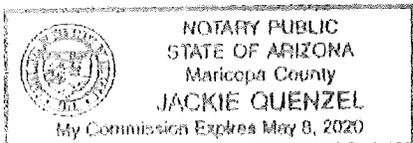
UNITED RENTALS (NORTH AMERICA), INC.

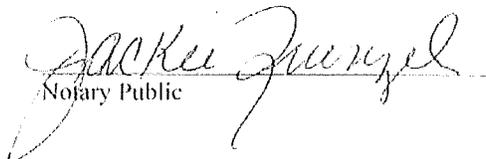
By: 
 Name: Gregg L. Christensen
 Title: Vice President National Accounts

STATE OF ARIZONA)
) ss.
 COUNTY OF MARICOPA)

14th
 On this *3rd* day of January, 2019, before me personally came Gregg L. Christensen, to me known, and known to me to be the person who executed the foregoing instrument, and who being by me duly sworn, did depose and say that he is the Vice President-National Accounts of United Rentals (North America), Inc., a Delaware corporation, and that said instrument was executed by him for and on behalf of said corporation for the uses and purposes therein mentioned.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal this 3rd day of January, 2019.




 Jackie Quenzel
 Notary Public

MEMORANDUM OF INSURANCE

DATE
9/19/2018

THIS MEMORANDUM OF INSURANCE IS FOR AUTHORIZED VIEWERS ONLY. USE, DUPLICATION OR ALTERATION OF THIS DOCUMENT, WITHOUT THE SPECIFIC WRITTEN CONSENT OF THE INSURED, IS EXPRESSLY PROHIBITED. THIS MEMORANDUM IS FOR INFORMATIONAL PURPOSES ONLY AND DOES NOT EXTEND, ALTER OR AMEND THE COVERAGE NOTED OR CONFER RIGHTS UPON ANY VIEWER OR OTHER PARTY. COVERAGE DESCRIBED BELOW IS AS OF THE ABOVE DATE.

PRODUCER Lockton Companies 2100 Ross Ave., Ste. 1400 Dallas, TX 75201	COMPANIES AFFORDING COVERAGE
INSURED United Rentals (North America), Inc.; United Rentals, Inc. & Subsidiaries 100 First Stamford Place, Suite 700 Stamford, CT 06902	COMPANY A: ACE American Insurance Company COMPANY B: ACE Property & Casualty Insurance Co COMPANY C: North American Capacity Insurance Co COMPANY D: Indemnity Insurance Co of North America COMPANY E: ACE Fire Underwriters Insurance Company

COVERAGES COMPANY F: Agri General Insurance Company

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS, AND CONDITIONS OF SUCH POLICIES, AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

CO LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE	POLICY EXPIRATION DATE	LIMITS	
A	GENERAL LIABILITY COMMERCIAL GENERAL LIABILITY OCCURRENCE	XSL G71210736	10/01/2018	10/01/2019	EACH OCCURRENCE	\$ 3,000,000
					FIRE DAMAGE (Any one fire)	\$ 2,000,000
					MED EXP (Any one person)	\$ XXXXXXX
					PERSONAL & ADV INJURY	\$ 3,000,000
					GENERAL AGGREGATE	\$ 6,000,000
					PRODUCTS - COMP/OP AGG	\$ 6,000,000
A	AUTOMOBILE LIABILITY ANY AUTO HIRED AUTOS NON-OWNED AUTOS	ISA H25268180	10/01/2018	10/01/2019	COMBINED SINGLE LIMIT (Ea accident)	\$ 5,000,000
					BODILY INJURY (Per person)	\$ XXXXXXX
					BODILY INJURY (Per accident)	\$ XXXXXXX
					PROPERTY DAMAGE (Per accident)	\$ XXXXXXX
B	EXCESS LIABILITY OCCURRENCE	XOO G27905997 004	10/01/2018	10/01/2019	EACH OCCURRENCE	\$ 25,000,000
					AGGREGATE	\$ 25,000,000
						\$
						\$
D A	WORKERS COMPENSATION/ EMPLOYER'S LIABILITY WLR C65437466 (AOS) WLR C65437508 (AZ, CA, MA)	E SCFC65437582 (WI)	10/01/2018	10/01/2019	E.L. EACH ACCIDENT	\$ 2,000,000
					E.L. DISEASE - EA EMPLOYEE	\$ 2,000,000
					E.L. DISEASE - POLICY LIMIT	\$ 2,000,000
A C	Excess Workers Compensation TX Non-Subscriber	WCU C65437545(WA) EEG0000367-04	10/01/2018	10/01/2019	\$2M EACH ACC/EMP/AGG \$5MM CSL/TOT/IND/OCC	

ADDITIONAL INFORMATION
SEE ATTACHMENT FOR ADDITIONAL INFORMATION

**UNITED RENTALS, INC. AND ALL SUBSIDIARIES CERTIFICATE CONTINUATION
DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY
ENDORSEMENT/SPECIAL PROVISIONS CONT.**

RE: ALL OPERATIONS PERFORMED FOR THE CERTIFICATE HOLDER.

BLANKET ADDITIONAL INSURED - ANY PARTY, WHERE REQUIRED BY WRITTEN CONTRACT.
APPLIES TO GENERAL LIABILITY FORM XS-21164a (04/13) AND AUTO LIABILITY FORM
DA-9U74c (03/16).

BLANKET WAIVER OF TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS TO US - ANY
PERSON OR ORGANIZATION, WHERE REQUIRED BY WRITTEN CONTRACT. APPLIES TO
GENERAL LIABILITY, AUTO LIABILITY AND WORKERS' COMPENSATION POLICIES. PER STATE
LAWS, WAIVER OF SUBROGATION DOES NOT APPLY IN NEW JERSEY, NEW HAMPSHIRE AND
KENTUCKY FOR WORKERS COMPENSATION.

COVERAGE IS PRIMARY AND NON-CONTRIBUTORY PER TERMS OF ENDORSEMENT XS-20288a
(05/14).

GENERAL LIABILITY POLICY INCLUDES:

ADDITIONAL INSURED WHERE REQUIRED BY WRITTEN CONTRACT FORM XS-21164a (04/13);
ADDITIONAL INSURED - OWNERS, LESSEES, OR CONTRACTORS - COMPLETED OPERATIONS.

CONTRACTUAL LIABILITY
"XCU" HAZARDS
BROAD FORM PROPERTY DAMAGE COVERAGE
INDEPENDENT CONTRACTORS COVERAGE

WORKERS' COMPENSATION SELF INSURED/STATE FUND POLICIES:

STATE OF WASHINGTON - SELF INSURED CERTIFICATE # 601, 908, 516
STATE OF NORTH DAKOTA - STATE FUND EMPLOYER ACCT # 821330
STATE OF OHIO - STATE FUND POLICY # 1303683
STATE OF WYOMING - STATE FUND POLICY # 00134808

ALL OTHER STATES (AOS) INCLUDES: ITEM 3 A . WORKERS' COMPENSATION INSURANCE:
PART ONE OF THE POLICY APPLIES TO THE WORKERS' COMPENSATION LAW OF THE STATES
LISTED HERE: AK, AL, AR, CO, CT, DE, FL, GA, IA, ID, IL, IN, KS, KY, LA, MD, ME, MI, MN, MO,
MS, MT, NC, NE, NH, NJ, NM, NV, NY, OK, OR, PA, RI, SC, SD, TN, UT, VA, VT, WV.



**UNITED RENTALS (NORTH AMERICA), INC.
EXCEPTIONS TO:**

**ALACHUA COUNTY BOARD OF COUNTY COMMISSIONERS
ANNUAL EQUIPMENT RENTAL SERVICES FOR
PUBLIC WORKS DEPARTMENT
BID NO. 20-12**

The submission of the attached bid by United Rentals (North America), Inc. (“Contractor”) is subject to the exceptions set forth below.

SECTION; PAGE NUMBER	EXCEPTION; EXPLANATION
Part A, General Terms and Conditions, paragraph 17, Indemnification, page 5	<p>Once the equipment is delivered to the County, Contractor no longer has any control over the use or misuse of the equipment rented.</p> <p>As such, Contractor requests that this section be modified to reflect that Contractor’s indemnification, defense and save harmless obligations shall be limited to claims to the extent caused by the negligence or willful misconduct of Contractor during the performance of this agreement. Contractor’s liability for costs and expenses hereunder shall be limited to those that are reasonable and actual, including reasonable attorney fees. In no event shall Contractor be liable for incidental, special or consequential damages.</p>
Part A, General Terms and Conditions, paragraph 18, Warranty, page 5	<p>Once the equipment is delivered, Contractor no longer has any control over the use or misuse of the equipment rented.</p> <p>Contractor warrants that upon delivery the equipment rented hereunder will be in good working condition. If the equipment is not in good working condition upon delivery, Contractor shall promptly repair or replace the equipment at its sole cost and expense. If the equipment requires repair or replacement during the rental period, Contractor will promptly repair or replace the equipment at its sole cost and expense; provided, however, if the repair or replacement is necessary due to the County’s abuse, misuse or neglect, the County will be responsible for the cost of such repair or replacement. EXCEPT AS SET FORTH HEREIN CONTRACTOR DISCLAIMS ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, WITH RESPECT TO THE RENTAL OF EQUIPMENT.</p>



Supplier Diversity Overview

United Rentals, Inc. (URI) is the world's largest equipment rental company. At United Rentals, Inc., we proactively seek diverse suppliers. We believe that companies who actively embrace diversity and consistently demonstrate their commitment to the many communities they serve, establish a sustainable competitive advantage in the marketplace. United Rentals' Supplier Diversity program plays an important role in our company's overall commitment to enhance the growth and development of the communities we serve. The ever-changing nature of the economy requires us to remain competitive. All companies must proactively reach out and include the broadest range of people, ideas, products and services possible. United Rentals' Supplier Diversity program does just that.

Doing business with United Rentals Inc.

As United Rentals defines its position in the ever growing and changing marketplace, we consciously do all we can to:

- Increase the opportunities for diverse owned businesses.
- Ensure that diverse businesses are afforded equal opportunity to participate in our procurement processes.

To qualify for United Rentals' Supplier Diversity program, a company must be at least 51% owned, controlled, and managed by a minority, woman, veteran, service-disabled veteran, or be classified as Hub Zone, small business, small disadvantaged, LGBT, or 8a Supplier.

Through its Supplier Diversity program, United Rentals builds relationships with businesses capable of providing commodities and services at competitive prices. Successful supplier relationships are very important to the success of our business. We ultimately only award contracts based on mutual trust, merit, and most importantly, how a relationship with a particular supplier will benefit our company.

We encourage both prospective and current suppliers to complete a Supplier Profile using our Supplier Diversity system. Doing so will allow us to match your company's capabilities with our requirements. Along with registering, we ask that you provide us with a copy of your current Supplier Diversity Certification. Our registration site can be found at www.ur.com/supplierdiversity.

Diversity Spend

In 2017, United Rentals spend with diverse suppliers totaled **\$278,674,988**

Category	Q1 2017	Q2 2017	Q3 2017	Q4 2017
Minority Business Enterprise (MBE)	\$ 2,024,303	\$ 3,247,265.44	\$ 2,007,111.57	\$ 2,938,227.82
Woman Business Enterprise (WBE)	\$ 2,789,027	\$ 6,092,565.29	\$ 9,142,026.79	\$ 6,090,105.49
Small Business Enterprise (SBE)	\$ 30,940,979	\$ 63,546,250.82	\$ 83,219,344.29	\$ 49,273,524.80
8(a)	\$ 740	\$ -	\$ -	\$ -
Disadvantaged Business Enterprise (DBE)	\$ 82,319	\$ 142,100.09	\$ 92,805.01	\$ 97,948.73
Disabled Veteran Business Enterprise (DVBE)	\$ 77,223	\$ 64,153.68	\$ 80,784.97	\$ 72,275.01
Lesbian, Gay, Bisexual and Transgender (LGBT)	\$ 3,314	\$ 7,372.90	\$ 22,957.93	\$ -
Historically Underutilized Business Zone (HUBZone)	\$ 217,166	\$ 33,591.86	\$ 37,492.69	\$ 26,874.43
Small Disadvantaged Business (SDB)	\$ 1,933,036	\$ 2,232,765.23	\$ 2,357,833.77	\$ 2,710,615.99
Veteran Business Enterprise (VBE)	\$ 1,582,688	\$ 1,946,033.33	\$ 1,585,755.35	\$ 1,949,955.58
AbilityOne	\$ -	\$ -	\$ 80.00	\$ -
Disabled	\$ -	\$ 2,252.18	\$ 1,973.03	\$ 2,149.10
Total Diversity Spend	\$ 39,650,795	\$ 77,314,351	\$ 98,548,165	\$ 63,161,676.95

We purchase our equipment direct from the manufacturers, a space that does not offer a lot of diversity selection. As a result, our diversity spend is primarily with various suppliers of indirect goods and services that support our infrastructure including:

- Travel services
- Fuel
- Transportation & delivery services
- Small parts
- Financial services
- IT services
- Vehicle up-fit services
- Contingent and permanent staffing services
- Consulting services
- And many others

We track and are able to report on the following diversity designations:

- Minority Business Enterprise (MBE)
- Woman Business Enterprise (WBE)
- Small Disadvantaged Business (SDB)
- 8(a)
- Veteran Business Enterprise (VBE)
- Disabled Veteran Business Enterprise (DVBE)
- HUBZone
- Small Business Enterprise (SBE)
- Lesbian, Gay, Bisexual and Transgender (LGBT)
- Alaskan Native

Ethnicities include:

- Aboriginal
- African-American
- Asian American
- Asian Pacific
- Asian Subcontinent
- Caucasian
- Hispanic
- Native American

United Rentals accepts certifications and acknowledgements from the following agencies:

- Central Contractor Registration (CCR)
- Federal Government Agency (i.e. Veterans Administration)
- Local (county and city) Government Agency (i.e. City of Detroit/Wayne County)
- National Gay and Lesbian Chamber of Commerce (NGLCC)
- National Minority Supplier Development Council (NMSDC)
- Canadian Aboriginal and Minority Supplier Council (CAMSC)
- WBE Canada
- National Women Business Owners Corporation (NWBOC)
- Small Business Administration (SBA) – 8(a) and SDB
- State Government Agency (i.e. Department of Transportation)
- Women Business Enterprise National Council (WBENC)

Tier 2 Reporting

URI provides tier 2 reporting to almost two dozen national customers in the customer's preferred format and venue. Each quarter, the diversity spend is obtained from files generated from United Rentals financial and credit card systems. Supplier accounts are marked with a diversity designation that is

received from either a vendor master review that is periodically conducted by CVM Solutions or by a code being entered manually for new vendors that are built between the CVM reviews. On a quarterly basis, CVM receives the spend data from United Rentals and creates our diversity reporting.

Memberships and Recognition

The sources/organizations that United Rentals utilizes to obtain participant companies include:

- Corporate member Woman Business Enterprise National Council (WBENC)
- Corporate Chapter member Greater New England Supplier Development Council (GNEMSDC)
- Corporate Chapter member Carolinas Virginia Minority Supplier Development Council (CVMSDC)
- Corporate Chapter member National Minority Supplier Development Council (NMSDC)
- SBA database
- Supplier diversity website that invites registration of certified companies at <http://www.ur.com/supplierdiversity>.
- National Association of Women in Construction (NAWIC) member and sponsor
- Member, National Hispanic Construction Association (NHCA)
- Participation in trade show events and matchmaking events
- Participation in magazine articles related to supplier diversity including:
 - DiversityPlus Magazine
 - DiversityComm, Inc.
 - Diversity Professional

2017/2018 events include:

- Reservation Economic Summit 2017 & 2018 annual conference - booth exhibitor and participated in matchmaking event
- WBENC National conference 2017 & 2018 booth exhibitor and participated in matchmaking event
- NMSDC National conference 2017 & 2018 - booth exhibitor
- CAMSDC Diversity Procurement Fair - participate in matchmaking event in Toronto, Canada 2018
- Carolinas Virginia Minority Supplier Development Council (CVMSDC) Business Opportunity Fair 2018 - booth exhibitor
- Disabled Veteran Business Alliance 2017 annual conference - booth exhibitor and participated in matchmaking event

Recognition/ Awards include:

- Military Friendly - Named a 2016-2017 Military Friendly Company due to partnering with and supporting Veteran-Owned Businesses (Military Friendly Supplier Diversity Programs)
- MBN USA - 2015 & 2016 Top 101 Most Admired Companies in Supplier Diversity
- WE-USA - 2015 Top 100 Corporations for Woman-owned Business

For more information about the United Rentals Supplier Diversity program, contact supplierdiversity@ur.com

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