

BID Responsiveness and SBE Recap Form

Bid # / Name:		21-15 Annual Purchase of Sign Material														
BOD:		Wednesday, June 5, 2019														
Purchasing Agent:		TJ White								Via:		James Flegart/John Nazal				
Vendor Name	Local Vendor (Y/N)	Final	Adjusted		SBE Participation per EO*			Price Preference		Signed Bid Form	Addendum		GMW Form	Drug Free Form	Public Record Exp	Comments
		Bid	Bid Award	Bid	SBE	SUB	GFE				Acknowledge					
		Ranking	Price **	\$	(Y/N)	%	(Y/N)	%	\$		1	2				
Lightle Enterprises of Ohio, LLC	N		#VALUE!	see bid form	n	0%	OPT #2	0%	\$0.00	Y	N	N	n/a	Y	Y	
Universal Signs & Accessories	N		#VALUE!	see bid form	n	0%	OPT #2	0%	\$0.00							
Vulcan Inc	n		#VALUE!	see bid form	n	0%	OPT #2	0%	\$0.00	Y		n/a	n/a	Y	Y	NO Corp Res
WSL Graphics Signs Solutions LLC	N		#VALUE!	see bid form	n	0%	OPT #2	0%	\$0.00	Y	Y	Y	n/a	Y	Y	Corp Res /No SBE
			\$0.00						\$0.00							
			\$0.00						\$0.00							
			\$0.00						\$0.00							
			\$0.00						\$0.00							
			\$0.00						\$0.00							
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			\$0.00						\$0.00							
			\$0.00						\$0.00							
			\$0.00						\$0.00							
			\$0.00						\$0.00							

* Per Equal Opportunity Office, is a SBE or a 15% SBE participation goal was met for the County's SBE Program and is awarded a price preference.
** Adjusted Bid Award Price EQUALS the Bid amount MINUS the Price Preference (SBE) amount for the base award consideration

Key: SBE = Small Business Enterprise; SUB = Subcontractor Form; GFE = Good Faith Effort

- Did Not Bid on ALL Items
- Non-responsive Bid

BID 21-15 Annual Purchase of Sign Material

DESCRIPTION	Lightle Enterprises of Ohio, LLC	Vulcan Inc.	Universal Signs	WSL Graphics Signs Solutions LLC
TRAFFIC SIGN FACES: 3M BRAND, DIAMOND GRADE REFLECTIVE (DG3) 4000 SERIES, PS, ‘NO SUB’				
ALL WAY	\$2.20	\$1.85		\$9.10
ADVISORY SPEED PLATE (NO SPEED)	\$6.35	\$5.54		\$18.11
ADVISORY SPEED PLATE 15 MPH	\$6.35	\$5.54		\$18.11
ADVISORY SPEED PLATE 20 MPH	\$6.35	\$5.54		\$18.11
ADVISORY SPEED PLATE 25 MPH	\$6.35	\$5.54		\$18.11
ADVISORY SPEED PLATE 30 MPH	\$6.35	\$5.54		\$18.11
ADVISORY SPEED PLATE 35 MPH	\$6.35	\$5.54		\$18.11
ADVISORY SPEED PLATE 40 MPH	\$6.35	\$5.54		\$18.11
ADVISORY SPEED PLATE 45 MPH	\$6.35	\$5.54		\$18.11
AIRPORT SYMBOL	\$11.28	\$23.16		\$28.70
ALACHUA COUNTY ROUTE MARKER	\$11.60	\$23.16		\$28.69
ALACHUA COUNTY ROUTE MARKER	\$26.20	\$52.11		\$58.93
Sub-Total	\$102.08	\$144.60		\$270.30
TRAFFIC SIGN FACES: 3M BRAND, DIAMOND GRADE REFLECTIVE (DG3) 4000 SERIES, PS, ‘NO SUB’				
BEGIN RIGHT TURN LANE YIELD TO BIKES	\$21.15	\$18.45		\$49.86
BICYCLE LANE DESIGNATION	\$14.10	\$12.30		\$34.74
CATTLE CROSSING SYMBOL	\$17.63	\$15.38		\$42.30
CROSS ROAD SYMBOL	\$17.63	\$15.38		\$42.30
DEAD END	\$11.28	\$9.84		\$28.69
DEAD END	\$5.64	\$4.92		\$14.58
DEAD END	\$5.64	\$4.92		\$16.60
DIRECTION GUIDANCE MARKER, CHEVRON	\$8.46	\$7.38		\$22.64
DIVIDED HIGHWAY SYMBOL	\$8.46	\$7.38		\$22.64
DO NOT BLOCK INTERSECTION	\$14.10	\$12.30		\$34.74
DO NOT ENTER	\$17.63	\$15.38		\$42.30
DOWNWARD POINTING ARROW (AT CROSSING)	\$5.64	\$4.92		\$16.60
DUCK CROSSING SYMBOL	\$17.63	\$15.38		\$42.30
END SCHOOL ZONE	\$14.10	\$12.30		\$34.74
EQUESTRIAN (SYMBOL)	\$17.63	\$15.38		\$42.30
FIRE STATION	\$17.63	\$15.38		\$42.30
FLORIDA ROUTE MARKER	\$11.28	\$9.84		\$28.69
FLORIDA ROUTE MARKER	\$14.10	\$12.30		\$34.74
FUTURE THRU STREET (black on white)	\$14.10	\$12.30		\$34.74
GOLF CART CROSSING (SYMBOL)	\$25.38	\$22.14		\$58.93
INTERSTATE SHIELD 75	\$14.50	\$23.16		\$28.69
JCT	\$6.80	\$5.39		\$17.73
KEEP RIGHT SYMBOL	\$14.10	\$12.30		\$34.74
KEEP RIGHT, WITH NO ARROW	\$14.10	\$12.30		\$34.74
LARGE ARROW	\$22.56	\$19.68		\$52.88
LARGE DOUBLE ARROW	\$22.56	\$19.68		\$52.88
LEFT CURVE	\$17.63	\$15.38		\$42.20
LEFT LANE MUST TURN LEFT	\$17.63	\$15.38		\$42.30
LEFT REVERSE CURVE	\$17.63	\$15.38		\$42.30

DESCRIPTION	Lightle Enterprises of Ohio, LLC	Vulcan Inc.	Universal Signs	WSL Graphics Signs Solutions LLC
LEFT REVERSE TURN	\$17.63	\$15.38		\$42.30
LEFT SIDE BRIDGE END MARKER	\$8.46	\$7.38		\$22.64
LEFT TURN	\$17.63	\$15.38		\$42.30
LEFT WINDING ROAD	\$17.63	\$15.38		\$42.30
LENS, BLACK, WHITE, BLACK BORDER	\$17.63	\$15.38		\$42.30
LENS, BLACK, WHITE, BLACK BORDER X	\$14.10	\$12.30		\$34.74
LENS, BLUE / YELLOW	\$6.18	\$5.39		\$17.73
LENS, WHITE, BLACK BORDER	\$14.10	\$9.84		\$28.69
LENS, YELLOW, BLACK BORDER	\$14.10	\$9.84		\$28.69
LENS, YELLOW, BLACK BORDER	\$17.63	\$15.38		\$42.30
LIMITED SIGHT DISTANCE	\$17.63	\$15.38		\$42.30
LOW VEHICLE MAY DRAG ON RR TRACKS (SYMBOL)	\$25.38	\$22.14		\$58.93
NARROW BRIDGE SYMBOL	\$17.63	\$15.38		\$42.30
NO "U" TURN SYMBOL	\$17.63	\$15.75		\$42.30
NO DUMPING	\$8.46	\$7.38		\$22.64
NO LEFT TURN SYMBOL	\$14.30	\$10.08		\$28.69
NO OUTLET	\$14.30	\$9.84		\$28.69
NO OUTLET	\$5.64	\$4.92		\$16.60
Sub-Total	\$692.78	\$604.74		\$1,661.63
TRAFFIC SIGN FACES: 3M BRAND, DIAMOND GRADE REFLECTIVE (DG3) 4000 SERIES, PS, ‘NO SUB’				
NO OUTLET	\$5.64	\$4.92		\$16.60
NO PARKING ANYTIME	\$8.46	\$7.38		\$22.64
NO PARKING HERE TO CORNER	\$8.46	\$7.38		\$22.64
NO RIGHT TURN SYMBOL	\$11.50	\$9.84		\$28.69
NO TRUCKS SYMBOL	\$11.50	\$10.08		\$28.69
ONE WAY LEFT	\$8.46	\$7.38		\$22.64
ONE WAY LEFT	\$8.46	\$7.38		\$22.64
ONE WAY RIGHT	\$8.46	\$7.38		\$22.64
ONE WAY RIGHT	\$8.46	\$7.38		\$22.64
PARKING BY DISABLED PERMIT ONLY	\$4.24	\$3.78		\$13.57
PAVEMENT ENDS SYMBOL	\$17.63	\$15.38		\$42.30
PLAYGROUND SYMBOL	\$25.38	\$22.14		\$58.93
PREFERENTIAL BIKE LANE (ENDS)	\$7.10	\$6.15		\$19.63
RAILROAD ADVANCED WARNING	\$17.63	\$15.38		\$42.30
RAILROAD ADVANCED WARNING (CROSSROAD)	\$17.63	\$15.38		\$42.30
RAILROAD ADVANCED WARNING (SIDEROAD)	\$17.63	\$15.38		\$42.30
SPEED REDUCTION AHEAD (NO NUMBERS IN TEXT)	\$28.50	\$22.68		\$58.93
RESERVED PARKING HANDICAP	\$7.10	\$3.78		\$13.56
RIGHT CURVE	\$17.63	\$15.38		\$42.30
RIGHT LANE MUST TURN RIGHT	\$17.63	\$15.38		\$42.30
RIGHT REVERSE CURVE	\$17.63	\$15.38		\$42.30
RIGHT REVERSE TURN	\$17.63	\$15.38		\$42.30
RIGHT SIDE BRIDGE END MARKER	\$8.46	\$7.38		\$22.64
Sub-Total	\$301.22	\$258.07		\$735.48
TRAFFIC SIGN FACES: 3M BRAND, DIAMOND GRADE REFLECTIVE (DG3) 4000 SERIES, PS, ‘NO SUB’				
RIGHT TURN	\$17.63	\$15.38		\$42.30
RIGHT WINDING ROAD	\$17.63	\$15.38		\$42.30

DESCRIPTION	Lightle Enterprises of Ohio, LLC	Vulcan Inc.	Universal Signs	WSL Graphics Signs Solutions LLC
ROAD CLOSED	\$28.20	\$24.60		\$64.99
ROAD NARROWS	\$17.63	\$15.38		\$42.30
SCHOOL SPEED LIMIT (NO NUMBERS IN TEXT WHEN FLASHING)	\$22.56	\$19.68		\$52.88
SIDE ROAD SYMBOL	\$17.63	\$15.38		\$42.30
SIGNAL AHEAD SYMBOL	\$17.63	\$16.31		\$42.30
SLIPPERY WHEN WET	\$17.63	\$15.38		\$42.30
SPEED LIMIT 20 MPH	\$14.10	\$12.30		\$34.74
SPEED LIMIT 25 MPH	\$14.10	\$12.30		\$34.74
SPEED LIMIT 30 MPH	\$14.10	\$12.30		\$34.74
SPEED LIMIT 35 MPH	\$14.10	\$12.30		\$34.74
SPEED LIMIT 40 MPH	\$14.10	\$12.30		\$34.74
SPEED LIMIT 45 MPH	\$14.10	\$12.30		\$34.74
SPEED LIMIT 50 MPH	\$14.10	\$12.30		\$34.74
SPEED LIMIT 55 MPH	\$14.10	\$12.30		\$34.74
SPEED LIMIT BLANK (NO SPEED)	\$14.10	\$12.30		\$34.74
STOP	\$6.35	\$5.54		\$18.11
STOP	\$11.28	\$9.84		\$28.69
STOP	\$17.63	\$15.38		\$42.30
Sub-Total	\$318.70	\$278.95		\$773.43
TRAFFIC SIGN FACES: 3M BRAND, DIAMOND GRADE REFLECTIVE (DG3) 4000 SERIES, PS, ‘NO SUB’				
STOP	\$25.38	\$22.14		\$58.93
STOP AHEAD SYMBOL	\$20.00	\$16.13		\$42.30
STOP HERE ON RED	\$16.92	\$15.12		\$40.79
US ROUTE MARKER (NO NUMBERS)	\$11.28	\$9.84		\$28.69
WEIGHT LIMIT (NO NUMBERS IN TEXT) TONS PER AXLE, TONS GROSS	\$16.92	\$14.76		\$40.79
WEIGHT LIMIT TON	\$14.10	\$12.30		\$34.74
YIELD	\$14.10	\$11.08		\$58.93
Sub-Total	\$118.70	\$101.37	\$0.00	\$305.17
TRAFFIC SIGN FACES: 3M BRAND, DIAMOND GRADE FLUORESCENT (DG3) YELLOW-GREEN, 4083, PS				
BICYCLE SYMBOL	\$17.63	\$15.38		\$43.30
BUS STOP SYMBOL VIP	\$25.38	\$22.68		\$58.93
DOWNWARD POINTING ARROW	\$5.64	\$4.92		\$16.60
IN STREET PEDESTRIAN CROSSING (YIELD) / STOP	\$8.64	\$4.92		\$22.64
LENS WITH BLACK BORDER	\$17.63	\$13.06		\$42.30
PEDESTRIAN SYMBOL	\$17.63	\$15.38		\$42.30
SCHOOL (AHEAD)	\$5.64	\$4.92		\$16.60
SCHOOL ADVANCED	\$17.63	\$15.38		\$42.30
SCHOOL ADVANCED	\$25.38	\$22.14		\$58.93
Sub-Total	\$141.20	\$118.78	\$0.00	\$343.90
ELECTRO FILM (EC FILM): 3M BRAND, TRANSPARENT, ACRYLIC, PS, NO PUNCHINGS				
BLUE	\$413.10	\$418.50		\$650.00
BLUE	\$550.80	\$558.00		\$864.00
BROWN	\$413.10	\$418.50		\$650.00
BROWN	\$550.80	\$558.00		\$864.00
GREEN	\$413.10	\$418.50		\$650.00
GREEN	\$550.80	\$558.00		\$864.00

DESCRIPTION	Lightle Enterprises of Ohio, LLC	Vulcan Inc.	Universal Signs	WSL Graphics Signs Solutions LLC
RED	\$413.10	\$418.50		\$650.00
RED	\$550.80	\$558.00		\$864.00
Sub-Total	\$3,855.60	\$3,906.00	\$0.00	\$6,056.00
EPOXY RESIN, PAINT SUPPLIES, PAINT, FLUORESCENT TRAFFIC CONES WITH REFLECTIVE 4”/6” COLLARS				
EPOXY RESIN ADHESIVE, PARTS A & B (SETS)	NO BID	NO BID		NO BID
DROP ON TYPE, SPHERICAL REFLECTIVE, GLASS BEADS	NO BID	NO BID		NO BID
PAINT, TRAFFIC ACRYLIC WATER BASE, FAST DRY, WHITE, FL DOT APPROVED. NO LEAD 12470-4	NO BID	NO BID		NO BID
PAINT, TRAFFIC ACRYLIC WATER BASE, FAST DRY, YELLOW, FL DOT APPROVED. NO LEAD 13109-2	NO BID	NO BID		NO BID
TRAFFIC CONES, 100 % (PVC) ORANGE FLUORESCENT, FDOT, WIDE BASE, , , 12 LBS. WITH A 4 INCH AND A 6 INCH DIAMOND GRADE REFLECTIVE COLLARS (AFFIXED)	\$18.60	NO BID		NO BID
Sub-Total	\$18.60	\$0.00	\$0.00	\$0.00
3M BRAND PRESPACING TRANSFER TAPE: SCPS-2, ‘NO SUB’ *				
PRESPACING TRANSFER TAPE	\$30.00	\$118.60		\$54.00
PRESPACING TRANSFER TAPE	\$45.00	\$26.33		\$54.00
PRESPACING TRANSFER TAPE	\$60.00	\$35.09		\$163.00
PRESPACING TRANSFER TAPE	\$90.00	\$52.65		\$163.00
PRESPACING TRANSFER TAPE	\$135.00	\$78.97		\$163.00
Sub-Total	\$360.00	\$311.64	\$0.00	\$597.00
ROLL GOODS SHEETING: 3M BRAND, ‘NO SUB’, ELECTROCUT FILM 7725-12, PS, NO HOLE PUNCHINGS *				
BLACK	\$500.00	\$452.70		\$650.00
BLACK	\$667.00	\$603.06		\$864.00
Sub-Total	\$1,167.00	\$1,055.76	\$0.00	\$1,514.00
ROLL GOODS: 3M BRAND, "NO SUB", CONSPICUITY TAPE, DIAMOND GRADE, REFLECTIVE, PS *				
RED / WHITE	\$85.00	\$69.02		NO BID
Sub-Total	\$85.00	\$69.02	\$0.00	\$0.00
ROLL GOODS : 3M BRAND, DIAMOND GRADE (DG3) REFLECTIVE, ‘NO SUB’, PS				
WHITE	\$221.50	\$225.00		\$400.00
WHITE	\$664.90	\$675.00		\$1,170.00
WHITE	\$830.63	\$843.75		\$1,462.00
WHITE	\$996.75	\$1,012.50		\$1,755.00
YELLOW	\$498.38	\$506.25		\$878.00
YELLOW	\$664.50	\$675.00		\$1,170.00
YELLOW	\$830.63	\$843.75		\$1,462.00
YELLOW	\$996.75	\$1,012.50		\$1,755.00
RED	\$498.38	\$506.25		\$878.00
Sub-Total	\$6,202.42	\$6,300.00	\$0.00	\$10,930.00
ROLL GOODS : 3M BRAND, DIAMOND GRADE (DG3) FLUORESCENT, ‘NO SUB’, PS				
FLUORESCENT ORANGE	\$2,040.00	\$1,350.00		\$2,340.00
FLUORESCENT YELLOW-GREEN	\$664.50	\$675.00		\$1,170.00
FLUORESCENT YELLOW-GREEN	\$830.63	\$843.75		\$1,462.00
FLUORESCENT YELLOW-GREEN	\$996.75	\$1,012.50		\$1,755.00
Sub-Total	\$4,531.88	\$3,881.25	\$0.00	\$6,727.00

DESCRIPTION	Lightle Enterprises of Ohio, LLC	Vulcan Inc.	Universal Signs	WSL Graphics Signs Solutions LLC
ALUMINUM POP-RIVETS, FLEXSTAKE & SHURTITE BRAND DELINEATOR POSTS, GALVANIZED CHANNEL IRON POSTS, GALVANIZED SQUARE TUBING, GUARD RAIL REFLECTORS, PYRAMID CAPS, PANELS, BARRICADE SHEETING				
BLIND ALUMINUM POP RIVETS, 3/16" x 3/8" GRIP RANGE, #66, MALE SMALL HEAD	\$0.042	NO BID		NO BID
DELINEATOR POST, GROUND MOUNT, WHITE, FLEXSTAKE BRAND, HD, NO SUB	NO BID	NO BID		NO BID
DELINEATOR POST, GROUND MOUNT, YELLOW, FLEXSTAKE BRAND, HD, NO SUB	NO BID	NO BID		NO BID
DELINEATOR POST, SURFACE MOUNT WITH BASE, WHITE, FLEXSTAKE BRAND, HD, NO SUB	NO BID	NO BID		NO BID
DELINEATOR POST, SURFACE MOUNT WITH BASE, YELLOW, FLEXSTAKE BRAND, HD, NO SUB	NO BID	NO BID		NO BID
DELINEATOR POST, GROUND MOUNT, WHITE, SHUR-TITE SHUR-FLEX BRAND, HD, NO SUB	NO BID	NO BID		NO BID
DELINEATOR POST, GROUND MOUNT, YELLOW, SHUR-TITE SHUR-FLEX BRAND, HD, NO SUB	NO BID	NO BID		NO BID
DELINEATOR POST, SURFACE MOUNT WITH BASE, WHITE, SHUR-TITE SHUR-FLEX BRAND, HD, NO SUB	NO BID	NO BID		NO BID
DELINEATOR POST, SURFACE MOUNT WITH BASE, YELLOW, SHUR-TITE SHUR-FLEX BRAND, HD, NO SUB	NO BID	NO BID		NO BID
3” DIAMETER MOUNTED CRYSTAL GUARDRAIL REFLECTORS/WINGED-PLASTIC, CLEAR/WHITE	\$0.80	NO BID		NO BID
Sub-Total	\$0.80	\$0.00	\$0.00	\$0.00
GRAND TOTAL	\$17,895.98	\$17,030.18	\$0.00	\$29,913.91

Awarded Key (By Lowest Line Item):
Award by LOWEST Line Item as the Primary Award
Award by Second LOWEST Line Item as the Secondary Award
Non-Responsive