

SINGLE/SOLE SOURCE JUSTIFICATION FORM

Complete this form when requesting an exception to the county's competitive procurement policy where only one firm has a product that will meet the project's needs or product specifications, or only one firm can do the work requested. Completing this form does not guarantee that the proposed vendor will be selected. It is the requester's responsibility to provide all required information and documentation as indicated in this form.

Procurement Manager reserves the right to competitively bid, negotiate, or solicit additional information and remains the final authority on all procurement issues.

Type of Source
<p>Sole Source: The <i>ONLY</i> known supplier for unique products and services where no other options are available</p> <p>Single Source: Though there may be alternate sources for the product or service requested, circumstances dictate the use of the proposed vendor, i.e., availability, timeliness, location, etc.</p>

Part I: General Requester Information

Department Name: Alachua County Fire Rescue	Division Name: Operations
Purchase Order Request# (POR) If available: 2022-1071	Total Amount of Purchase: \$106,000.00

Part II: Vendor Information

Vendor Name: Rescue Systems Unlimited	Vendor Contact Name: Luther McClellan
Vendor Contact Phone: 850-698-2457	Vendor Contact Email: Luther@Rescuesystemsunlimited.com

Part III: Single/Sole Source Justification (check one or more)
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DESCRIPTION OF PURPOSE: The Manufacturer, model number and / or generic description.
Genesis Rescue System

1	<input type="checkbox"/>	Parts/Equipment Can Only be Obtained from Original Manufacturer - Not Available Through Distributors.
2	<input checked="" type="checkbox"/>	Only Authorized Area Distributor of the Original Manufacturer.
3	<input type="checkbox"/>	Proprietary Item/Service (Explain Below)
4	<input checked="" type="checkbox"/>	Parts/Equipment not Interchangeable with Similar Parts of Another Manufacturer (Explain Below)
5	<input checked="" type="checkbox"/>	This is the Only Known Item/Source that will meet the Specialized need of this Department or Perform the intended function. (Explain Below)
6	<input checked="" type="checkbox"/>	Parts/Equipment are Required from this Vendor to Provide Standardization (Explain Below)
7	<input type="checkbox"/>	Upgrade to existing software. Available only from the Producer of this Software Who Sells on a Direct Basis Only.
8	<input type="checkbox"/>	An Awarding Agency or Pass-through that was competitively Procured.
9	<input type="checkbox"/>	Non of the Above Apply. Detailed Explanation for Source Request (Explain Below) <i>Describe the full scope of work contemplated including installation if required; items should include brand, model and part number if applicable;</i>

Rescue Systems Unlimited LLC is the sole supplier/distributor, for products manufactured by Genesis Rescue Systems, Milwaukee 28V 5Ah battery, Genesis Air Lifting Bags, Kodiak struts and Quik-Kut Air Hammers in Florida and Georgia. They are solely responsible for all sales, service and training in Florida, South Alabama, Mississippi and Georgia.

The attached quote is for Genesis Rescue extrication tools for the new Squad unit that will be arriving later in calendar year 2021. To outfit our new unit to our current capabilities we will need all of the tools on the price quote. There are 3 different sized cutters, 2 different sized rams, and 2 different sized spreaders as well as associated accessories. We held a competitive evaluation at the end of 2020 to evaluate the tools for use and determined Genesis Rescue extrication tools to meet the specific needs of the Fire Rescue Department.

The reasons we chose Genesis Rescue extrication tools are: 1) All tools meet the stringent NFPA 1936 certification. 2) Non-proprietary battery platform. We have several tools in the department that use the Milwaukee battery platform and they have performed better than those tools that have a proprietary battery platform. We have had issues with batteries overheating and loss of use of the tools with the proprietary systems. 3) The batteries have a 3 year warranty from the manufacturer and an additional 2 year warranty from Rescue systems Unlimited. 4) These tools have a removable adjustable handle that can be manipulated or removed to access small areas and reduce stress and fatigue of the operator. 5) The Genesis tools have a deadman trigger control which is an added safety feature to keep the patient safe as well as the rescuer. 6) The bladder of the tool is protected by an aluminum housing inside the case to protect the contents of the bladder when performing pushing and pulling in extrication rescue scenarios. 7) Brush-less motors that allow for an enclosed housing without the need for vents to reduce wear and tear on internal components. 8) Cutter blades that are forged instead of machined for increased strength as well as reducing the possibility of catastrophic failure and possible injuries to patients and rescuers. 9) Tools are rated for Ultra-high strength steels included in new vehicle manufacturing today. 10) Genesis Limited Lifetime Warranty on all tools. 11) 24 hour turnaround time for service or loaner tools. If we have an issue with a tool going down we will have it repaired or replaced by a loaner tool within 24 hours.

Part IV: Confirmation of Documentation

Have you provided required documentation including vendors quote, for this request in support of the justification in Parts III of this form?

Yes

No

You may also attach any additional information not specifically requested on this form to support your single/sole source justification.

Part V ESTABLISHMENT OF PRICE REASONABLENESS

Analysis of offer and/or offers has determined that the price proposed is determined to be fair, reasonable and in the best interests of the County based on the following:

- 1 Price obtained was from a catalog or standard price list regularly maintained by the vendor covering standard commercial products sold. (Attach copy of vendor's price list.)
- 2 Price obtained includes a discount from current list prices. (Attach copy of quote showing list price and net price paid.)
- 3 Other. (Explain Below.)

Part VI: DEPARTMENT

Donna Guirate

Requester Name

Donna Guirate

Requester Signature

10/18/2021

Date of Signature

Cheryl Ellis

Director

Cheryl Ellis

Director Signature

10/18/2021

Date of Signature

Part VII: PROCUREMENT & BOCC

Single Source

Sole Source

Larry M. Sapp

Procurement Manger

Larry M. Sapp

Procurement Manger Signature

10/18/2021

Date of Signature

Chair

Chair Signature

Date of Signature



Alachua County Board of County Commissioners Procurement Division
12 SE 1st Street, 3rd Floor, Gainesville, FL 32601
Phone-(352) 374-5202

Intended Sole Source Purchase
Genesis Rescue System

Date Posted: 10/18/2021 – 10/28/2021

Contact: Mandy Mullins, Procurement Agent
Alachua County Procurement Division
12 SE 1st Street, 3rd Floor
Gainesville, FL 32601
352-384-3090
mmullins@alachuacounty.us

The description of services intended for purchase from a Sole Source is posted in accordance with section 287.057(3)(c), Florida Statutes and will be posted for a minimum of 7 business days.

Commodity or Service Required:

Genesis Rescue System.

Description:

Alachua County Fire Rescue is seeking to execute a Sole Source for **Genesis Rescue System** from **Rescue Systems Unlimited**

Intended Sole Source:

Genesis Rescue System from Rescue Systems Unlimited

Justification for Sole Source Acquisition:

Rescue Systems Unlimited., is the Sole authorized supplier/distributor of **Genesis Rescue System.**

Recommended Procurement Approach:

For the reason stated above, Alachua County Procurement Division intends to utilize the Sole Source Procurement method to contract with **Rescue Systems Unlimited** for supplying the above.

Intended Sole Source Purchase Genesis Rescue System

Under Evaluation

0

Planholders

111

Broadcast to

0

Supplemental Suppliers

0

Watchers

0

Post Bid Viewers

Bid Details

Agency Name	Alachua County Procurement
Bid Writer	Mandy Mullins
Bid ID	NSA-10-18-2021SS-0-2022/MM
Bid Type	NSA - Notice of Intent to Award a Sole Source
Broadcast Date	Oct 18, 2021 3:30pm (EDT)
Fiscal Year	2022
Due	Oct 28, 2021 4:00pm (EDT)
Bid Status Text	<p>Alachua County Board of County Commissioners Procurement Division 12 SE 1st Street, 3rd Floor, Gainesville, FL 32601 Phone-(352) 374-5202 Intended Sole Source Purchase Genesis Rescue System Date Posted: 10/18/2021 – 10/28/2021 Contact: Mandy Mullins, Procurement Agent Alachua County Procurement Division 12 SE 1st Street, 3rd Floor Gainesville, FL 32601 352-384-3090 mmmullins@alachuacounty.us The description of services intended for purchase from a Sole Source is posted in accordance with section 287.057(3)(c), Florida Statutes and will be posted for a minimum of 7 business days. Commodity or Service Required: Genesis Rescue System. Description: Alachua County Fire Rescue is seeking to execute a Sole Source for Genesis Rescue System from Rescue Systems Unlimited Intended Sole Source: Genesis Rescue System from Rescue Systems Unlimited Justification for Sole Source Acquisition: Rescue Systems Unlimited., is the Sole authorized supplier/distributor of Genesis Rescue System. Recommended Procurement Approach: For the reason stated above, Alachua County Procurement Division intends to utilize the Sole Source Procurement method to contract with Rescue Systems Unlimited for supplying the above.</p>

Scope of Work

Alachua County Board of County Commissioners Procurement Division
12 SE 1st Street, 3rd Floor, Gainesville, FL 32601
Phone-(352) 374-5202
Intended Sole Source Purchase
Genesis Rescue System
Date Posted: 10/18/2021 – 10/28/2021
Contact: M

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Documents

 [Download all documents](#)

Filename	Type	Date Modified	Status
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Distribution Info

Bid Bond	N/A
Plan (blueprint)	None
eBidding	No
Distributed By	DemandStar
Distribution Method	Download and Mail
Distribution Options	Bid has no blueprints associated with it

Publications

[View Legal Ad](#)

Pre-Bid Conference

NONE

Statistics

Planholders	There are 0 Planholders for this bid.	
Filtered	No	
Broadcast List	111 Suppliers have been notified	Export
Post-Bid Viewers	There are 0 Post-Bid viewers	
Supplemental Suppliers	0 Supplemental Suppliers	

Commodity Code

[\[006-500-25\]](#) Extractors, Hydraulic

[\[012-445-29\]](#) Extractors, Pullers, and Inserters

[\[018-257-72\]](#) Rescue and Search Equipment, CBRNE

[\[024-340-21\]](#) Fire Emergency Access and Rapid Entry Equipment

[\[024-340-72\]](#) Rescue Equipment, Supplies and Accessories Including Confined Space Hard Line Communications Systems, Rescue Nets, Power Extractors (Jaws of Life), Rope and Life Harnesses, etc.

[Show More](#) 

From: [Harold Theus](#)
To: [Larry M. Sapp](#); [Darryl R. Kight](#); [Mandy Mullins](#)
Cc: [Cheryl Ellis](#); [Jacqueline Hines](#); [Donna Guirate](#)
Subject: Designation of Authority (Sole Source & Bid Awards)
Date: Monday, October 18, 2021 3:14:41 PM
Attachments: [acfrlogo_0af82240-8c78-473b-b26b-3afd6c9ae7ff.png](#)
[home_page_150ppi_c93d2f0c-a636-4c7c-a777-a6d8edd72602.png](#)
[fb_logo_150ppi_9dd00851-99d8-4342-8932-10cac01030c6.png](#)
[twitter_150ppi_9c3d56ae-20c9-4509-b852-4aaed552edd.png](#)
[insta_150ppi_5be81f1b-b06b-49ca-b309-54edd0545f55.png](#)
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[county_news_150ppi_14250fe5-78c3-4aa5-b059-283cc85fd4ea.png](#)

I am designating signature authority to Assistant Director Cheryl Ellis for the purposes of approving single/sole source and department recommendations for bid awards. This action will assist Fire Rescue in streamlining our purchasing projects and needs.

Please contact me if you have any questions.



Harold Theus

Chief
Fire Rescue
911 SE 5th ST • Gainesville • FL • 32601
352-384-3101 (office) • 352-327-2166 (mobile)



PLEASE NOTE: Florida has a very broad public records law (F.S.119). All e-mails to and from County Officials and County Staff are kept as public records. Your e-mail communications, including your e-mail address, may be disclosed to the public and media at any time.



GENESIS
RESCUE SYSTEMS

Genesis Rescue Systems
2780 Culver Ave.
Kettering, Ohio 45429
Phone: 937.293.6240
Fax: 937.293.7049

January 6, 2021

Gentlemen,

Rescue Systems Unlimited LLC is the sole supplier/distributor, for products manufactured by Genesis Rescue Systems, Milwaukee 28V 5Ah battery, Genesis Air Lifting Bags, Kodiak struts and Quik-Kut Air Hammers in Florida and Georgia. They are solely responsible for all sales, service and training in Florida, South Alabama, Mississippi and Georgia. If you have any questions, or if I can be of any further assistance, please feel free to contact me.

Sincerely,

Richard S. Michalo
President
Genesis Rescue Systems



Approval Status: 0 of 1 at 6

Validation Status: N/A

Printed: Not Printed

Encumber Funds: Yes

Department: 5400 - Fire Rescue Services

Purchasing Address: HAL EASTMAN JR -

Vendor: 1014832 - RESCUE SYSTEMS UNLIMITED LLC

G/L Date: 10/01/2021

Description: M/\$11.9/EX28/FR/DG - RESCUE SYSTEMS - Deluxe RAM

Deliver by Date:

Type: Purchase Order

Expiration Date:

Form Type: Custom PO - Standard - Cust

Resolution Number: Posted EX 28 SOLE SOURCE, C

Bill To Location: FS - FIRE RESCUE SERVICES

Assign to Buyer: 3 - MULLINS, MARY M

Item: XBID EX 28 - Sole Sources Purchases

Number of Items: 19 Total: \$105,635.00

Item



Detail

Item: XBID EX 28 - Sole Sources Purchases per

Vendor Part Number: EFM28.ART.106.042.6

Description: 110V AC Tethering Adapter

Employee:

Quantity: 2.0000

Ship Via:

Unit of Measure: Each - Each

Ship To: FW - FIRE RESCUE CENTR

Price per Unit: \$1,280.0000 \$2,560.00

Freight Terms:

G/L Account: 001.54.5450.526.52.00 - Operating Supplies Operating Sup

Confirming Request: 10

Project:

Taxable Item: Create Ne

Contract:

- Save
- Save/New Item
- Save/New PO
- Delete Item
- Delete PO
- Reset