





Who, What and Why

-The Interlocal Purchasing System (TIPS)

- -Legal compliance
 - -Contract issued from a competitively solicited and awarded public project
 - -Transparent pricing and contract terms and conditions
- -Cost savings
 - -Save the time and effort that would have been spent administering a bid process for a modular building project
 - -Reduced administrative and field costs
- -Reduced risk
 - -Burden of accurately writing and awarding the package is eliminated
 - -Understand exactly what you are getting through the one-on-one guidance of an experienced modular professional

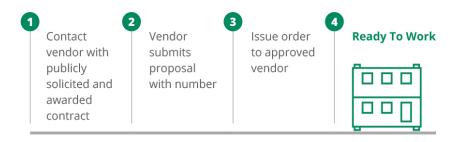




How Does The Co-Op Help Your Agency?

- It has already satisfied the bid process!
- Saves time & money (no writing, evaluating and responding to bids)
- Streamlines Procurement process (simply decide on scope and specs and place order)
- Flexible offerings

Cooperative Process



Standard Process

	Obtain quotes	Initiate solicitation process	Review solicitations	Approve solicitation award	Issue approved PO to vendor	Ready To Work
--	---------------	-------------------------------	----------------------	----------------------------	--------------------------------------	---------------





Who Can Use the Co-Op Contract Offering?



States and State Agencies



Cities, Counties and Municipalities



Public and Private Primary Educational Institutions and Systems



Public and Private Higher Educational Institutions





Non-Profit Agencies and Charitable Organizations





-Here is a link to the Lead Agency overview (Region 8 Education Service Center) https://www.tips-usa.com/leadagency.cfm

You can read about the operation and its history.

-Below is a link to the Fabricon page on the TIPS website.

https://www.tipsusa.com/vendorProfile.cfm?RecordID=1014926C0AC2FC54C56B58C000554524

You can review the contract, bid due diligence and other pertinent information





The Process Is Simple

- Become a member of TIPS
- Access the TIPS web page via the link

https://www.tips-usa.com/newmember.cfm

- Register your agency
- Access the contract offering (TIPS RCSP 200902 Permanent Modular Buildings JOC) for review as needed
- Discuss scope, specs and pricing with your Fabricon representative
- Negotiate mutually agreeable terms and conditions for the order
- Issue purchase order referencing the contract #

Your building can be ordered in a matter of days!





TIPS Contacts: 4845 Hwy 271 N. Pittsburg, TX 75686

Kristie Collins Customer Solutions (903) 575-2714 www.tips-usa.com

Rick Powell Counsel/Procurement (903) 575-2726 www.tips-usa.com <u>Fabricon Contact:</u> 6000 Phillips Hwy, Suite 4 Jacksonville, FL 32256

Steve Menke
Director – Modular Sales
Cell 727-433-4062
www.fabriconmodular.com