

Quote No: Q-37307 Version: 1

Alachua County Fire & Rescue

ZOLL Customer No: 141111

mshelton@alachuacounty.us

913 SE 5th Street

Mark Shelton

(352) 955-2463

Gainesville, FL 32601

ZOLL Medical Corporation

269 Mill Road Chelmsford, MA 01824-4105 Federal ID# 04-2711626

> Phone: (800) 348-9011 Fax: (978) 421-0015 Email: esales@zoll.com

> > Quote No: Q-37307

Version: 1

Issued Date: July 21, 2022

Expiration Date: September 19, 2022

Terms: NET 30 DAYS

FOB: Shipping Point

Freight: Prepay & Add

Prepared by: Brooke Van Aman **EMS Territory Manager** bvanaman@zoll.com

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Item	Contract Reference	Part Number	Description	Qty	List Price	Adj. Price	Total Price
1	595423	601-2231011-01	X Series Monitor/Defibrillator - 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, EtCO2, CPR Expansion Pack	2	\$45,343.00	\$27,199.99	\$54,399.98
			Includes: 4 trace tri-mode display monitor/ defibrillator/ printer, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5in (16.5cm) diagonal screen. Accessories Included: MFC cable and CPR connector, A/C power cord, One (1) roll printer paper, 6.6 Ah Li-ion battery, Carry case, Operator Manual, Quick Reference Guide, and One (1)-year EMS warranty.				
			Parameter Details: Real CPR Help - Dashboard display of CPR Depth and Rate for Adult and Pediatric patients, Visual and audio prompts to coach CPR depth (Adult patient only), Release bar to ensure adequate release off the chest, Metronome to coach rate for Adult and Pediatric patients. See-Thru ® CPR artifact filtering • Interpretative 12-Lead ECG (Full 12 ECG lead view with both dynamic and static 12-lead mode display. 12-Lead OneStep ECG cable - includes 4-Lead limb lead cable and removable precordial 6-Lead set) • ZOLL Noninvasive Pacing Technology • Welch Allyn NIBP with Smartcuff. 10 foot Dual Lumen hose and SureBP Reusable Adult Medium Cuff • Masimo SpO2 & SpCO with Signal Extraction Technology (SET), Rainbow SET® • EtCO2 Oridion Microstream Technology. Microstream tubing set sold separately •				
2	595423	REUSE-12-2MQ	Welch Allyn REUSE-12-2MQ Cuff, Lg Adult, 2- Tube, Twist Lock connector	2	\$58.00	\$39.38	\$78.76



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3	595423	REUSE-09-2MQ	Welch Allyn REUSE-09-2MQ Cuff, Child, 2-Tube, Twist Lock connector	2	\$58.00	\$39.38	\$78.76
4	904375	8000-001392	Masimo rainbow® RC-4 - 4FT, Reusable EMS Patient Cable	2	\$278.00	\$184.22	\$368.44
5	595423	8000-000371	rainbow® DCI® SpO2/SpCO/SpMet Adult Reusable Sensor with connector (3 ft)	2	\$957.00	\$633.75	\$1,267.50
6	595423	8000-0580-01	Six hour rechargeable Smart battery	4	\$572.00	\$371.25	\$1,485.00
7	595423	8000-000875-01	Paper, Thermal, BPA Free (Box of 6)	2	\$27.00	\$18.00	\$36.00
8		8778-89001-WF	X Series - Worry-Free Service Plan - 1 Year At Time of Sale Includes: Annual preventive maintenance, 27% discount on new cables, 27% discount on additional SurePower II Batteries, discount on parameter upgrades, SurePower II Battery replacement upon failure, and accidental damage coverage (see comments). Shipping and use of a Service Loaner during repairs, no charge shipping. Extended warranty is a continuation of the EMS One Year Product Limited Warranty. • ACCIDENTAL DAMAGE COVERAGE: Includes one device outer housing replacement per year per device. This coverage excludes devices that are deemed beyond repair and/or catastrophic damage. Cosmetic damage that does not affect the integrity of the device would not require outer housing replacement. • BATTERY REPLACEMENT PROGRAM: Batteries must be maintained per ZOLL recommended maintenance program - Batteries are replaced upon failure, one for one, throughout the term of the ExpertCare Service contract, should the SurePower II battery or SurePower Charger display a fault - Batteries must be evaluated and confirmed of failure through ZOLL Technical Support and/or an on-site field service technician Up to three batteries per device will be covered for batteries acquired from ZOLL in last 24 months for batteries that fail during the Worry-Free service contract period. (When Service Contract purchased post-sale) - For batteries acquired from ZOLL over 24 months ago, one battery per device will be covered for batteries that fail during the Worry-Free service contract period. (When Service Contract purchased post-sale)		\$1,865.00	\$1,678.50	\$3,357.00

Subtotal: \$61,071.44

Total: \$61,071.44



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Contract Reference	Description
595423	Reflects County of Volusia 2016 pricing. Notwithstanding anything to the contrary herein, the terms and conditions that shall apply to this quote shall be those set forth in contract number: CW2222400
904375	Reflects Service Contract Worry Free X Series Modifier 2020 contract pricing. Notwithstanding anything to the contrary herin, the terms and conditions set forth in Service Contract Worry Free X Series Modifier 2020 shall apply to the customer's purchase of the products set forth on this quote.

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at https://www.zoll.com/about-zoll/invoice-terms-and-conditions and for software products can be found at https://www.zoll.com/SSPTC and for hosted software products can be found at http://www.zoll.com/SSPTC. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

- 1. This Quote expires on September 19, 2022. Pricing is subject to change after this date.
- 2. Applicable tax, shipping & handling will be added at the time of invoicing.
- 3. All purchase orders are subject to credit approval before being accepted by ZOLL.
- 4. To place an order, please forward the purchase order with a copy of this quotation to esales@zoll.com or via fax to 978-421-0015.
- 5. All discounts from list price are contingent upon payment within the agreed upon terms.
- 6. Place your future accessory orders online by visiting www.zollwebstore.com.



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Order Information	(to be completed by the customer)				
[X] Tax Exem _l	ot Entity (Tax Exempt Certificate must be provid	led to ZOLL)			
[] Taxable Eı	ntity (Applicable tax will be applied at time of inv	roice)			
BILL TO ADDRES	S	SHIP TO ADDRESS			
Name/Department	:	Name/Department:			
Address:		Address:			
City / State / Zip C	ode:	City / State / Zip Code:			
	r (PO) required for the purchase and/or paymer				
	PO Number: 2022-00002034 PO Amount: \$_\$61,071.44 (A copy of the Purchase Order must be included with this Quote when returned to ZOLL)				
[] No (F	Please complete the below section when submit	ting this order)			
		execution of this order. The person signing below represents and the or she is signing to the terms and prices in this quotation.			
Alachua Coun Authorized Signa	ty Fire & Rescue ature:				
PO #: 2022-203	4 to follow				
Name:					
Title:					
Date:					