

Orange County Public Schools

ITB2003106 - Catalog % Discount - Equipment and Supplies



Item Number	Product Name	Product Description	Manufacturer Website	Manufacturer Part Number (SKU)	% discount from list
1	Absen	All products offered from the manufacturer	https://www.snapav.com/shop/en/snapav/aisle8-to-snapav	All	10%
2	Aisle 8	All products offered from the manufacturer	https://www.snapav.com/shop/en/snapav/aisle8-to-snapav	All	10%
3	AKG Acoustics	All products offered from the manufacturer	https://www.akg.com/	All	10%
4	Allen & Heath	All products offered from the manufacturer	https://www.allen-heath.com/	All	10%
5	All-in-Learning	All products offered from the manufacturer	https://www.allinlearning.com/	All	20%
6	ALTINEX	All products offered from the manufacturer	https://altinex.com/	All	10%
7	American Technical Furniture (MediaTech)	All products offered from the manufacturer	http://www.americantechnicalfurniture.com/	All	10%
8	AMX	All products offered from the manufacturer	http://www.amx.com/en-US	All	15%
9	Anchor Audio	All products offered from the manufacturer	http://www.anchoraudio.com/	All	10%
10	APC	All products offered from the manufacturer	https://www.apc.com/us/en/	All	10%
11	Atlas Sound	All products offered from the manufacturer	https://www.atlasied.com/	All	15%
12	Atlona	All products offered from the manufacturer	http://atlona.com/	All	12%
13	Audio Enhancement	All products offered from the manufacturer	https://audioenhancement.com/	All	10%
14	Audio-Technica	All products offered from the manufacturer	http://www.audio-technica.com/	All	10%
15	Audix	All products offered from the manufacturer	http://www.audixusa.com	All	15%
16	AVFI (VFI)	All products offered from the manufacturer	http://www.video-furn.com/	All	20%
17	Avid	All products offered from the manufacturer	https://www.avid.com/#Teams	All	10%
18	Avocor	All products offered from the manufacturer	https://www.avocor.com/	All	10%
19	AVTEQ	All products offered from the manufacturer	https://avteq.net/	All	10%
20	BalanceBox	All products offered from the manufacturer	https://www.heightadjustablemounts.com/	All	10%
21	Balt / Best Rite	All products offered from the manufacturer	https://moorecoinc.com	All	20%
22	Barco	All products offered from the manufacturer	http://www.barco.com/en/	All	10%
23	Behringer	All products offered from the manufacturer	http://www.musictribe.com/brand/behringer/home	All	10%
24	Belden	All products offered from the manufacturer	https://www.belden.com/	All	10%
25	BenQ	All products offered from the manufacturer	https://www.benq.com/en-us/index.html	All	10%
26	Beyerdynamic	All products offered from the manufacturer	https://north-america.beyerdynamic.com/	All	10%
27	BIAMP Systems	All products offered from the manufacturer	https://www.biamp.com/	All	25%
28	Blackmagic Design	All products offered from the manufacturer	https://www.blackmagicdesign.com/	All	10%
29	Bose Corporation	All products offered from the manufacturer	https://www.bose.com	All	10%

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30	Bretford	All products offered from the manufacturer	https://www.bretford.com/	All	10%
31	Brightsign	All products offered from the manufacturer	https://www.brightsign.biz/	All	5%
32	BSS Audio - Soundweb	All products offered from the manufacturer	https://bssaudio.com/en	All	10%
33	BTX	All products offered from the manufacturer	https://www.btx.com/	All	10%
34	Cables To Go	All products offered from the manufacturer	http://www.cablestogo.com	All	10%
35	Canon	All products offered from the manufacturer	https://www.usa.canon.com/internet/portal/us/home	All	10%
36	Casio	All products offered from the manufacturer	https://www.casio.com/home	All	10%
37	Chief Manufacturing	All products offered from the manufacturer	https://www.milestone.com/	All	25%
38	Christie Digital	All products offered from the manufacturer	https://www.christiedigital.com/en-us	All	10%
39	Cisco	All products offered from the manufacturer	https://www.cisco.com	All	10%
40	ClearOne	All products offered from the manufacturer	http://www.clearone.com/	All	10%
41	Clockaudio North America	All products offered from the manufacturer	http://clockaudio.com/	All	10%
42	Community Loudspeaker	All products offered from the manufacturer	https://www.communitypro.com/	All	10%
43	Comprehensive Video	All products offered from the manufacturer	http://www.comprehensiveco.com/	All	10%
44	Connectrac	All products offered from the manufacturer	https://connectrac.com/	All	10%
45	Contemporary Research	All products offered from the manufacturer	https://contemporaryresearch.com/	All	10%
46	Copernicus	All products offered from the manufacturer	https://www.copernicused.com/	All	10%
47	Countryman	All products offered from the manufacturer	https://www.countryman.com	All	10%
48	Covid	All products offered from the manufacturer	http://www.covid.com/shop.aspx	All	10%
49	Crestron	All products offered from the manufacturer	https://www.crestron.com/	All	25%
50	Crown	All products offered from the manufacturer	http://www.crownaudio.com/en-US	All	20%
51	Da-Lite Screen	All products offered from the manufacturer	https://www.milestone.com/	All	15%
52	DBX - Harmon	All products offered from the manufacturer	https://dbxpro.com/en	All	10%
53	Dell	All products offered from the manufacturer	https://www.dell.com	All	3%
54	Denon Pro/Marantz Pro	All products offered from the manufacturer	https://denonpro.com/	All	5%
55	Digital Projection	All products offered from the manufacturer	https://www.digitalprojection.com/emea/	All	10%
56	Display Devices	All products offered from the manufacturer	http://www.displaydevices.com/	All	10%
57	DTEN	All products offered from the manufacturer	https://dten.com/	All	
58	Draper Inc	All products offered from the manufacturer	https://www.draperinc.com/	All	10%

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59	Earthworks	All products offered from the manufacturer	https://earthworksaudio.com/	All	10%
60	Epson	All products offered from the manufacturer	https://epson.com	All	10%
61	Extreme Networks	All products offered from the manufacturer	https://www.extremenetworks.com/	All	5%
62	Extron	All products offered from the manufacturer	http://www.extron.com/	All	15%
63	Front Row	All products offered from the manufacturer	https://www.gofrontrow.com/en/	All	10%
64	FSR	All products offered from the manufacturer	https://fsrinc.com/	All	10%
65	Furman	All products offered from the manufacturer	http://www.furmanpower.com/	All	10%
66	Gefen	All products offered from the manufacturer	http://www.gefen.com/	All	10%
67	Grass Valley	All products offered from the manufacturer	https://www.grassvalley.com/home/	All	10%
68	Google Jamboard	All products offered from the manufacturer	https://gsuite.google.com/products/jamboard	All	10%
69	Harman Professional	All products offered from the manufacturer	https://www.harmanaudio.com	All	10%
70	Hitachi	All products offered from the manufacturer	http://www.hitachi.us/	All	10%
71	Hovercam	All products offered from the manufacturer	http://www.thehovercam.com/	All	5%
72	Huddle Cam	All products offered from the manufacturer	http://huddlecamhd.com/	All	8%
73	Iadea	All products offered from the manufacturer	http://www.iadea.com/	All	10%
74	InFocus	All products offered from the manufacturer	https://www.infocus.com/	All	10%
75	JBL	All products offered from the manufacturer	http://www.jbl.com/	All	20%
76	JVC	All products offered from the manufacturer	http://www.jvc.com/	All	10%
77	Kramer Electronics	All products offered from the manufacturer	http://www.kramerav.com/	All	10%
78	Labgruppen	All products offered from the manufacturer	https://www.labgruppen.com	All	10%
79	Lectrosonics	All products offered from the manufacturer	https://www.lectrosonics.com/US/	All	10%
80	LG	All products offered from the manufacturer	http://www.lg.com/us	All	5%
81	Liberty	All products offered from the manufacturer	https://secure.libertycable.com/	All	8%
82	Lifesize	All products offered from the manufacturer	https://www.lifesize.com	All	10%
83	Listen Technologies	All products offered from the manufacturer	https://www.listentech.com/	All	5%
84	Logitech	All products offered from the manufacturer	https://www.logitech.com/en-us	All	10%
85	Lumens	All products offered from the manufacturer	https://www.lumens.com/	All	10%
86	Mackie	All products offered from the manufacturer	www.mackie.com	All	10%
87	Manfrotto	All products offered from the manufacturer	https://www.manfrotto.us/	All	10%

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88	Mercury Systems	All products offered from the manufacturer	https://mercury-security.com/	All	10%
89	Mersive	All products offered from the manufacturer	https://www.mersive.com	All	10%
90	Microsoft	All products offered from the manufacturer	https://www.microsoft.com/en-us/	All	5%
91	Middle Atlantic Products	All products offered from the manufacturer	http://www.middleatlantic.com/	All	20%
92	MooreCo	All products offered from the manufacturer	https://moorecoinc.com/	All	20%
93	NEC Display Solutions	All products offered from the manufacturer	http://www.necdisplay.com/	All	5%
94	NEMO Q	All products offered from the manufacturer	https://nemo-q.com/	All	10%
95	Newline Interactive	All products offered from the manufacturer	https://newline-interactive.com/usa/	All	10%
96	Newtek	All products offered from the manufacturer	http://www.newtek.com/	All	5%
97	Optoma	All products offered from the manufacturer	https://www.optoma.com/us/	All	10%
98	OWI	All products offered from the manufacturer	www.owi-inc.com	All	25%
99	Owl Technologies	All products offered from the manufacturer	https://www.owllabs.com/meeting-owl	All	10%
100	Panasonic	All products offered from the manufacturer	https://na.panasonic.com	All	5%
101	Peerless	All products offered from the manufacturer	https://www.peerless-av.com	All	15%
102	Pexip	All products offered from the manufacturer	https://www.pexip.com/	All	10%
103	Planar	All products offered from the manufacturer	http://www.planar.com/	All	10%
104	Poly	All products offered from the manufacturer	https://www.poly.com/	All	10%
105	PowerGistics	All products offered from the manufacturer	www.powergistics.com	All	5%
106	Premier Mounts	All products offered from the manufacturer	https://www.premiermounts.com	All	10%
107	PTZ Optics	All products offered from the manufacturer	https://ptzoptics.com/	All	10%
108	QSC Audio	All products offered from the manufacturer	www.qsc.com	All	20%
109	Rane	All products offered from the manufacturer	https://www.rane.com/	All	10%
110	Rapco Horizon	All products offered from the manufacturer	https://www.rapcohorizon.com/	All	10%
111	Rapid Run	All products offered from the manufacturer	http://www.cablestogo.com/category/rapidrun	All	25%
112	RDL	All products offered from the manufacturer	http://www.btx.com/	All	8%
113	Revolabs	All products offered from the manufacturer	https://www.revolabs.com/home	All	10%
114	RGB Spectrum	All products offered from the manufacturer	https://www.rgb.com/	All	10%
115	Samsung	All products offered from the manufacturer	http://www.samsung.com/us	All	8%
116	Sennheiser	All products offered from the manufacturer	https://en-us.sennheiser.com/	All	10%

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117	Sharp	All products offered from the manufacturer	https://siica.sharppusa.com/Professional-Displays	All	10%
118	Shure	All products offered from the manufacturer	http://www.shure.com/	All	15%
119	Smart Technologies	All products offered from the manufacturer	https://www.smarttech.com/	All	10%
120	SNAP AV	All products offered from the manufacturer	https://www.snapav.com/shop/en/snapav/home	All	10%
121	Sony	All products offered from the manufacturer	https://www.sony.com/	All	10%
122	Sonance	All products offered from the manufacturer	https://www.sonance.com/	All	10%
123	Spinetix	All products offered from the manufacturer	https://www.spinetix.com/	All	10%
124	Stewart Audio	All products offered from the manufacturer	http://www.stewartaudio.com/	All	10%
125	SVS Lifts	All products offered from the manufacturer	http://www.svslifts.com/	All	10%
126	Symetrix	All products offered from the manufacturer	http://www.symetrix.co/	All	10%
127	Tannoy	All products offered from the manufacturer	https://www.music-group.com/brand/tannoy/home	All	15%
128	Tascam	All products offered from the manufacturer	https://tascam.com/us/	All	15%
129	TOA	All products offered from the manufacturer	http://www.toaelectronics.com/	All	10%
130	Tripp Lite	All products offered from the manufacturer	https://www.tripplite.com/	All	10%
131	TVOne Media	All products offered from the manufacturer	http://www.tvone.com/	All	10%
132	Vaddio	All products offered from the manufacturer	http://www.vaddio.com/	All	10%
133	Vbrick	All products offered from the manufacturer	https://vbrick.com	All	10%
134	VDO360	All products offered from the manufacturer	https://vdo360.com/	All	5%
135	ViewSonic	All products offered from the manufacturer	https://www.viewsonic.com/us/	All	10%
136	Vidyo	All products offered from the manufacturer	https://www.vidyo.com/	All	10%
137	Visix Inc	All products offered from the manufacturer	https://www.visix.com/	All	10%
138	Vivitek	All products offered from the manufacturer	https://www.vivitekusa.com/	All	10%
139	Williams Sound	All products offered from the manufacturer	https://www.williamsound.com/ (https://williamsav.com/)	All	10%
140	Winsted	All products offered from the manufacturer	https://www.winsted.com	All	10%
141	Wiremold	All products offered from the manufacturer	http://www.wiremoldproducts.com/	All	10%
142	WolfVision	All products offered from the manufacturer	https://www.wolfvision.com/vsolution/index.php/us/	All	10%
143	Yamaha	All products offered from the manufacturer	https://usa.yamaha.com/products/audio_visual/index.html	All	10%

Installation, Training and Programing

Provide additional support functions or modifications to new or existing systems that may be		
14	Install/Uninstall: Hourly labor rate	\$ 80.00
15	Repairs: Hourly labor rate	\$ 100.00
16	Training: hourly labor rate	\$ 80.00
17	Material Markup for installations (not to exceed 5%)	5%