## BID Responsiveness and SBE Recap Form

| Bid # / Name:            | 20-101; Annual Telephone Cabling - Network Cabling |                         |           |              |                           |     |            |                  |         |                |                 |      |      |      |        |  |
|--------------------------|--|-------------------------|-----------|--------------|---------------------------|-----|------------|------------------|---------|----------------|-----------------|------|------|------|--------|--|
| BOD:                     | Wedne  | Wednesday, May 15, 2019 |           |              |                           |     |            |                  |         |                |                 |      |      |      |        |  |
| Purchasing Agent:        | TJ White   |                         |           |              |                           |     |            |                  | Via:    | Via: Dennis G. |                 |      |      |      |        |  |
|                          | Local  | Final                   | Adjusted  |              | SBE Participation per EO* |     |            |                  | Signed  | Addendum       | Sub Drug Public |      |      |      |        |  |
| Vendor Name              | Vendor   | Bid                     | Bid Award | Bid          | SBE                       | SUB | GFE        | Price Preference |         | Bid            | Acknowledge     | GMW  | Cont | Free | Record | Comments                                 |
|                          | (Y/N)  | Ranking                 | Price **  | \$           | (Y/N)                     | %   | (Y/N)      | %                | \$      | Form           | None            | Form | Form | Form | Exp    |  |
| Accent Tel USA           | No   |                         | #VALUE!   | see bid form | no                        | 0%  | Opt 2 used | 0%               | #VALUE! | yes            | None            | yes  | n/a  | yes  | yes    |  |
| Delta Technologies, Inc. | Yes  |                         | #VALUE!   | see bid form | no                        | 0%  | Opt 2 used | 0%               | #VALUE! | yes            | None            | yes  | n/a  | yes  | yes    |  |
| Loxia Technologies Inc   | No   |                         | #VALUE!   | see bid form | no                        | 0%  | Opt 2 used | 0%               | #VALUE! | yes            | None            | yes  | n/a  | yes  | yes    | Option 2 and Option 1 checked            |
| Taylor's Communications  | No   |                         | #VALUE!   | see bid form | no                        | 0%  | Opt 2 used | 0%               | #VALUE! | yes            | None            | yes  | n/a  | yes  | ves    | Public Record Form signed in both places |

<sup>\*</sup> Per Equal Opportunity Office, is a SBE or a 15% SBE participation goal was met for the County's SBE Program and is awarded a price preference.

\*\* Adjusted Bid Award Price EQUALS the Bid amount MINUS the Price Preference (SBE) amount for the base award consideration.

Key: SBE = Small Business Enterprise; SUB = Subcontractor Form; GFE = Good Faith Effort

| Did Not Bid on ALL Items |
|--------------------------|
| Non-responsive Bid       |

Bid Form Altered

|   | AC        | CENT TEL USA |          | DELTA     | A TECHNOLOGIE | S INC    | LOXIA TE  | ECHNOLOGIES | Taylor's Communic |           |           |
|---|-----------|--------------|----------|-----------|---------------|----------|-----------|-------------|-------------------|-----------|-----------|
| Bid Item(s)   | WEEK DAYS | WEEKEND      | OVERTIME | WEEK DAYS | WEEKEND       | OVERTIME | WEEK DAYS | WEEKEND     | OVERTIME          | WEEK DAYS | WEEKEND   |
| Standard Hourly Rate  | \$75.00   | \$95.00      | \$112.50 | \$40.00   | \$65.00       | \$65.00  | \$55.00   | \$82.50     | \$82.50           | \$85.00   | \$127.50  |
| Emergency Call-Out Hourly Rate  | \$95.00   | \$112.50     | \$142.50 | \$75.00   | \$75.00       | \$75.00  | \$95.00   | \$142.50    | \$142.50          | \$150.00  | \$150.00  |
| Drop Rate < 100 ft (As Per Bid Spec's)  | \$65.00   | \$65.00      | \$65.00  | \$138.00  | \$207.75      | \$207.75 | \$55.00   | \$55.00     | \$55.00           | \$75.00   | \$95.00   |
| Drop Rate < 200 ft (As Per Bid Spec's)  | \$95.00   | \$95.00      | \$95.00  | \$195.00  | \$292.00      | \$292.00 | \$85.00   | \$85.00     | \$85.00           | \$85.00   | \$105.00  |
| Drop Rate < 330 ft (As Per Bid Spec's)  | \$150.00  | \$150.00     | \$150.00 | \$339.00  | \$508.00      | \$508.00 | \$109.00  | \$109.00    | \$109.00          | \$95.00   | \$115.00  |
| Total   | \$170.00  | \$207.50     | \$255.00 | \$115.00  | \$140.00      | \$140.00 | \$150.00  | \$225.00    | \$225.00          | \$235.00  | \$277.50  |
|   |           |              |          |           |               |          |           |             |                   |           |           |
| Notification Required Prior to Commencement of Job  | 48 HR     | 36 HR        |          | 24 HR     | 48 HR         |          | 24-48 HR  | 24-48 HR    |                   | 8 BUS HRS | 8 BUS HRS |
| Materials Cost – Vendor's Percentage of Markup for materials (Vendor may be required to submit invoices on actual cost of materials.) |           |              |          | 15%       |               |          | 10%       |             |                   | 10-30%    |           |

Key: Award, Primary

## \$127.50 \$150.00 \$105.00 \$115.00 \$125.00 \$277.50