Form C

EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS, AND SOLUTIONS REQUEST

Company Name: Genuine Parts Company dba NAPA Auto Parts

Any exceptions to the terms, conditions, specifications, or proposal forms contained in this RFP must be noted in writing and included with the Proposer's response. The Proposer acknowledges that the exceptions listed may or may not be accepted by NJPA or included in the final contract. NJPA will make reasonable efforts to accommodate the listed exceptions and may clarify the exceptions in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	NJPA ACCEPTS
5.18,5.35,5.29-5.34 page 15,16	Product & Price Changes 5.18 or services be offered under thi Contract prices may be reduced 5.29 Awarded Vendors may term. All requests must be mad an authorized Vendor represent and related services may be del PRICE CHANGES. A Vendor a request for a 3% increase in a required petroleum products ha increase in a cost-of-living inde in raw material costs, prospecti proposing pricing that will be e	Proposer's prices on individual products shall increase and decrease throughout the term of the Contract. The pricing profile/methodology shall, however, remain firm. Proposer passes on both price increases and decreases it receives from its suppliers on to the NJPA Members. Proposer cannot provide written notice to NJPA and its Members every time an individual product increases in price.	*See Clarification #1*

Proposer's Signature: Jim P. Johnson **Date:** 7-6-16

NJPA CLARIFICATIONS:

Any proposed exception not explicitly accepted is hereby rejected and will not be incorporated into the NJPA contract.

1. All price and product changes must follow the process outlined in the RFP. NJPA must approve all price and product changes.

LEGAL Initials 5/18/16 Date

Contract Award
RFP #062916

FORM D

Formal Offering of Proposal

(To be completed only by the Proposer)

AUTOMOTIVE AND TRUCK REPLACEMENT PARTS AND TIRES WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES

In compliance with the Request for Proposal (RFP) for AUTOMOTIVE AND TRUCK REPLACEMENT PARTS AND TIRES WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES, the undersigned warrants that the Proposer has examined this RFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP, any applicable amendments of this RFP, and all Proposer's response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name: Genuine Parts Co. dba NAPA auto___Date: 7/1/16

Company Address: 2999 Wildwood Parkway

City: Atlanta _____State: Georgia_____Zip: 30339

Contact Person: Don Lachance_____Title: Major Accounts Government Sales Manager

Authorized Signature: X _____ DENNIS P. TOLIVAR

(Name printed or typed)

FORM E
CONTRACT ACCEPTANCE AND AWARD

(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 062916-GPC

Proposer's full legal name: Genuine Parts Company dba NAPA Auto Parts

Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be September 6, 2016 and will expire on September 6, 2020 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

NJPA Authorized Signatures:

NJPA DIRECTOR OF COOPERATIVE CONTRACTS AND PROCUREMENT/CPO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)

NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coauette
(NAME PRINTED OR TYPED)

Awarded on September 6, 2016

NJPA Contract # 062916-GPC

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name Genuine Parts Company

Authorized Signatory's Title Vice President of Major Accounts

VENDOR AUTHORIZED SIGNATURE

Dennis P. Tolivar
(NAME PRINTED OR TYPED)

Executed on Sept. 9, 2016

NJPA Contract # 062916-GPC

Form E

PROPOSER ASSURANCE OF COMPLIANCE

Proposal Affidavit Signature Page

PROPOSER'S AFFIDAVIT

The undersigned, authorized representative of the entity submitting the foregoing proposal (the "Proposer"), swears that the following statements are true to the best of his or her knowledge.

1. The Proposer is submitting its proposal under its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possess before delivering any products and related services, all applicable licenses necessary for such delivery to NJPA members agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposer to the terms in this Contract.

2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of NJPA, or any person, firm, or corporation under contract with NJPA, in an effort to influence the pricing, terms, or conditions relating to this RFP in any way that adversely affects the free and open competition for a Contract award under this RFP.

3. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted in writing and have been included with the Proposer's RFP response.

4. The Proposer will, if awarded a Contract, provide to NJPA Members the /products and services in accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.

5. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to NJPA Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to NJPA Members under an awarded Contract.

6. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

7. The Proposer understands that NJPA will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.

8. The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify NJPA for reasonable measures that NJPA takes to uphold such a data designation.

[The rest of this page has been left intentionally blank. Signature page below]

By signing below, Proposer is acknowledging that he or she has read, understands, and agrees to comply with the terms and conditions specified above.

Company Name: Genuine Parts Company dba NAPA Auto Parts

Address: 2999 Wildwood Parkway

City/State/Zip: Atlanta Georgia. 30339

Telephone Number: (678)934-5057

E-mail Address: Don_lachance@genpt.com

Authorized Signature: X Dennis P. Tolivar

Authorized Name (printed): Dennis P. Tolivar

Title: Vice President Major Accounts

Date: 7/1/16

Notarized

Subscribed and sworn to before me this 7th day of July, 2016

Notary Public in and for the County of Cobb State of Georgia

My commission expires: June 30th, 2016

Signature: Linda F. Adcock.

Form P

PROPOSER QUESTIONNAIRE
Payment Terms, Warranty, Products and Services, Pricing and Delivery, and Industry-Specific Questions

Proposer Name: _Genuine Parts Company dba NAPA Auto Parts_____

Questionnaire completed by: Don Lachance

Payment Terms and Financing Options

1) What are your payment terms (e.g., net 10, net 30)?

NAPA Auto Parts General Payment Terms are Net 30 days

2) Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?

NAPA does offer Leasing options as part of NAPA's Tool and Equipment Program, Leasing options are available by Great America Financial Services at www.greatamerica.com. 1-800-487-6262. Leasing can be provided for tools and equipment, shop systems, technology and more. Individual qualifications are subject to credit approval.

3) Briefly describe your proposed order process. Please include enough detail to support your ability to report quarterly sales to NJPA. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the NJPA Members' purchase orders.

The order process for this proposal and contract will be determined upon the NJPA Member preference. Generally, the majority of orders placed by NJPA members will be directed at their local NAPA store. The pathway in which those orders will be received by the NAPA store would be via phone, fax, e-mail, ProLink (www.napaprolink.com), TRAX, eProcurement integration (EDI or XML) or even a walk in order. For NJPA members with larger volume commitments, orders could be routed directly to one of 59 NAPA DCs where the order would be filled at that DC, a combination of DCs or even directly at the NAPA vendor where the component is either manufactured or a non-NAPA distribution point.

All resulting invoices from orders are captured at the NAPA AutoParts Store, and the line item detail is transmitted to NAPA Headquarters where the data is rolled up from all the NJPA member's invoices into the NJPA Major Account. This allows NAPA to report back to NJPA on a quarterly basis.

NAPA's entire dealer network is included in our response. The individual NAPA Auto Parts Store will process the NJPA Member's purchase orders.

4) Do you accept the P-card procurement and payment process? If so, is there any additional cost to NJPA Members for using this process?

Napa does accept P-card payments and does not charge additional fees for using P-cards.

Warranty

5) Describe in detail your manufacture warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may include in your response a copy of your warranties, but at a minimum please also answer the following questions.

All automotive parts supplied are subject to the terms of written warranties provided by the manufacturer of each part, and NAPA shall use reasonable commercial efforts to assist NJPA Member locations and technicians in processing all warranty claims. The manufacturer's warranty will be the sole and exclusive remedy of NJPA Member locations in connection with any claims concerning the parts supplied to NJPA Member locations pursuant to a future or potential Agreement. All other warranties, both express and implied, including any implied warranties or merchantability or fitness for a particular purpose are hereby excluded.

- Do your warranties cover all products, parts, and labor?

  NAPA's warranties cover all products and parts, but not all the labor. Most NAPA manufacturers will reimburse for reasonable labor costs to the extent the damage was solely attributable to a defect in the NAPA product.

- Do your warranties impose usage restrictions or other limitations that adversely affect coverage?
  NAPA has different warranties for different parts, plus different warranties for different grades of parts. As an example, NAPA utilizes both new and remanufactured components. There will be a different warranty on a new vs. a reman part. The new may have a limited lifetime, whereas the warranty on a remanufactured component may be 2 years/24,000 miles. Every one of NAPA's individual parts warranties on on-line at our two websites (www.napaonline.com and www.napaprolink.com), plus warranty information is provided in the original NAPA packaging. Certain components, like filters and brake pads have warranties dependent on the level (good, better, best), but might have restrictions that could affect coverage. Example an air filter that was used in a harsh environment, say extremely dusty or in a rugged industrial setting (drilling environment) might be seen as a limitation compared to one that is strictly on road/highway usage.

- Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?
  NAPA's warranties do not have specific coverage that covers the expense of technician's travel time and mileage. However, we will provide a review and attempt to assist a NJPA member in working with our manufacturers to determine if the aforementioned expense and individual circumstances warrant such a claim. The defective part and repair information will need to be retained and provided upon request.

- Are there any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs?
  NAPA is responding only to the parts portion of this RFP. Thus this question does not apply.

- How will NJPA Members in these regions be provided service for warranty repair?
  NAPA is responding only to the parts portion of this RFP. Thus this question does not apply.

- Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?
  If NAPA was engaged by a NJPA Member to locally source a non-NAPA part, NAPA will pass along the warranty from whom NAPA procured such part.

- What are your proposed exchange and return programs and policies?
  NAPA will accept back any undamaged, unused normally stocked product whose packaging is undamaged and can be re-inventoried. Special order items may be subject to restocking fees even if the packaging is never opened. NJPA Members should personally review special orders with their servicing NAPA Store to make sure there are no questions un-answered regarding pricing, shipping, and delivery.

6) Describe any service contract options for the items included in your proposal.

NAPA is responding only to the parts portion of this RFP. Thus this question does not apply.

Pricing, Delivery, Audits, and Administrative Fee

7) Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the NJPA discounted price) on all of the items that you want NJPA to consider as part of your RFP response. Provide a SKU for each item in your proposal. (Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract. See the body of the RFP and the Price and Product Change Request Form for more detail.)

NAPA's pricing model is a product – category discount model off list price. As NAPA has with the previous contract, we will continue to offer a competitive nationwide ceiling or "not to exceed" price that serves as a contractual maximum price paid by NJPA Members. We have however, have made improvements in our classification process which will simplify the category discount structure. We have classified our ~500,000 parts into 31 categories and are providing a discount percentage based on that category.
More importantly, we are proposing a price decrease for this proposed contract. The below table illustrates the new categories and displays the new price profile discount structure versus the old discount structure.

Part Category	Proposed average discount %	031212-GPC average discount %	Difference
Ag, Industrial & Lawn	50%	45%	-5%
Batteries	46%	44%	-2%
Bearings	53%	50%	-3%
Belts & Hoses	48%	43%	-5%
Body & Accessories	47%	47%	0%
Brake System Parts	50%	50%	0%
Cable & Chain	49%	47%	-2%
Chemicals & Lubricants	47%	47%	0%
Climate Control	54%	54%	0%
Driveline & Wheels	49%	48%	-1%
Engine Cooling	51%	49%	-2%
Engine Parts	48%	47%	-1%
Engines	33%	35%	2%
Exhaust Systems	50%	49%	-1%
Fasteners & Hardware	52%	44%	-8%
Filtration	56%	55%	-1%
Fittings & Hose	50%	50%	0%
Fluid Caps	49%	48%	-1%
Fuel & Emissions Systems	50%	49%	-1%
Gaskets, Seals & O-Rings	49%	48%	-1%
Ignition & Electrical	51%	50%	-1%
Lighting	47%	44%	-3%
Marine, RV & Power Sport	48%	40%	-8%
Paint, Body & Equipment	48%	39%	-9%
Rotating Electrical	49%	47%	-2%
Shop Supplies	46%	44%	-2%
Specialty Programs	49%	46%	-3%
Steering & Suspension	51%	50%	-1%
Tools & Equipment	47%	47%	0%
Transmission & Clutch	48%	48%	0%
Windshield Products	51%	50%	-1%
Grand Total	50%	48%	-2%

8) Please quantify the discount range presented in this response. For example, indicate that the pricing in your response represents is a 50% percent discount from the MSRP or your published list.

NAPA's proposed average discount percentages range up to 85% off list depending on the product. The table below illustrates the 31 categories with the average, min and max shown.

Part Category	Proposed average discount %	Min of Proposed Discout from List	Max of Proposed Discout from List
Ag, Industrial & Lawn	50%	18%	60%
Batteries	46%	0%	72%
Bearings	53%	33%	70%
Belts & Hoses	48%	16%	75%
Body & Accessories	47%	0%	84%
Brake System Parts	50%	17%	84%
Cable & Chain	49%	17%	74%
Chemicals & Lubricants	47%	7%	70%
Climate Control	54%	18%	72%
Driveline & Wheels	49%	9%	83%
Engine Cooling	51%	18%	72%
Engine Parts	48%	5%	70%
Engines	33%	5%	50%
Exhaust Systems	50%	17%	67%
Fasteners & Hardware	52%	17%	84%
Filtration	56%	5%	72%
Fittings & Hose	50%	0%	79%
Fluid Caps	49%	16%	79%
Fuel & Emissions Systems	50%	7%	83%
Gaskets, Seals & O-Rings	49%	2%	77%
Ignition & Electrical	51%	8%	83%
Lighting	47%	14%	69%
Marine, RV & Power Sport	48%	17%	53%
PB&E	48%	15%	73%
Rotating Electrical	49%	0%	77%
Shop Supplies	46%	10%	73%
Specialty Programs	49%	32%	83%
Steering & Suspension	51%	17%	85%
Tools & Equipment	47%	0%	80%
Transmission & Clutch	48%	8%	67%
Windshield Products	51%	17%	67%
Grand Total	50%	0%	85%

9) The pricing offered in this proposal is

_____a. the same as the Proposer typically offers to an individual municipality, university, or school district.

_____b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.

__X__c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.

_____d. other than what the Proposer typically offers (please describe).

10) Describe any quantity or volume discounts or rebate programs that you offer.

Special volume discounts may be offered on an individual basis, depending on the individual circumstances and the potential volume of the NJPA member. Direct DC distribution could be offered depending on stocking opportunities with the NJPA member, distance away from the NAPA DC and or NAPA manufacturer. Other factors may come into play such as delivery patterns from the DC to the NJPA Members point of receipt as well as the amount of business presently running through the local NAPA store from the NJPA member(s) in question.

Napa may offer special one-off pricing for volume or stocking orders if requested by the NJPA Member. These prices will be handled on an individual basis and they will not exceed the contract price (if awarded).

Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.

NAPA agrees to deliver from time to time Sourced Goods and Services to be sourced and shall include all actual net costs including our actual cost and inbound shipping. We agree to make available all sourced goods and services to NJPA Members with a cost plus calculation not to exceed cost of the aforementioned plus 15%. This cost plus will be calculated and agreed upon at the local NAPA Store on an individual basis.

11) Identify any total cost of acquisition costs that are **NOT** included in the pricing submitted with your response. This cost includes all additional charges that are not directly identified as freight or shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.

None, generally any set-up or installation cost for equipment or training will be quoted at the time of purchase.

12) If delivery or shipping is an additional cost to the NJPA Member, describe in detail the complete shipping and delivery program.

For normal delivery via Just In Time deliveries, of stocked merchandise at a servicing NAPA store, all product is FOB, special order and out of stock merchandise may have an additional freight charge if delivery of the ordered item is requested and agreed upon with the NJPA Member. For stocking deliveries shipping charges will generally be included. However, those arrangements will be considered a "one off" and thus will be completely documented prior to starting that special distribution program and agreed to by the NJPA member and the servicing NAPA Store.

13) Specifically describe those shipping and delivery programs for Alaska, Hawaii, Canada, or any offshore delivery.

Shipping items to Alaska and Hawaii may incur additional freight charges, depending on the location of the NAPA store. Exchange and returns are the same. Canada and off shore delivery will be determined by the store that does the shipping. Canada has their own shipping processes. Offshore shipping will be established as "as needed" and agreed to by the NAPA store and the NJPA Member.

14) Describe any unique distribution and/or delivery methods or options offered in your proposal.

Based upon the volume commitment of larger NJPA Members, GPC is willing to investigate and discover a direct distribution model that would either deliver directly as a drop ship from our manufacturer or closest Distribution Center. Handling the product less will eliminate handling costs normally associated with delivering product through a NAPA store. Please understand that a volume requirement from an NJPA member may be necessary. Other factors also come into this distribution method determination including but not limited to distance to the NJPA Member's shop(s) from the NAPA DC, delivery patterns from the DC to the NJPA Members point of receipt as well as the amount of business presently running through the local NAPA store from the NJPA member(s) in question.

15) Please specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with NJPA. This process includes ensuring that NJPA Members obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to NJPA.

Contract Price Compliance Self Audit

NAPA has developed programing that will at the end of every month take the sales by NJPA members and

compare them to the profile price. This new programing will enable for exception reporting to be accomplished so that NAPA will ensure that each NAPA Store is in contract compliance with the new contract price (if awarded).

Quarterly Sales Reporting and Administrative Fee Self Audit

To ensure that NAPA reports all sales under the contract each quarter and that NAPA remits the proper administrative fee to NJPA, a quarterly process has been instigated to ensure that all entities under contract have been flagged and reported appropriately. The aforementioned exception reporting will be used in addition to the normal reporting process outlined in Question 3 of Payment Terms and Financing Options, will be utilized to ensure that NAPA stays within 100% compliance of this requirement.

The responsible parties for this new process are Tim Brown, Operations Manager who is responsible for sales reporting, his Director, Jim Welch, Director of Business Development & Program Administration, Don Lachance, Major Account Sales Manager, and Jim Weaver, Director Major Account Sales.

16) Identify a proposed administrative fee that you will pay to NJPA for facilitating, managing, and promoting the NJPA Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract; it is not a line item addition to the Member's cost of goods.

NAPA will pay NJPA 2% of net qualified purchases for the entire contract period (if awarded). NAPA shall issue rebates to NJPA based on total annualized net sales of all registered NJPA Members that NAPA US operations sells to. The 2% administrative fee on qualified purchases shall be paid to NJPA within forty-five (45) days after the end of each calendar quarter. In the Event that the Award is for a Single Source Vendor NAPA may add an additional 1% on qualified sales each quarter. "Qualified Purchases" are Products for which NAPA provides a rebate. Qualified Purchases generally do not include value lines, product distributed through NAPA from our Traction warehouse, tools, equipment, oil, grease, Freon, and non-NAPA merchandise.

Industry-Specific Questions

17) Describe in detail any training programs you propose as they pertain to the products offered in your response. (For example, do you offer training on how to best maintain a vehicle's A/C system? Or do you offer training to a fleet manager that includes examining the fleet vehicles and recommending which air and oil filters to keep in stock?) In describing your training services, explain any costs associated with them and whether these trainings are held at the member's or proposer's locations, through webinars (or similar remote medium), or through a combination of these methods?

Training Programs Proposed

NAPA has a stand-alone business unit dedicated to training NAPA customers with technical and shop management. We are proposing as part of this RFP response, that both be provided to NJPA Members.

1. **AutoTech Training described, documented Value Added Attributes (page 44), see attached "2016 AutoTech Class Schedule" and "AutoTech Site Quick Reference"**
2. **Shop Management Training, documented Value Added Attributes (page 44), see attached "Shop Training Brochure"**
    a. **Both AutoTech and Shop Management Classes are available through the following mediums**
        i. **Instructor**
        ii. **Webinar**
        iii. **E-learning**
        iv. **Self-Study**
        v. **Publications**
        vi. **On the job**
    b. **These classes will have a cost associated with them**
        i. **Cost will be determined on the medium chosen**
            1. **Some pre-existing classes are sponsored by NAPA DC, and part of their training budget.**
                a. **For these classes, the charges would significantly less or zero**
                b. **NAPA will make available the training schedules by NAPA DC.**
                c. **We recommend that we initiate a communication protocol that would enable either**
                    i. **We publish the training schedule on the NJPA website**
                    ii. **NJPA push out training schedule to its members**
3. **PROLink training**
    a. **This training is highly recommended**
    b. **This is at no cost, performed on site at the shop by local sale people**
4. **Available SSG Team Categorical Training**
    a. **Provides basic product information and product specifications, features and benefits**
5. **General training as in the example above**
    a. **Refer to attachment "Napa Training Best Practices" for practical tips on where to start**
    b. **NAPA offers a manifold of options to maintain vehicles and their sub systems**

19) Please provide a "market basket" price for common replacement/wear parts (see below) each for the following three vehicles:

a. 2015 Ford Focus with a 2.0L Ti-VCT I-4 Flex Fuel engine
b. 2015 Dodge Charger with a 3.6L Pentastar® V6 Engine
c. 2015 Chevrolet Silverado K1500 king cab with a 5.3L V8 engine

Include these parts in your pricing submission for all three vehicle types:

1. A/C compressor
2. Alternator
3. Starter
4. Battery
5. Serpentine belt
6. Radiator hose
7. Spark plugs
8. Front brake pads
9. Oil filter
10. Fuel filter
11. Water pump
12. Wiper blades

Signature: _____ Date: 7/1/2016