

Attn: Captain Charles Tannachion

email: ctannachion@alachuacounty.us

Tel: 352-384-3114

ZOLL Medical Corporation

Worldwide HeadQuarters 269 Mill Rd Chelmsford, Massachusetts 01824-4105 (978) 421-9655 Main (800) 348-9011 (978) 421-0015 Customer Support FEDERAL ID#: 04-2711626

QUOTATION 320386 V:3

DATE: November 07, 2019

TERMS: Net 45 Days

FOB: Shipping Point

FREIGHT: Free Freight

ITEM MODEL NUMBER DESCRIPTION C	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE	
1 601-2231011-01 X Series @ Manual Monitor/Defibrillator \$14,995 with 4 trace tri-mode display monitor/ defibrillator/ printer, comes with Real CPR Help®, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5"(16.5cm) diagonal screen, full 12 ECG lead view with both dynamic and static 12-lead mode display. Accessories Included: • MFC cable • MFC CPR connector • A/C power cord • One (1) roll printer paper • 6.6 Ah Li-ion battery • Carry case • Declaration of Conformity • Operator's Manual • Quick Reference Guide • One (1)-year EMS warranty Advanced Options: Real CPR Help Expansion Pack \$995 CPR Dashboard quantitive depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI) • See - Thru CPR artifact filtering	15	\$40,020.00	\$27,199.99	\$407,999.85	*

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at http://www.zoll.com/GTC and for software products can be found at http://www.zoll.com/SSPTC and for software products can be found at http://www.zoll.com/SSPTC and for software products can be found at http://www.zoll.com/SSPTC and for hosted software products can be found at http://www.zoll.com/SSPTC and for hosted software products can be found at http://www.zoll.com/SSPTC and for software products can be found at http://www.zoll.com/SSPTC and for hosted software products can be found at http://www.zoll.com/SSPTC. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

1. DELIVERY WILL BE MADE 60-90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.

2. PRICES QUOTED ARE VALID UNTIL DECEMBER 31, 2019.

- 3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
- 4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
- 5. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.
- 6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
- 7. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.

Brooke Van Aman Territory Manager



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ITEM	MODEL NUMBER	DESCRIPTION ZOLL Noninvasive Pacing Technology: \$2,550 Masimo Pulse Oximetry \$2,550 Masimo Pulse Oximetry \$2,550 SP02 & SpCO \$4,540 • Signal Extraction Technology (SET) • Rainbow SET (for SpCO & SpMet) NIBP Welch Allyn includes: \$3495 • SureBP Reusable Adult Medium Cuff • SureBP Reusable Adult Medium Cuff End Tidal Carbon Dioxide monitoring (ETCO2) \$4,995	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
		Oridion Microstream Technology: Order required Microstream tubing sets separately Interpretative 12- Lead ECG: \$8,450 • 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set				
2	8000-000371	SpO2/SpCO/SpMet Rainbow DCI Adult Reusable Sensor with connector (3 ft)	15	\$845.00	\$633.75	\$9,506.25 *
3	8000-001392	Rainbow, RC-4, 4FT, Reusable EMS Patient Cable	15	\$245.00	\$183.75	\$2,756.25 *

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ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
4	8000-0580-01	Six hour rechargeable Smart battery	15	\$519.75	\$371.25	\$5,568.75 *
5	8300-0250-01	SurePower Charger Adapter	15	\$309.75	\$236.00	\$3,540.00 *
6	8000-0895	Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs	15	\$157.50	\$118.12	\$1,771.80 *
7	8000-002005-01	Cable Sleeve, Propaq / X Series, ZOLL Blue	15	\$52.45	\$39.96	\$599.40 *
8	5001-9928	ZOLL E Series w/Pacing, 12 lead + 3 parameters or more Trade-In	5		(\$1,000.00)	(\$5,000.00) **
		**Trade value guaranteed only through December 30, 2019.				
		**Trade-In Value valid if all equipment purchased is in				
		good operational and cosmetic condition, and includes all standard accessories. Customer assumes responsibility for				
		shipping trade-in equipment to ZOLL Chelmsford within 60 days of receipt of new equipment. Customer				
		agrees to pay cash value for trade-in equipment not				
		shipped to ZOLL on a timely basis.				
		*Reflects Volusia County Contract Pricing. To access				
		this pricing, a signed acknowledgment form must				
		accompany the initial purchase order.				

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ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
		customer's Representative have negotiated and executed ng T's & C's"), those terms and conditions would apply to this			TOTAL	\$426,742.30
		hade subject to ZOLL's Standard Commercial Terms and				+
-		pital equipment, accessories and consumables can be found at				
		products can be found at http://www.zoll.com/SSPTC and for				
		ttp://www.zoll.com/SSHTC. Except in the case of overriding				
T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate				Brooke Van Aman		
ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the				Territory Manager		
	greed in writing by ZOLL.					
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