

Form G Vehicles, Cars, Vans, SUVs, and Light Trucks with Related Equipment, Accessoires, and Services

| | | National Auto Float Croup | Venters Valida | Wester Nicon | Zonish Colon of Indiana |
|-----------------------------|-----------------|---------------------------|--|---------------|-------------------------|
| | | National Auto Fleet Group | Vantage Vehicle | Weston Nissan | Zenith Sales of Indiana |
| | Possible Points | | | | |
| Conformance to Terms/ | | | | | |
| Conditions to Include | | | | | |
| Documentation | 50 | 42 | | 39 | 40 |
| Pricing | 400 | 344 | | 295 | 303 |
| Marketplace Successes | 75 | 64 | | 54 | 57 |
| Bidder's Ability to Sell/ | | | | | |
| Service Contract Nationally | 100 | 85 | | 62 | 67 |
| Bidder's Marketing Plan | 50 | 44 | The state of the s | 35 | 41 |
| Value Added Attributes | 75 | 63 | | 56 | 64 |
| Warranty Coverages and | | | | | |
| Information | 50 | 41 | | 40 | 42 |
| Selection and Variety of | | | | | |
| Products and Services | | | | | |
| Offered | 200 | 180 | | 139 | 138 |
| Total Points | 1,000 | 862 | | 721 | 751 |
| Rank Order | | 1 | | 3 | 2 |

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