

Alachua County

BOARD OF COUNTY COMMISSIONERS

Proposal for New Alachua County Fairgrounds
RFP #17-672



COPY

SUBMITTING OFFICE

Gainesville Office
2209 NW 40th Terrace, Suite B
Gainesville, FL 32605
352.377.1102

ADDITIONAL OFFICES

Central FL Office
735 Primera Blvd., Suite 230
Lake Mary, FL 32746
407.732.7335

Jacksonville Office
10365 Hood Road South, Suite 203
Jacksonville, FL 32257
904.262.8660

Tampa Office
109 Commerce Blvd.
Oldsmar, FL 34677
813.792.3900

Sarasota County Office
425 Commercial Court, Suite J
Venice, FL 34292
941.960.8655

Tallahassee Office
1080 Commerce Blvd.
Midway, FL 32343
850.224.9571

FL Panhandle Office
Post Office Box 1155
Defuniak Springs, FL 32433
850.257.0200

Atlanta Office
5950 Shiloh Road East, Suite S
Alpharetta, GA 30005
770.952.7422

Savannah Office
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Savannah, GA 31401
912.335.1203

Augusta, GA Office
1453 Greene Street, Suite E-1
Augusta, GA 30901
706.608.4866

North Carolina Office
1340 Environ Way, Suite 390
Chapel Hill, NC 27517
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31 Boland Court, Suite 147
Greenville, SC 29615
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LETTER OF INTEREST



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NC - 71290
AL - 46977
TN - 00066476

April 19, 2017

Alachua County Division of Purchasing
County Administration Building
12 SE 1st Street, 3rd Floor
Gainesville, Florida 32601-6983

Re: **17-672: Construction Manager at Risk for the New Alachua County Fairgrounds**

Members of the Selection Committee:

Ajax Building Corporation is proud to present our **Construction Management at Risk** qualifications for the **New Alachua County Fairgrounds** project. Ajax has a significant track record of providing Construction Management at Risk services to public agencies across the State of Florida. Our related project experience includes complexes with pre-engineered metal buildings, staging areas for various outdoor uses, general amenities that support these facilities, both impervious and green parking areas and all necessary paved access points required for ingress and egress connection roadways. We have a very positive working relationship with the **Master Planning consultants, Paul Stressing Associates** and **Causeaux, Hewett, & Walpole, (CHW) Civil Engineers**, and we look forward to collaborating with these firms, and the appointed County Staff members, to select the design team for the overall project.

ABOUT AJAX

Founded in 1958, Ajax is a third generation family owned and operated company that started, and is still headquartered, in Florida. Ajax has steadily grown to become one of the Southeast's premier Construction Management firms with twelve offices and 156 employees throughout Florida and the Southeast US. Locally, over the last 23 years, we have completed numerous **CM At-Risk** projects and stand ready to facilitate further development of this proposed New Fairgrounds Complex on Waldo Rd. With 95% of Ajax's work focused on providing CM services to public entities, Ajax is consistently ranked as a top Construction Manager, by ENR Southeast (U.S.) Construction Magazine.

RELEVANT PROJECT EXPERIENCE

Ajax brings a unique perspective to this project through our focus on CM work in the public sector and expertise with pre-engineered multipurpose buildings. In addition to working with several local City and County Government entities, Ajax has a significant track record in Gainesville working with the University of Florida, SHANDS at UF, Santa Fe College and we are also currently working with Trimark Properties building their new 6th Street Office Building. Ajax has the local personnel and relationships needed along with related experience from several related projects to assist Alachua County.

PROJECT APPROACH AND METHODOLOGY

Ajax will approach your projects like we have with each of our other 300+ Construction Management projects for more than 100 public entities. We are able to make a commitment to meeting budget and schedule requirements by working in an environment of trust, through an "open-book" process, and teamwork with Alachua County staff, design team members, vendors and subcontractors. During the design phase, we will provide constructability reviews, cost and schedule estimates, value engineering suggestions and utilize our experience with related projects to provide "lessons learned" and identify potential challenges in the program, while developing a Guaranteed Maximum Price (GMP). Furthermore, our ability to communicate well with subcontractors and coordinate their work schedules will ensure the New Fairgrounds is delivered on time or ahead of schedule.



Ajax is continually leading our industry in new construction techniques, from our "RIB iTWO" cost estimating software to our expertise in utilizing Building Information Modeling (BIM), also known as 3-D modeling. These are some of the latest industry technologies Ajax is providing to our clients in order to provide more accurate and expeditious cost estimates, efficient schedule sequencing and three dimensional images to quickly identify possible conflicts in the design phase instead of during construction. We are also very cognizant of designing buildings that utilize energy efficient systems and building materials, and promote sustainability of these facilities. As a result, these tools and other Ajax procedures save our clients time and money.

In closing, I believe Ajax is an ideal fit for the New Alachua County Fairgrounds and will work closely with you to ensure each of your project goals are met. From our relevant project experience to our knowledge of the local market, as well as our track record of providing CM services to public entities throughout Florida, Ajax will be able to hit the ground running from day one. As the President and an owner of Ajax, you can count on my personal dedication and commitment to your project. I will be an active member of this team throughout the project and accessible County staff and Consultants whenever needed. If you should have any additional questions, please do not hesitate to contact me at (813)927-5063 or at bill@ajaxbuilding.com.

Sincerely,

Ajax Building Corporation

A handwritten signature in blue ink, appearing to read "Will PB", written over the printed name and title.

William P. Byrne
President

PROJECT UNDERSTANDING AND APPROACH

Ajax is a Florida based Construction Management firm that has been in existence since 1958. We were one of the early providers of Construction Management delivery, as implemented by the State Department of Management Services (CCNA), and we were the first firm, authorized by the **Florida Department of Revenue, to institute guidelines for Owner Direct Purchase Tax Savings.** We have your best interest at heart and we will be accountable for the entire process. We have had a permanent staffed office in Gainesville for over 20 years and we have completed several Major Projects and a host of Minor Projects for the **University of Florida**, as well as ongoing work with **UF Health** and **Trimark Properties** for a cumulative volume of **Construction Management projects completed in Alachua County totaling in excess of \$160,000,000.**



This New Fairgrounds project has become a **tremendous opportunity for Alachua County** to capitalize on an identified need, in the Southeast, for a Multipurpose Indoor Athletic Facility that includes, but is not limited to: an agricultural livestock arena and multi-purpose 80,000+ sf clearspan indoor exhibit hall/auditorium large enough to accommodate an indoor track and related facilities and amenities. The exhibit hall/auditorium will be flexible and functional to attract indoor athletic events, banquets, graduations, motor vehicle shows, conventions and meetings. The floor of the open clearspan area is to have a Mondo multipurpose floor to accommodate all the above referenced activities. We have installed Mondo floors in prior facilities as well.

With the State's inception Construction Management delivery in the late 1980's, Ajax has compiled almost 28 years of delivering **Construction Management at Risk** services across Florida's communities, and assisting owners with evaluation and selection of the Architectural (AE) Design team on numerous projects, Ajax Building Corporation stands as one of the top rated Construction Management firms in the Southeast. We fully understand that the project is delivered through separate preconstruction phase and construction phase operations. Ajax excels in preconstruction phase services and this is where we separate ourselves from the competition. We fully understand the contractual obligations associated with this project delivery and we are "constantly raising the bar of expectations" to deliver more value added services along the way. **We enjoy a very positive working relationship with Paul Stresing Associates**, the County's consultant for Master Planning of the project, and we stand ready to work with Paul to collaborate with the county on selection of the design professional for this New Fairground Project Development.

Ajax is well versed in assisting Florida School District, City and County Agencies with a **collaborative procurement of the professional services of Architect/Engineer**, and in association with that selected group of consultants, **facilitate the subsequent development of 100% Construction Documents that produce a Guaranteed Maximum Price proposal** to complete the project **within your budget and timeline requirements**, without sacrificing Quality or Safety. In **our unique and thorough Approach, Constructability and Cost Estimating are integrated with Scheduling** in some of the latest Construction Management software developed for the industry.

Additionally, **Ajax has a superior track record in providing construction phase planning and oversight** as identified in the RFP. All of our Construction Management projects have been completed on time and within specified owner's budgets. As your prospective Construction Manager, **look forward to initiating further discussions with you to formalize our approach to this project. This will require a deeper understanding of your goals and objectives.** In the meantime, we understand that your building program is intended to **break ground by late 2017 or early 2018 with a targeted substantial completion in the winter of 2018.** We are currently aware that it is intended that Construction activity shall originate in the Northeast corner of the property, with the construction of the impervious grass overflow parking lot and paved drive isles, while working within an estimated construction phase of 18 months, or less, to complete all work.

CONSULTANT'S QUALIFICATIONS AND STAFF

1. SUMMARY OF THE CONSULTANT'S CURRENT WORKLOAD AND ABILITY TO SATISFY THE COUNTY REQUIREMENTS.

The following is a list of projects currently under construction or contract by Ajax Building Corporation. The proposed project team will be available to start the project when currently projected.

PROJECT NAME/LOCATION	OWNER	PROJECT COST	COMPLETION DATE
PROJECTS UNDER CONSTRUCTION			
Largo High School Largo, FL	Pinellas County Schools	\$55,463,183	May 2017
Repurposing Skinner-Jones Hall Jacksonville, FL	University of North Florida	\$23,310,498	January 2018
Public Safety Buildings The Villages & Bushnell, FL	Sumter County	\$30,854,300	December 2017
Brevard Operations Center Cocoa, FL	Florida Department of Transportation	\$13,895,000	July 2017
New Central Energy Plant Largo, FL	Pinellas County Schools	\$4,434,500	May 2017
East Bay High School Classroom Addition Gibsonston, FL	Hillsborough County Schools	\$5,200,000	August 2017
Community Center Renovation & Expansion Palm Coast, FL	City of Palm Coast	\$5,500,000	January 2018
PROJECTS IN DESIGN			
Police Department Headquarters St. Petersburg, FL	City of St. Petersburg	\$53,000,000	February 2019
Sheriff's Evidence Facility Daytona Beach, FL	Volusia County	\$10,000,000	TBD
Public Works Facility Daytona Beach, FL	Volusia County	\$15,000,000	February 2018
6th Street Office Building Gainesville, FL	Trimark Properties	\$6,190,593	TBD
Pine Hill Bussing Compound Orlando, FL	Orange County Public Schools	\$22,750,000	TBD
Pinellas Technical College Clearwater, FL	Pinellas County Schools	\$11,600,000	August 2018
Student Union Melbourne, FL	Eastern Florida State College	\$7,000,000	May 2018
Bronson Animal Disease Diagnostic Laboratory Kissimmee, FL	Florida Department of Agriculture & Consumer Services	\$6,000,000	December 2018

2. A BRIEF STATEMENT SHALL BE INCLUDED, ON THE CONSULTANT'S BACKGROUND, ORGANIZATION AND SIZE.

Ajax Building Corporation brings 59 years of construction management, design/build, and general contracting expertise to each of our projects. Our Headquarters is located in Midway, (Tallahassee) Florida, with additional offices throughout the state in Jacksonville, Gainesville, Lake Mary, and DeFuniak Springs, as well as offices in Atlanta, Augusta, and Savannah, Georgia; Chapel Hill, North Carolina; and Greenville, South Carolina.

Ajax hires experienced, talented individuals. At Ajax we realize that employees make a firm, not vice-versa. Once a part of the Ajax team, we actively seek input and ideas from each member of our staff. This approach provides an open line of communication while building the solid employee base needed to deliver one successful project after another. *The end result: Ajax exceeds the needs of the Owner!*

Additionally, our staff is capable of providing a variety of technical services, including:

- Options analysis
- Building Information Modeling
- Design review
- Budget estimating
- Value engineering
- Life cycle cost analysis
- Construction scheduling
- Quality control
- Constructability analysis
- Cost control
- Transition planning
- Project close-out
- LEED Certification

AJAX STAFF	EMPLOYEES
Accounting	6
Estimators	6
Management/Administration	42
Project Engineers	18
Project Managers	20
Project Development	10
Superintendents	28
Various (Masonry/Drivers/Woodwork/Craft/etc.)	26
TOTAL	156
LEED Accredited Professionals	21

3. THE ONE PERSON DESIGNATED TO ACT AS PRIMARY LIAISON BETWEEN THE CONSULTANT AND THE COUNTY. IN ADDITION, AN ALTERNATE MUST BE DESIGNATED TO ACT IN THE TEMPORARY ABSENCE OF THE PRIMARY LIAISON.

LON NEUMAN | Project Executive 

As the Project Executive, Lon will be the primary liaison for the New Alachua County Fairgrounds project and all stakeholders for the project. Lon will be very involved from the pre-construction phase, through construction and occupancy. He will participate in all OAC meetings with Alachua County, and their consultants, to continuously ensure the project is progressing within the schedule and budget. Lon's ability to (1) delegate responsibility to his project team, (2) provide clear policies and procedures, (3) develop clear lines communication and (4) Grow Subcontractor and Vendor relationships within the Region, will ensure the highest quality of construction is achieved while maximizing the dollars available for the project.



MICHAEL JENKINS | Project Manager

As the Project Manager, Michael will serve as the alternate primary liaison between Ajax and Alachua County. Michael has been with Ajax for a total of thirteen years and has proven to be a "can do" kind of leader. Michael has worked on a number of Public and Municipal Client projects over the years and has an appreciation for keeping his construction projects progressing orderly, timely and within budget. His ability to manage subcontractor contracts and to avoid overlaps, conflicts or gaps between tasks has been demonstrated time and time again.

3. IF ANY SERVICES ARE TO BE SUBCONTRACTED, THEN THOSE CONSULTANTS MUST BE IDENTIFIED. QUALIFICATIONS OF ANY SUB-CONSULTANT(S) AND RESUMES OF THE INDIVIDUAL(S) ASSIGNED TO THE PROJECTS ARE TO BE FURNISHED AS PART OF THE SUBMITTAL.

Proactive community outreach is at the forefront of this ongoing exercise. Our subcontractor/vendor database is managed by Judd West, Preconstruction Manager. He is constantly updating our database and removing the firms that have not exhibited financial stability and reliable services, and adding firms that have proven track records to be effective partners in the construction process.

Item	Item Description	Unit	Quantity	Unit Price	Total Price	Trade	Subcontractor Name	Address	City	State	Zip	Phone	Fax	Email	Website	Notes
1.000	Excavation and backfill	cu yd	100	10.00	1,000.00	Excavation	ABC Excavation	123 Main St	Alachua	FL	32001	904-123-4567				
2.000	Foundation	sq ft	500	20.00	10,000.00	Foundation	DEF Foundation	456 Oak St	Alachua	FL	32001	904-234-5678				
3.000	Concrete	cu yd	200	15.00	3,000.00	Concrete	GHI Concrete	789 Pine St	Alachua	FL	32001	904-345-6789				
4.000	Rebar	lb	1000	0.50	500.00	Rebar	JKL Rebar	101 Elm St	Alachua	FL	32001	904-456-7890				
5.000	Formwork	sq ft	1000	1.00	1,000.00	Formwork	MNO Formwork	202 Maple St	Alachua	FL	32001	904-567-8901				
6.000	Gravel	cu yd	500	8.00	4,000.00	Gravel	PQR Gravel	303 Cedar St	Alachua	FL	32001	904-678-9012				
7.000	Asphalt	cu yd	100	12.00	1,200.00	Asphalt	RST Asphalt	404 Birch St	Alachua	FL	32001	904-789-0123				
8.000	Paint	gal	100	10.00	1,000.00	Paint	UVW Paint	505 Walnut St	Alachua	FL	32001	904-890-1234				
9.000	Plumbing	hr	100	10.00	1,000.00	Plumbing	XYZ Plumbing	606 Cherry St	Alachua	FL	32001	904-901-2345				
10.000	Electric	hr	100	10.00	1,000.00	Electric	ABC Electric	707 Peach St	Alachua	FL	32001	904-012-3456				
11.000	HVAC	hr	100	10.00	1,000.00	HVAC	DEF HVAC	808 Apple St	Alachua	FL	32001	904-123-4567				
12.000	Roofing	sq ft	1000	1.00	1,000.00	Roofing	GHI Roofing	909 Orange St	Alachua	FL	32001	904-234-5678				
13.000	Landscaping	hr	100	10.00	1,000.00	Landscaping	JKL Landscaping	1010 Banana St	Alachua	FL	32001	904-345-6789				
14.000	Security	hr	100	10.00	1,000.00	Security	MNO Security	1111 Coconut St	Alachua	FL	32001	904-456-7890				
15.000	IT Support	hr	100	10.00	1,000.00	IT Support	PQR IT Support	1212 Pineapple St	Alachua	FL	32001	904-567-8901				
16.000	Legal	hr	100	10.00	1,000.00	Legal	RST Legal	1313 Strawberry St	Alachua	FL	32001	904-678-9012				
17.000	Accounting	hr	100	10.00	1,000.00	Accounting	UVW Accounting	1414 Tangerine St	Alachua	FL	32001	904-789-0123				
18.000	Marketing	hr	100	10.00	1,000.00	Marketing	XYZ Marketing	1515 Lemon St	Alachua	FL	32001	904-890-1234				
19.000	HR	hr	100	10.00	1,000.00	HR	ABC HR	1616 Lime St	Alachua	FL	32001	904-901-2345				
20.000	Training	hr	100	10.00	1,000.00	Training	DEF Training	1717 Grapefruit St	Alachua	FL	32001	904-012-3456				
21.000	Facilities	hr	100	10.00	1,000.00	Facilities	GHI Facilities	1818 Kiwi St	Alachua	FL	32001	904-123-4567				
22.000	Transportation	hr	100	10.00	1,000.00	Transportation	JKL Transportation	1919 Starfruit St	Alachua	FL	32001	904-234-5678				
23.000	Food Service	hr	100	10.00	1,000.00	Food Service	MNO Food Service	2020 Passionfruit St	Alachua	FL	32001	904-345-6789				
24.000	Medical	hr	100	10.00	1,000.00	Medical	PQR Medical	2121 Guava St	Alachua	FL	32001	904-456-7890				
25.000	Pharmacy	hr	100	10.00	1,000.00	Pharmacy	RST Pharmacy	2222 Mango St	Alachua	FL	32001	904-567-8901				
26.000	Religious	hr	100	10.00	1,000.00	Religious	UVW Religious	2323 Papaya St	Alachua	FL	32001	904-678-9012				
27.000	Government	hr	100	10.00	1,000.00	Government	XYZ Government	2424 Starfruit St	Alachua	FL	32001	904-789-0123				
28.000	Education	hr	100	10.00	1,000.00	Education	ABC Education	2525 Pineapple St	Alachua	FL	32001	904-890-1234				
29.000	Arts	hr	100	10.00	1,000.00	Arts	DEF Arts	2626 Lemon St	Alachua	FL	32001	904-901-2345				
30.000	Recreation	hr	100	10.00	1,000.00	Recreation	GHI Recreation	2727 Lime St	Alachua	FL	32001	904-012-3456				
31.000	Health	hr	100	10.00	1,000.00	Health	JKL Health	2828 Grapefruit St	Alachua	FL	32001	904-123-4567				
32.000	Social	hr	100	10.00	1,000.00	Social	MNO Social	2929 Kiwi St	Alachua	FL	32001	904-234-5678				
33.000	Science	hr	100	10.00	1,000.00	Science	PQR Science	3030 Starfruit St	Alachua	FL	32001	904-345-6789				
34.000	Technology	hr	100	10.00	1,000.00	Technology	RST Technology	3131 Guava St	Alachua	FL	32001	904-456-7890				
35.000	Environment	hr	100	10.00	1,000.00	Environment	UVW Environment	3232 Mango St	Alachua	FL	32001	904-567-8901				
36.000	Energy	hr	100	10.00	1,000.00	Energy	XYZ Energy	3333 Papaya St	Alachua	FL	32001	904-678-9012				
37.000	Water	hr	100	10.00	1,000.00	Water	ABC Water	3434 Starfruit St	Alachua	FL	32001	904-789-0123				
38.000	Waste	hr	100	10.00	1,000.00	Waste	DEF Waste	3535 Pineapple St	Alachua	FL	32001	904-890-1234				
39.000	Climate	hr	100	10.00	1,000.00	Climate	GHI Climate	3636 Lemon St	Alachua	FL	32001	904-901-2345				
40.000	Space	hr	100	10.00	1,000.00	Space	JKL Space	3737 Lime St	Alachua	FL	32001	904-012-3456				
41.000	Time	hr	100	10.00	1,000.00	Time	MNO Time	3838 Grapefruit St	Alachua	FL	32001	904-123-4567				
42.000	Money	hr	100	10.00	1,000.00	Money	PQR Money	3939 Kiwi St	Alachua	FL	32001	904-234-5678				
43.000	Power	hr	100	10.00	1,000.00	Power	RST Power	4040 Starfruit St	Alachua	FL	32001	904-345-6789				
44.000	Knowledge	hr	100	10.00	1,000.00	Knowledge	UVW Knowledge	4141 Guava St	Alachua	FL	32001	904-456-7890				
45.000	Understanding	hr	100	10.00	1,000.00	Understanding	XYZ Understanding	4242 Mango St	Alachua	FL	32001	904-567-8901				
46.000	Appreciation	hr	100	10.00	1,000.00	Appreciation	ABC Appreciation	4343 Papaya St	Alachua	FL	32001	904-678-9012				
47.000	Respect	hr	100	10.00	1,000.00	Respect	DEF Respect	4444 Starfruit St	Alachua	FL	32001	904-789-0123				
48.000	Responsibility	hr	100	10.00	1,000.00	Responsibility	GHI Responsibility	4545 Pineapple St	Alachua	FL	32001	904-890-1234				
49.000	Accountability	hr	100	10.00	1,000.00	Accountability	JKL Accountability	4646 Lemon St	Alachua	FL	32001	904-901-2345				
50.000	Integrity	hr	100	10.00	1,000.00	Integrity	MNO Integrity	4747 Lime St	Alachua	FL	32001	904-012-3456				
51.000	Trust	hr	100	10.00	1,000.00	Trust	PQR Trust	4848 Grapefruit St	Alachua	FL	32001	904-123-4567				
52.000	Communication	hr	100	10.00	1,000.00	Communication	RST Communication	4949 Kiwi St	Alachua	FL	32001	904-234-5678				
53.000	Collaboration	hr	100	10.00	1,000.00	Collaboration	UVW Collaboration	5050 Starfruit St	Alachua	FL	32001	904-345-6789				
54.000	Teamwork	hr	100	10.00	1,000.00	Teamwork	XYZ Teamwork	5151 Guava St	Alachua	FL	32001	904-456-7890				
55.000	Leadership	hr	100	10.00	1,000.00	Leadership	ABC Leadership	5252 Mango St	Alachua	FL	32001	904-567-8901				
56.000	Management	hr	100	10.00	1,000.00	Management	DEF Management	5353 Papaya St	Alachua	FL	32001	904-678-9012				
57.000	Organization	hr	100	10.00	1,000.00	Organization	GHI Organization	5454 Starfruit St	Alachua	FL	32001	904-789-0123				
58.000	Planning	hr	100	10.00	1,000.00	Planning	JKL Planning	5555 Pineapple St	Alachua	FL	32001	904-890-1234				
59.000	Execution	hr	100	10.00	1,000.00	Execution	MNO Execution	5656 Lemon St	Alachua	FL	32001	904-901-2345				
60.000	Monitoring	hr	100	10.00	1,000.00	Monitoring	PQR Monitoring	5757 Lime St	Alachua	FL	32001	904-012-3456				
61.000	Evaluation	hr	100	10.00	1,000.00	Evaluation	RST Evaluation	5858 Grapefruit St	Alachua	FL	32001	904-123-4567				
62.000	Reporting	hr	100	10.00	1,000.00	Reporting	UVW Reporting	5959 Kiwi St	Alachua	FL	32001	904-234-5678				
63.000	Analysis	hr	100	10.00	1,000.00	Analysis	XYZ Analysis	6060 Starfruit St	Alachua	FL	32001	904-345-6789				
64.000	Synthesis	hr	100	10.00	1,000.00	Synthesis	ABC Synthesis	6161 Guava St	Alachua	FL	32001	904-456-7890				
65.000	Conclusion	hr	100	10.00	1,000.00	Conclusion	DEF Conclusion	6262 Mango St	Alachua	FL	32001	904-567-8901				
66.000	Recommendation	hr	100	10.00	1,000.00	Recommendation	GHI Recommendation	6363 Papaya St	Alachua	FL	32001	904-678-9012				
67.000	Summary	hr	100	10.00	1,000.00	Summary	JKL Summary	6464 Starfruit St	Alachua	FL	32001	904-789-0123				
68.000	Final Report	hr	100	10.00	1,000.00	Final Report	MNO Final Report	6565 Pineapple St	Alachua	FL	32001	904-890-1234				
69.000	Project Closeout	hr	100	10.00	1,000.00	Project Closeout	PQR Project Closeout	6666 Lemon St	Alachua	FL	32001	904-901-2345				
70.000	Post-Project Review	hr	100	10.00	1,000.00	Post-Project Review	RST Post-Project Review	6767 Lime St	Alachua	FL	32001	904-012-3456				
71.000	Client Satisfaction	hr	100	10.00	1,000.00	Client Satisfaction	UVW Client Satisfaction	6868 Grapefruit St	Alachua	FL	32001	904-123-4567				
72.000	Project Success	hr	100	10.00	1,000.00	Project Success	XYZ Project Success	6969 Kiwi St	Alachua	FL	32001	904-234-5678				
73.000	Project Completion	hr	100	10.00	1,000.00	Project Completion	ABC Project Completion	7070 Starfruit St	Alachua	FL	32001	904-345-6789				
74.000	Project Handover	hr	100	10.00	1,000.00	Project Handover	DEF Project Handover	7171 Guava St	Alachua	FL	32001	904-456-7890				
75.000	Project Archiving	hr	100	10.00	1,000.00	Project Archiving	GHI Project Archiving	7272 Mango St	Alachua	FL	32001	904-567-8901				
76.000	Project Documentation	hr	100	10.00	1,000.00	Project Documentation	JKL Project Documentation	7373 Papaya St	Alachua	FL	32001	904-678-9012				
77.000	Project Review	hr	100	10.00	1,000.00	Project Review	MNO Project Review	7474 Starfruit St	Alachua	FL	32001	904-789-0123				
78.000	Project Evaluation	hr	100	10.00	1,000.00	Project Evaluation	PQR Project Evaluation	7575 Pineapple St	Alachua	FL	32001	904-890-1234				
79.000	Project Analysis	hr	100	10.00	1,000.00	Project Analysis	RST Project Analysis	7676 Lemon St	Alachua	FL	32001	904-901-2345				
80.000	Project Synthesis	hr	100	10.00	1,000.00	Project Synthesis	UVW Project Synthesis	7777 Lime St	Alachua	FL	32001	904-012-3456				
81.000	Project Conclusion	hr	100	10.00	1,000.00	Project Conclusion	XYZ Project Conclusion	7878 Grapefruit St	Alachua	FL	32001	904-123-4567				
82.000	Project Recommendation	hr	100	10.00	1,000.00	Project Recommendation	ABC Project Recommendation	7979 Kiwi St	Alachua	FL	32001	904-234-5678				
83.000	Project Summary	hr	100	10.00	1,000.00	Project Summary	DEF Project Summary	8080 Starfruit St	Alachua	FL	32001	904-345-6789				
84.000	Project Final Report	hr	100	10.00	1,000.00	Project Final Report	GHI Project Final Report	8181 Guava St	Alachua	FL	32001	904-456-7890				
85.000	Project Project Closeout	hr	100	10.00	1,000.00	Project Project Closeout	JKL Project Project Closeout	8282 Mango St	Alachua	FL	32001	904-56				

3. RESUMES OF THE INDIVIDUAL(S) ASSIGNED TO THE PROJECTS ARE TO BE FURNISHED AS PART OF THE SUBMITTAL.



BILL BYRNE
Principal-in-Charge



LON NEUMAN
Project Executive



MARC REEVES
Director of Risk Management



TED PARKER
Director of Vendor Diversity & Community Outreach



JEFF STEPHENSON
Chief Estimator



JUDD WEST
Preconstruction Manager



SEAN AKVAN
BIM Coordinator



MICHAEL JENKINS
Project Manager



JODY WALLICK
General Superintendent



WAYNE WALLACE
Sr. Superintendent



BOB WELSH
Assistant Project Manager



TIM SCHELLER
Superintendent



ELI VELIS
Assistant Superintendent



BILL BYRNE | PRINCIPAL-IN-CHARGE

EDUCATION: B.S. IN BUILDING CONSTRUCTION, UNIVERSITY OF FLORIDA
 YEARS OF EXPERIENCE: 31 YEARS | 24 YEARS WITH AJAX
 CERTIFICATIONS: CERTIFIED GENERAL CONTRACTOR
 FL - CGC#042112
 GA - GCCO 002057
 NC - 71290
 SC - G117475


William P. "Bill" Byrne is President of Ajax Building Corporation and his primary role is to ensure that the full resources of Ajax are available to successfully deliver projects on time, in budget, and with the highest quality of workmanship. Bill will be an active participant throughout the entire process and will be particularly active during the preconstruction phase. He will be available for key project development team meetings to ensure the success of this project. Bill has vast experience and leadership with many projects of similar size and complexity. Bill is a President who spends much of his time out in the field and is extremely active during the preconstruction phase.



RELATED PROJECT EXPERIENCE

COST

SIZE

FDOT Brevard Operations Center		\$15,160,072	35,200 SF
Sumter County Public Safety Centers		\$27,362,550	Villages - 45,000 SF Bushnell - 5,000 SF
Volusia County Emergency Operations and Sheriff's Communications Center		\$11,593,184	43,000 SF
Volusia County Sheriff's Evidence Facility		\$10,000,000	35,000 SF
Volusia County Public Works Complex		\$15,000,000	92,500 SF
Leon County / City of Tallahassee Public Safety Complex		\$29,900,000	90,000 SF
Baker County Sheriff's Complex		\$32,650,000	141,000 SF
OCPS Pine Hills Busing Compound		\$22,750,000	97 acres
UF Heavener Hall		\$18,544,983	55,000 SF
UF Hough Hall		\$18,900,000	70,000 SF
UF Powell Structures Lab		\$2,260,957	8,565 SF
University of Florida Health		\$61,527,224	Various
Charlotte County Punta Gorda Center		\$7,500,000	47,000 SF
City of Largo Police Department Hardening		\$2,200,000	43,000 SF
Sarasota County Emergency Operations Center		\$15,417,300	40,502 SF



LON NEUMAN | PROJECT EXECUTIVE



EDUCATION: B.S. IN BUILDING CONSTRUCTION, UNIVERSITY OF FLORIDA
CONSTRUCTION LAW, ERWIN VO-TECH

YEARS OF EXPERIENCE: 23 YEARS | 21 YEARS WITH AJAX

CERTIFICATIONS: CERTIFIED GENERAL CONTRACTOR FL
LEED AP BD+C





As Project Executive and Director of Operations, Lon oversees all of Ajax's construction projects in North Florida. He is responsible for ensuring all of Ajax's resources are available to assist each of our project teams under his purview. By continually monitoring construction activities throughout the state, Lon's insight of labor and material trends will help the team properly manage the subcontractor and procurement processes. In addition to Lon's managerial role, he is directly involved with each project from the pre-construction phase through closeout. Finally, Lon will provide another set of eyes overseeing the quality of construction, while ensuring each project is progressing within budget and on time. Lon brings current and relevant team management expertise and practical experience. He has been involved in a multitude of projects that required extensive logistical planning, critical estimating skills, and comprehensive scheduling expertise. All of the projects under his guidance have been completed on time, or ahead of schedule, and all have met the owner's budgetary requirements. Lon's knowledge of the trade market will ensure the highest level of quality for the most competitive price.



RELATED PROJECT EXPERIENCE

COST

SIZE

FDOT Brevard Operations Center		\$15,160,072	35,200 SF
Baker County Sheriff's Complex		\$32,650,000	141,000 SF
Sumter County Public Safety Centers		\$27,362,550	Villages - 45,000 SF Bushnell - 5,000 SF
Volusia County Emergency Operations and Sheriff's Communications Center		\$11,593,184	43,000 SF
Volusia County Sheriff's Evidence Facility		\$10,000,000	35,000 SF
Volusia County Public Works Complex		\$15,000,000	92,500 SF
Leon County / City of Tallahassee Public Safety Complex		\$29,900,000	90,000 SF
UNF Biological Sciences Building		\$33,600,000	117,000 SF
Duval County Robert E. Lee High School		\$29,500,000	145,000 SF
OCPS Pine Hills Busing Compound		\$22,750,000	97 acres
UF Heavener Hall		\$18,544,983	55,000 SF
UF Newell Hall Renovations		\$12,965,755	30,300 (renovated) 11,500 new



JUDD WEST | PRECONSTRUCTION MANAGER



EDUCATION: B.S., CONSTRUCTION ENGINEERING TECH
FLORIDA A & M UNIVERSITY
TRANE AIR CONDITIONING CLINIC

YEARS OF EXPERIENCE: 31 YEARS | 23 WITH AJAX

CERTIFICATIONS: CERTIFIED GENERAL CONTRACTOR FL
LEED AP BD+C

Judd plays a key role in support of the Operations Manager for the preconstruction phase efforts of Ajax Building Corporation. Judd provides management and assistance to the Project Team related to all preconstruction phase activities from project conception through contract negotiations, including the preparation of project schedules, estimates and deliverable reports, and the execution of the bidding phase for the project. He also attends preconstruction phase meetings and interfaces with the Owner, Architect, Engineers, User Groups and other team members as necessary for the coordination of activities and presentation of information.

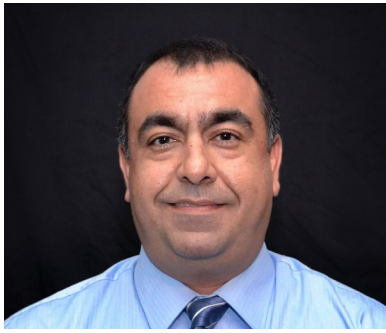


RELATED PROJECT EXPERIENCE

COST

SIZE

FDOT Brevard Operations Center		\$15,160,072	35,200 SF
Sumter County Public Safety Centers		\$27,362,550	Villages - 45,000 SF Bushnell - 5,000 SF
Volusia County Emergency Operations and Sheriff's Communications Center		\$11,593,184	43,000 SF
Volusia County Sheriff's Evidence Facility		\$10,000,000	35,000 SF
Volusia County Public Works Complex		\$15,000,000	92,500 SF
Leon County / City of Tallahassee Public Safety Complex		\$29,900,000	90,000 SF
Baker County Sheriff's Complex		\$32,650,000	141,000 SF
OCPS Pine Hills Busing Compound		\$22,750,000	97 acres
UF Heavener Hall		\$18,544,983	55,000 SF
UF Hough Hall		\$18,900,000	70,000 SF
UF Powell Structures Lab		\$2,260,957	8,565 SF
University of Florida Health		\$61,527,224	Various
Charlotte County Punta Gorda Center		\$7,500,000	47,000 SF
Sarasota County Emergency Operations Center		\$15,417,300	40,502 SF



SEAN AKVAN | BIM COORDINATOR

EDUCATION: B.S. CONSTRUCTION MANAGEMENT
UNIVERSITY OF FLORIDA

YEARS OF EXPERIENCE: 3 YEARS WITH AJAX

CERTIFICATIONS: OSHA 30
CPR & FIRST AID



As the BIM Coordinator, Sean will serve as the main point of contact for all BIM matters by working closely with the entire project team. BIM related tasks can include (1) developing a BIM execution plan, (2) developing BIM model content and information, (3) inputting trade BIM models for trade coordination and clash detection, (4) coordinating all design updates to the construction BIM model and (5) updating BIM model for final "as-builts."



RELATED PROJECT EXPERIENCE

COST

SIZE

UF Heavener Hall		\$18,544,983	55,000 SF
UF Newell Hall Renovations		\$12,965,755	30,300 (renovated) 11,500 new
University of North Florida Repurposing Skinner-Jones Hall		\$23,310,498	59,000 SF new 48,000 SF Renov
Putnam County Jail Expansion		\$16,592,180	76,062 SF
Dade City New City Hall and Police Station		\$5,931,842	22,957 SF
City of St. Petersburg Police Department Headquarters		\$53,000,000	163,303 SF
Sumter County Public Safety Buildings		\$25,000,000	Villages - 40,000 SF Bushnell - 20,000 SF
Okaloosa County New Courthouse		\$21,000,000	68,000 SF
Savannah-Chatham County Schools May Howard Elementary		\$22,398,830	106,000 SF
Monroe County School District Gerald Adams Elementary School		\$30,000,000	100,000 SF
The School of Arts & Sciences Classroom Addition & Site Improvements		\$2,811,008	12,000 SF
UF Health East Entry Renovation		\$9,203,649	46,000 SF
Florida A&M University Center for Access & Student Success Building		\$26,000,000	73,000 SF
UGA Renovation of Fine Arts Building		\$2,325,000	7,542 SF
GA Regents Cancer Lab 1st Floor Build Out		\$2,804,000	9,000 SF



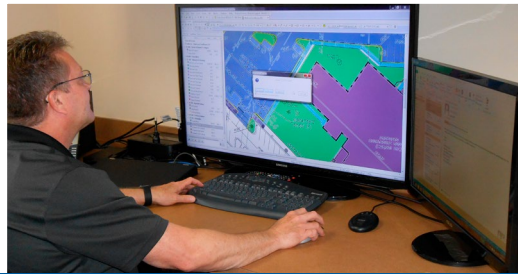
JEFF STEPHENSON | CHIEF ESTIMATOR

EDUCATION: CARPENTERS APPRENTICESHIP PROGRAM THROUGH LOCAL UNION 627

YEARS OF EXPERIENCE: 37 YEARS / 11 YEARS WITH AJAX

CERTIFICATIONS: CERTIFIED GENERAL CONTRACTOR FL #CGC061064







As the Chief Estimator, Jeff will be responsible for all estimates throughout the project, including the schematic, design development, and working drawing estimates. In addition, Jeff will play a key role for the project, by providing estimates on systems and materials options, so informed budgetary decisions can be made quickly regarding which alternative is best for the project. Jeff will also be responsible for developing the Guaranteed Maximum Price (GMP).



RELATED PROJECT EXPERIENCE

COST

SIZE

FDOT Brevard Operations Center		\$15,160,072	35,200 SF
Sumter County Public Safety Centers		\$27,362,550	Villages - 45,000 SF Bushnell - 5,000 SF
Volusia County Emergency Operations and Sheriff's Communications Center		\$11,593,184	43,000 SF
Volusia County Sheriff's Evidence Facility		\$10,000,000	35,000 SF
Volusia County Public Works Complex		\$15,000,000	92,500 SF
Leon County / City of Tallahassee Public Safety Complex		\$29,900,000	90,000 SF
Baker County Sheriff's Complex		\$32,650,000	141,000 SF
OCPS Pine Hills Busing Compound		\$22,750,000	97 acres
UF Heavener Hall		\$18,544,983	55,000 SF
UF Hough Hall		\$18,900,000	70,000 SF
UF Powell Structures Lab		\$2,260,957	8,565 SF
University of Florida Health		\$61,527,224	Various
Charlotte County Punta Gorda Center		\$7,500,000	47,000 SF
Sarasota County Emergency Operations Center		\$15,417,300	40,502 SF



MARC REEVES | DIRECTOR OF RISK MANAGEMENT

YEARS OF EXPERIENCE: 29 YEARS | 17 YEARS WITH AJAX
 CERTIFICATIONS: OSHA CERTIFIED OUTREACH INSTRUCTOR
 AMERICAN RED CROSS CERTIFIED FIRST
 AID | CPR | AED INSTRUCTOR

As Director of Risk Management for Ajax Building Corporation Marc Reeves is responsible for ensuring environmental compliance with federal, state, and local regulations and for providing a safe and healthy work environment on each of our job sites. Marc works with project teams prior to mobilization to identify possible jobsite hazards and to eliminate and/or reduce exposure to those hazards. He conducts frequent jobsite safety and environmental inspections to ensure compliance with EPA and OSHA standards as well as Ajax safety / environmental policies. He is responsible for writing, updating and implementing safety and environmental policies and procedures to ensure compliance with all state and federal regulations.



AJAX SAFETY PROGRAM

At Ajax Building Corporation we are committed to providing the safest possible worksite for our employees, employees of subcontractors, owners and the general public. Our goal is to send every employee home healthy everyday. To achieve this goal we have developed a safety program that we believe leads the industry. Below are some of the main points of our program:

PROJECT HAZARD ANALYSIS: Prior to work beginning the safety director reviews the contract documents with the project team to identify potentially hazardous task, conditions, materials, or special training required to perform the task.

PRE-TASK PLANNING: This is a specific task analysis by the superintendent and foreman. They discuss, with the crew, the hazards anticipated with the task, equipment needed to perform their job safely, and personal protective equipment to be worn.

SAFETY ORIENTATION AND TRAINING: All new employees are required to go through our safety orientation program prior to starting work and all employees are given more specific training for complex or technical jobs.

DRUG AND ALCOHOL ABUSE PROGRAM: Our drug and alcohol abuse program includes pre-employment screening, random testing, and post accident testing. We also give extra consideration to subcontractors who have a similar policy in effect.

REGIONAL SAFETY COMMITTEES: We have safety committees in each region of Ajax that work to improve local workplace safety programs. They also work together to implement improvements to our company wide safety policies.

Ajax has an excellent environmental and safety record with a very small percentage of worker's compensation claims.

Ajax has no record of litigation involving safety or environmental issues as a contractor or construction



TED PARKER | DIRECTOR OF COMMUNITY OUTREACH & VENDOR DIVERSITY

EDUCATION: FLORIDA A & M UNIVERSITY
 YEARS OF EXPERIENCE: 36 YEARS | 14 WITH AJAX
 CERTIFICATIONS: SBE/MBE ADVISORY COUNCIL, LEON COUNTY
 SBE ADVISORY COUNCIL, LEON CTY SCHOOLS
 GOVERNOR'S ROUND TABLE FOR DIVERSITY
 ADVISORY, CITY OF TALLAHASSEE SBE PROGRAM

As the Director of Ajax's Community Outreach, Ted takes positive creative steps beyond the ordinary to increase the business opportunities for SBE and MBE firms. Our commitment is to maximize SBE and Local Firm participation through the development of mutually beneficial business relationships with the various SBE trade organizations, sub-contractors, suppliers, and vendors. Ted has 36 years of experience in the industry which includes working as a Superintendent, Project Manager, marketing, as well as being the President of a general contracting firm. Ted has a proven track record, managing GC, CM at Risk, Design Build, environmental projects, as well as the maintenance of more than 2.5 million square feet of institutional space. It's this experience that gives Ted the credibility to reach out and understand what steps SBE and M/WBE need to take to grow and adapt to marketplace conditions and opportunities.



LOCAL AND SBE PARTICIPATION PROGRAM

Ajax Building Corporation is extremely proud of our proactive local and SBE programs. During the past twenty (20) years, we have awarded in excess of \$500 million in small, HUB & W/MBE contracts! Our innovative philosophy and SBE, HUB & W/MBE action plan has enabled Ajax to maximize both small and local participation on each of our construction projects.

5 STEPS FROM OUR MWBE ACTION PROGRAM INCLUDE:

- » Coordinating with area public sector small business and minority officers and various publications to identify qualified SBE / minority firms.
- » Soliciting SBE / minority contractors through area newspapers, letters of interest, and direct phone contact.
- » Evaluating the scope of work for every project compared to the capabilities of local SBE / minority firms and tailor the bid packaging to maximize minority participation.
- » Providing pre-bid workshops to clarify any questions SBE / minority contractors may have concerning the project.
- » Offering creative support for financing, security, estimating, purchasing and management issues.

Ajax works diligently with each of our SBE / minority subcontractors to expose and educate their employees to our construction methodologies, systems, policies and procedures. In addition to our efforts to maximize minority participation through subcontracting, we also support and promote SBE / minority contractors with partnering and mentoring relationships.

Ajax also realizes the importance of involving local subcontractors and suppliers on each of our projects.

Community involvement is key to all parties involved, and Ajax takes extra measures to ensure that portions of all work on our projects are distributed to the local community.



MICHAEL JENKINS | PROJECT MANAGER

EDUCATION: B.S. CONSTRUCTION MANAGEMENT
UNIVERSITY OF FLORIDA

YEARS OF EXPERIENCE: 16 YEARS / 13 YEARS WITH AJAX

CERTIFICATIONS: OSHA 30
CPR & FIRST AID



Michael has been with Ajax for a total of thirteen years and has proven to be a "can do" kind of leader. Michael has worked on a number of Public and Municipal Client projects over the years and has an appreciation for keeping his construction projects progressing orderly, timely and within budget. His ability to manage subcontractor contracts and to avoid overlaps, conflicts or gaps between tasks has been demonstrated time and time again.



RELATED PROJECT EXPERIENCE

COST

SIZE

FDOT Brevard Operations Center	\$15,160,072	35,200 SF
Baker County Sheriff's Complex	\$32,650,000	141,000 SF
University of Florida Health Congenital Heart Center	\$6,391,011	18,000 SF
UNF Biological Sciences Building 	\$33,600,000	117,000 SF
University of Florida Health 3rd Floor Women & Children's Hospital Pre-Admit Renovation	\$1,398,216	5,500 SF
Duval County Robert E. Lee High School 	\$29,500,000	145,000 SF
Franklin County Weems Hospital Urgent Care Clinic	\$1,288,938	4,990 SF
University of Florida Health 10-5 Trauma Unit Renovation	\$2,328,365	13,270 SF
University of Florida Health 3rd Floor NICU Renovation & Addition	\$3,764,272	18,000 SF
University of Florida Health East Entry Renovation	\$9,203,649	12,000 SF
Putnam County Jail Expansion	\$16,592,180	76,062 SF
FL Sheriffs Association New Headquarters Facility	\$4,200,000	15,500 SF
FAMU Tucker Hall and Charles Winterwood Theatre	\$16,558,534	77,536 SF
Duval County Oceanway Middle School	\$15,514,484	130,000 SF
GA Tech Public Safety Facility	\$9,600,000	30,000 SF



ROBERT WELSH | ASSISTANT PROJECT MANAGER

EDUCATION: KING'S COLLEGE
MCGOWAN SCHOOL OF BUSINESS
BACHELOR OF SCIENCE
BUSINESS ADMINISTRATION

YEARS OF EXPERIENCE: 11 YEARS / 3 YEAR WITH AJAX

CERTIFICATIONS: OSHA-10

Robert will assist the PM with complete project coordination. In addition, he will assist in interpreting blueprints drawings for installing materials, and resolve conflicts or errors with the drawings. Robert will also prepare field design change requisitions and "as built" drawings and prepare all required documentation records such as status reports, punch lists, sketches of work already done, material requirement calculations, etc. Finally, he will also assist the PM with the daily monitoring of all on-site activities.



RELATED PROJECT EXPERIENCE

COST

SIZE

FDOT Brevard Operations Center	\$15,160,072	35,200 SF
City of Clermont Police Station	\$7,626,300	10,000 SF
City of Clermont New Community Center	\$2,400,000	11,000 SF
City of Clearwater Countryside Library Branch	\$6,135,928	23,524 SF
Dade City New City Hall and Police Station	\$5,920,145	22,957 SF
Pfizer Pharmaceutical - Office & Central Utilities Building Addition & Reno	\$18,000,000	40,000 SF
Pfizer Pharmaceutical - HVAC Renovation	\$10,000,000	40,000 SF
Boeing Central Energy Plant	\$10,000,000	40,000 SF
Bausch & Lomb Chilled Water Upgrade Renovation	\$10,000,000	40,000 SF
Bausch & Lomb FDA Compliance Upgrade	\$10,000,000	30,000 SF
BASF The Chemical Company- Laboratory Renovation	\$5,000,000	10,000 SF
Merck Pharmaceutical Continuing Contracts	>\$10,000,000	Various SF
Pfizer Pharmaceutical Autoclave & Vivarium Renovation	\$10,000,000	10,000 SF



JODY WALLICK | GENERAL SUPERINTENDENT

EDUCATION: MACDONALD DOUGLAS MACHINIST SCHOOL

YEARS OF EXPERIENCE: 29 YEARS | 16 YEARS WITH AJAX

CERTIFICATIONS: OSHA CERTIFIED
CPR & FIRST AID TRAINED




As the General Superintendent, Jody oversees the "Big Picture" operations of the on-site construction activities for projects throughout the Region. He is very involved during preconstruction and will visit projects weekly, during construction, to ensure that projects remain within budget and ahead of schedule. Understanding the construction methods, systems and approaches that are being utilized throughout the region ensure each of Jody's project are operating in the most cost effective and efficient manner. Because Jody is on-site for a variety of projects, he is constantly bringing lessons learned from projects and owners to each of his project teams.



RELATED PROJECT EXPERIENCE

COST

SIZE

FDOT Brevard Operations Center		\$15,160,072	35,200 SF
Volusia County Sheriff's Evidence Facility		\$10,000,000	35,000 SF
Duval County Robert E. Lee High School		\$29,500,000	145,000 SF
Volusia County Public Works Complex		\$15,000,000	92,500 SF
University of Florida Health East Entry Atrium and Facade		\$9,243,338	8,000 SF (Interior) 38,000 SF (Exterior)
UNF Biological Sciences Building		\$33,600,000	117,000 SF
UF Newell Hall Renovations		\$12,700,000	30,300 (renovated) 11,500 new
OCPS Pine Hills Busing Compound		\$22,750,000	97 acres
Duval County Westview K-8 School		\$34,600,000	170,000 SF
Duval County Oceanway Middle School		\$15,548,000	130,000 SF
Palm Coast Community Center		\$5,500,000	13,920 SF expan. 5,780 SF existing
Putnam County Jail Expansion		\$16,592,180	76,062 SF
FDLE Crime Laboratory & Office Building		\$13,703,109	91,587 SF
US Customs Hanger, NAS Jacksonville		\$6,500,000	50,000 SF



WAYNE WALLACE | SENIOR SUPERINTENDENT

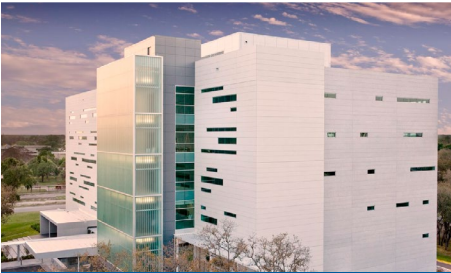
YEARS OF EXPERIENCE:

40 YEARS | 15 YEARS WITH AJAX

CERTIFICATIONS:

OSHA AND CPR CERTIFIED
CERTIFIED STORMWATER INSPECTOR



On site 100% of the time, as Superintendent Wayne's primary function will be to coordinate and supervise all onsite subcontractor activities. However, he will also be involved in key elements of the preconstruction process to assist with the development of the detailed project schedule, scope clarifications for the bid packages, and the constructability reviews for each phase of design. During construction, Wayne will oversee the total construction effort to ensure that the project is constructed in accordance with programmed design, budget and schedule, while reviewing the construction plan and schedule daily to coordinate the subsequent jobsite activities.



RELATED PROJECT EXPERIENCE

COST

SIZE

Alachua County NW & SW Branch Libraries		\$3,200,000	50,000 SF
UF Heavener Hall		\$18,544,983	55,000 SF
Horizon Academy at Marion Oaks		\$34,000,000	177,358 SF
USF Morsani Ctr. for Advanced Healthcare		\$42,997,000	194,000 SF
UF Weimer Hall Expansion		\$3,994,200	10,000 SF
UF Hough Hall		\$18,900,000	70,000 SF
UF Powell Structures Lab		\$2,260,957	8,565 SF
UF Ustler Center for Women's Studies		\$3,474,891	13,840 SF
UF Food Service Facility		\$1,598,694	40,000 SF
Troy State University New Library		\$3,600,000	65,000 SF
SFCC Building "E" Auditorium Addition & Renovations		\$2,200,000	55,000 SF
SFCC Teaching Zoo		\$2,000,000	N/A
UF Newell Hall Renovations		\$12,965,755	30,300 (renovated) 11,500 new
Shands at UF 10th Floor Trauma Unit Renovations		\$2,328,365	13,270 SF



TIM SCHELLER | SUPERINTENDENT

YEARS OF EXPERIENCE: 13 YEARS | 1 YEAR WITH AJAX

CERTIFICATIONS: OSHA 30
BLOOD-BORNE PATHOGEN CERTIFIED

On site 100% of the time and working in conjunction with our Sr. Superintendent, Wayne Wallace, Tim's function will be to coordinate and supervise onsite subcontractor activities. He will also be involved in key elements of the preconstruction process and to assist with the development of the detailed project schedule, scope clarifications for the bid packages, and the constructability reviews of the Construction Documents for each phase of design. During construction, he will oversee elements of the construction effort to ensure that the project is constructed in accordance with programmed design, budget and schedule, while reviewing the construction plan and schedule daily to coordinate the subsequent jobsite activities.



RELATED PROJECT EXPERIENCE

COST

SIZE

FDOT Brevard Operations Center	\$15,160,072	35,200 SF
Orange County Hidden Springs	\$10,000,000	6,408 SF
Tampa Water Donut Pond	\$5,000,000	4,177 SF
University of Florida Indoor Training Facility	\$15,000,000	82,534 SF
Jaguar Remodel	\$12,000,000	55,000 SF
Florida Hospital Women's Tower	\$36,000,000	400,000 SF
CNL/Brasfield & Gorrie Office	\$15,000,000	176,000 SF
Orlando Magic Carpet Hanger	\$3,000,000	1,000 SF
Golf Channel Expansion	\$10,000,000	20,000 SF



ELI VELIS | ASSISTANT SUPERINTENDENT

EDUCATION: ASSOCIATE IN SCIENCE (A.S.)
VALENCIA COMMUNITY COLLEGE

YEARS OF EXPERIENCE: 26 YEARS | < 1 YEAR WITH AJAX

CERTIFICATIONS: FL JOURNEYMAN'S LICENSE PLUMBING WITH GAS
OSHA 10 HOUR
CPR & FIRST AID CERTIFIED

Eli will oversee various job-site activities in association with the Superintendents on this project. He will be responsible for the materials, equipment and subcontractor crew size deployment, while ensuring construction is consistent with all construction documents. He will also be responsible for assisting with job-site safety, including cleanup at the job site.



RELATED PROJECT EXPERIENCE	COST	SIZE
FDOT Brevard Operations Center	\$15,160,072	35,200 SF
City of Orlando Fire Station 1	\$18,000,000	60,000 SF
City of Orlando Citrus Bowl	\$207,000,000	815,000 SF
State of Florida George C. Young Federal Court	\$82,700,000	280,000 SF
OCPS Summer Lake Elementary	\$21,000,000	100,000 SF
OCPS Spring Lake Elementary	\$24,000,000	115,000 SF
OCPS West Orange High School Windermere	\$41,300,000	170,000 SF
OCPS Ventura Elementary	\$28,000,000	134,000 SF
OCPS Avalon Elementary	\$24,000,000	160,000 SF

5. CONSULTANTS SHALL DEMONSTRATE EXPERIENCE IN THE SCOPE OF SERVICES REQUIRED HEREIN. DESCRIBE IN DETAIL ANY PRIOR EXPERIENCE.



FLORIDA DEPARTMENT OF TRANSPORTATION BREVARD OPERATIONS CENTER

COCOA, FL

SERVICES PROVIDED: CONSTRUCTION MANAGER

COST: \$15,160,072

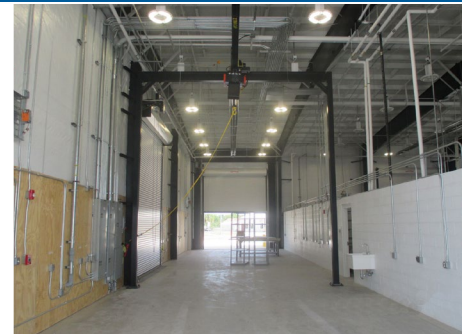
SIZE: 35,200 SF

DATE OF COMPLETION: AUGUST 2017

CLIENT: FLORIDA DEPARTMENT OF TRANSPORTATION

The Florida Department of Transportation Cocoa-Brevard Operations Center is a two phase project. Phase I work includes demolition of select existing facility components that are inside the Phase I construction footprint. Phase I components includes a new Administration Building with state of the art conference / meeting rooms, Vehicle Repair Shop and Warehouse, Crew Building, Equipment and Hay Storage Building, Material Storage Bins, and a Vehicle Wash building. The Administration Building is a PEMB structure with an Architectural CMU exterior wall system. The Vehicle Repair Shop / Warehouse and Crew building are enclosed PEMB buildings. The Equipment & Hay Storage and Vehicle Wash Buildings are open PEMB units with 3 sided walls on the Hay& Equipment Storage Building. Renovations to the existing fuel canopy and fuel tanks were completed as part of the project. Portions of the site were developed in phase I such as the storm water retention system, water and sanitary sewer services, gas service and heavy equipment access roads and parking areas.

Phase II is demolition of the remaining existing facility. After demolition, the remaining access roads and the new staff parking lot and FDOT light vehicle parking lots will be constructed. Also included in Phase II is completion of the storm water retention system, site lighting, site fencing, and landscaping.





ORANGE COUNTY PUBLIC SCHOOLS PINE HILLS BUSSING COMPOUND

ORLANDO, FLORIDA

SERVICES PROVIDED: DESIGN BUILD

COST: \$22,750,000

SIZE: 92,600 SF

DATE OF COMPLETION: SEPTEMBER 2018

CLIENT: ORANGE COUNTY PUBLIC SCHOOLS

A Design Build Project for the redevelopment of the existing Pine Hills Bus Depot Complex located at 5146 North Pine Hills Road, Orlando, FL 32808. The project will consist of new/replacement facilities for OCPS Fleet/Bus Maintenance, new North Learning Community Offices and new satellite Northwest Area Maintenance Offices on the existing 97-acre site. Major elements of the project include Design and Construction of a new Fleet Maintenance Facility of approximately 70,000 gross square feet which will house and facilitate the ongoing maintenance and operation of the OCPS vehicle fleet for this area of the school district. The Fleet Maintenance Facility will include fleet maintenance offices, a garage, bus wash facilities, fueling facilities, and a drivers' lounge. Parking at the facility should accommodate 400 buses. Design and construction of a new North Learning Community Office Building of approximately 17,300 gross square feet which will house the North Area Superintendent's offices and support functions. Design and construction of a new satellite maintenance office of approximately 5,300 gross square feet for OCPS Northwest Area Maintenance offices and support functions. The existing facilities will remain in operation during the construction of the new facility. General scope items within the site package include but aren't limited to: new bus and vehicle parking areas, assessment, demolition, improvement and/or expansion of existing parking areas, underground utilities, storm water drainage system, landscaping, irrigation, and site lighting. Expected deliverables include, but aren't limited to: Program Verification Reports, Traffic and Access Evaluation Studies, Cost Estimates, Construction Documents, Phasing Plans, FISH Plans, the OEF 208 Form, Design Calculations, Life Cycle Cost Analysis, Color Charts and Finish Schedules, and Project Schedules. The Design Build team will be required to design the project to comply with a sustainable building ratings system or a national model green building code per Florida Statutes.



SUMTER COUNTY PUBLIC SAFETY BUILDINGS

THE VILLAGES & BUSHNELL, FL

SERVICES PROVIDED: DESIGN BUILD

COST: \$25,000,000

SIZE: VILLAGES - 40,000 SF
BUSHNELL - 20,000 SF

DATE OF COMPLETION: DECEMBER 2017

CLIENT: SUMTER COUNTY



Ajax will be leading up the Design-Build team to construct two Public Safety Centers for Sumter County near The Villages and City of Bushnell. The Villages Center is being designed to approximately 60,000 SF and will be two stories. It will include the Northern headquarters for the Sheriff's Office, as well as the County's Emergency Operations Center. Fire, Ambulance and Emergency Medical Services offices will also be housed in The Villages Center, as well as 911 Joint Dispatch and Emergency Call Centers. Holding cells will included for prisoners awaiting transport to the county jail in Bushnell.

The smaller 20,000 SF Public Safety Center in Bushnell will house the Sheriff's Southern office and serve as a backup facility for capability for all other services. Both Centers are expected to be in operation by December 2017.



VOLUSIA COUNTY PUBLIC WORKS COMPLEX

DELAND, FLORIDA



SERVICES PROVIDED: CONSTRUCTION MANAGER

COST: \$15,000,000

SIZE: 92,500 SF

DATE OF COMPLETION: FEBRUARY 2018

CLIENT: VOLUSIA COUNTY

Volusia County is consolidating multiple Public Works divisions, including Road & Bridge, Traffic Engineering and Mosquito Control Operations (with helipad), located in numerous locations throughout the County, into a structurally secure and centrally located complex in Volusia County. The existing structures are outdated and be replaced by a new facility constructed to withstand hurricane force winds, as well as protect personnel and equipment staged for post-emergency response.

Four potential structures for this project include a 21,000 SF Administration Building, an 8,000 SF Maintenance Shop, an 8,500 SF Maintenance Hangar and a 55,000 SF Vehicle Maintenance/Pole Barn. In addition, the project will be designed and constructed utilizing sustainable practices and has a targeted goal of LEED Silver USGBC Certification.



LEON COUNTY & CITY OF TALLAHASSEE PUBLIC SAFETY COMPLEX

TALLAHASSEE, FLORIDA



SERVICES PROVIDED: CONSTRUCTION MANAGER

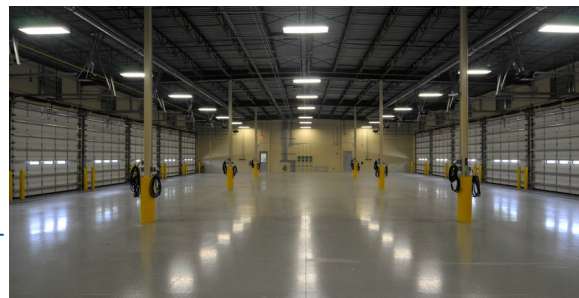
COST: \$29,900,000

SIZE: 100,000 SF

DATE OF COMPLETION: APRIL 2013

CLIENT: LEON COUNTY

The Leon County & City of Tallahassee Public Safety Complex was developed in partnership between the City of Tallahassee and Leon County. This state-of-the-art complex fuses the City of Tallahassee Regional Transportation Management Center, Public Safety Communications Center for Leon County and the City of Tallahassee, Tallahassee Fire Department Administrative Offices, Leon County Emergency Medical Services, and the Leon County Emergency Operations Center into a single, cohesive operating structure for activation during area emergencies. In conjunction with the main building, the complex includes the "Logistics Building" which supports the Emergency Medical Services fleet. The site for a future City of Tallahassee Fire Station was also a component of this project. Designed for long-term flexibility, the Complex is approximately 100,000 SF and was constructed with ICF (Insulated Concrete Forms), structural steel, and concrete floors on metal deck. The exterior is brick masonry and cast stone. The windows on the facility are laminated (hurricane resistant) glass in aluminum frames. A large percentage of the interior was constructed on a raised floor system to allow for future flexibility and ease of installation of electrical, computer, and data systems throughout the facility.





VOLUSIA COUNTY EMERGENCY OPERATIONS & SHERIFF'S COMMUNICATION CENTER

DELAND, FLORIDA

SERVICES PROVIDED: CONSTRUCTION MANAGER

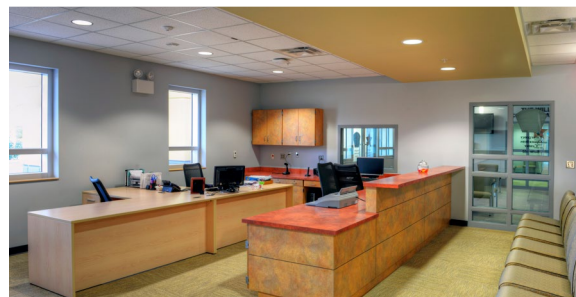
COST: \$12,007,854

SIZE: 43,000 SF

DATE OF COMPLETION: FEBRUARY 2013

CLIENT: VOLUSIA COUNTY

The project consisted of a new 43,000 SF hardened shelter facility to house the consolidated Sheriff's Communications, 911 Dispatch, and Emergency Operations Command Centers. The building was designed to resist 180 mph winds and an EF3 tornado, and the lobby included bullet-resistant interior walls. This single story building was constructed of a concrete tilt panel exterior with structural steel superstructure and was developed on a green site. Interior spaces includes 2 state-of-the-art primary command centers as well as areas for Media/Broadcasting, cafeteria/break areas, bunk rooms, conference rooms and other support spaces. The building was outfitted with state of the art systems to upgrade the previous emergency network. Building systems included a highly energy efficient HVAC design incorporating Ice Storage technology and the project team pursued LEED Silver, as well as 2 GREEN GLOBE, certification of the facility.





BAKER COUNTY SHERIFF'S COMPLEX

MACCLENNY, FLORIDA



SERVICES PROVIDED: DESIGN BUILD

COST: \$32,650,000

SIZE: 141,000 SF

DATE OF COMPLETION: JUNE 2009

CLIENT: BAKER COUNTY

The four-building, 141,000 SF self-contained complex is situated on a 91-acre parcel, of which 20-acres was developed for this project. The multi-functional facility includes an Administration Building (a concrete Tilt-wall structure, +/- 60,000 SF) that houses the Sheriff's Office, replacing the previous office built in 1975, County EOC (Emergency Operations Center), the Baker County 911 Call Center, and the Baker County Detention Facility. Features include: medical and dental areas for inmates, full service kitchen and laundry, commissary, records and inmate property storage, video visitation stations and a first appearance courtroom.

The three additional structures include two Confinement Buildings and a Fleet Maintenance Building. The pre-engineered metal Confinement Buildings house 256 inmates each within freestanding Precast concrete cells, with one half of the cells being two person cells and the other half being four person cells. Each of the cells includes a shower for inmate use without leaving the cell. Each facility includes dayrooms with video visitation stations and an indoor recreation area. Detention deputies located in central control rooms on the second level of each facility have control over lights, door locks and security camera systems. Each Confinement Building is connected to the Administration Building via secure corridor and the perimeter of the facilities are secured with cameras and fencing complete with razor ribbon.





UNIVERSITY OF FLORIDA GRADUATE STUDIES (HOUGH HALL)

GAINESVILLE, FLORIDA



SERVICES PROVIDED: CONSTRUCTION MANAGER

COST: \$18,900,000

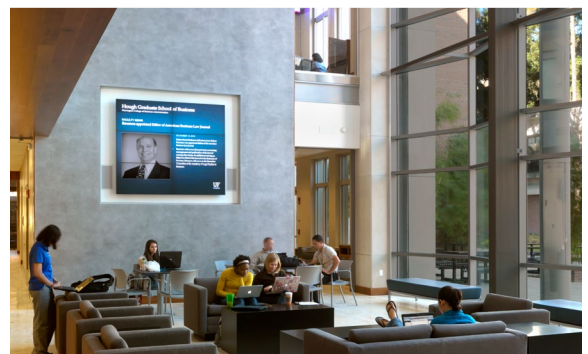
SIZE: 70,000 SF

DATE OF COMPLETION: MAY 2010

CLIENT: UNIVERSITY OF FLORIDA

The Graduate Studies Building – William R. Hough Hall consisted of the construction of an approximately 70,000 square foot classroom building for the Warrington College of Business Administration at the University of Florida. The facility provides a sense of place to current and future graduate business students, as well as a new home for alumni. This building includes classrooms, seminar and meeting rooms, study/lounge space for graduate students, along with staff offices and support spaces capable of hosting special events. The first floor includes the commons area, administrative offices, one classroom, as well as two seminar rooms, where smaller events can be held, or students and speakers can meet informally following events, lectures, and programs. The auditorium is the locale of larger guest lectures, seminars, and conferences.

The second and third floors have attractive, state-of-the-art classrooms, as well as program offices, breakout rooms, student lounges and lockers. All of the classrooms are equipped with modern instructional technology and tiered for case-study style presentations. The second floor also contains a Capital Markets Lab that will be used to simulate an actual market trading floor.





UNIVERSITY OF FLORIDA WARRINGTON COLLEGE OF BUSINESS

GAINESVILLE, FLORIDA



SERVICES PROVIDED: CONSTRUCTION MANAGER

COST: \$18,544,983

SIZE: 57,000 SF

DATE OF COMPLETION: NOVEMBER 2014

CLIENT: UNIVERSITY OF FLORIDA

Heavener Hall is a 57,000 SF building with nine classrooms, sixteen student "breakout" rooms, two conference rooms, offices, a café and other support space for the undergraduate programs in the Warrington College of Business at the University of Florida. The overall budget was \$23.5 million, with a construction budget of approximately \$17 million. The building is framed with structural steel, exterior walls are CMU with brick cladding and Indiana Limestone accents. The exterior also featured Indiana Limestone carvings designed and developed by master stone carvers from Canada. Those carved elements include a carved statuette in the courtyard, carved panels on the west elevation as well as intricately carved panels above both North entry ways. Interior finishes were high end and included stainless steel and wood handrails, Indiana Limestone clad vestibules as well as state-of-the-art audio/visual systems including a real-time stock ticker, interactive career development spaces, recording studios and digital displays in numerous locations. Construction began in April, 2013 and the project achieved Substantial Completion on October 30, 2014.





UNIVERSITY OF FLORIDA HEALTH RENOVATIONS & ADDITIONS

GAINESVILLE, FLORIDA

SERVICES PROVIDED: CONSTRUCTION MANAGER

COST: \$61,527,224

SIZE: ON GOING

DATE OF COMPLETION: NOVEMBER 2014

CLIENT: UNIVERSITY OF FLORIDA HEALTH



For nearly 15 years, Ajax Building Corporation maintains an excellent relationship with the University of Florida Health (formerly known as Shands Healthcare). The following projects are examples of our work at the hospital:

5-2 Psych Unit Renovations
 Congenital Heart Center, 28 Bed Renovations
 10th Floor PICU Renovations
 10th Floor Renovations
 11-4 Patient Room Renovation
 11-5 Patient Room Renovation
 2nd Floor Renovations
 8-2 30-Bed Patient Room Renovations
 3-2 NICU Renovation
 3rd & 11th Floor NICU Renovations
 3rd Floor Laboratory Renovations & Blood Bank
 3rd Floor Women's & Children's Hospital
 Pre-Anesthesia Clinic and ADTU Renovations
 Children's Hospital Renovation
 East Entry Atrium Facade
 Facilities Administration Building & Generator
 Rocky Point Lab Facility Renovation
 4-2 Patient Bathroom Renovation
 6th Floor Rehabilitation Clinic Renovations

Unit 95 Mothers, Babies, and Obstetrics Unit Renovation
 Unit 95 Renovation
 2nd Floor ICR Renovation
 Women's Health Clinic
 Gift Shop, North Campus
 UF Health at Starke Emergency Department Expansion
 UF Health at Alachua General Hospital
 Lobby Renovations and MEP Renovations
 4th Floor East Wing Renovation
 HVAC Renovations
 Hampton Oaks Eye Care Center Renovations
 Health Surgical Waiting Room
 Health Core Lab Renovation
 10-4 Project



UNIVERSITY OF FLORIDA POWELL STRUCTURES LAB & TESTING CENTER

GAINESVILLE, FLORIDA



SERVICES PROVIDED: CONSTRUCTION MANAGER

COST: \$2,260,957

SIZE: 8,565 SF

DATE OF COMPLETION: NOVEMBER 2005

CLIENT: UNIVERSITY OF FLORIDA

The University of Florida Powell Structures Lab is an Engineering test facility that was completed using the Design Build process with Long & Associates Architects / Engineers. The Powell Structures Lab is a one story enclosed building with approximately 8,565 GSF to house a concrete testing area, several offices, an instrumentation area, necessary support spaces and a storage area.

The concrete testing area required a 4-feet thick concrete floor foundation for the main testing area and strong walls. The strong floor has 168 14" x 14" x 3/4" embed plates that were designed to resist pull out up to 200 kips each. The testing area included a drop hammer test apparatus that was used to drop a "hammer" on objects to replicate impact damage. The interior has two 25 ton cranes for moving concrete test forms and have a clear height of 36 feet to the crane. The building was sited to easily receive deliveries of approximately 40 foot long beams that will be brought by tractor-trailer.



ABILITY OF CONSULTANT'S PROFESSIONAL PERSONNEL

SUCCESSFUL PROJECT DEVELOPMENT

LEADERSHIP

At Ajax Building Corporation, leadership is personified by our President, William Byrne. Bill's personal involvement in our projects enhances the proactive, solution minded spirit that is Ajax. It also provides our clients with confidence in knowing that their project is important to Ajax. Bill Byrne will serve as Principal-in-Charge on this project and his appointed Project Executive, Lon Neuman, will be the Primary Liaison between the County and the Consultants and the County.

The Ajax Team believes that the key components of leadership are:

- » Taking Ownership
- » Being Accountable
- » Being proactive in identifying the issues
- » Communicating the issues clearly and effectively to the team
- » Providing the team with solutions backed by accurate data/costs so that informed decisions can be made
- » Being diligent in pursuing resolutions, so the team has direction and maintains the required progress to keep the project on track.
- » Once direction is established, monitoring progress to ensure that the desired outcome is achieved

MANAGEMENT

The ability to be an effective manager has a direct relationship to your ability to lead. Ajax Building Corporation takes pride in our ability to manage the preconstruction and construction process and lead the project team through the challenges that occur on every construction project, especially one of the importance and complexity of the project.

To effectively manage projects, Ajax will institute the following management practices:

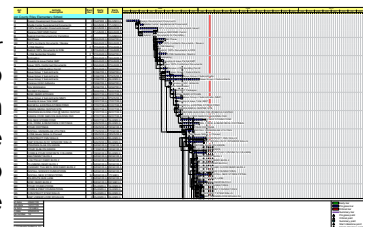
Communication

"Team Integration Meetings"

- » Assist the team in setting the project objectives
- » Identify LEED Goals and Objectives.
- » Review documents for adherence to LEED objectives
- » Establish the Roles and Responsibilities of each team member
- » With input from the team, develop a job specific Policy and Procedures Manual that will clearly define how various administrative and construction related functions will be carried out during the administration of the contract.
- » With the input of the project team, we will develop the project Master Schedule ("Total Project Schedule") that will be used as a road map to achieve the project objectives. This schedule will include a detailed design permitting and procurement schedule and the basic framework of the construction schedule. The detailed construction schedule will develop concurrently with design as the elements of the project become more defined.



Manual that will clearly



Cost Management During Design and Construction

- » Ajax will evaluate costs associated with various building systems, including the advantages and disadvantages to each, so that the project team can make informed decisions relative to design direction. These cost studies will also include Life Cycle analyses, so that decisions the team makes take into account not only the initial cost of a system but also the cost to operate and maintain the system over its useful life.

ABILITY OF CONSULTANT'S PROFESSIONAL PERSONNEL

- » Ajax will provide a detailed thirty-three (33) division estimate at the conclusion of each design phase so that the project team can verify that the design, as it progresses, continues to reflect the established budget.
- » During each estimate phase we will include a list of value engineering alternates to be considered and utilized if necessary to reduce the overall project cost.
- » Ajax will provide cost input as needed between design milestones in an effort to assist the designers and Alachua County with their design choices while moving towards the next design deliverable.
- » Ajax will aggressively manage the procurement process. By providing bidders with detailed scopes of work, schedule, site logistics plans and special project conditions geared to ensure that project will benefit from the most competitive and complete bids from pre-qualified, fully informed subcontractors.
- » Upon completion of the 50% Construction Document's, Ajax will develop the Guaranteed Maximum Price. In order to provide Alachua County with a comprehensive GMP on 50% CD's, it is important that Ajax and Alachua County work closely during development of the GMP, so that the remaining design elements are properly accounted for. As we have done on past projects, we will meet with the designers and review the GMP estimate in detail. As a result the GMP will reflect the scope that will be in the Final 100% CD's when it is presented.

Item	Description	Status	Submitted	Reviewed	Approved	Revised	Final
1	Value Engineering Alternates	Open					
2	Value Engineering Alternates	Open					
3	Value Engineering Alternates	Open					
4	Value Engineering Alternates	Open					
5	Value Engineering Alternates	Open					
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31	Value Engineering Alternates	Open					
32	Value Engineering Alternates	Open					
33	Value Engineering Alternates	Open					

Design and Construction Phase Scheduling

- » Once the Project Master Schedule has been developed it will be monitored and updated weekly in both the preconstruction and construction phase. This process will enable the team to identify schedule issues immediately and formulate the corrective action necessary to avoid or mitigate impact to the overall project schedule.
- » As with any project, Ajax understands the need to be flexible and to react to changes. When changes occur, Ajax will evaluate them, not only from a budgetary standpoint, but also with a keen eye on how the change impacts the schedule. When these issues do occur, Ajax will always examine ways to eliminate/ mitigate potential impacts by re-sequencing or accelerating various work activities.
- » Conduct Bi-Weekly Coordination Meetings with the project team to ensure all issues are resolved so that the project team can maintain the project schedule and the owner's objectives are met.

Quality Management

- » Quality Design + Quality Subcontractors + Experienced Field Supervision + Proactive Quality Assurance Program = Quality Projects. In each phase of the process, each member of the team serves a vital role in assuring quality.

Ajax will develop and implement a Job Specific Quality Control Program for project, to include:

- » Performing a REDI-CHECK interdisciplinary review of the construction documents to ensure that all the documents are fully coordinated and that all information necessary to bid and build the project are present in the drawings and specifications
- » Performing Constructability reviews to find and correct any issues in the plans or specifications that could pose problems in the field
- » Utilizing Building Information Modeling (BIM) for the design process allows us to provide real time interdisciplinary coordination. Additionally, using Navisworks clash detection technology will assist the team in recognizing conflicts and reconciling them before documents are available to the subcontractors.

REDI-CHECK

CHAPTER 11: CONSOLIDATED REDI-CHECK CHECKSHEET

Project No. _____ Project Name _____

Reviewer's Signature _____ Date _____

1. Preliminary Review

a. Quality check over all sheets, identifying no more than one review per sheet to become familiar with the project.

2. Plan Check Only - Verify that:

a. New underground utilities (power, telephone, water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

b. Existing underground utilities (power, gas, water, sewer, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

c. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

d. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

e. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

f. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

g. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

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l. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

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n. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

o. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

p. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

q. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

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v. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

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x. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

y. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

z. Utility lines (water, sewer, gas, storm drainage, fuel lines, gas lines, fuel lines) show in coordination.

3. Plan Check Only - Verify that:

a. Check for errors in elevation and architectural details.

b. Check for errors in the notes and the structural and architectural.

c. Check for errors in the structural and architectural.

d. Check for errors in the structural and architectural.

e. Check for errors in the structural and architectural.

f. Check for errors in the structural and architectural.

g. Check for errors in the structural and architectural.

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m. Check for errors in the structural and architectural.

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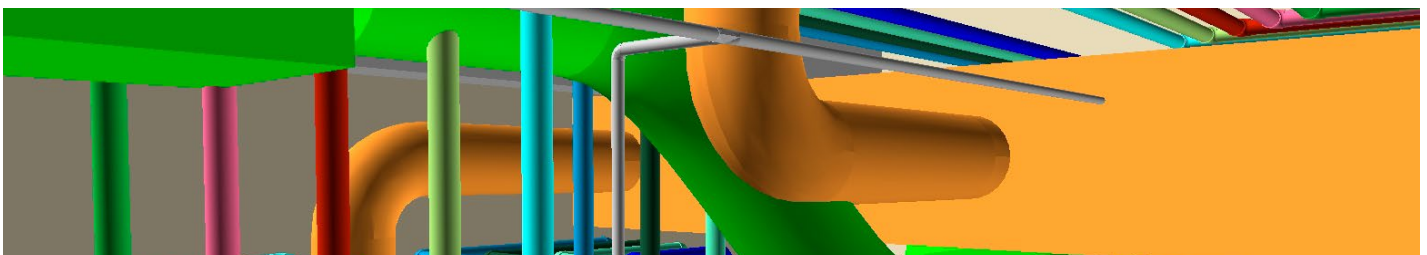
v. Check for errors in the structural and architectural.

w. Check for errors in the structural and architectural.

x. Check for errors in the structural and architectural.

y. Check for errors in the structural and architectural.

z. Check for errors in the structural and architectural.



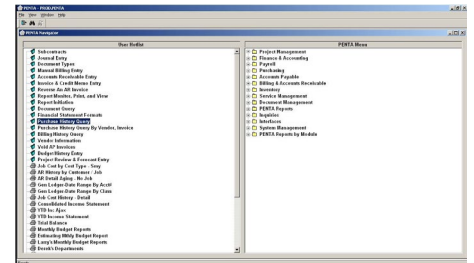
- » Reviewing the quality control program in detail with each subcontractor and establish what the standards for acceptance will be for each element. Ensuring that everyone responsible for the final product has a complete understanding of the project requirements before the start of work is the first defense against poor quality.
- » Inspecting the work daily for conformance to the project documents.
- » Punching out the completed work as it progresses, instead of waiting until substantial completion.
- » Immediately resolving any warranty or post occupancy concerns

ADMINISTRATION OF THE PROJECT

The ability to provide leadership and manage the project is achieved and executed through Ajax Building Corporations experienced and qualified field staff. Our staff utilizes the systems and procedures we have in place to properly develop, communicate, and transmit information in a timely and effective manner to the members of the design team, the Alachua County Team, and the Construction Team.

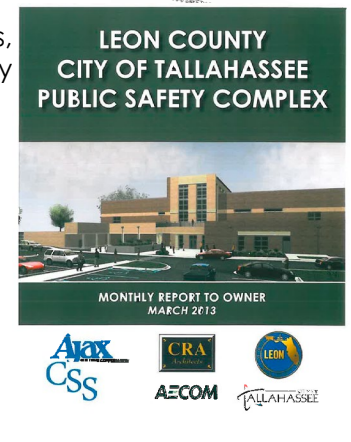
Information systems include:

PENTA DASHBOARD™ - Ajax uses the state of the art "Penta Dashboard™" system to manage information onsite. The system is used for the tracking of shop drawings, requests for information, change orders, proposal requests, logging project drawings and specifications and providing the most current project financial status. This system provides Ajax with immediate access to monitor the status and flow of information.



Monthly Reports – Keeping all members of the team fully informed on the status of the project is the key to a successful project. On a monthly basis, commencing with our selection, Ajax will provide the project team with a monthly report that will provide the following information:

- » Executive summary
- » Construction Phase Narrative (when applicable)
- » Design Phase Narrative (when applicable)
- » Project Financial report
- » Project Schedule narrative and graphic
- » Project Meeting Minutes for the month
- » Current information logs
- » Monthly Calendar
- » Pending issues log




Superintendents Daily Report- The superintendent's daily report records all manpower, work activities, issues, deliveries, inspections, and weather conditions for that day. In addition, subcontractors are required to provide a similar daily report to Ajax.

Bi-Weekly Owner/Design/Builder Meetings- In effort to address outstanding issues and keep the necessary lines of communication moving, Ajax will conduct bi-weekly meetings (and more often when necessary) with the project team to review the project status, obtain necessary direction on critical issues, and to resolve any outstanding issues.

QC Inspection Reports- Ajax will manage the quality control process thru our thirty-three (33) division Quality Control Program. We will develop a project specific Quality Control Manual that explains how we will address quality control for the elements that are specific to this project. In addition, Ajax has developed a thirty-three (33) division QC inspection checklist for components that are common similar facilities, which will be utilized by field supervisors as they review the work in place. By utilizing these checklists, we are able to immediately identify quality issues and have subcontractors begin remedial action before unacceptable work gets incorporated into construction or covered up by other trades.

ABILITY OF CONSULTANT'S PROFESSIONAL PERSONNEL

Job Safety Reports – Every member of the Ajax construction team has a vested interest in the safety and welfare of all jobsite personnel. In the event that an unsafe condition exists, every Ajax supervisor and manager has the ability to stop all work until the unsafe condition is removed. Ajax will also assign a Safety Representative to the project who will visit the site before each major subcontractor starts work, to review their safety program along with Ajax's requirements. The representative will return to the site on a regular basis to review the safety conditions. At the conclusion of each visit a report is issued to the field team which advises them of any issues and the corrective action expected to gain compliance.



Schedule - The Ajax team utilizes the Primavera scheduling software for all of our project scheduling. The project schedule is the team's road map to achieving the required final project completion date. We understand the importance in meeting project completion dates. Ajax's proactive approach to schedule development involves a collaborative effort between Ajax, Alachua County, the architect and major subcontractors to ensure that the schedule logic and durations are sound and substantially reflect both the required sequence of activities and the time necessary to carry out the work. In addition, once the schedule is developed, it must be monitored daily to prevent schedule issues from having a negative impact on the overall project completion date. Should issues arise, close monitoring will allow sufficient time for the project team to recover by formulating an immediate plan to make up for any schedule slippage.

The Project Specific Website (PSWS) will be utilized to expedite and enhance the exchange of important information for the project. A PSWS will be created specifically for the project that will provide the following benefits to Alachua County:

- » Improve RFI cycle times
- » Decrease travel expenses
- » Reduce Mail expenses
- » Enhanced ability to expedite the search & retrieval of Archived information
- » Review of all current logs
- » Review current jobsite progress photos
- » Post critical project announcements
- » Review meeting minutes
- » Review monthly reports
- » Contains up to date project directory with all team members

Project: <i>Knowledge of animals</i>				Date: <i>10/11/2022</i>	
	Competence	Task	Resources	Activity	Assessment
1st	Competence 1: <i>Knowledge of animals</i>	Task 1: <i>Identify the different types of animals in the world.</i>	Resources: <i>World map, Encyclopedia, Internet.</i>	Activity: <i>Group work, Research, Presentation.</i>	Assessment: <i>Oral presentation, Written report.</i>
2nd	Competence 2: <i>Knowledge of animals</i>	Task 2: <i>Identify the different types of animals in the world.</i>	Resources: <i>World map, Encyclopedia, Internet.</i>	Activity: <i>Group work, Research, Presentation.</i>	Assessment: <i>Oral presentation, Written report.</i>
3rd	Competence 3: <i>Knowledge of animals</i>	Task 3: <i>Identify the different types of animals in the world.</i>	Resources: <i>World map, Encyclopedia, Internet.</i>	Activity: <i>Group work, Research, Presentation.</i>	Assessment: <i>Oral presentation, Written report.</i>
4th	Competence 4: <i>Knowledge of animals</i>	Task 4: <i>Identify the different types of animals in the world.</i>	Resources: <i>World map, Encyclopedia, Internet.</i>	Activity: <i>Group work, Research, Presentation.</i>	Assessment: <i>Oral presentation, Written report.</i>
5th	Competence 5: <i>Knowledge of animals</i>	Task 5: <i>Identify the different types of animals in the world.</i>	Resources: <i>World map, Encyclopedia, Internet.</i>	Activity: <i>Group work, Research, Presentation.</i>	Assessment: <i>Oral presentation, Written report.</i>
6th	Competence 6: <i>Knowledge of animals</i>	Task 6: <i>Identify the different types of animals in the world.</i>	Resources: <i>World map, Encyclopedia, Internet.</i>	Activity: <i>Group work, Research, Presentation.</i>	Assessment: <i>Oral presentation, Written report.</i>
7th	Competence 7: <i>Knowledge of animals</i>	Task 7: <i>Identify the different types of animals in the world.</i>	Resources: <i>World map, Encyclopedia, Internet.</i>	Activity: <i>Group work, Research, Presentation.</i>	Assessment: <i>Oral presentation, Written report.</i>
8th	Competence 8: <i>Knowledge of animals</i>	Task 8: <i>Identify the different types of animals in the world.</i>	Resources: <i>World map, Encyclopedia, Internet.</i>	Activity: <i>Group work, Research, Presentation.</i>	Assessment: <i>Oral presentation, Written report.</i>
9th	Competence 9: <i>Knowledge of animals</i>	Task 9: <i>Identify the different types of animals in the world.</i>	Resources: <i>World map, Encyclopedia, Internet.</i>	Activity: <i>Group work, Research, Presentation.</i>	Assessment: <i>Oral presentation, Written report.</i>
10th	Competence 10: <i>Knowledge of animals</i>	Task 10: <i>Identify the different types of animals in the world.</i>	Resources: <i>World map, Encyclopedia, Internet.</i>	Activity: <i>Group work, Research, Presentation.</i>	Assessment: <i>Oral presentation, Written report.</i>

"It has been an honor and a pleasure to work with the Ajax Building Corporation Team on this premier project for Volusia County. Their staff is very knowledgeable, timely and responsive. 'No' is not in their vocabulary. Also, I can't emphasize how important it was to hire this extremely qualified construction management firm for the EOSCC due to the complexity of the building automation, redundant mechanical and electrical systems, fire protection and communications system..."

Laura E. Laser, AIA
Senior Architect
Volusia County



ABILITY TO MEET TIME AND BUDGET REQUIREMENTS

SCHEDULING

PROJECT SCHEDULE DEVELOPMENT AND MAINTENANCE

Ajax Building Corporation has a proven track record in the ability to complete each project within the time and budget constraints. Ajax's approach to scheduling is based on the concept that each project program is an integrated process involving planning, design, procurement, construction transition and occupancy rather than a series of independent phases. The actual CM program we propose to implement is comprised of four phases, including:

Phase 1 - Project Planning

- » Scheduling workshop
- » Develop key milestones
- » Project phasing
- » Master Schedule (CPM)

Phase 2 - Design Phase

- » Design phase schedule monitored
- » Long lead purchasing secured
- » Bid management scheduled
- » Detail schedule is developed
- » Permitting Schedule Monitored

Phase 3 - Construction Phase

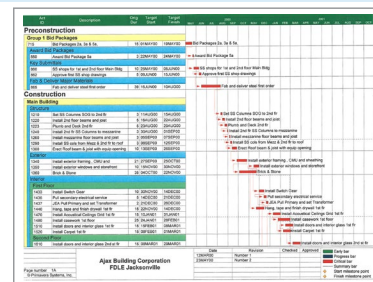
- » Track performance and update weekly
- » Crew/cost load activities when needed
- » Mitigate scheduling impacts
- » Include transition activities

Phase 4 - Transition/Occupancy

- » Coordinate transition activities and occupancy
- » Warranty management

SCHEDULING SOFTWARE

Ajax **uses proven industry standards such as Primavera Scheduling Software** to establish the required schedules for your project. This software has the **capability to cost load and forecast expenditures** and estimate manpower requirements through resource loading. The programs are fast, easy to update, and provide a full compliment of **scheduling and cost reports** (including both critical path logic diagrams and bar chart formats.) Ajax scheduling capabilities permit a complete analysis of cost distribution throughout the design and construction phases of any project.



COST CONTROL

PRECONSTRUCTION PHASE

ON-SCREEN TAKE-OFF: "On-Screen Take-off" is the latest cutting-edge technology for accurately developing cost estimates and quantities from the Architect's drawings. In addition, this process of estimating projects is extremely efficient and accurate. This will ensure the project progresses as quickly as possible, while ensuring the budget is being met.

EARTHWORKS: Earthworks is a three dimensional computer program that is used to assist with site cost analysis. As shown by the images it illustrates the contours of a site, comparing the elevations of new contours to existing. Elevations are calculated to determine how much volume of dirt needs to be cut or filled to create the desired elevation and slopes for the project site. A variety of elevation and slope options can be quickly analyzed to determine the most efficient and cost effective grading plan.

GUARANTEED MAXIMUM PRICE: Our goal is to achieve a Guaranteed Maximum Price (GMP) while incorporating 100% of your goals and objectives. We accomplish this by developing an initial estimate, providing value engineering analysis where needed, and by working continuously with the design team to ensure that the project stays within budget. When the documents are complete, we will competitively bid the project to prequalified subcontractors and vendors to ensure competition and ensure the lowest possible price. We will open and review the bids in the presence of the Owner and make recommendations of awards after thoroughly scoping and reviewing each package.

ABILITY TO MEET TIME AND BUDGET REQUIREMENTS

Ajax can submit a Guaranteed Maximum Price at any phase of the design documents. Ajax's GMP will include:

- » Design coordination
- » Permitting
- » Testing
- » All costs of management
- » Sitework
- » General conditions (including overhead and profit)
- » General requirements
- » Subcontractor costs
- » Equipment, labor and materials
- » Construction
- » Post-construction work

CONSTRUCTION PHASE

During construction, cost control is accomplished through proper bid management, detailed cost reporting and payment procedures, management of contingency funds, and thorough review of potential subcontractor changes and Owner change requests.

PRE-BID PHASE: During this phase Prequalification packets are sent to subcontractors. We pre-qualify a minimum of three subcontractors for each trade. After pre-qualifying subcontractors and generating interest in the project, we assemble detailed bid documents. Subcontractors must know exactly what is expected of them in order to produce high quality work. Once our subcontractors are prequalified, we prequalify our subcontractors based on the following criteria:

- » Financial Security
- » Current Workload
- » Prior Experience with Similar Projects
- » Safety Record
- » References

Once our subcontractors are prequalified, we hold a pre-bid conference for each trade. At this meeting, the following information is distributed to each subcontractor:

- » Detailed Scope
- » Site Utilization Plan
- » Construction Schedule
- » 100% Plans & Specifications
- » Quality Control Program
- » Safety Control Program
- » Contract Documents



BIDDING & PRE-AWARD PHASE: Once sealed bids are received, Ajax Building Corporation will open bids in the presence of your facilities staff. After bids are evaluated, we will call the apparent low bidder in for a pre-award meeting. The purpose of this meeting is to ensure that the low bidder's proposals are accurate and that no scope was omitted and to confirm that all information previously distributed at the Pre-Bid Meeting is understood prior to going to contract.

SCHEDULING & COST CONTROL *Results*

Volusia EOC	One week Early	\$275,413 Under Budget
Daytona Police Department Headquarters	3 Weeks Early	\$425,000 Under Budget
Sarasota EOC	One Week Early	\$123,675 Under Budget
Leon Public Safety Complex	On Time	Within Budget
City of Clearwater Countryside Library	On Time	\$16,000 Under Budget
City of Dade City Hall and Police Station	On Time	\$4,000 Under Budget
City of Largo Police Department Hardening	On Time	\$27,420 Under Budget

EFFECT OF PROJECT TEAM LOCATION ON PROJECT RESPONSES

The office responsible for the New Alachua County Fairgrounds will be our Gainesville Office located at 2209 NW 40th Terrace. Our proposed jobsite staff are permanently based out of this regional office and they call Alachua County their home.

Our Project Team has ongoing personal knowledge of the subcontractors in Alachua County and throughout North Central Florida. The Ajax team has the experience to construct a quality facility on time and within the County's mandated budget. Our staff understand the importance of community involvement and we have participated regularly in various fund raising events for the Rotary Clubs of Gainesville and other local community interest organizations.

The distance in miles from the Ajax office to the jobsite is approximately **8 MILES**. Additional administrative support will be provided by our Jacksonville office, and other regional locations as needed.



APPENDIX

1. LIST OF VERIFIABLE REFERENCES, FOR WHOM THE CONSULTANT HAS PERFORMED THESE TYPE SERVICES.

Howie Ferguson Assistant Director University of Florida Facilities Planning Office 232 Stadium Drive Gainesville, FL 32611-5050 (352) 273-4026 hsferg@ufl.edu	<i>Staff who worked on the project(s):</i> Bill Byrne, Principal-in-Charge Lon Neuman, Director of Operations Judd West, Preconstruction Manager Sean Akvan, BIM Coordinator Marc Reeves, Director of Risk Management Jody Wallick, General Superintendent Wayne Wallace, Senior Superintendent
Miles Albertson Project Manager University of Florida Facilities Planning & Construction 323 Stadium Dr. Gainesville, FL 32611 (352) 273-4020 ama@ufl.edu	<i>Staff who worked on the project(s):</i> Bill Byrne, Principal-in-Charge Marc Reeves, Director of Risk Management Judd West, Preconstruction Manager Wayne Wallace, Senior Superintendent
John Fleming Manager Trimark Properties, LLC 321 SW 13th Street Gainesville, FL 32601 (352) 376-6223 jfleming@trimarkproperties.com	<i>Staff who worked on the project(s):</i> Bill Byrne, Principal-in-Charge Lon Neuman, Director of Operations Judd West, Preconstruction Manager Marc Reeves, Director of Risk Management Jody Wallick, General Superintendent
Brad Pollitt, AIA Vice President, Facilities UF Health 1600 SW Archer Road Gainesville, FL 32610 352.265.0088 pollib@shands.ufl.edu	<i>Staff who worked on the project(s):</i> Bill Byrne, Principal-in-Charge Lon Neuman, Director of Operations Judd West, Preconstruction Manager Marc Reeves, Director of Risk Management Jody Wallick, General Superintendent Michael Jenkins, Project Manager Wayne Wallace, Senior Superintendent
Tony Gimenez Director of Consolidated Services Duval County Public Schools 4880 Bulls Bay Hwy Jacksonville, FL 32219 (904) 858-1511 gimenezt@duvalschools.org	<i>Staff who worked on the project(s):</i> Bill Byrne, Principal-in-Charge Lon Neuman, Director of Operations Judd West, Preconstruction Manager Sean Akvan, BIM Coordinator Marc Reeves, Director of Risk Management Jody Wallick, General Superintendent Michael Jenkins, Project Manager
Rick Bevilacqua Manager of Facilities & Construction Pinellas County Schools 1111 S. Belcher Road, Largo, FL 33773 (727) 547-7133 bevilacqua@pcsb.org	<i>Staff who worked on the project(s):</i> Bill Byrne, Principal-in-Charge Lon Neuman, Director of Operations Judd West, Preconstruction Manager Marc Reeves, Director of Risk Management Sean Akvan, BIM Coordinator
Laura Laser, AIA Construction Manager Volusia County Fourth Floor, Room 402 123 West Indiana Ave Deland, FL 32720 (386) 736-5967 Ext. 12323 llaser@volusia.org	<i>Staff who worked on the project(s):</i> Bill Byrne, Principal-in-Charge Lon Neuman, Director of Operations Judd West, Preconstruction Manager Sean Akvan, BIM Coordinator Marc Reeves, Director of Risk Management Jody Wallick, General Superintendent Michael Jenkins, Project Manager
Vince Long County Administrator Leon County 1907 S. Monroe St. Tallahassee, FL 32301 (850) 933-5399 Fax: (850) 606-5001 longv@leoncountyfl.gov	<i>Staff who worked on the project(s):</i> Bill Byrne, Principal-in-Charge Lon Neuman, Director of Operations Judd West, Preconstruction Manager Marc Reeves, Director of Risk Management

NOT APPLICABLE**EXHIBIT A****PROPOSED SUBCONTRACTORS FORM****BID NUMBER: 17-672: Construction Manager at Risk for the New Alachua County Fairgrounds**

I certify that our Company, listed below, is an Alachua County Certified Small Business Enterprise registered prior to opening for the above Bid/RFP.		
Name of Company	Address	Phone Number / /
Signature	Title	Date / /

The undersigned representative of the Bidder states that the Bidder has contacted Alachua County's certified Small Business Enterprises (SBEs) listed below. The SBEs have agreed to perform the work for **the total dollar value and percentage of the bid/contract** set forth below. The undersigned representative of the Bidder further states that the following information regarding SBE Subcontractors is true and correct to the best of his or her knowledge and belief.

Signature	Title	Date / /
-----------	-------	-------------

Name of Contractor	SBE? Yes/No	Name of Contractor	SBE? Yes/No
Address		Address	
Scope of Work to be Performed		Scope of Work to be Performed	
\$ _____ %		\$ _____ %	
(Total \$ Value)	(% of Total Bid/RFP)	(Total \$ Value)	(% of Total Bid/RFP)
Name of Contractor	SBE? Yes/No	Name of Contractor	SBE? Yes/No
Address		Address	
Scope of Work to be Performed		Scope of Work to be Performed	
\$ _____ %		\$ _____ %	
(Total \$ Value)	(% of Total Bid/RFP)	(Total \$ Value)	(% of Total Bid/RFP)
Name of Contractor	SBE? Yes/No	Name of Contractor	SBE? Yes/No
Address		Address	
Scope of Work to be Performed		Scope of Work to be Performed	
\$ _____ %		\$ _____ %	
(Total \$ Value)	(% of Total Bid/RFP)	(Total \$ Value)	(% of Total Bid/RFP)

If SBE subcontractors are **not available** for the bid/RFP, a Good Faith Effort Form, EXHIBIT B, **must be completed**.

NOT APPLICABLE**EXHIBIT B****GOOD FAITH EFFORT FORM**

This form must be completed if you do not have SBEs participation or if your company as the prime vendor will perform all work and no subcontractors will be utilized for this RFP.

BID NUMBER: 17-672: Construction Manager at Risk for the New Alachua County Fairgrounds

Vendor/Company Name: _____ Phone: _____

In accordance with Section 22.36 of the Alachua County Purchasing Code and section 31.0 of this document, the undersigned vendor hereby certifies that **(VENDOR MUST CHECK ONE OF THE FOLLOWING)**:

- ☐ The County's SBE directory did not have any vendors available for the above Bid/RFP services.
- ☐ I, representing the above company, have solicited and received responses from the following certified SBE companies listed below.
- ☐ I certify that our Company as the prime vendor will perform all work and no subcontractors will be utilized for this Bid/RFP.

Signature

Title

Date

1	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
SBE Response:		

2	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
SBE Response:		

3	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
SBE Response:		

4	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
SBE Response:		

5	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
SBE Response:		

6	Name of SBE Company:	Date SBE Contacted
SBE Contact Name:		/ /
SBE Response:		

NOT APPLICABLE**EXHIBIT C****CERTIFIED SMALL BUSINESS ENTERPRISE POINTS REQUEST FORM FOR RFP's**

The Technical Qualifications Evaluation phase of the Professional Services Evaluation Process assesses whether a Consultant is a certified Small Business Enterprise (SBEs) and provides for the allotting of points where the Consultant includes in their submittal a request for points allowed for Alachua County's Certified SBEs' participation in accordance with the options listed below and the necessary documentation to substantiate such is provided.

CERTIFIED SMALL BUSINESS ENTERPRISE (SBEs)- REQUEST FOR POINTS 15 POINT MAXIMUM																															
Points for Certified Small Participation is to be awarded using one of the options below:	Points Allowed	Points Requested	Points Assigned																												
Fifteen (15) points are awarded to the Consultant if the Consultant is a certified Small Business Enterprise (per Alachua County's current SBE registry at the time set for receipt of submittals) and at least 51% of the job will be performed by the Consultant.	15 pts																														
<p>Eight (8) to thirteen (13) points are awarded if the Consultant commits to a significantly higher certified Small Business Enterprise participation than the goal, based on the breakdown indicated below:</p> <p>Percentage of Certified Small Participation:</p> <table> <tr> <th>at least</th><th>but less than</th><th colspan="2">Points to be Awarded</th></tr> <tr> <td>25%</td><td>30%</td><td>8</td><td>Points</td></tr> <tr> <td>30%</td><td>35%</td><td>9</td><td>Points</td></tr> <tr> <td>35%</td><td>40%</td><td>10</td><td>Points</td></tr> <tr> <td>40%</td><td>45%</td><td>11</td><td>Points</td></tr> <tr> <td>45%</td><td>50%</td><td>12</td><td>Points</td></tr> <tr> <td>50%</td><td>51%</td><td>13</td><td>Points</td></tr> </table>	at least	but less than	Points to be Awarded		25%	30%	8	Points	30%	35%	9	Points	35%	40%	10	Points	40%	45%	11	Points	45%	50%	12	Points	50%	51%	13	Points	8 pts - 13 pts	Not applicable	Not applicable
at least	but less than	Points to be Awarded																													
25%	30%	8	Points																												
30%	35%	9	Points																												
35%	40%	10	Points																												
40%	45%	11	Points																												
45%	50%	12	Points																												
50%	51%	13	Points																												
Five (5) points are awarded to a Consultant who has committed to meet the percentage participation goal of 15% as established by the Board of County Commissioners and the Consultant has listed the certified small business(es) and clearly stated the work and percentages of the job that those business(es) will perform.	5 pts	Not applicable	Not applicable																												

EXHIBIT E

DRUG FREE WORKPLACE

Section 22.09 Competitive Sealed Bidding of the Alachua County Purchasing Code states that in the evaluation of bids, all factors in the bidding process being equal, both as to dollar amount and ability to perform, priority will be given, first, to those vendors certifying a drug-free workplace, secondly, to certified Small Business Enterprise (SBE) bidders.

The undersigned vendor in accordance with Florida Statute 287.087 and Section 22.09 of the Alachua County Purchasing Code hereby certifies that

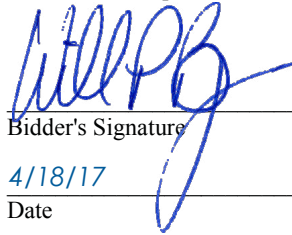
Ajax Building Corporation

Name of Business

does:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 1893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



Bidder's Signature

4/18/17

Date

VOLUME OF PREVIOUS WORK SUMMARY

TO BE FILLED OUT ONLY BY CONSULTANTS HAVING HAD WORK WITH ALACHUA COUNTY
DURING THE PERIODS INDICATED IN THE SUMMARY ABOVE

For the APPLICANT: List all currently active, adjusted* fees and contract numbers for contracts awarded by Alachua County for ALL offices and, indicate total adjusted fees executed for the periods noted below. ADJUSTED FEES OF APPLICANT UNDER CONTRACT(S) WITH ALACHUA COUNTY ARE TO BE LISTED ACCORDING TO DATE OF AGREEMENTS FOR THE PERIODS NOTED. If proposer has not been awarded any work by Alachua County, proposer should indicate such by placing "not applicable" or "N/A" under the total adjusted fee column.

PERIOD	TOTAL ADJUSTED FEE	FACTOR	PORTION OF FEE CONSIDERED
Current and last year (Oct 1 – Sept 30)	\$ N/A	X 1.0	\$ N/A
Second year past (Oct 1 – Sept 30)	\$ N/A	X 0.8	\$ N/A
Third year past (Oct 1 - Sept 30)	\$ N/A	X 0.6	\$ N/A
TOTAL ADJUSTED FEE CONSIDERED			\$ N/A

VOLUME OF WORK REPORT – DETAIL

DATES OF AGREEMENT	PROJECT TITLE	ADJUSTED FEE
N/A		\$ N/A
		\$
		\$
		\$
		\$

VOLUME OF PREVIOUS WORK - POINTS EARNED

POINTS	ADJUSTED FEE (AF) *	YOUR REQUESTED AF POINTS
5	AF < 50,000	<div>_____ 5 _____ points</div> <div>\$ _____ N/A _____</div>
4	50,000 < AF < 100,000	
3	100,000 < AF < 200,000	
2	200,000 < AF < 300,000	
1	300,000 < AF < 400,000	
0	AF > 400,000	

*ADJUSTED FEES: Fees rendered to the Consultant by Alachua County minus fees subcontracted out by the Consultant plus fees for which the Consultant is a subconsultant.

EXHIBIT I

FEE PROPOSAL FORM/SIGNATURE AND ACKNOWLEDGEMENT OF ADDENDUM FORM

RFP NUMBER: 17-672

PROPOSAL OPENING DATE: 2:00 pm, Wednesday, April 19, 2017

RE: Construction Manager at Risk for the New Alachua County Fairgrounds

PLACE OF BID OPENING: Alachua County Division of Purchasing
County Administration Building
12 SE 1st Street, 3rd Floor
Gainesville, Florida 32601-6983

SERVICE TO BE RENDERED
* Rate for provision of
\$ Per
<i>*(If applicable estimate(s) only)</i>

Acknowledge Receipt of Addendum(s) (if applicable circle): #1 Yes No #2 Yes No #3 Yes No

Local Based Firms per Section 1.14, Check One Below	
<input checked="" type="checkbox"/>	I certify that my business is located in Alachua County and meets the criteria for location points as specified in Section 1.14.
<input type="checkbox"/>	I am not a local based firm in Alachua County.

Bidder: _____ Company: Ajax Building Corporation

Address: 2209 NW 40th Terrace, Suite B, Gainesville, FL 32605

Authorized Signature:  Title: President

Clearly Print Name: William P. Byrne

PHONE: 352 - 377 - 1102 FAX: _____ - _____ - _____ DATE: 4/18/17

Email Address: bill@ajaxbuilding.com

EXHIBIT J

PUBLIC RECORD DECLARATION OR CLAIM OF EXEMPTION

As a bidder or proposer, any document you submit to Alachua County may be a public record and be open for personal inspection or copying by any person. In Florida "public records" are defined as all documents, papers, letters, maps, books, tapes, photographs, films, sound recordings, data processing software, or other material, regardless of the physical form, characteristics, or means of transmission, made or received pursuant to law or ordinance or in connection with the transaction of official business by any agency. Section 119.011, F.S. A document is subject to personal inspection and copying unless it falls under one of the public records exemptions created under Florida law. Please designate what portion of your bid or proposal, if any, qualifies to be exempt from inspection and copying:

(execute either section I. or II., but not both; bidder may not modify language)

I. NO EXEMPTION FROM PUBLIC RECORDS LAW

No part of the bid or proposal submitted is exempt from disclosure under the Florida public records law, Ch. 119, F.S.

Bidder's Signature

4/18/17
Date

- - - OR - - -

II. EXEMPTION FROM PUBLIC RECORDS LAW AND AGREEMENT TO INDEMNIFY AND DEFEND ALACHUA COUNTY

The following parts of the bid or proposal submitted are exempt from disclosure under the Florida public records law because: (list exempt parts and legal justification. i.e. trade secret):

By claiming that all or part of the bid or proposal is exempt from the public records law, the undersigned bidder or proposer agrees to protect, defend, indemnify, and hold the County, its officers, employees and agents free and harmless from and against any and all claims arising out of a request to inspect or copy the bid or proposal. The undersigned bidder or proposer agrees to investigate, handle, respond to, provide defense (including payment of attorney fees, court costs, and expert witness fees and expenses up to and including any appeal) for and defend any such claim at its sole cost and expense through counsel chosen by the County and agrees to bear all other costs and expenses related thereto, even if they (claims, etc.) are groundless, false, or fraudulent.

Bidder's Signature

Date

July 26, 2006

State of Florida Department of State

I certify from the records of this office that AJAX BUILDING CORPORATION is a corporation organized under the laws of the State of Florida, filed on May 7, 1962.

The document number of this corporation is 258724.

I further certify that said corporation has paid all fees due this office through December 31, 2017, that its most recent annual report/uniform business report was filed on January 6, 2017, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Sixth day of April, 2017*



Ken Detmer
Secretary of State

Tracking Number: CU5722994039

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION CONSTRUCTION INDUSTRY LICENSING BOARD

LICENSE NUMBER

CGC042112

The GENERAL CONTRACTOR
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2018

BYRNE, WILLIAM PAUL
AJAX BUILDING CORPORATION
109 COMMERCE BLVD
OLDSMAR FL 34677



ISSUED: 07/20/2016

DISPLAY AS REQUIRED BY LAW

SEQ # L1607200001044

STATEMENT OF EQUAL OPPORTUNITY POLICIES AND PRACTICES

Ajax is built upon teamwork and equal opportunity. We will continue to be successful when people are treated fairly and allowed to advance and achieve their full potential. We are proud of the fact that we extend equal employment opportunities to all employees and applicants for employment without regard to race, color, religion, sex, age, national origin, marital status, or disability, which if needing accommodation, may be reasonably accommodated as required by law.

All phases of employment including, but not limited to, recruiting, hiring, selection for training, promotion, demotion, discipline, rates of pay or other compensation, transfer, layoff, termination, recall, use of all facilities, and participation in all company-sponsored activities will be administered in a way that furthers the principle of equal employment opportunity.

Ajax has designated the Director of Human Resources as its Equal Employment Opportunity Officer. The Equal Employment Opportunity Officer is responsible for coordinating all aspects of the Equal Employment Opportunity process to assure non-discrimination and compliance with all applicable orders and guidelines. Questions and/or complaints concerning equal employment opportunity should be directed to the company's Equal Employment Opportunity Officer.

It is the policy of Ajax, through our Community Outreach and Vendor Diversity Program, to increase the business opportunities for Minority / Women Business Enterprises, Small and Disadvantaged Business. Our commitment is to maximize participation through the development of mutually beneficial business relationships with the various organizations, sub-contractors, suppliers, and vendors. The efforts are company wide, not just including the traditional construction procurement, but also the non construction contracting activities associated with the industry.

Our program is intended to build an awareness of the social responsibility of the Corporation and its individuals to provide opportunities for the various categories of small businesses.

Ajax's Outreach program was not established as a response to outside regulatory agencies or mandatory requirements, but as an effort to recognize and support programs that will promote the development, and enhance the communities in which we live and serve.



Alachua County Division of Purchasing
County Administration Building
12 SE 1st Street, 3rd Floor
Gainesville, FL 32601

17-672: CONSTRUCTION MANAGER AT RISK FOR THE
NEW ALACHUA COUNTY FAIRGROUNDS

Due: April 19, 2017 @ 2 pm

APR 19 '17 AM 11:48