

## Renewal Request Form

Concordance Healthcare Solutions, LLC  
Ms. JoAnn Rudd  
85 Shaffer Park Drive  
Tiffin, OH 44883

RE: 2018-2020 Bid# 19-13: Annual Medical Supplies

As an authorized representative of Concordance Healthcare Solutions, LLC, I hereby agree to the renewal of this Bid, upon approval by the County, for the period October 1, 2019, through September 30, 2020, at the Bid prices and subject to the terms and conditions as stated in the original Bid.

By providing my signature in the space provided below, I agree to the terms and conditions contained in the original Bid and certify that there have not been any changes to our current, fully executed Certificate of Insurance Form on file with the County.

I understand that failure to comply with the original Bid insurance requirements at the time of renewal may result in the cancellation of the purchase order/contract. As indicated on the previous page, I agree to submit a copy of our current certificate of insurance if any types or limits have changed since our last submission again naming the Alachua County Board of County Commissioners as an additional insured with a (30) thirty-day cancellation notice.

It is my further understanding that acceptance of this request for renewal by the County is contingent upon the approval of the Alachua County Board of County Commissioners or its authorized representative, where applicable.

**Check here** ☐ if you do not agree to renew the above referenced Bid.

**Please sign and return this form by March 13, 2019, to the attention of Mandy Mullins,  
at mmmullins@alachuacounty.us, physical address or fax number shown below.**

Mailing Address: Alachua County Division of Purchasing  
12 SE 1<sup>st</sup> Street, 3rd Floor  
Gainesville, FL 32601-6893  
Fax Number: 352.491.4569

Bidder: Pamela Boggan Company: Concordance Healthcare Solutions, LLC

Address: 85 Shaffer Park Drive

Tiffin, OH 44883

Authorized Signature: Pamela Boggan Title: EMS Specialist

Clearly Print Signature: Pamela Boggan Title: EMS Specialist

PHONE: 888-540-3232 FAX: 810-545-0005 DATE: 02/24/19

Email Address: PBoggan@concordancehs.com

June 24, 2019

Alachua, FL

Contract # 19-13

After reviewing pricing with the manufacturers for your bid renewal, we are able to provide the attached pricing for the renewal period of 10/1/19 thru 9/30/20.

The items highlighted in YELLOW are the items that have had a price increase. All of the other items will remain the same.

There are also 2 items that has been disc. By the Mfg. and replaced with other items.

If the attached meets with your approval please let us know and will have the pricing entered for you.

Thank you for your time, we enjoy working with the department and look forward to continuing to grow this relationship over the year.

Sincerely,



Pam Boggan  
Midwest Medical Supply Co., LLC  
EMS Specialist  
386-252-9960 Ext 1053  
386-252-9961 fax

Arizona

Connecticut

Florida

Georgia

Guam

Illinois

Kansas

Louisiana

Missouri

New Jersey

New York

North Carolina

Texas

ACCOUNT NAME:	Alachua County FL
BILL TO#:	<b>AEEMSFL303</b>
EFFECTIVE DATE:	10/1/2019
EXPIRATION DATE:	9/30/2020

Renewal

M007784

Bid # 19-13

ITEM NUMBER	VAI ITEM #	UNIT OF MEASURE	UNIT PRICE	UNIT PRICE	Description	Usage	Vendor #
MEPM5101F	776845	EA	243.3800	243.3800	Omni Pro ICB red	6 ea	13152
DUK8440	254987	EA	3.4500		Center Punch	43 ea	40239
DYN4622	750370	CS	82.8000	82.8000	Sharps Container 1qt	222 ea	10156
KEN851301	477810	CS	80.4000	80.4000	Sharps Container 5qt	126 ea	10801
MED7106501	274885	CS	340.8000	340.8000	Glucometer Optium EZ	95 ea	10171
ISI8201000	240185	CS	139.9000	139.9000	I-gel #1	32 ea	10316
ISI8215000	240182	CS	139.9000	139.9000	I-gel #1.5	32 ea	10316
ISI8202000	240178	CS	139.9000	139.9000	I-gel #2	30ea	10316
ISI8225000	240177	CS	139.9000	139.9000	I-gel #2.5	30 ea	10316
DYN1250	175420	CS	69.1200	69.1200	Lube Jelly	300 ea	10156
VEN2200	816712	CS	21.5000	21.5000	Mask pedi med conc	100 ea	11864
VEN2300	816724	CS	31.5000	31.5000	Mask infant med conc	50 ea	11864
MTHMS-22885	782956	CS	31.0000	31.0000	Nebulizer w/mask adult	920 ea	13045
TEX223-35	809884	PK	10.0800	10.4300	Triple Antibiotic	300 ea	12922
MEPAREG8725-B2D	776659	EA	27.3900	27.3900	Regulator 2DISS	30 ea	13152
POS25281	729079	PK	3.9000	3.9000	Restraints	142 ea	10338
DYN4111	750082	BX	3.7700	3.7700	Scalpel #11	40 ea	10156
W/A05031-750	221839	CS	267.9000	267.9000	Suretemp Probe Covers	160 ea	10834
G/F4109-1LF	120120	BX	16.6000	16.6000	Tourniquets	7000 ea	10228
GRA51926	138329	CS	155.3000	155.3000	Megamover	90 ea	11028
DUPTY500SWH000200000	749497	CS	72.0000	72.0000	Tyvek Sleeves	200 ea	11162
CON3411-1724	927756	CS	433.3000		Defib pad adult Zell	320 ea	40746
CON3411-1720	378422	CS	433.3000		Defib Pad-pedi Zell	72 ea	40746
CON2516Z	131667	CS	133.3000	133.3000	Defib pad adult Zoll	320 ea	10716
CON2603Z	131800	CS	133.3000	133.3000	Defib Pad pedi Zoll	72 ea	10716

Disc By The Mfg

Disc By The Mfg

Disc By The Mfg

Replacement

Replacement





Cardiology & Critical Care Division

**ConMed Corporation**

**525 French Rd**

**Utica NY, 13502**

**April 12<sup>th</sup>, 2018**

To Our Valued Customers:

For the past 11 years, ConMed Corporation has maintained two distinct product lines of multifunction electrodes and accessories, R2® and PadPro®. ConMed will be consolidating its multifunction electrode portfolio of products and only offer its PadPro® product line moving forward. ConMed has decided to consolidate to one MFE product line for operating efficiency purposes and is committed to offering one complete line of MFE pads. The PadPro® product line provides a more complete offering of adult and child defibrillation pads, infant pads, and mini-infant pads. ConMed will no longer sell R2® defibrillation pads or R2® accessories such as cables and adapters (**Exhibit 1**). ConMed will no longer offer R2® accessories effective immediately and will no longer offer R2® MFE pads after 12/31/2018.

ConMed's PadPro® multifunction electrode product line offers a more complete solution for your MFE needs. PadPro's complete product offering includes 44 unique product codes. ConMed is providing a solution for replacement of your R2® pads, no matter what R2® pads your facility is using. See our cross-reference guide (**Exhibit 2**). To view the visual differences between R2® and PadPro® MFE's, please see (**Exhibit 3**).

ConMed Cardiology and Critical Care, along with your respective territory manager, will work diligently with you to convert your facility from our R2® pads to our PadPro® pads. The loyalty and continued business from our customers is important to ConMed. If you have any questions or concerns, please contact your local territory manager or ConMed Cardiology and Critical Care customer service at (800) 448-6506.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Austin Orsini'.

Austin Orsini

Associate Product Manager, Cardiology and Critical Care  
CONMED Corporation

MCM2018066

### Exhibit 1

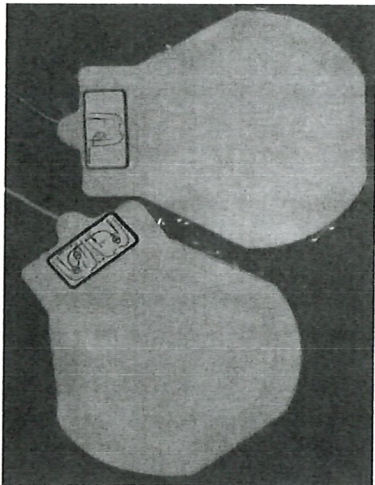
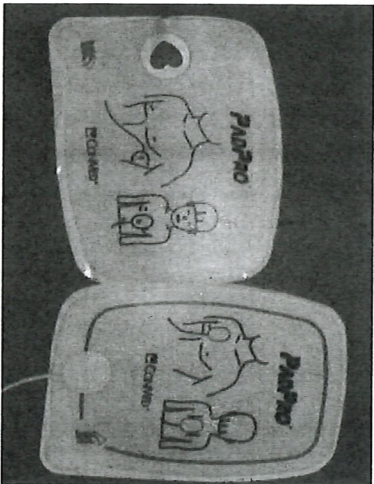
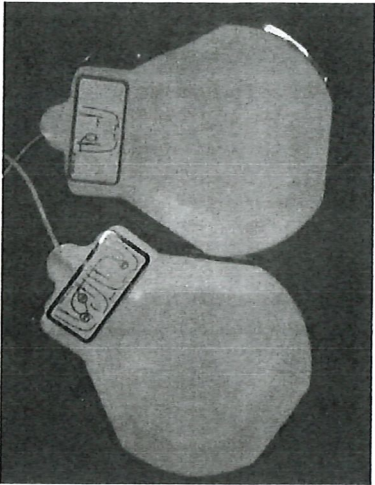
**R2 MFE pads no longer available 12/31/2018. R2 Accessories no longer available starting immediately.**

<b>R2 Product #</b>	<b>Product Description</b>
3111-1720	Pediatric Translucent Zoll
3111-1721	Adult Translucent Zoll
3112-1730	Pediatric Translucent Physio Control
3112-1731	Adult Translucent Physio Control
3114-1740	Pediatric Translucent Philips Barel
3114-1741	Adult Translucent Philips Barel
3115-1750	Pediatric Translucent Philips Plug
3115-1751	Adult Translucent Philips Plug
3116-1760	Pediatric Translucent Universal Anderson
3116-1761	Adult Translucent Universal Anderson
3200-1711	Pediatric Translucent R2
3200-1715	Adult Translucent R2
<b>R2 Accessories #</b>	<b>Product Description</b>
32-170470	R2 Adapter; Zoll to R2
32-170471	R2 Adapter; Physio Control to R2
32-184520	R2 Cable; P/C LP-9 to R2
32-184526	R2 Cable; P/C Fastpatch to R2
31-90044	R2 Adapter; Fastpatch to CSI
32-184554	R2 Cable; P/C LP-12 to R2
32-184554X	R2 Cable; P/C LP-12 to R2; CST P
32-184569	R2 Cable; Zoll PD 1400 to R2
32-184569X	R2 Cable; Zoll PD 1400 to R2; CST
32-186000	R2 Cable; Universal Plate
32-170555	R2 Adapter; HP Barrel to R2
32-184571	R2 Cable; HSXL Plug to R2
32-184571X	R2 Cable; HSXL Plug to R2; CST
32-184572	R2 Cable; HSXL Barrel to R2
32-184572X	R2 Cable; HSXL Barrel to R2; CST
32-188DP	R2 Cable Tester; R2 Test Load
R2	PadPro; Adapter; R2

**Exhibit 2**  
**Cross Reference**

<b>R2 Product #</b>	<b>Product Description</b>	<b>PadPro Product #</b>	<b>Product Description</b>
3111-1720	Pediatric Translucent Zoll	2603Z	Infant Translucent Zoll
3111-1721	Adult Translucent Zoll	2516Z	Adult Translucent Zoll
3112-1730	Pediatric Translucent Physio Control	2603M	Infant Translucent Physio Control
3112-1731	Adult Translucent Physio Control	2516M	Adult Translucent Physio Control
3114-1740	Pediatric Translucent Philips Barrel	2603P	Infant Translucent Philips Barrel
3114-1741	Adult Translucent Philips Barrel	2516P	Adult Translucent Philips Barrel
3115-1750	Pediatric Translucent Philips Plug	2603H	Infant Translucent Philips Plug
3115-1751	Adult Translucent Philips Plug	2516H	Adult Translucent Philips Plug
3116-1760	Pediatric Translucent Universal Anderson	2603	Infant Translucent Philips Plug
3116-1761	Adult Translucent Universal Anderson	2516	Adult Translucent Universal Anderson
3200-1711	Pediatric Translucent R2	2603R	Infant Translucent R2
3200-1715	Adult Translucent R2	2516R	Adult Translucent R2

**Exhibit 3**

<b>R2 Adult</b>	<b>R2 Adult Product #</b>	<b>PadPro Adult Product #</b>	<b>PadPro Adult/Child</b>
	3111-1721 3112-1731 3114-1741 3115-1751 3116-1761 3200-1715	2516Z 2516M 2516P 2516H 2516 2516R	
<b>R2 Pediatric</b>	<b>R2 Pediatric Product #</b>	<b>PadPro Infant Product #</b>	<b>PadPro Infant</b>
	3111-1720 3112-1730 3114-1740 3115-1750 3116-1760 3200-1711	2603Z 2603M 2603P 2603H 2603 2603R	