



Alachua County Budget and Fiscal Services Procurement

Larry M. Sapp, CPPB
Procurement Manager

Darryl R. Kight, CPPB
Procurement Supervisor

January 22, 2019

Bound Tree Medical LLC
Ms. Rhiannon Greene
5000 Tuttle Crossing Blvd
Dublin, OH 43016

VIA EMAIL: submitbids@boundtree.com

RE: 2019 – 2020 Bid# 19-19: Annual Drugs and Medications

Dear Ms. Greene:

Alachua County is currently satisfied with the quality of service and/or work that your company has been providing under Annual Bid #19-19: Annual Drugs and Medications

As provided in the original Bid, we are considering the above-referenced Bid for renewal. The renewal will be for the period October 1, 2019 through September 30, 2020, at the prices submitted in Annual Bid #19-19: Annual Drugs and Medications.

Please review the prices, terms and conditions contained in the original Bid and indicate your acceptance of the renewal by signing the attached Renewal Request Form and returning it the County.

IMPORTANT: The following document must be current and on file with the County in order for this Bid renewal to be considered:

- ✓ A current certificate of insurance. You must submit a copy of your current insurance certificate to the County if any types or limits have changed since your last submission again naming the Alachua County Board of County Commissioners as an additional insured with a (30) thirty-day cancellation notice.

Please sign and return the enclosed Renewal Request Form by March 13, 2019.

You will be advised in writing or through the issuance of a purchase order of the County's final decision to renew.

If you have any questions, please contact **Mandy Mullins**, Purchasing Agent, at 352.384-3090 or mmmullins@alachuacounty.us.

Thank you.

Mandy Mullins

Mandy Mullins
Purchasing Agent

MM

Renewal Request Form

Bound Tree Medical LLC
Ms. Rhiannon Greene
5000 Tuttle Crossing Blvd
Dublin, OH 43016

RE: 2019-2020 Bid# 19-19: Annual Drugs and Medications

As an authorized representative of Bound Tree Medical LLC, I hereby agree to the renewal of this Bid, upon approval by the County, for the period October 1, 2019, through September 30, 2020, at the Bid prices and subject to the terms and conditions as stated in the original Bid.

By providing my signature in the space provided below, I agree to the terms and conditions contained in the original Bid and certify that there have not been any changes to our current, fully executed Certificate of Insurance Form on file with the County.

I understand that failure to comply with the original Bid insurance requirements at the time of renewal may result in the cancellation of the purchase order/contract. As indicated on the previous page, I agree to submit a copy of our current certificate of insurance if any types or limits have changed since our last submission again naming the Alachua County Board of County Commissioners as an additional insured with a (30) thirty-day cancellation notice.

It is my further understanding that acceptance of this request for renewal by the County is contingent upon the approval of the Alachua County Board of County Commissioners or its authorized representative, where applicable.

Check here ☐ if you do not agree to renew the above referenced Bid.

Please sign and return this form by March 13, 2019, to the attention of Mandy Mullins, at mmmullins@alachuacounty.us, physical address or fax number shown below.

Mailing Address: Alachua County Division of Purchasing
12 SE 1st Street, 3rd Floor
Gainesville, FL 32601-6893
Fax Number: 352.491.4569

Bidder: Bound Tree Medical, LLC Company: Bound Tree Medical LLC

Address: 5000 Tuttle Crossing Blvd

Dublin, OH 43016

Authorized Signature:  Title: Senior Vice President, Pricing

Clearly Print Signature: Rhiannon Greene Title: Senior Vice President, Pricing

PHONE: 800-533-0523 FAX: 877-311-2437 DATE: 06/28/2019

Email Address: submitbids@boundtree.com

****Proposed price increases attached***



June 28, 2019

Alachua County
12 SE 1st Street
3rd Floor
Gainesville, FL 32601

RE: 2019 – 2020 Bid# 19-19: Annual Drugs and Medications

To Whom It May Concern:

Bound Tree would like to move forward with the renewal of the above contract for the renewal period of October 1, 2019 through September 30, 2020. Prior to the renewal going into effect, it is vital to discuss price increases.

We have received notification of price increases from multiple manufactures that recently took effect. These were nationwide increases, not just increases for Bound Tree. There are multiple items on the contract effected by these increases. We are writing to request that our contract prices be amended to reflect the manufacturer increases.

There were also a few items from the original contract that have since been discontinued. We are asking that the discontinued items be removed from the contract. In place of those discontinued items, we have provided a list of potential substitutes with proposed pricing. If you are willing to add these substitutes to the contract at the price provided in place of the discontinued items, your approval is required.

Please let me know on or before July 31, 2019 if this request is approved or not approved. No changes in pricing will occur on the bid without your approval. Please review the additional sheets attached for current pricing and increases associated with this contract.

To the extent the pricing is not acceptable, Bound Tree Medical is willing to remove such product off the contract during the applied renewal period of October 1, 2019 through September 30, 2020.

If you have any questions regarding this renewal, our contact information is below.

Sincerely,

Sammy Hanafi
Account Manager
407-799-8468
Sammy.Hanafi@boundtree.com

Chad Truini
Pricing Analyst, Bids & Contracts
800.533.0523 x 5235
Chad.Truini@boundtree.com

Item List for Alachua County ITB-19-19-0-2019-MM Annual Drugs and Medications Renewal 1

Vendor Name	Item ID	Item Description	UoM	Price	New Price
BAXTER HEALTHCARE-DMG	601324X	IV Solution, Sodium Chloride 0.9% 1000ml Bag 14ea/cs	EA	\$ 4.75	\$ 4.75
IMS LIMITED	371006	ATROPINE 1MG 10ML LUER JET 1006B 10EA/PK	EA	\$ 11.29	\$ 11.29
PFIZER INC. (HOSPIRA)	376637	SODIUM BICARBONATE 8.4% LIFESHIELD SYRINGE 1035A 10EA/BX	EA	\$ 10.78	\$ 11.10
CARDINAL HEALTH-PHARMA	0542-02	Adenosine 6mg, 2ml Vial 10ea/bx	EA	\$ 2.85	\$ 2.85
CAPITAL WHOLESale DRUG	0047-22	LTD QTY - USE 0409-0047-22 Solu-Medrol, 125mg, 2ml ACT-O-VIAL 25ea/bx	EA	\$ 12.84	\$ 12.84
MERIDIAN MEDICAL	0370-01	Cyanokit 5 gm Hydroxocobalamin Kit, Contains 1 IV Admin set and 1 Transfer Spike, 16ea/cs	EA	\$ 925.00	\$ 925.00
TECHNOLOGIES					
PFIZER INC. (HOSPIRA)	0409-4350-03	Diltiazem 100mg ADD-vantage Vial, Non-Refrig. (ADD-vantage diluent required - sold separately)	EA	\$ 14.95	\$ 15.40
FRESENIUS	0651-04	ADENOSINE 12MG 4ML SDV 10/BX 2001A	EA	\$ 11.70	\$ 11.70
Hikma Pharmaceuticals USA	0928-25	Promethazine, 25mg, 1ml Vial 25ea/bx	EA	\$ 1.42	\$ 2.20
Inc					
CAPITAL WHOLESale DRUG	1649-49	Epinephrine 0.3mg Autoinjector 2 pack	PK	\$ 329.99	\$ 329.99
PFIZER INC. (HOSPIRA)	2267-20	MFG B/O SEE NOTES Labetalol 100mg, 20ml Vial	EA	\$ 4.08	\$ 4.28
PFIZER INC. (HOSPIRA)	2305-05	C4 Midazolam 5mg, 5ml vial 10/BX	BX	\$ 12.64	\$ 13.40
PFIZER INC. (HOSPIRA)	371631	CALCIUM CHLORIDE 1GM 10ML LIFESHIELD SYRINGE 10ea/bx	EA	\$ 10.24	\$ 10.54
IMS LIMITED	373369	NALOXONE 2MG 2ML LUER JET 1029B 10EA/CS	EA	\$ 34.71	\$ 34.71
CARDINAL HEALTH-PHARMA	373830	NITROGLYCERINE 2% OINTMENT 30GM 2091, INCLUDES ROLLED, PERMEABLE PAPER FOR MEASUREMENT	EA	\$ 38.69	\$ 42.52
PFIZER INC. (HOSPIRA)	374904	UDOCAINE 2% 100MG 5ML LIFESHIELD SYRINGE 1026A 10EA/BX	EA	\$ 3.06	\$ 3.09
PFIZER INC. (HOSPIRA)	374921	EPINEPHRINE 1:10000 1MG 10ML LIFESHIELD SYRINGE 1019A 10EA/BX	EA	\$ 5.79	\$ 5.96
MERIDIAN MEDICAL	379085	ATROPEN 0.5mg/0.7ml Auto-Injector 12ea/cs	EA	\$ 29.94	\$ 29.94
TECHNOLOGIES					
PFIZER INC. (HOSPIRA)	379094	C2 FENTANYL 0.05MG/ML 2ML SDV 25/BX	BX	\$ 31.25	\$ 32.19
PFIZER INC. (HOSPIRA)	3795-01	KETOROLAC 30MG/ML 1ML SDV 25EA/BX	EA	\$ 1.95	\$ 2.01
PFIZER INC. (HOSPIRA)	4755-02	ONDANSETRON 4MG 2ML VIAL 25EA/BX	EA	\$ 0.52	\$ 0.82
AQUABIUTI	600-10	IV Flush Syringe, Normal Saline, 10 ml, Prefilled 12 cc Syringe, Sterile 100ea/bx 4bx/cs	EA	\$ 0.36	\$ 0.36
Hikma Pharmaceuticals USA	6044-25	C4 Lorazepam, 2mg, 1ml Vial "Refrigerate" 25/Box	BX	\$ 23.95	\$ 31.02
Inc					
FRESENIUS	660-05	Metoprolol 5mg, 5ml vial	EA	\$ 1.19	\$ 1.52
B. BRAUN MEDICAL, INC	7520-20	IV Solution, Dextrose 10% 250ml Bag 24ea/cs	EA	\$ 2.20	\$ 2.45
PERRIGO PHARMACEUTICALS	901003	ACTIVATED CHARCOAL ACTIDOSE AQUA 25GM/120ML BOTTLE 12/CS	EA	\$ 16.95	\$ 16.95
(MINNESOTA DIVISION)					
Hikma Pharmaceuticals USA	9689-10	Nicardipine HCl, 2.5mg/ml, 10ml Vial 10/cs	CS	\$ 289.21	\$ 289.21
Inc					
NEPHRON PHARMACEUTICALS	9801-25	IPRATROPIUM BROMIDE 0.02%, 0.5MG/2.5ML UNIT DOSE 25/BX	BX	\$ 3.05	\$ 3.05
CORP					
BAXTER HEALTHCARE-DMG	C898307	IV Solution, Sodium Chloride 0.9% 50ml Mini-Bag 96/cs	CS	\$ 179.00	\$ 189.53
B. BRAUN MEDICAL, INC	G0912	Irrigation Solution, Sterile Water, 1000ml 16ea/cs R5000-01	EA	\$ 1.79	\$ 2.00

Discontinued Items

Vendor Name	Item ID	Item Description	UoM	Price
FRESENIUS	0064-10EA	*DC* USE 064-11 Magnesium Sulfate 50% 5gm, 10ml Vial 25ea/bx 4bx/cs	EA	\$ 2.39
AKORN, INC.	370711	*DC- MFG USE 301200 UDOCAINE 2% JELLY 5ML TUBE 2070	EA	\$ 4.56

Potential Subs

Vendor Name	Item ID	Item Description	UoM	Price
FRESENIUS	064-11	Magnesium Sulfate 50% 5gm, 10ml vial 1/EA 25EA/BX	EA	\$ 2.39
IMS LIMITED	301200	UDOCAINE JELLY 2% 5ML URO-JET SYRINGE	EA	\$ 6.61