



Alachua County / City of Gainesville Solid Waste Remaining Five (5) Year Extension Proposal

WCA of Florida has been the exclusive residential franchise provider for Alachua County and the City of Gainesville from October 1, 2010 to current. Contract was renewed with Alachua County and City of Gainesville in 2014 through 9-30-2021. **Contract has a remaining five (5) year renewal option or through 9-30-2026, contingent upon successful negotiations with County and the City.**

**Currently, Alachua County and the City of Gainesville have the lowest garbage rates in the state when compared to the level of services. Going out for competitive bid could jeopardize increasing the current rates exponentially!*

Alachua County / City of Gainesville Contract Timeline

2014 WCA's County / City Contract Concessions:

- 2014 – WCA invested \$23,500,000.00 on Compressed Natural Gas (C-N-G) vehicle fleet conversion/infrastructure.
- 2014 – WCA agreed to discontinue delivering garbage to our Gainesville Transfer Station throughout entire contract term and agreed to deliver all “in County” waste (residential and commercial) to the Alachua County Leveda Brown Transfer Station.
- 2014 – WCA agrees to donate \$8,000.00 annually to assist with educational materials.
- 2014 – WCA agrees to purchase C-N-G fuel through GRU for fleet and public refueling station.
- 2016 – WCA constructed a Public fast fill C-N-G fueling Station. (approx. \$1,000,000.00 infrastructure cost).
- 2018 – WCA reduced residential pricing adjustment from 8 to 6% effective 10-1-2018 through 9-30-2021. (approx. savings to County / City \$360,000.00).



WCA's remaining five (5) year renewal term proposal:

Contract renewal effective date 10-1-2021 through 9-30-2026

- No pricing adjustments throughout the 5yr renewal term for both Alachua County and City of Gainesville contracts (total of 8+yrs without a price increase from WCA). No pricing adjustments equates to a County / City savings of approx. \$1,900,000.00+ throughout the renewal term.
- End of renewal term, County / City retains ownership of carts / recycling bins – Approx. \$2,500,000.00+ in assets.
- WCA agrees to continue delivering ALL commercial and residential Alachua County “Cities” garbage to the Leveda Brown Transfer Station.

WCA's two (2) year renewal term proposal:

Contract renewal effective date 10-1-2021 through 9-30-2023

- Residential pricing will need to be increased to offset shorter term contract (operational amortization).
- WCA retains ownership of all carts / recycling bins.

WCA appreciates your willingness to meet with us today. We appreciate our continued Public / Private Partnership and will respectively support the agenda set by the Alachua County Commission. Again, we thank you for your time and wish you a safe and prosperous remaining 2020.

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