

COMPETITIVE SOLICITATION

BY FRESNO UNIFIED SCHOOL DISTRICT

FOR

CLEANING SUPPLIES, EQUIPMENT AND CUSTODIAL RELATED PRODUCTS, SERVICES AND SOLUTIONS

ON BEHALF OF ITSELF AND OTHER GOVERNMENT AGENCIES

AND MADE AVAILABLE THROUGH THE U.S. COMMUNITIES

GOVERNMENT PURCHASING ALLIANCE

RFP 17-21

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Registration Form

RFP 17.21 CLEANING SUPPLIES, EQUIPMENT AND CUSTODIAL RELATED PRODUCTS, SERVICES AND SOLUTIONS

FAX BACK THIS SHEET ONLY

Attn: Marisa Thibodeaux FAX: (559) 457-6040

Fresno Unified School District Proposals are available on line. If you downloaded an RFP or Proposal without receiving an invitation, you are required to fax the following information to (559) 457-6040 so that you may be added to the vendor list to receive addendums to this proposal.

Name	
Title	
Organization	
Street Address	
Address (cont.)	
City	
State/Province	
Zip/Postal Code	
Work Phone	
Fax	
E-mail	

If you have any questions, please email: marisa.thibodeaux@fresnounified.org

NOTICE TO VENDORS

Notice is hereby given that Fresno Unified School District (District) on behalf of itself and other government agencies and made available through the U.S. Communities Government Purchasing Alliance will receive proposals for

CLEANING SUPPLIES, EQUIPMENT AND CUSTODIAL RELATED PRODUCTS, SERVICES AND SOLUTIONS

RFP 17-21

Proposals must be received prior to **2:01 P.M. on May 2nd, 2017** in the District's Purchasing Department, 4498 N. Brawley Ave., Fresno, CA 93722, after which time they will be opened and evaluated. Proposals must be sealed, prominently marked with the RFP number, title, due date, time, and name of vendor on outside of envelope. Facsimile (FAX) copies of the RFP will not be allowed. Proposals shall be submitted on forms prepared by the District.

Copies of the RFP documents may be downloaded @ http://www.fresnounified.org/dept/operations/Purch (RFP Opportunities) or obtained from the District Purchasing Department. Refer any questions to Marisa Thibodeaux at (559) 457-3584.

Published March 27th, 2017

PROPOSAL COVER SHEET

CLEANING SUPPLIES, EQUIPMENT AND CUSTODIAL RELATED PRODUCTS, SERVICES AND SOLUTIONS

This Proposal submitted by:	
Name of Organization:	
Address:	
City/State/Zip:	
Phone:	
Fax:	
otherwise noted, the undersig items or services for which pre- within the time specified. It is conditions accepted by Fresno accompanying attachments shall By signing this proposal, Ven	ing and in compliance with all terms and conditions, unless and offers and agrees, if the proposal is accepted, to furnish access are quoted, delivered or furnished to designated points a understood and agreed that with respect to all terms and all Unified School District the items or services offered and all constitute a contract. dor certifies, acknowledges, understands, and agrees to be rth in this Request for Proposal.
Vendor Legally Authorized S	gnature
Print Name	
Title	
Date	

1. INTRODUCTION

Fresno Unified School District (herein "Lead Public Agency") on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and nonprofit organizations (herein "Participating Public Agencies") is soliciting proposals from qualified suppliers to enter into a Master Agreement for a complete line of Cleaning Supplies, Equipment and Custodial Related Products, Services and Solutions (herein "Products and Services").

Proposals will be received prior to 2:01 P.M. on May 2nd, 2017. Envelopes must be sealed, prominently marked with the RFP number, RFP title, RFP opening time/date and name of vendor, and submitted to:

FRESNO UNIFIED SCHOOL DISTRICT PURCHASING DEPARTMENT 4498 N. BRAWLEY AVENUE FRESNO, CALIFORNIA 93722

Proposals must be received no later than the time and date designated above. Proposals received later than the designated time and date will not be accepted. Facsimile (FAX) copies of the RFP will not be accepted.

This request does not commit the District to pay for any costs incurred in the submission of the RFP, or in making necessary studies for the preparation thereof, not to procure or contract for the services or materials.

Questions regarding this solicitation may be submitted in writing to: Marisa Thibodeaux, Buyer II, 4498 N. Brawley Ave., Fresno, CA 93722. Phone 559-457-3584 or Fax 559-457-6040 E-mail: Marisa.thibodeaux@fresnounified.org.

Oral communications of District employees concerning this RFP shall not be binding on the District and shall in no way excuse the vendor of his/her obligations as set forth in the Proposal.

ALL PRODUCTS OFFERED MUST BE NEW, UNUSED, LATEST DESIGN AND TECHNOLOGY.

2. OBJECTIVES

- A. Provide a comprehensive competitively solicited Master Agreement offering Products and Services to Participating Public Agencies;
- B. Establish the Master Agreement as a Supplier's primary offering to Participating Public Agencies;
- C. Achieve cost savings for Suppliers and Participating Public Agencies through a single competitive solicitation process that eliminates the need for multiple bids or proposals;
- D. Combine the volumes of Participating Public Agencies to achieve cost effective pricing;
- E. Reduce the administrative and overhead costs of Suppliers and Participating Public Agencies through state of the art ordering and delivery systems;
- F. Provide Participating Public Agencies with environmentally responsible products and services.

3. GENERAL TERMS AND CONDITIONS

<u>Taxes</u> – Taxes shall not be included in unit prices. The District will pay only the State Sales and Use Tax; however, California Use Tax will be paid to out-of-state vendors only when their permit number is shown on both their RFP and invoices. The successful Vendors shall list separately any taxes payable by the District and shall certify on the invoices that Federal Excise Tax is not included in the prices listed thereon. Federal Excise Tax is not applicable, as school districts are exempt therefrom. The District, upon request, shall furnish the contractor such Federal Tax Exemption Certificates as may be required,

Brand Name and Number— The Vendors shall state the brand name and number in the column provided. If none is indicated, it shall be understood that the vendor is quoting on the exact brand name and number specified in the RFP form. Should any item for which proposals are requested by patented, or otherwise protected or designated by the particular name of the maker and the Vendor desires to RFP on an item of equal character and quality, he may offer such substitute item by clearly indicating that such substitution is intended and specify the brand. Such substitution shall be accepted only if deemed by the Executive Director of Purchasing to be equal in all respects to that specified. If samples are requested by the Executive Director of Purchasing for this determination, they shall be submitted in accordance with Paragraph 12, except that they may be submitted after the RFP opening.

<u>Samples</u> – Samples shall be furnished free of cost to the District after the RFP opening. If requested, they are to be sent within seven (7) days to the Purchasing Department, 4498 N. Brawley Avenue, Fresno, California, 93722, unless otherwise specified. The District reserves the right to reject the RFP of any Vendor failing to submit samples as requested. Samples must be plainly marked with name of vendor, RFP number and date of the RFP opening. Samples of the successful Vendors may be retained for comparison with deliveries. Vendors may pick up samples (if not destroyed by test) on notice from the Executive Director of Purchasing. If not picked up within fifteen (15) calendar days after date of such notice,

samples may be disposed of by the District. Vendors (or their agent) hereby assume all risks of loss or damage to samples whatever the cause.

Quantity and Quality of Materials or Services— The successful Vendors shall furnish and deliver the quantities designated in the RFP or purchase order. All materials, supplies or services furnished under the contract shall be in accordance with the RFP specifications and the District's sample or the sample furnished by the Vendors and accepted by the District. When a sample is taken from a shipment and sent to a laboratory for testing and the test shows that the sample does not comply with the RFP specifications, the cost of such test shall be paid by the Vendor(s). The Vendor certifies that all materials conform to all applicable requirements of CAL OSHA and all other requirements of law. All items of equipment and individual components, where applicable standards have been established, shall be listed by the Underwriter Laboratories, Inc., and bear the UL label.

<u>Material Safety Data Sheets</u> – For all products requiring a Material Safety Data Sheet – The District requires that a Material Safety Data Sheet accompany all orders at the time of delivery.

<u>Severability</u> – If any provisions of this agreement shall be held invalid or unenforceable by a court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provisions hereof.

<u>Amendments</u> – The terms of this Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever except by written agreement signed by the parties.

Entire Agreement – This RFP and all attachments thereto constitutes the entire agreement between the parties. There are no understandings, agreements, representations or warranties, express or implied, not specified in the Agreement. Vendor, by the execution of his/her signature on the RFP Form acknowledges that he/she has and read this Agreement, understands it, and agrees to be bound by its terms and conditions.

<u>Force Majeure Clause</u> – The parties to the contract shall be excused from performance thereunder during the time and to the extent that they are prevented from obtaining, delivering or performing by act of God, fire, strike, loss or shortage of transportation facilities, lockout, or commandeering of materials, products, plants or facilities by the government, when satisfactory evidence thereof is presented to the other party, provided that it is satisfactorily established that the nonperformance is not due to the fault or neglect of the party not performing.

<u>Hold Harmless Clause</u> – The successful Vendor agrees to indemnify, defend and save harmless Fresno Unified School District, its governing board, related divisions and entities, officers, agents, and employees from and against any and all claims, demands, losses, defense costs, or liability of any kind or nature which the District, it's officers, agents, and employees may sustain or injure or which may be imposed upon them for injury to or death of persons, or damage to property as a result of, arising out of, or in any manner connected with the Vendor or Vendor's agents, employees or subcontractor's performance under the terms of this contract, expecting only liability arising out of the sole negligence of the District.

<u>Prevailing Law</u> – In the event of any conflict or ambiguity between these instructions and state or federal law or regulations, the latter shall prevail. Additionally, all equipment to be supplied or services to be performed under the RFP proposal shall conform to all applicable requirements of local, state and federal law.

<u>Governing Law and Venue</u> – In the event of litigation, the RFP documents, specifications and related matters shall be governed by and construed only in accordance with the laws of the State of California. Venue shall only be with the appropriate state of federal court located in Fresno County.

<u>Permits and Licenses</u> – The successful Vendors and all of his employees or agents shall secure and maintain in force such licenses and permits as are required by law, in connection with the furnishing of materials, articles or services herein listed. All operations and materials shall be in accordance with law.

Anti-discrimination – It is the policy of the Fresno Unified School District Board of Education, that in connection with all work performed under Purchasing Contracts there shall be no discrimination against any prospective or active employee engaged in the work because of sexual orientation, physical and mental disability, medical conditions, marital status, age, pregnancy, veteran status, gender, race, color, ancestry, national origin, sex, or religious creed. Therefore, the Vendor agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment and Housing Act. In addition, the successful Vendors agree to require like compliance by all subcontractors employed on the work by him.

4. GENERAL DEFINITION OF PRODUCTS AND/OR SERVICES

This Solicitation is to establish a nationwide master agreement for the acquisition of the following products. The category descriptive examples below are not to be considered restrictive, but rather, provide a general, non-inclusive, description of the category.

The intent is for each Supplier to submit their <u>complete line</u> of <u>Cleaning Supplies</u>, <u>Equipment and Custodial Related Products</u>, <u>Services and Solutions</u> so that Participating Public Agencies may order a wide array of products, services and solutions as appropriate for their needs.

A. Cleaning Supplies

CATEGORY 1: CHEMICALS

Air care and odor control, carpet care chemicals, chemical management systems, disinfectants/pest control, floor care chemicals, general purpose chemicals, glass cleaners, industrial and bench maintenance chemicals, institutional products, polishes, restroom cleaners, specialty chemicals, and other miscellaneous cleaning chemicals.

CATEGORY 2: SKIN CARE

Liquid soap, paste soap, foam soap, hand sanitizer, antibacterial wash, general skin and body cleanser, and dispensers.

CATEGORY 3: PAPER TOWELS/TISSUES/WIPERS

Facial tissue, seat covers, toilet tissue, towels, wipers, dispensers, and food service products.

CATEGORY 4: SANITARY MAINTENANCE

Brooms and dust pans, brushes, can liners, dispensing equipment, floor and hand pads, material handling, mopping supplies, feminine hygiene, squeegees and scrapers, and waste receptacles.

CATEGORY 5: SAFETY HAZARD SUPPLIES

Gloves, dust masks, shoe covers, disposable aprons, hair covers, safety treads, goggles, signs and barriers.

CATEGORY 6: MISCELLANEOUS CLEANING SUPPLIES

Any additional cleaning supplies offered by Supplier.

B. Related Custodial Products, Services and Solutions

The complete range of Related Cleaning Products, Services and Solutions offered by Supplier.

C. Cleaning and Maintenance Equipment

A complete selection of outdoor cleaning equipment, walk-behind scrubbers, rider scrubbers, scrubber-sweepers, rider sweepers, walk-behind sweepers and floor machines,

burnishers, carpet extractors, vacuums, and any other cleaning and maintenance equipment offered by Supplier.

D. Related Cleaning and Maintenance Equipment Services and Solutions

The complete range of Related Cleaning and Maintenance Equipment Services and Solutions offered by Supplier, including financing services for equipment purchases and equipment leasing programs.

INTRODUCTION AND BACKGROUND U.S. COMMUNITIES

1. ABOUT U.S. COMMUNITIES

U.S. Communities Government Purchasing Alliance (herein "U.S. Communities") assists Participating Public Agencies reduce the cost of purchased goods through strategic sourcing that combines the volumes and the purchasing power of public agencies nationwide. This is accomplished through an award of competitively solicited contracts for high quality products and services by large and well recognized public agencies (herein "Lead Public Agencies"). The contracts provide for use by not only the respective Lead Public Agency, but also by other Participating Public Agencies.

National Sponsors

U.S. Communities is jointly sponsored by the National Association of Counties (NACo), the National League of Cities (NLC), the Association of School Business Officials International (ASBO), the United States Conference of Mayors (USCM) and the National Governors Association (NGA) (herein "National Sponsors").

Advisory Board

The U.S. Communities Advisory Board is made up of key government purchasing officials from across the United States.

Each Advisory Board Member is expected to actively participate in product proposals and selection, participate in policy direction, and share expertise and purchasing innovations.

Current U.S. Communities Advisory Board Members

Great Valley School District, PA Auburn University, AL Harford County Public Schools, MD Beaverton School District, OR City and County of Denver, CO Hennepin County, MN City of Chicago, IL Los Angeles County, CA City of El Paso, TX Maricopa County, AZ City of Houston, TX Miami-Dade County, FL City of Kansas City, MO Nassau BOCES, NY City of Los Angeles, CA North Carolina State University, NC City of Ocean City, NJ Onondaga County, NY City of Seattle, WA Port of Portland, OR Prince William County Schools, VA Cobb County, GA San Diego Unified School District, CA Denver Public Schools, CO State of Iowa, IA Emory University, GA Fairfax County, VA The School District of Collier County Fresno Unified School District, CA

Participating Public Agencies

Today more than 55,000 public agencies utilize U.S. Communities contracts and suppliers to procure over \$2.5 Billion Dollars in products and services annually. Each month more than

INTRODUCTION AND BACKGROUND U.S. COMMUNITIES

500 new public agencies register to participate. The continuing rapid growth of public agency participation is fueled by the program's proven track record of providing public agencies unparalleled value.

The Supplier(s) must communicate directly with any Participating Public Agency concerning the placement of orders, issuance of the purchase order, contractual disputes, invoicing, and payment.

Fresno Unified School District is acting as "Contracting Agent" for the Participating Public Agencies and shall **not** be held liable for any costs, damages, expenses, fees, liabilities, etc. incurred by any other Participating Public Agency.

Each Participating Public Agency enters into a Master Intergovernmental Cooperative Purchasing Agreement (MICPA) outlining the terms and conditions that allow access to the Lead Public Agencies' Master Agreements. Under the terms of the MICPA, the procurement by the Participating Public Agency shall be construed to be in accordance with, and governed by, the laws of the state in which the Participating Public Agency resides. A copy of the MICPA is attached as Appendix A.

Estimated Volume

The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$150 Million Dollars annually. This estimate is based on the anticipated volume of the Lead Public Agency, the U.S. Communities Advisory Board members, and current sales within the U.S. Communities program. While there is no minimum quantity of products required to be purchased under the proposed Master Agreement, Fresno Unified School District and the U.S. Communities Advisory Board Members are committed to utilizing the Master Agreement. The Advisory Board members shall determine if the Master Agreement is of value to their agency, and will promote the Master Agreement among other public agencies nationwide and internationally. The Advisory Board in 2016 purchased more than \$168 Million Dollars of products and services from existing U.S. Communities contracts.

Marketing Support

U. S. Communities provides marketing support for each Supplier's products through the following:

- National Sponsors as referenced above.
- State Associations of Counties, Schools and Municipal Leagues.
- Administrative and marketing personnel that directly promote the U.S. Communities
 Suppliers to Participating Public Agencies through public agency meetings, direct mail,
 national publications, annual meetings and a network of K-12, City, County, Higher
 Education and State Associations.
- U.S. Communities provides Suppliers government sales training, and a host of online marketing and sales management tools to effectively increase sales through U.S. Communities.

INTRODUCTION AND BACKGROUND U.S. COMMUNITIES

Multiple Awards

Multiple awards may be issued as a result of the solicitation. Multiple Awards will ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of Participating Public Agencies.

Fresno Unified School District reserves the right to award the contract in the aggregate, by section, multiple award, primary, secondary, and tertiary, whichever is in the best interest of the School District and Participating Public Agencies as a result of this solicitation.

Evaluation of Proposals

Proposals will be evaluated by the Lead Public Agency in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices.

U.S. Communities Advisory Board members and other Participating Public Agencies will assist the Lead Public Agency in evaluating proposals. The Supplier(s) that respond(s) affirmatively meets the requirements of this Request for Proposal and provides the best overall value will be eligible for a contract award. U.S. Communities reserves the right to make available or not make available Master Agreements awarded by a Lead Public Agency to Participating Public Agencies.

Format of Proposals

Respondents should provide their response in a single document that includes page numbers so evaluators can easily reference sections of the response. Information should be organized in the same way as the RFP is structured, meaning each question in the RFP should be shown, directly followed by the proposer's response.

1. SUPPLIER QUALIFICATIONS AND COMMITMENTS

Commitments

U.S. Communities views the relationship with an awarded Supplier as an opportunity to provide maximum benefit to both the Participating Public Agencies and to the Supplier.

The successful foundation of the partnership requires commitments from both U.S. Communities and the Supplier. U.S. Communities requires the Supplier to make the four commitments set forth below (Corporate, Pricing, Economy, Sales) to ensure that Supplier is providing the highest level of public benefit to Participating Public Agencies:

(a) Corporate Commitment.

- (i) The pricing, terms and conditions of the Master Agreement shall, at all times, be Supplier's primary contractual offering of Products and Services to Public Agencies. All of Supplier's direct and indirect marketing and sales efforts to Public Agencies shall demonstrate that the Master Agreement is Supplier's primary offering and not just one of Supplier's contract options.
- (ii) Supplier's sales force (including inside, direct and/or authorized dealers, distributors and representatives) shall always present the Master Agreement when marketing Products or Services to Public Agencies.
- (iii) Supplier shall advise all Public Agencies that are existing customers of Supplier as to the pricing and other value offered through the Master Agreement.
- (iv) Upon authorization by a Public Agency, Supplier shall transition such Public Agency to the pricing, terms and conditions of the Master Agreement.
- (v) Supplier shall ensure that the U.S. Communities program and the Master Agreement are actively supported by Supplier's senior executive management.
- (vi) Supplier shall provide a national/senior management level representative with the authority and responsibility to ensure that the Supplier's Commitments are maintained at all times. Supplier shall also designate a lead referral contact person who shall be responsible for receiving communications from U.S. Communities concerning new Participating Public Agency registrations and for ensuring timely follow-up by Supplier's staff to requests for contact from Participating Public Agencies. Supplier shall also provide the personnel necessary to implement and support a supplier-based internet web page dedicated to Supplier's U.S. Communities program and linked to U.S. Communities' website and shall implement and support such web page.
- (vii) Supplier shall demonstrate in its procurement solicitation response and throughout the term of the Master Agreement that national/senior management fully supports the U.S. Communities program and its commitments

and requirements. National/Senior management is defined as the executive(s) with companywide authority.

(viii) Where Supplier has an existing contract for Products and Services with a state, Supplier shall notify the state of the Master Agreement and transition the state to the pricing, terms and conditions of the Master Agreement upon the state's request. Regardless of whether the state decides to transition to the Master Agreement, Supplier shall primarily offer the Master Agreement to all Public Agencies located within the state.

(b) **Pricing Commitment**.

- (i) Supplier represents to U.S. Communities that the pricing offered under the Master Agreement is the lowest overall available pricing (net to purchaser) on Products and Services that it offers to Public Agencies. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.
- (ii) Contracts Offering Lower Prices. If a pre-existing contract and/or a Public Agency's unique buying pattern provide one or more Public Agencies a lower price than that offered under the Master Agreement, Supplier shall match that lower pricing under the Master Agreement and inform the eligible Public Agencies that the lower pricing is available under the Master Agreement. If an eligible Public Agency requests to be transitioned to the Master Agreement, Supplier shall do so and report the Public Agency's purchases made under the Master Agreement going forward. The price match only applies to the eligible Public Agencies. Below are three examples of Supplier's obligation to match the pricing under Supplier's contracts offering lower prices.
 - (A) Supplier holds a state contract with lower pricing that is available to all Public Agencies within the state. Supplier would be required to match the lower state pricing under the Master Agreement and make it available to all Public Agencies within the state.
 - (B) Supplier holds a regional cooperative contract with lower pricing that is available only to the ten cooperative members. Supplier would be required to match the lower cooperative pricing under the Master Agreement and make it available to the ten cooperative members.
 - (C) Supplier holds a contract with an individual Public Agency. The Public Agency contract does not contain any cooperative language and therefore other Public Agencies are not eligible to utilize the contract. Supplier would be required to match the lower pricing under the Master Agreement and make it available only to the individual Public Agency.
- (iii) <u>Deviating Buying Patterns</u>. Occasionally U.S. Communities and Supplier may interact with a Public Agency that has a buying pattern or terms and conditions that considerably deviate from the normal Public Agency buying

pattern and terms and conditions, and causes Supplier's pricing under the Master Agreement to be higher than an alternative contract held by Supplier. This could be created by a unique end-user preference or requirements. In the event that this situation occurs, Supplier may address the issue by lowering the price under the Master Agreement on the item(s) causing the large deviation for that Public Agency. Supplier would not be required to lower the price for other Public Agencies.

- (iv) <u>Supplier's Options in Responding to a Third Party Procurement Solicitation</u>. While it is the objective of U.S. Communities to encourage Public Agencies to piggyback on to the Master Agreement rather than issue their own procurement solicitations, U.S. Communities recognizes that for various reasons some Public Agencies will issue their own solicitations. The following options are available to Supplier when responding to a Public Agency solicitation:
 - (A) Supplier may opt not to respond to the procurement solicitation. Supplier may make the Master Agreement available to the Public Agency as a comparison to its solicitation responses.
 - (B) Supplier may respond with the pricing, terms and conditions of the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement.
 - (C) If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may submit lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement. Supplier would not be required to extend the lower price to other Public Agencies.
 - (D) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement. If awarded a contract, Supplier shall still be bound by all obligations set forth in this Section 3.3, including, without limitation, the requirement to continue to advise the awarding Public Agency of the pricing, terms and conditions of the Master Agreement.
 - (E) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement and if an alternative response is permitted, Supplier may offer the pricing under the Master Agreement as an alternative for consideration.
- (c) <u>Economy Commitment</u>. Supplier shall demonstrate the benefits, including the pricing advantage, of the Master Agreement over alternative options, including competitive solicitation pricing and shall proactively offer the terms and pricing under the Master Agreement to Public Agencies as a more effective alternative to the cost and time associated with such alternate bids and solicitations.

- (d) <u>Sales Commitment</u>. Supplier shall market the Master Agreement through Supplier's sales force or dealer network that is properly trained, engaged and committed to offering the Master Agreement as Supplier's primary offering to Public Agencies. Supplier's sales force compensation and incentives shall be greater than or equal to the compensation and incentives earned under other contracts to Public Agencies.
- Supplier Sales. Supplier shall be responsible for proactive sales of Supplier's Products and Services to Public Agencies and the timely follow-up to sales leads identified by U.S. Communities. Use of product catalogs, targeted advertising, direct mail, online marketing and other sales initiatives are encouraged. All of Supplier's sales materials targeted towards Public Agencies shall include the U.S. Communities logo. U.S. Communities hereby grants to Supplier, during the term of this Agreement, a non-exclusive, revocable, nontransferable, license to use the U.S. Communities name, trademark, and logo solely to perform its obligations under this Agreement, and for no other purpose. Any goodwill, rights, or benefits derived from Supplier's use of the U.S. Communities name, trademark, or logo shall inure to the benefit of U.S. Communities. U.S. Communities shall provide Supplier with its logo and the standards to be employed in the use of the logo. During the term of the Agreement, the Supplier shall provide U.S. Communities with its logo and the standards to be employed in the use of the logo for purposes of reproducing and using Supplier's name and logo in connection with the advertising, marketing and promotion of the Master Agreement to Public Agencies. Supplier shall assist U.S. Communities by providing camera-ready logos and by participating in related trade shows and conferences. At a minimum, Supplier's sales initiatives shall communicate that (i) the Master Agreement was competitively solicited by the Lead Public Agency, (ii) the Master Agreement provides the Supplier's best overall pricing and value to eligible agencies, (iii) there is no cost to Participating Public Agencies, and (iv) the Master Agreement is a non-exclusive contract.
- (ii) <u>Branding and Logo Compliance</u>. Supplier shall be responsible for complying with the U.S. Communities branding and logo standards and guidelines. Prior to use by Supplier, all U.S. Communities related marketing material must be submitted to U.S. Communities for review and approval.
- (iii) <u>Sales Force Training</u>. Supplier shall train its national sales force on the Master Agreement and U.S. Communities program. U.S. Communities shall be available to train on a national, regional or local level and generally assist with the education of sales personnel.
- (iv) <u>Participating Public Agency Access</u>. Supplier shall establish the following communication links to facilitate customer access and communication:
 - (A) A dedicated U.S. Communities internet web-based homepage that is accessible from Supplier's homepage or main menu navigation containing:

- (1) U.S. Communities standard logo with Founding Co-Sponsors logos;
- (2) Copy of original procurement solicitation;
- (3) Copy of Master Agreement including any amendments;
- (4) Summary of Products and Services pricing;
- (5) Electronic link to U.S. Communities' online registration page; and
- (6) Other promotional material as requested by U.S. Communities.
- (B) A dedicated toll-free national hotline for inquiries regarding U.S. Communities.
- (C) A dedicated email address for general inquiries in the following format: uscommunities@(name of supplier).com.
- (v) <u>Electronic Registration</u>. Supplier shall be responsible for ensuring that each Public Agency has completed U.S. Communities' online registration process prior to processing the Public Agency's first sales order.
- (vi) <u>Supplier's Performance Review.</u> Upon request by U.S. Communities, Supplier shall participate in a performance review meeting with U.S. Communities to evaluate Supplier's performance of the covenants set forth in this Agreement.
- (vii) <u>Supplier Content</u>. Supplier may, from time to time, provide certain graphics, media, and other content to U.S. Communities (collectively "Supplier Content") for use on U.S. Communities websites and for general marketing and publicity purposes. During the term of the Agreement, Supplier hereby grants to U.S. Communities and its affiliates a non-exclusive, worldwide, free, transferrable, license to reproduce, modify, distribute, publically perform, publically display, and use Supplier Content in connection with U.S. Communities websites and for general marketing and publicity purposes, with the right to sublicense each and every such right. Supplier warrants that: (a) Supplier is the owner of or otherwise has the unrestricted right to grant the rights in and to Supplier Content as contemplated hereunder; and (b) the use of Supplier Content and any other materials or services provided to U.S. Communities as contemplated hereunder will not violate, infringe, or misappropriate the intellectual property rights or other rights of any third party.

U.S. Communities Administration Agreement

The Agreement outlines the Supplier's general duties and responsibilities in implementing the U.S. Communities contract.

The Supplier is required to execute the U.S. Communities Administration Agreement unaltered (attached hereto as Appendix B) and submit with the supplier's proposal without exception or alteration. Failure to do so may result in disqualification.

SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION

Suppliers are required to meet specific qualifications. Please respond in the spaces provided after each qualification statement below:

A.	Will pricing for all Products/Services offered be the most competitive pricing offered by your organization to Participating Public Agencies nationally? YES NO
В.	Does your company have the ability to provide service to any Participating Public Agencies in the contiguous 48 states and the ability to deliver service in Alaska and Hawaii? YES *NO
	(*If no, identify the states where you do not have the ability to provide service to Participating Public Agencies.)
C.	Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in at least 35 U.S. states? YES *NO
	(*If no, identify the states where you have the ability to call on Participating Public Agencies.)
D.	Check which applies for your company sales last year in the United States: Sales between \$0 and \$25,000,000
	Sales between \$25,000,001 and \$50,000,000
	Sales between \$50,000,001 and \$100,000,000 Sales greater than \$100,000,001
E.	Does your company have existing capacity to provide electronic and ecommerce ordering and billing? YES NO
F.	Will your company assign a dedicated Senior Management level Account Manager to support the resulting U.S. Communities program contract? YES NO
G.	Does your company maintain records of your overall Participating Public Agencies' sales that you can and will share with U.S. Communities to monitor program implementation progress? YES NO
H.	Will your company commit to the following program implementation schedule? YES NO
I.	Will the U.S. Communities program contract be your lead public offering to Participating Public Agencies? YES NO
Sul	omitted by:
	·
Pr	inted Name) (Signature)
(Ti	tle) (Date)

NEW SUPPLIER IMPLEMENTATION CHECKLIST

	Target
New Supplier Implementation Checklist	Completion
US.COMMUNITIES	After Award
1. First Conference Call	One Week
Initial Kick Off Call to discuss expectations	
Set Contract Launch Date & Outline Kick Off Plan	
Establish initial contact people & roles/responsibilities	
Supplier Log-In Credentials established	
Set Agency Webinar Dates	
2. Executed Legal Documents	One Week
U.S. Communities Admin Agreement	
Lead Public Agency agreement signed	
3. Program Contact Requirements	One Week
Supplier contacts communicated to U.S. Communities Staff	
Dedicated email	
Dedicated toll free number	
4. Second Conference Call	Two Weeks
Establish Sales Training Webinar Dates	
Complete Supplier Set Up Form	
Complete User Account and User ID Form	
Identify Dates for Senior Management Meeting	
Review Contract Commitments	
5. Marketing Kick Off Call	Two Weeks
Overview of Marketing Requirements	
Establish Timeline for Marketing Deliverables	
Set Weekly Marketing Call	
Discuss Agency Webinar Slides & Set Timeframe for Deliverables	
6. Initial NAM & Staff Training Meetings	Three Weeks
Discuss expectations, roles & responsibilities	
Introduce and review web-based tools	
Review process & expectations of Lead Referral contact with NAM &	
identified LRC	
7. Senior Management Meeting	Four Weeks
Implementation Process Progress Report	
U.S. Communities & Vendor Organizational Overview	
Supplier Manager to review & further discuss commitments	
8. Review Top Joint Target Opportunities	Five Weeks
Top 10 Local Contracts	
Review top U.S. Communities PPA's	
9. Web Development	
Initiate E-Commerce Conversation	Two Weeks
Product Upload to U.S. Communities site	Five Weeks
10. Sales Training & Roll Out	
Program Manager briefing - Coordinate with NAM	Five Weeks
Initial remote WebEx training for all sales - Coordinate with NAM	Three Weeks
Initiate contact with Advisory Board (AB) members	Six Weeks
Determine PM & Local Metro teams strategy sessions	Six Weeks
11. Marketing – see marketing deliverables checklist as reviewed with	
marketing contact	Eight Weeks
12. Agency Webinars	Post Launch

Please respond to the following requests for information about your company:

National Commitments

1. Please provide a written narrative of your understanding and acceptance of the Supplier Qualifications and Commitments.

Company

2. Provide the total number and location of sales persons employed by your company in the United States.

Example:

NUMBER OF SALES REPRESENTATIVES	СІТУ	STATE
13	Phoenix	AZ
6	San Francisco	CA
10	Atlanta	GA
12	Boise	ID
6	Lexington	KY
5	New Orleans	LA
3	Philadelphia	PA
	Etc.	Etc.
Total: 366		

- 3. Please provide a narrative of how these sales people would be used to market the contract to eligible agencies across the country. Please describe what you have in place today and your future plans, if you were awarded the contract.
- 4. Provide the company annual sales for 2014, 2015 and 2016 in the United States; Sales reporting should be segmented into the following categories:

SUPPLIER ANNUAL SALES IN THE UNITED STATE FOR 2014, 2015, AND 2016			
Segment	2014 Sales	2015 Sales	2016 Sales
Cities			
Counties			
K-12 (Pubic/Private)			
Higher Education (Public/Private)			
States			
Other Public Sector and Nonprofits			
Federal			
Private Sector			
Total Supplier Sales			

5. For the **proposed products and services included in the scope of your response**, provide annual sales for 2014, 2015 and 2016 in the United States. Sales reporting should be segmented into the following categories:

SUPPLIER ANNUAL SALES IN THE UNITED STATE FOR 2014, 2015, AND 2016			
Segment	2014 Sales	2015 Sales	2016 Sales
Cities			
Counties			
K-12 (Pubic/Private)			
Higher Education (Public/Private)			
States			
Other Public Sector and Nonprofits			
Federal			
Private Sector			
Total Supplier Sales			

6. Provide a list of your company's ten largest public agency customers, including contact information.

Distribution

- 1. Describe how your company proposes to distribute the Products nationwide.
- 2. Identify all other companies that will be involved in processing, handling or shipping the Product to the end user.
- 3. Provide the number, size and location of your company's distribution facilities, warehouses and retail network as applicable.
- 4. Provide the number and location of support centers (if applicable).

- 5. If applicable, describe your company's ability to do business with manufacturer/dealer/distribution organizations that are either small or MWBE businesses as defined by the Small Business Administration.
 - a. If applicable, describe other ways your company can be sensitive to a Participating Public Agency's desire to utilize local and/or MWBE companies, such as number of local employees and offices in a particular geographic area, companies your firm is using that may be local (i.e. local delivery truck company), your company's diversity of owner employees, etc.
 - b. If applicable, provide details on any products or services being offered by your company where the manufacturer or service provider is either a small or MWBE business as defined by the Small Business Administration. Provide product/service name, company name and small/MWBE designation.

Marketing

- 1. Outline your company's sales and marketing plan for marketing the Products and Services to eligible agencies nationwide.
- 2. Explain how your company will educate its national sales force about the Master Agreement.
- 3. Explain how your company will market and transition the Master Agreement into the primary offering to Participating Public Agencies. How will your organization differentiate the new agreement from existing contracts you may have today?

National Staffing Plan

- 1. Please identify the key personnel who will lead and support the implementation period of the contract outlined in the New Supplier Implementation Checklist, along with the amount of time to be devoted to implementation.
- 2. Identify the key personnel who are to be engaged in this contract throughout the term of the contract, including each of the roles described below:

Role	Description of Role	Person Responsible	Time Commitment (%)
Executive Sponsor	Responsible for the corporate commitment. Works with Supplier Manager.		

National Account	Responsible for sales	
Manager efforts and training of sales		
	people across the country.	
	Works daily with Program	
	Managers and Supplier	
	Manager.	
Lead Referral Manager	Responsible for	
	distributing leads generated	
	through the USC website.	
Marketing Lead	Responsible for all	
	marketing efforts. Works	
	with USC marketing	
	regularly.	
IT Lead	Responsible for building	
	USC landing page for	
	supplier.	
Reporting Lead	Responsible for providing	
	monthly reports to USC.	

- 3. Provide an organizational chart of your company.
- 4. Submit the a bio or resume for each of the below personnel:
 - a. The person your company proposes to serve as the National Accounts Manager,
 - b. Each person that will be dedicated full time to U.S. Communities account management, and
 - c. Key executive personnel that will be supporting the program.

Products, Services and Solutions

- Provide a description of the Products, Services and Solutions to be provided by the major
 product category set forth in Introduction and Background Overview, Section 4, General
 Definition of Products and/or Services, of the RFP. The primary objective is for each
 Supplier to provide its complete product, service and solutions offerings so that
 Participating Public Agencies may order a range of product as appropriate for their needs.
- 2. State your normal delivery time (in days) and any options for expediting delivery.
- 3. State backorder policy. Do you fill or kill order and require Participating Public Agency to reorder if item is backordered?
- 4. State restocking fees and procedures for returning products.
- 5. Specify guaranteed fill rate by product category specified in Section 4, General Definition of Products and/or Services.

- 6. Describe any special programs that your company offers that will improve customers' ability to access Products, on-time delivery or other innovative strategies.
- 7. Describe the capacity of your company to broaden the scope of the contract and keep the product offerings current and ensure the latest products, standards and technology for Cleaning Supplies, Equipment and Custodial Related Products, Services and Solutions.
- 8. Describe your firm's ability to provide on-line training for those using the products you sell, such as training sessions around Restroom Care, Equipment Care, Economical Use of Chemicals, Safety Procedures in the Use of Equipment and Chemicals, etc. Please list the topics you are able to offer.
- 9. Describe your firm's ability to provide real-time reporting to track the training of individuals enrolled in any training program offered.
- 10. Does your firm have an on-line, customizable building cleaning tracking and reporting capability? If yes, please describe this tool.
- 11. Does your firm offer an inventory management solution? If so, please provide a detailed description of the solution and the implementation process for a public agency. Please detail the cost of such a solution.
- 12. Describe any equipment leasing programs or financing options for equipment purchases offered by your company.

Administration

- 1. Describe your company's normal order processing procedure from point of customer contact through delivery and billing. Additionally, please provide the following:
 - a. In what formats do you accept orders (telephone, ecommerce, etc.)?
 - b. Please state if you use a single system or platform for all phases of ordering, processing, delivery and billing.
- 2. State which forms of ordering allow the use of a procurement card and the accepted banking (credit card) affiliation.
- 3. Describe your company's ecommerce capabilities:
 - a. Include details about your company's ability to create punch out sites and accept orders electronically (cXML, OCI, etc.).
 - b. Provide detail on where your company has integrated with a pubic agency's ERP (Oracle, Infor Lawson, SAP, etc.) system in the past and include some details about the resources you have in place to support these integrations. List, by ERP provider, the following information: name of public agency, ERP system used, "go live" date, net sales per calendar year since "go live", and percentage of agency sales being processed through this connection.

- 4. Describe any existing multi-state cooperative purchasing programs, including the entity's name(s), contact person(s), contact information, contract term (including contract options) and annual volume by year for each of the last three years.
- 5. Describe your ability to provide customized reports (i.e. commodity histories, purchase histories by department, green spend, etc.) for each Participating Public Agency.

Environmental

- 1. Provide a brief description of any company environmental initiatives, including your company's environmental policies and/or strategies, your investments in being an environmentally preferable product leader, and any resources dedicated to your environmental strategy, including staff.
- 2. Describe your company's process for defining, verifying, and labeling green/sustainable products and services in your offering. Explain how you help public agencies navigate toward the green products in your offering through website filters, keyword searches, displaying eco-logos, etc.
- 3. Please indicate if you have any products in your offering that have any third-party environmental certifications, such as:
 - a. Biodegradable Products Institute (e.g., compostable bags, food service ware, etc.)
 - b. Consortium for Energy Efficiency (lamps)
 - c. Cradle to Cradle (e.g., building materials, construction adhesives, paint)
 - d. Design Lights Consortium (e.g., LED lighting equipment)
 - e. ENERGY STAR (e.g., appliances, HVAC and lighting equipment)
 - f. Green Seal (e.g., cleaners, hand soap, janitorial paper products, paint)
 - g. Master Painters Institute (MPI) Green Performance Standard (paints and coatings)
 - h. NEMA Premium Efficiency (e.g., motors, ballasts)
 - i. Scientific Certification Systems (SCS) FloorScore (e.g., carpet, flooring, flooring adhesives, underlayment, etc.)
 - j. Scientific Certification Systems (SCS) Indoor Advantage (building materials, furniture, etc.)
 - k. UL GREENGUARD (adhesives, flooring, insulation, sealants, etc.);
 - 1. UL EcoLogo (cleaners, deodorizers, hand soaps and sanitizers, floor polish and strippers, etc.)
 - m. USDA Biobased (lubricants, building materials, etc.)
 - n. US EPA Safer Choice (cleaners, hand soaps, deicers, floor maintenance chemicals)
 - o. WaterSense (water efficient fixtures, toilets, etc.)
- 4. Describe your company's recycling services. Describe any buy back or take back options offered for products sold on this contract such as batteries, mercury-containing equipment, paint, chemicals, etc. Describe your company's efforts to reduce or reuse packaging (or avoid difficult-to-recycle packaging such as polystyrene foam) and minimize the environmental footprint in the shipping process.

5. What percentage of your offering is environmentally preferable and what are your plans to improve this offering?

Financial Statements

- 1. Submit your current Federal Identification Number and latest Dun & Bradstreet report.
- 2. Please include an audited income statement and balance sheet from the most recent reporting period in your proposal.

Additional Information

Please use this opportunity to describe any/all other features, advantages and benefits of your organization that you feel will provide additional value and benefit to a Participating Public Agency.

1. SCOPE OF CONTRACT:

1.1. The purpose of this Request for Proposal is to solicit sealed proposals to establish a cooperative contract or contracts for Cleaning Supplies, Equipment and Custodial Related Products, Services and Solutions for Fresno Unified School District, California and on behalf of all states, local governments, school districts, and higher education institutions in the United States of America, and other governmental agencies and nonprofit organizations.

2. PRE-PROPOSAL CONFERENCE:

2.1. A pre-proposal conference will be held on April 11th, 2017 at 11:00 A.M. local time at FUSD Purchasing Department 4498 N. Brawley Avenue, Fresno, California. The conference is not mandatory. Interested proposers are strongly encouraged to attend.

3. CONTRACT PERIOD AND RENEWAL:

- 3.1. The term of the contract will be for three (3) years following the contract award date.
- 3.2. Fresno Unified School District may, at its option, renew the term of this Contract up to a maximum of two (2) years, one (1) year at a time (or at Fresno Unified School District's sole discretion, extend the contract on a month to month basis for a maximum of six (6) months after expiration). The Contractor shall be notified in writing by the District's Purchasing Department of its intention to extend the contract term at least thirty (30) calendar days prior to the expiration of the original contract term.
- 3.3. Any requests for reasonable price adjustments must be submitted sixty (60) days prior to the Contract annual anniversary date. Requests for adjustment in cost of labor and/or materials must be justified and based upon verifiable criteria such as the Consumer Price Index (CPI-U), U.S. City Averages, or other relevant indices.
- 3.4. At any time after the date of the Request for Proposal the Contractor makes a general price reduction in the comparable price of any material covered by the contract to customers generally, an equivalent price reduction based on similar quantities and/or considerations shall apply to this contract for the duration of the contract period (or until the price if further reduced).

4. CALENDAR OF EVENTS (Subject to Change):

Event	<u>Date</u>
Issue RFP	March 27, 2017
Pre-Proposal Conference	April 11, 2017 at 11:00 am PDT
Deadline for receipt of questions via email	April 13, 2017 by 4:00 pm PDT
Issue Addendum/a (if required)	April 19, 2017
Proposal Due Date	May 2, 2017 at 2:00 pm PDT
Approval – Board of Education	July, 2017
Contract Effective Date	January 1, 2018

5. TECHNICAL PROPOSAL INSTRUCTIONS:

5.1. The Proposer must submit the Technical Proposal in a separate binder containing the following information. This information will be considered the minimum content of the proposal. Proposal contents shall be arranged in the same order and identified with headings as presented herein. It is required that two (2) hard copies and five (5) electronic copies of the technical proposal be provided. Electronic copies should be provided in thumb drive format. The Proposer must include a notarized statement that the thumb drive version is a true copy of the printed version.

Electronic/soft copies submitted must be certified free of viruses, malware, Trojans, worms, rootkits, spyware, adware, etc. Those who submit electronic/soft copies that contain viruses, malware, Trojans, worms, rootkits, spyware, adware, etc. may be liable for resulting damages.

- 5.2. The Proposer must submit the Technical Proposal in a separate binder containing the following information divided by tabs:
 - Tab 1 COVER LETTER: The cover letter will provide a brief history of the Proposer and its organization. The letter will indicate the principal or officer of the Proposer organization who will be the District's primary point of contact during negotiations. This individual must have the authority to negotiate all aspects on the scope of products, services and solutions on behalf of the Proposer. An officer authorized to bind the Proposer to the terms and conditions of this RFP must sign the cover letter transmitting the proposal.
 - Tab 2 EXECUTIVE SUMMARY: The Proposer will provide an Executive Summary that presents in brief, concise terms a summary level description of the contents of the Proposal.
 - Tab 3 PROPOSER PROFILE: The Proposer must provide a profile of its organization and all other companies who will be providing products or services through a dealer or distribution arrangement with the Proposer. At a minimum, the Proposer will provide the following information.
 - Name of firm submitting proposal
 - Main office address
 - If a corporation, when and where incorporated
 - Number of years in business
 - Total number of employees
 - Appropriate Federal, State, and County registration numbers

Tab 4 – PROPOSER INFORMATION:

- a. Supplier Qualifications (Ref. pages 11-16): Proposer must include a narrative of its understanding and acceptance of the Supplier Commitments.
- b. Completed and signed <u>Supplier Worksheet for National Program Consideration</u> (Ref. page 17).
- c. Supplier Information (Ref. pages 19-25)

Tab 5 – STATEMENT OF QUALIFICATIONS:

The Statement of Qualifications must include a description of organizational and staff experience, and resumes of proposed staff.

- a. <u>Organizational and Staff Experience</u>: Proposers must describe their qualifications and experience to perform the work described in this Request for Proposal. Information about experience should include direct experience with the specific subject matter.
- b. <u>References:</u> Provide three (3) references in Attachment A of public agencies where products or services of similar size and scope have been performed in the last twelve (12) months. References must include organization names, addresses, names of contact persons, and telephone numbers for such references.
- c. <u>Personnel:</u> The manufacturing staff and dealer/distribution network staff who may be assigned direct work during this contract should be identified. Information is required which will show the composition of the work group, its specific qualifications, and recent relevant experience. Special mention shall be made of direct technical supervisors and key technical personnel, and approximate percentage of the total time each will be available for this contract.

Tab 6 – FINANCIAL STATEMENTS:

Proposer must provide detailed, audited income statements and balance sheets from four of the most recent reporting periods.

Tab 7 – U.S. COMMUNITIES ADMINISTRATION AGREEMENT, signed, unaltered

6. COST PROPOSAL INSTRUCTIONS:

6.1. The Proposer must submit a cost proposal in a separate binder, clearly marked, fully supported by cost and pricing data adequate to establish the reasonableness of the proposed fee.

It is required that two (2) hard copies and five (5) electronic copies of the cost proposal be provided. Electronic copies should be provided in thumb drive format. The Proposer must include a notarized statement that the thumb drive version is a true copy of the printed version.

- a. Provide the pricing using a **fixed percentage** (%) discount off PROPOSER'S CATALOG PRICE LIST, or other objectively verifiable criteria, by product category shown. Proposers should indicate these category discounts in Attachment C. Proposers may add additional categories as needed to those in Attachment C.
- b. Copies of the relevant price lists must be included in the Cost Proposal. Proposer should indicate the frequency with which price lists update. The frequency should not exceed once per year.
- c. Price list should include a column to show product's environmental attributes such as chemical products third party "green" certification, paper products

percent post-consumer waste and percent total recycled content, can liners HDPE, LLDPE or LDPE designation, etc.

- d. Provide the pricing for all services and solutions using a mark-up percentage over cost in Attachment C. Cost shall be substantiated by an actual invoice indicating the amount paid for services or solutions. Proposer may propose alternative methodologies for pricing services if it feels it is in the best interest of Participating Public Agencies.
- e. Detail any additional pricing incentives in Attachment C that may be available to Participating Public Agencies such as for large volume purchases, prompt payment discounts, or rebates.
- f. Prices/discounts shall be F.O.B. destination.
- g. It is the Proposer's responsibility to provide the District and Participating Public Agencies with an up-to-date price list and any necessary brochures, finish material samples or related materials at no charge for the duration of the contract.
- 6.2. The Proposer must submit Sample Pricing in ATTACHMENT B for evaluation purposes only. Pricing shall be based on Proposers fixed percentage discount off its catalog price list or other objectively verifiable criteria. Proposer should not take into consideration any pricing incentives or rebates it is offering through this contract in the pricing provided in Attachment B.

Note: Sample Pricing is not to be construed as Proposer's complete offer nor is it a core list. It is for evaluation purposes only. Proposer's entire catalog list/assortment will be Proposer's offer to Fresno Unified School District and Participating Public Agencies.

7. CONTACT FOR CONTRACTUAL MATERS:

7.1. All communications and requests for information and clarifications shall be directed to the following procurement official:

Marisa Thibodeaux, Buyer Purchasing Department Telephone: 559-457-3584

E-mail: marisa.thibodeaux@fresnounified.org

7.2. No attempt shall be made by any Proposer to contact members of the Evaluation Team or others at the District about this procurement.

8. SUBMISSION OF PROPOSALS:

8.1. One (1) original (duly marked) and one (1) hard copy (duly marked) of the Technical proposal and one (1) original (duly marked) and one (1) hard copy (duly marked) of the Cost proposal shall be delivered to the following address in sealed envelopes or packages with the proposal number, title and the Proposers name and address on the outside. In addition, five (5) copies of the Technical proposal and five (5) copies of the

Cost proposal shall be provided in a thumb drive format. The Proposer must include a notarized statement that the thumb drive version is a true copy of the printed version. Electronically stamped delivery receipts are available.

Purchasing Department 4498 N. Brawley Avenue Fresno, CA 93722 Telephone: 559-457-3588

- 8.2. Proposers are reminded that changes to the Request for Proposal, in the form of Addenda, are often issued. All addenda MUST be signed and submitted to the Purchasing Department, 4498 N. Brawley Avenue, Fresno, CA 93722 before the due date/time or must accompany the proposal. Notice of addenda will be posted at www.fresnounified.org/dept/operations/Purch. It is the Proposer's responsibility to monitor the web page for the most current addenda.
- 8.3. It is the Proposer's responsibility to clearly identify and to describe the products and services being offered in response to this Request for Proposal. Proposers are cautioned that organization of their response, as well as thoroughness is critical to the District's evaluation process. The RFP forms must be completed legibly and in their entirety; and all required supplemental information must be furnished and presented in an organized, comprehensive and easy to follow manner.
- 8.4. Unnecessarily elaborate brochures of other presentations beyond that sufficient to present a complete and effective proposal are not desired. Elaborate artwork, expensive paper, bindings, visual and other presentation aids are not required. The District encourages the use of recycled paper, therefore it is urged that proposals be submitted on paper made from or with recycled content and be printed on both sides.
- 8.5. Each hard copy of the proposal shall consist of:
 - a. Cover Sheet
 - b. Technical proposal as required in the General Information section, paragraph 5, **TECHNICAL PROPOSAL INSTRUCTIONS.**
 - c. Cost proposal as required in the General Information section, paragraph 6, **COST PROPOSAL INSTRUCTIONS**.
- 8.6. By executing the cover sheet, Proposer acknowledges that it has read this Request for Proposal, understand it, and agree to be bound by its terms and conditions. Proposals may be submitted by mail or delivered in person.

9. LATE PROPOSALS:

9.1. Proposals received in the Purchasing Department after the date and time prescribed shall not be considered for contract award and shall be returned to the Proposer.

10. PERIOD THAT PROPOSALS REMAIN VALID:

10.1. Proposals will remain valid for a period of one-hundred twenty days (120) calendar days after the date specified for receipt of proposals.

11. EVALUATION OF PROPOSAL – SELECTION FACTORS:

The following factors will be considered in the award of this contract:

- 11.1.**PROVEN EXPERIENCE** of the Company's success in providing Cleaning Supplies, Equipment and Custodial Related Products, Services and Solutions on a nationwide and local basis in a timely manner.
- 11.2.Depth of response to **TECHNICAL PROPOSAL INSTRUCTIONS** (Ref. General Information, paragraph 5).
- 11.3.Depth of response to **COST PROPOSAL INSTRUCTIONS** (Ref. General Information, paragraph 6).
- 11.4.Depth of response to **SUPPLIER QUALIFICATIONS AND SUPPLIER INFORMATION.**

12. TRADE SECRET/PROPRIETARY INFORMATION:

- 12.1. Trade secrets or proprietary information submitted by a Proposer in connection with a procurement transaction shall not be subject to public disclosure under the California Public Records Act; however, Proposers must invoke the protections of this section prior to or upon submission of the data or other materials.
- 12.2. The Proposer must identify the data or other materials to be protected and state the reasons why protection is necessary. Disposition of material after award(s) should be stated by the Proposer.

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APPENDIX A MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Master Intergovernmental Cooperative Purchasing Agreement ("Agreement") is made between certain government agencies that execute a Lead Public Agency Certificate (collectively, "Lead Public Agencies") to be appended and made a part hereof and other government agencies ("Participating Public Agencies") that agree to the terms and conditions hereof through the U.S. Communities registration process and made a part hereof.

RECITALS

- WHEREAS, after a competitive solicitation and selection process by Lead Public Agencies, in compliance with their own policies, procedures, rules and regulations, a number of suppliers (each, a "Contract Supplier") have entered into Master Agreements with Lead Public Agencies to provide a variety of goods, products and services based on national and international volumes (herein "Products and Services");
- WHEREAS, Master Agreements are made available by Lead Public Agencies through U.S. Communities and provide that Participating Public Agencies may purchase Products and Services on the same terms, conditions and pricing as the Lead Public Agency, subject to any applicable local purchasing ordinances and the laws of the State of purchase;
- WHEREAS, the parties desire to comply with the requirements and formalities of any intergovernmental cooperative act, if applicable, to the laws of the State of purchase;
- WHEREAS, the parties hereto desire to conserve resources and reduce procurement cost;
- WHEREAS, the parties hereto desire to improve the efficiency, effectiveness and economy of the procurement of necessary Products and Services;
- NOW, THEREFORE, in consideration of the mutual promises contained in this Agreement, and of the mutual benefits to result, the parties agree as follows:
- 1. That each party will facilitate the cooperative procurement of Products and Services.
- 2. That the procurement of Products and Services subject to this Agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules and regulations that govern each party's procurement practices.
- 3. That the cooperative use of solicitations obtained by a party to this Agreement shall be in accordance with the terms and conditions of the solicitation, except as modification of those terms and conditions is otherwise allowed or required by applicable law.
- 4. That the Lead Public Agencies will make available, upon reasonable request and subject to convenience, information which may assist in improving the effectiveness, efficiency and economy of Participating Public Agencies' procurement of Products and Services.
- 5. That the Participating Public Agency will make timely payments to the Contract Supplier for Products and Services received in accordance with the terms and conditions of the procurement. Payment, inspections and acceptance of Products and Services ordered by the Participating Public Agency shall be the exclusive obligation of such Participating Public Agency. Disputes between the Participating Public Agency and Contract Supplier are to be resolved in accord with the law and venue rules of the State of purchase.

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APPENDIX A MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

- 6. The Participating Public Agency shall not use this Agreement as a method for obtaining additional concessions or reduced prices for similar products or services.
- 7. The Participating Public Agency is solely responsible for ordering, accepting, and paying and any other action, inaction or decision regarding the Products and Services obtained under this Agreement. A Lead Public Agency shall not be liable in any manner for any action or inaction or decisions taken by a Participating Public Agency. The Participating Public Agency shall, to the extent permitted by applicable law, hold the Lead Public Agency harmless from any liability that may arise from action or inaction of the Participating Public Agency.
- 8. The exercise of any rights or remedies by the Participating Public Agency shall be the exclusive obligation of such Participating Public Agency.
- 9. This Agreement shall remain in effect until termination by a party giving thirty (30) days prior written notice to U.S. Communities at 2999 Oak Road, Suite 710, Walnut Creek, CA 94597.
- 10. This Agreement shall become effective after execution of the Lead Public Agency Certificate or Participating Public Agency registration, as applicable.

This ADMINISTRATION AGREEMENT ("Agreement") is made as of, by
and between U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE (" <u>U.S.</u> <u>Communities</u> ") and (" <u>Supplier</u> ").
RECITALS
WHEREAS,("Lead Public Agency") has entered into a certain Master Agreement dated as of even date herewith, referenced as Agreement No, by and between Lead Public Agency and Supplier (as amended from time to time in accordance with the terms thereof, the "Master Agreement") for the purchase of (the "Products and Services");
WHEREAS, the Master Agreement provides that any state, county, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution (including community colleges, colleges and universities, both public and private), other government agency or nonprofit organization (each a "Public Agency" and collectively, "Public Agencies") may purchase Products and Services at the prices indicated in the Master Agreement upon prior registration with U.S. Communities, in which case the Public Agency becomes a "Participating Public Agency";
WHEREAS, U.S. Communities has the administrative and legal capacity to administer purchases under the Master Agreement to Participating Public Agencies;
WHEREAS, U.S. Communities serves in an administrative capacity for Lead Public Agency and other lead public agencies in connection with other master agreements offered by U.S. Communities;
WHEREAS, Lead Public Agency desires U.S. Communities to proceed with administration of the Master Agreement on the same basis as other master agreements;
WHEREAS, "U.S. Communities Government Purchasing Alliance" is a trade name licensed by U.S. Communities Purchasing & Finance Agency; and
WHEREAS, U.S. Communities and Supplier desire to enter into this Agreement to make available the Master Agreement to Participating Public Agencies.
NOW, THEREFORE, in consideration of the mutual covenants contained in this Agreement, U.S. Communities and Supplier hereby agree as follows:

ARTICLE I

GENERAL TERMS AND CONDITIONS

- 1.1 The Master Agreement, attached hereto as <u>Exhibit A</u> and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- 1.2 U.S. Communities shall be afforded all of the rights, privileges and indemnifications afforded to Lead Public Agency under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to U.S. Communities under this Agreement including, without limitation, Supplier's obligation to provide insurance and indemnifications to Lead Public Agency.

- 1.3 Supplier shall perform all duties, responsibilities and obligations required under the Master Agreement.
- 1.4 U.S. Communities shall perform all of its duties, responsibilities and obligations as administrator of purchases under the Master Agreement as set forth herein, and Supplier acknowledges that U.S. Communities shall act in the capacity of administrator of purchases under the Master Agreement.
- 1.5 With respect to any purchases made by Lead Public Agency or any Participating Public Agency pursuant to the Master Agreement, U.S. Communities (a) shall not be construed as a dealer, remarketer, representative, partner, or agent of any type of Supplier, Lead Public Agency or such Participating Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Lead Public Agency, any Participating Public Agency or any employee of Lead Public Agency or a Participating Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by a Participating Public Agency to (i) comply with procedures or requirements of applicable law or ordinance, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. U.S. Communities makes no representations or guaranties with respect to any minimum purchases required to be made by Lead Public Agency, any Participating Public Agency, or any employee of Lead Public Agency or a Participating Public Agency under the Master Agreement.

ARTICLE II

TERM OF AGREEMENT

2.1 This Agreement is effective as of ______ and shall terminate upon termination of the Master Agreement or any earlier termination in accordance with the terms of this Agreement, provided, however, that the obligation to pay all amounts owed by Supplier to U.S. Communities through the termination of this Agreement and all indemnifications afforded by Supplier to U.S. Communities shall survive the term of this Agreement.

ARTICLE III

REPRESENTATIONS AND COVENANTS

- 3.1 U.S. Communities views the relationship with Supplier as an opportunity to provide benefits to the Lead Public Agency, Public Agencies and Supplier. The successful foundation of the relationship requires certain representations and covenants from both U.S. Communities and Supplier.
 - 3.2 U.S. Communities' Representations and Covenants.
- (a) <u>Marketing.</u> U.S. Communities shall proactively market the Master Agreement to Public Agencies using resources such as a network of major sponsors including the National League of Cities (NLC), the National Association of Counties (NACo), the United States Conference of Mayors (USCM), the Association of School Business Officials (ASBO), and the National Governor's Association (NGA) (collectively, the "Founding Co-Sponsors"), and individual national, regional and state-level sponsors. In addition, the U.S. Communities staff shall make best efforts to enhance Supplier's marketing efforts through meetings with Public Agencies, participation in key events and tradeshows and other marketing activity such as advertising, articles and promotional campaigns.

- (b) <u>Training and Knowledge Management Support</u>. U.S. Communities shall provide support for the education, training and engagement of Supplier's sales force as provided herein. Through its staff (each, a "<u>Program Manager</u>" and collectively, the "<u>Program Managers</u>"), U.S. Communities shall, with scheduling assistance from Supplier, conduct training sessions and conduct calls jointly with Supplier to Public Agencies. U.S. Communities shall also provide Supplier with access to U.S. Communities' private intranet website which provides presentations, documents and information to assist Supplier's sales force in effectively promoting the Master Agreement.
- 3.3 <u>Supplier's Representations and Covenants</u>. Supplier hereby represents and covenants as follows in order to ensure that Supplier is providing the highest level of public benefit to Participating Public Agencies (such representations and covenants are sometimes referred to as "<u>Supplier's Commitments</u>" and are comprised of the Corporate Commitment, Pricing Commitment, Economy Commitment and Sales Commitment):

(a) <u>Corporate Commitment</u>.

- (i) The pricing, terms and conditions of the Master Agreement shall, at all times, be Supplier's primary contractual offering of Products and Services to Public Agencies. All of Supplier's direct and indirect marketing and sales efforts to Public Agencies shall demonstrate that the Master Agreement is Supplier's primary offering and not just one of Supplier's contract options.
- (ii) Supplier's sales force (including inside, direct and/or authorized dealers, distributors and representatives) shall always present the Master Agreement when marketing Products or Services to Public Agencies.
- (iii) Supplier shall advise all Public Agencies that are existing customers of Supplier as to the pricing and other value offered through the Master Agreement.
- (iv) Upon authorization by a Public Agency, Supplier shall transition such Public Agency to the pricing, terms and conditions of the Master Agreement.
- (v) Supplier shall ensure that the U.S. Communities program and the Master Agreement are actively supported by Supplier's senior executive management.
- (vi) Supplier shall provide a national/senior management level representative with the authority and responsibility to ensure that the Supplier's Commitments are maintained at all times. Supplier shall also designate a lead referral contact person who shall be responsible for receiving communications from U.S. Communities concerning new Participating Public Agency registrations and for ensuring timely follow-up by Supplier's staff to requests for contact from Participating Public Agencies. Supplier shall also provide the personnel necessary to implement and support a supplier-based internet web page dedicated to Supplier's U.S. Communities program and linked to U.S. Communities' website and shall implement and support such web page.
- (vii) Supplier shall demonstrate in its procurement solicitation response and throughout the term of the Master Agreement that national/senior management fully supports the U.S. Communities program and its commitments and requirements. National/Senior management is defined as the executive(s) with companywide authority.
- (viii) Where Supplier has an existing contract for Products and Services with a state, Supplier shall notify the state of the Master Agreement and transition the state to the pricing, terms

and conditions of the Master Agreement upon the state's request. Regardless of whether the state decides to transition to the Master Agreement, Supplier shall primarily offer the Master Agreement to all Public Agencies located within the state.

(b) **Pricing Commitment**.

- (i) Supplier represents to U.S. Communities that the pricing offered under the Master Agreement is the lowest overall available pricing (net to purchaser) on Products and Services that it offers to Public Agencies. Supplier's pricing shall be evaluated on either an overall project basis or the Public Agency's actual usage for more frequently purchased Products and Services.
- (ii) Contracts Offering Lower Prices. If a pre-existing contract and/or a Public Agency's unique buying pattern provide one or more Public Agencies a lower price than that offered under the Master Agreement, Supplier shall match that lower pricing under the Master Agreement and inform the eligible Public Agencies that the lower pricing is available under the Master Agreement. If an eligible Public Agency requests to be transitioned to the Master Agreement, Supplier shall do so and report the Public Agency's purchases made under the Master Agreement going forward. The price match only applies to the eligible Public Agencies. Below are three examples of Supplier's obligation to match the pricing under Supplier's contracts offering lower prices.
 - (A) Supplier holds a state contract with lower pricing that is available to all Public Agencies within the state. Supplier would be required to match the lower state pricing under the Master Agreement and make it available to all Public Agencies within the state.
 - (B) Supplier holds a regional cooperative contract with lower pricing that is available only to the ten cooperative members. Supplier would be required to match the lower cooperative pricing under the Master Agreement and make it available to the ten cooperative members.
 - (C) Supplier holds a contract with an individual Public Agency. The Public Agency contract does not contain any cooperative language and therefore other Public Agencies are not eligible to utilize the contract. Supplier would be required to match the lower pricing under the Master Agreement and make it available only to the individual Public Agency.
- (iii) <u>Deviating Buying Patterns.</u> Occasionally U.S. Communities and Supplier may interact with a Public Agency that has a buying pattern or terms and conditions that considerably deviate from the normal Public Agency buying pattern and terms and conditions, and causes Supplier's pricing under the Master Agreement to be higher than an alternative contract held by Supplier. This could be created by a unique end-user preference or requirements. In the event that this situation occurs, Supplier may address the issue by lowering the price under the Master Agreement on the item(s) causing the large deviation for that Public Agency. Supplier would not be required to lower the price for other Public Agencies.
- (iv) <u>Supplier's Options in Responding to a Third Party Procurement</u>
 <u>Solicitation</u>. While it is the objective of U.S. Communities to encourage Public Agencies to piggyback on to the Master Agreement rather than issue their own procurement solicitations, U.S. Communities recognizes that for various reasons some Public Agencies will issue their own solicitations. The following options are available to Supplier when responding to a Public Agency solicitation:

- (A) Supplier may opt not to respond to the procurement solicitation. Supplier may make the Master Agreement available to the Public Agency as a comparison to its solicitation responses.
- (B) Supplier may respond with the pricing, terms and conditions of the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement.
- (C) If competitive conditions require pricing lower than the standard Master Agreement pricing, Supplier may submit lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales would be reported as sales under the Master Agreement. Supplier would not be required to extend the lower price to other Public Agencies.
- (D) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement. If awarded a contract, Supplier shall still be bound by all obligations set forth in this Section 3.3, including, without limitation, the requirement to continue to advise the awarding Public Agency of the pricing, terms and conditions of the Master Agreement.
- (E) Supplier may respond to the procurement solicitation with pricing that is higher (net to buyer) than the pricing offered under the Master Agreement and if an alternative response is permitted, Supplier may offer the pricing under the Master Agreement as an alternative for consideration.
- (c) <u>Economy Commitment</u>. Supplier shall demonstrate the benefits, including the pricing advantage, of the Master Agreement over alternative options, including competitive solicitation pricing and shall proactively offer the terms and pricing under the Master Agreement to Public Agencies as a more effective alternative to the cost and time associated with such alternate bids and solicitations.
- (d) <u>Sales Commitment</u>. Supplier shall market the Master Agreement through Supplier's sales force or dealer network that is properly trained, engaged and committed to offering the Master Agreement as Supplier's primary offering to Public Agencies. Supplier's sales force compensation and incentives shall be greater than or equal to the compensation and incentives earned under other contracts to Public Agencies.
- Supplier Sales. Supplier shall be responsible for proactive sales of Supplier's Products and Services to Public Agencies and the timely follow-up to sales leads identified by U.S. Communities. Use of product catalogs, targeted advertising, direct mail, online marketing and other sales initiatives are encouraged. All of Supplier's sales materials targeted towards Public Agencies shall include the U.S. Communities logo. U.S. Communities hereby grants to Supplier, during the term of this Agreement, a non-exclusive, revocable, non-transferable, license to use the U.S. Communities name, trademark, and logo solely to perform its obligations under this Agreement, and for no other purpose. Any goodwill, rights, or benefits derived from Supplier's use of the U.S. Communities name, trademark, or logo shall inure to the benefit of U.S. Communities. U.S. Communities shall provide Supplier with its logo and the standards to be employed in the use of the logo. During the term of the Agreement, the Supplier shall provide U.S. Communities with its logo and the standards to be employed in the use of the logo for purposes of reproducing and using Supplier's name and logo in connection with the advertising, marketing and promotion of the Master Agreement to Public Agencies. Supplier shall assist U.S. Communities by providing camera-ready logos and by participating in related trade shows and conferences. At a minimum, Supplier's sales initiatives shall communicate that (i) the Master Agreement was competitively solicited by the Lead Public Agency, (ii) the Master Agreement provides the Supplier's

best overall pricing and value to eligible agencies, (iii) there is no cost to Participating Public Agencies, and (iv) the Master Agreement is a non-exclusive contract.

- (ii) <u>Branding and Logo Compliance</u>. Supplier shall be responsible for complying with the U.S. Communities branding and logo standards and guidelines. Prior to use by Supplier, all U.S. Communities related marketing material must be submitted to U.S. Communities for review and approval.
- (iii) <u>Sales Force Training</u>. Supplier shall train its national sales force on the Master Agreement and U.S. Communities program. U.S. Communities shall be available to train on a national, regional or local level and generally assist with the education of sales personnel.
- (iv) <u>Participating Public Agency Access</u>. Supplier shall establish the following communication links to facilitate customer access and communication:
- (A) A dedicated U.S. Communities internet web-based homepage that is accessible from Supplier's homepage or main menu navigation containing:
 - (1) U.S. Communities standard logo with Founding Co-Sponsors logos;
 - (2) Copy of original procurement solicitation;
 - (3) Copy of Master Agreement including any amendments;
 - (4) Summary of Products and Services pricing;
 - (5) Electronic link to U.S. Communities' online registration page; and
 - (6) Other promotional material as requested by U.S. Communities.
 - (B) A dedicated toll-free national hotline for inquiries regarding U.S. Communities.
 - (C) A dedicated email address for general inquiries in the following format: uscommunities@(name of supplier).com.
- (v) <u>Electronic Registration</u>. Supplier shall be responsible for ensuring that each Public Agency has completed U.S. Communities' online registration process prior to processing the Public Agency's first sales order.
- (vi) <u>Supplier's Performance Review</u>. Upon request by U.S. Communities, Supplier shall participate in a performance review meeting with U.S. Communities to evaluate Supplier's performance of the covenants set forth in this Agreement.
- (vii) <u>Supplier Content</u>. Supplier may, from time to time, provide certain graphics, media, and other content to U.S. Communities (collectively "<u>Supplier Content</u>") for use on U.S. Communities websites and for general marketing and publicity purposes. During the term of the Agreement, Supplier hereby grants to U.S. Communities and its affiliates a non-exclusive, worldwide, free, transferrable, license to reproduce, modify, distribute, publically perform, publically display, and use Supplier Content in connection with U.S. Communities websites and for general marketing and publicity purposes, with the right to sublicense each and every such right. Supplier warrants that: (a) Supplier is the owner of or otherwise has the unrestricted right to grant the rights in and to Supplier Content as contemplated hereunder; and (b) the use of Supplier Content and any other materials or services provided

to U.S. Communities as contemplated hereunder will not violate, infringe, or misappropriate the intellectual property rights or other rights of any third party

- 3.4 <u>Breach of Supplier's Representations and Covenants</u>. The representations and covenants set forth in this Agreement are the foundation of the relationship between U.S. Communities and Supplier. If Supplier is found to be in violation of, or non-compliance with, one or more of the representations and covenants set forth in this Agreement, Supplier shall have ninety (90) days from the notice of default to cure such violation or non-compliance and, if Supplier fails to cure such violation or non-compliance within such notice period, it shall be deemed a cause for immediate termination of the Master Agreement at Lead Public Agency's sole discretion or this Agreement at U.S. Communities' sole discretion.
- 3.5 <u>Indemnity</u>. Supplier hereby agrees to indemnify and defend U.S. Communities, and its parent companies, subsidiaries, affiliates, shareholders, member, manager, officers, directors, employees, agents, and representatives from and against any and all claims, costs, proceedings, demands, losses, damages, and expenses (including, without limitation, reasonable attorney's fees and legal costs) of any kind or nature, arising from or relating to, any actual or alleged breach of any of Supplier's representations, warranties, or covenants in this Agreement.

ARTICLE IV

PRICING AUDITS

4.1 Supplier shall, at Supplier's sole expense, maintain an accounting of all purchases made by Lead Public Agency and Participating Public Agencies under the Master Agreement. U.S. Communities and Lead Public Agency each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. U.S. Communities shall have the authority to conduct random audits of Supplier's pricing that is offered to Participating Public Agencies at U.S. Communities' sole cost and expense. Notwithstanding the foregoing, in the event that U.S. Communities is made aware of any pricing being offered to three (3) or more Participating Public Agencies that is materially inconsistent with the pricing under the Master Agreement, U.S. Communities shall have the ability to conduct a reasonable audit of Supplier's pricing at Supplier's sole cost and expense during regular business hours upon reasonable notice. U.S. Communities may conduct the audit internally or may engage a third-party auditing firm on a non-contingent basis. Supplier shall solely be responsible for the cost of the audit. In the event of an audit, the requested materials shall be provided in the format and at the location where kept in the ordinary course of business by Supplier.

ARTICLE V

FEES & REPORTING

5.1 <u>Administrative Fees</u>. Supplier shall pay to U.S. Communities a monthly administrative fee based upon the total sales price of all purchases shipped and billed pursuant to the Master Agreement, excluding taxes, in the amount of two percent (2%) of aggregate purchases made during each calendar month (individually and collectively, "<u>Administrative Fees</u>"). Supplier's annual sales shall be measured on a calendar year basis. All Administrative Fees shall be payable in U.S. Dollars and shall be made by wire to U.S. Communities, or its designee or trustee as may be directed in writing by U.S. Communities. Administrative Fees shall be due and payable within thirty (30) days of the end of each calendar month

for purchases shipped and billed during such calendar month. U.S. Communities agrees to pay to Lead Public Agency five percent (5%) of all Administrative Fees received from Supplier to help offset Lead Public Agency's costs incurred in connection with managing the Master Agreement nationally.

- 5.2 <u>Sales Reports.</u> Within thirty (30) days of the end of each calendar month, Supplier shall deliver to U.S. Communities an electronic accounting report, in the format prescribed by <u>Exhibit B</u>, attached hereto, summarizing all purchases made under the Master Agreement during such calendar month ("<u>Sales Report</u>"). All purchases indicated in the Sales Report shall be denominated in U.S. Dollars. All purchases shipped and billed pursuant to the Master Agreement for the applicable calendar month shall be included in the Sales Report. Submitted reports shall be verified by U.S. Communities against its registration database. Any data that is inconsistent with the registration database shall be changed prior to processing. U.S. Communities reserves the right upon reasonable advance notice to Supplier to change the prescribed report format to accommodate the distribution of the Administrative Fees to its program sponsors and state associations.
- 5.3 Exception Reporting/Sales Reports Audits. U.S. Communities or its designee may, at its sole discretion, compare Supplier's Sales Reports with Participating Public Agency records or other sales analysis performed by Participating Public Agencies, sponsors, advisory board members or U.S. Communities staff. If there is a material discrepancy between the Sales Report and such records or sales analysis as determined by U.S. Communities, U.S. Communities shall notify Supplier in writing and Supplier shall have thirty (30) days from the date of such notice to resolve the discrepancy to U.S. Communities' reasonable satisfaction. Upon resolution of the discrepancy, Supplier shall remit payment to U.S. Communities' trustee within fifteen (15) calendar days. Any questions regarding an exception report should be directed to U.S. Communities in writing to reporting@uscommunities.org. If Supplier does not resolve the discrepancy to U.S. Communities' reasonable satisfaction within thirty (30) days, U.S. Communities shall have the right to engage outside services to conduct an independent audit of Supplier's reports. Supplier shall solely be responsible for the cost of the audit.
- 5.4 <u>Online Reporting</u>. Within forty-five (45) days of the end of each calendar month, U.S. Communities shall provide online reporting to Supplier containing Supplier's sales reporting for such calendar month. Supplier shall have access to various reports through the U.S. Communities intranet website. Such reports are useful in resolving reporting issues and enabling Supplier to better manage its Master Agreement.
- 5.5 <u>Usage Reporting</u>. Within thirty (30) days of the end of each contract year, Supplier shall deliver to U.S. Communities an electronic usage report of all sales under the Master Agreement, including:
 - (i) Supplier's Product Number
 - (ii) Product Description
 - (iii) Manufacturer Name
 - (iv) Manufacturer Number
 - (v) Unit of Measure
 - (vi) U.S. Communities Price
 - (vii) Number of times ordered
 - (viii) Units sold
 - (ix) Sales by Manufacturer
- 5.6 <u>Supplier's Failure to Provide Reports or Pay Administrative Fees</u>. Failure to provide a Sales Report or pay Administrative Fees within the time and in the manner specified herein shall be

regarded as a material breach under this Agreement and if not cured within thirty (30) days of written notice to Supplier, shall be deemed a cause for termination of the Master Agreement at Lead Public Agency's sole discretion or this Agreement at U.S. Communities' sole discretion. All Administrative Fees not paid within thirty (30) days of the end of the previous calendar month shall bear interest at the rate of one and one-half percent (1.5%) per month until paid in full.

ARTICLE VI

MISCELLANEOUS

6.1 <u>Entire Agreement</u>. This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.

6.2 <u>Assignment</u>.

- (a) <u>Supplier</u>. Neither this Agreement nor any rights or obligations hereunder shall be assignable by Supplier without prior written consent of U.S. Communities, and any assignment without such consent shall be void.
- (b) <u>U.S. Communities</u>. This Agreement and any rights or obligations hereunder may be assigned by U.S. Communities in U.S. Communities' sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform U.S. Communities' obligations hereunder.
- 6.3 <u>Notices</u>. All reports, notices or other communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery requiring signature on receipt to the addresses as set forth below. U.S. Communities may, by written notice delivered to Supplier, designate any different address to which subsequent reports, notices or other communications shall be sent.

U.S. Communities:	U.S. Communities 9711 Washingtonian Blvd. Suite 100 Gaithersburg, MD 20878-7381 Attn: Program Manager Administration
Supplier:	
	Attn: U.S. Communities Program Manage

- 6.4 <u>Severability</u>. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever.
- 6.5 <u>Waiver</u>. Any failure of a party to enforce, for any period of time, any of the provisions under this Agreement shall not be construed as a waiver of such provisions or of the right of said party thereafter to enforce each and every provision under this Agreement.

- 6.6 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.
- 6.7 <u>Modifications</u>. This Agreement may not be effectively amended, changed, modified, altered or terminated without the prior written consent of the parties hereto.
- Governing Law; Arbitration. This Agreement will be governed by and interpreted in accordance with the laws of the State of California without regard to any conflict of laws principles. Any dispute, claim, or controversy arising out of or relating to this Agreement or the breach, termination, enforcement, interpretation or validity thereof, including the determination of the scope or applicability of this dispute resolution clause, shall be determined by arbitration in Walnut Creek, California, before one (1) arbitrator. The arbitration shall be administered by JAMS pursuant to its Comprehensive Arbitration Rules and Procedures. Judgment on the award may be entered in any court having jurisdiction. This clause shall not preclude parties from seeking provisional remedies in aid of arbitration from a court of appropriate jurisdiction. The prevailing party will be entitled to recover its reasonable attorneys' fees and arbitration costs from the other party. The arbitration award shall be final and binding. Each party commits that prior to commencement of arbitration proceedings, the parties shall submit the dispute to JAMS for mediation. The parties will cooperate with JAMS and with one another in selecting a mediator from JAMS panel of neutrals, and in promptly scheduling the mediation proceedings. The parties covenant that they will participate in the mediation in good faith, and that they will share equally in its costs. The mediation will be conducted by each party designating a duly authorized officer or other representative to represent the party with the authority to bind the party, and that the parties agree to exchange informally such information as is reasonably necessary and relevant to the issues being mediated. All offers, promises, conduct, and statements, whether oral or written, made in the course of the mediation by any of the parties, their agents, employees, experts, and attorneys, and by the mediator or any JAMS employees, are confidential, privileged, and inadmissible for any purpose, including impeachment, in any arbitration or other proceeding involving the parties, provided that evidence that is otherwise admissible or discoverable shall not be rendered inadmissible or non-discoverable as a result of its use in the mediation. If the dispute is not resolved within thirty (30) days from the date of the submission of the dispute to mediation (or such later date as the parties may mutually agree in writing), the administration of the arbitration shall proceed. The mediation may continue, if the parties so agree, after the appointment of the arbitrator. Unless otherwise agreed by the parties, the mediator shall be disqualified from serving as arbitrator in the case. The pendency of a mediation shall not preclude a party from seeking provisional remedies in aid of the arbitration from a court of appropriate jurisdiction, and the parties agree not to defend against any application for provisional relief on the ground that a mediation is pending.
- 6.9 <u>Successors and Assigns</u>. This Agreement shall inure to the benefit of and shall be binding upon U.S. Communities, Supplier and any successor and assign thereto; subject, however, to the limitations contained herein.

[Remainder of Page Intentionally Left Blank – Signatures Follow]

IN WITNESS WHEREOF, U.S. Communities has caused this Agreement to be executed in its name and Supplier has caused this Agreement to be executed in its name, all as of the date first written above.

U.S. Communities:
U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE
Ву
Name: Kevin Juhring
Title: President
Supplier:
By
Name:

EXHIBIT A

MASTER AGREEMENT

(To Be Attached)

EXHIBIT B

SALES REPORT FORMAT

		a Format)											
				Sales	Report Template								
TIN	Supplier ID	Account No.	Agency Name	Dept Name	Address	City	State		Agency Type	Year	Qtr	Month	Amount
956000735	178	89518997	CITY OF LA/MGMT EMPL SVCS	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES		90012	20	2015	3	1	1525.5
956000222	178	34868035	LOS ANGELES COUNTY	Facilities	350 S FIGUEROA ST STE 700	LOS ANGELES		90071	30	2015	3	1	1603.6
956000735	178	89496461	CITY OF LA/ENVIRON AFFAIR	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES		90012	20	2015		1	1625.0
956000735	178	89374835	CITY OF LA/COMMUNITY DEV	Purchasing	555 RAMIREZ ST STE 312	LOS ANGELES		90012	20	2015	3	1	45090.7
066002010	178	328NA0001053	GROTON TOWN OF PUBLIC WORKS	Water	123 A St.	GROTON		06340	20	2015		1	318.0
066001854	178	328NA0001051	GROTON CITY OF	Administration	123 A St.	GROTON	CT	06340	20	2015	3	1	212.0
			SALES REPORT DATA F	ORMAT									
Column Name	Required	Data Type	Length	Example	Comment								
TIN	Optional	Text	9	956000735	No Dash, Do not omit leading zo	ero.							
Supplier ID	Yes	Number	3	111	See Supplier ID Table Below								
Account No.	Yes	Text	25 max	Depends on su	ipplier account no.								
Agency Name	Yes	Text	255 max	Los Angeles C									
Dept Name	Optional	Text	255 max	Purchasing De									
Address	Yes	Text	255 max		•								
City	Yes	Text	255 max	Los Angeles	Must be a valid City name								
State	Yes	Text	2	CA									
Zip	Yes	Text	5	90071	No Dash, Do not omit leading zo	ero. Valid zip code							
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Year	Yes	Number	4	2010	3. 3, 3,								
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		20	City										
		21	City Special District										
		22	Consolidated City/County										
		30	County										
		31	County Special District										
		40	Federal										
		41	Crown Corporations										
		50	Housing Authority										
		80	State Agency										
		81	Independent Special District										
		82	Non-Profit										
		84	Other										

FEMA STANDARD TERMS AND CONDITIONS ADDENDUM FOR CONTRACTS AND GRANTS

If any purchase made under the Master Agreement is funded in whole or in part by Federal Emergency Management Agency ("<u>FEMA</u>") grants, Contractor shall comply with all federal laws and regulations applicable to the receipt of FEMA grants, including, but not limited to the contractual procedures set forth in Title 44 of the Code of Federal Regulations, Part 13 ("<u>44 CFR 13</u>").

In addition, Contractor agrees to the following specific provisions:

- 1. Pursuant to 44 CFR 13.36(i)(1), University is entitled to exercise all administrative, contractual, or other remedies permitted by law to enforce Contractor's compliance with the terms of this Master Agreement, including but not limited to those remedies set forth at 44 CFR 13.43.
- 2. Pursuant to 44 CFR 13.36(i)(2), University may terminate the Master Agreement for cause or convenience in accordance with the procedures set forth in the Master Agreement and those provided by 44 CFR 13.44.
- 3. Pursuant to 44 CFR 13.36(i)(3)-(6)(12), and (13), Contractor shall comply with the following federal laws:
- a. Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor ("DOL") regulations (41 CFR Ch. 60);
- b. Copeland "Anti-Kickback" Act (18 U.S.C. 874), as supplemented in DOL regulations (29 CFR Part 3);
- c. Davis-Bacon Act (40 U.S.C. 276a-276a-7) as supplemented by DOL regulations (29 CFR Part 5);
- d. Section 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-330) as supplemented by DOL regulations (29 CFR Part 5);
- e. Section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15); and
- f. Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation play issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871).
- 4. Pursuant to 44 CFR 13.36(i)(7), Contractor shall comply with FEMA requirements and regulations pertaining to reporting, including but not limited to those set forth at 44 CFR 40 and 41.
- 5. Pursuant to 44 CFR 13.36(i)(8), Contractor agrees to the following provisions regarding patents:

FEMA STANDARD TERMS AND CONDITIONS ADDENDUM FOR CONTRACTS AND GRANTS

- a. All rights to inventions and/or discoveries that arise or are developed, in the course of or under this Agreement, shall belong to the University and be disposed of in accordance with University policy. The University, at its own discretion, may file for patents in connection with all rights to any such inventions and/or discoveries.
- 6. Pursuant to 44 CFR 13.36(i)(9), Contractor agrees to the following provisions, regarding copyrights:
- a. If this Agreement results in any copyrightable material or inventions, in accordance with 44 CFR 13.34, FEMA reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, for Federal Government purposes:
 - (1) The copyright in any work developed under a grant or contract; and
 - (2) Any rights of copyright to which a grantee or a contactor purchases ownership with grant support.
- 7. Pursuant to 44 CFR 13.36(i)(10), Contractor shall maintain any books, documents, papers, and records of the Contractor which are directly pertinent to this Master Agreement. At any time during normal business hours and as often as University deems necessary, Contractor shall permit University, FEMA, the Comptroller General of United States, or any of their duly authorized representatives to inspect and photocopy such records for the purpose of making audit, examination, excerpts, and transcriptions.
- 8. Pursuant to 44 CFR 13.36(i)(11), Contractor shall retain all required records for three years after FEMA or University makes final payments and all other pending matters are closed. In addition, Contractor shall comply with record retention requirements set forth in 44 CFR 13.42.

COMMUNITY DEVELOPMENT BLOCK GRANT ADDENDUM

Purchases made under this contract may be partially or fully funded with federal grant funds. Funding for this work may include Federal Funding sources, including Community Development Block Grant (CDBG) funds from the U.S. Department of Housing and Urban Development. When such funding is provided, Contractor shall comply with all terms, conditions and requirements enumerated by the grant funding source, as well as requirements of the State statutes for which the contract is utilized, whichever is the more restrictive requirement. When using Federal Funding, Contractor shall comply with all wage and latest reporting provisions of the Federal Davis-Bacon Act. HUD-4010 Labor Provisions also applies to this contract.

UNIFORM ADMINISTRATIVE REQUIREMENTS

By entering into this Contract the Contractor agrees to comply with all applicable provisions of Title 2, Subtitle A, Chapter II, PART 200—UNIFORM ADMINISTRATIVE REQUIREMENTS, COST PRINCIPLES, AND AUDIT REQUIREMENTS FOR FEDERAL AWARDS contained in Title 2 C.F.R. § 200 et seq.

Pursuant to certain state notice provisions the following public agencies and political subdivisions of the referenced public agencies are eligible to access the contract award made pursuant to this solicitation. Public agencies and political subdivisions are hereby given notice of the foregoing request for proposal for purposes of complying with the procedural requirements of said statutes:

Nationwide:

http://www.usa.gov/Agencies/Local_Government/Cities.shtml

Other states:

State of Oregon, State of Hawaii, State of Louisiana, State of Washington

State	COUNTY OF MAUI	НІ
	Lanai Community Health	
HI	Center	н
HI	Maui High Band Booster Club	н
	Tri-Isle Resource	
HI	Conservation and	
НІ	Development District	HI
		HI
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HI	Naalehu Assembly of God	HI
	outrigger canoe club	HI
	One Kalakaua	HI
	Native Hawaiian Hospitality	
HI	Association	HI
HI	St. Theresa School	HI
	Hawaii Peace and Justice	н
HI	Kauai Youth Basketball	
HI	Association	HI
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HI	ASSOCIATION OF HAWAII	HI
HI	UNIVERSITY OF HAWAII	
HI	FEDERAL CREDIT UNION	HI
		Lanai Community Health Center HI Maui High Band Booster Club Tri-Isle Resource Conservation and Development District Kumulani Chapel HI Chamber of Commerce Hawaii HI Naalehu Assembly of God outrigger canoe club One Kalakaua HI Native Hawaiian Hospitality Association HI St. Theresa School Hawaii Peace and Justice Kauai Youth Basketball HI Association HI NA HALE O MAUI HI LEEWARD HABITAT FOR HI HUMANITY WAIANAE COMMUNITY OUTREACH NA LEI ALOHA FOUNDATION HI HAWAII FAMILY LAW CLINIC HI DBA ALA KUOLA HI BUILDING INDUSTRY ASSOCIATION OF HAWAII HI UNIVERSITY OF HAWAII

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Pohaha I Ka Lani HI Kroc Center Hawaii HI Kupu HI	AMERICAN LUNG			
Pohaha I Ka Lani HI Kunu HI	ASSOCIATION	HI		
Hawaii Area Committee HI	Pohaha I Ka Lani	HI		
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University of the Nations	н	HAWAII AGRICULTURE	
ARGOSY UNIVERSITY	HI	RESEARCH CENTER	н
HAWAII PACIFIC UNIVERSITY	HI	STATE OF HAWAII	н
UNIVERSITY OF HAWAII AT		Third Judicial Circuit - State	
MANOA	HI	of Hawaii	НІ
RESEARCH CORPORATION		State of Hawaii Department	
OF THE UNIVERSITY OF		of Transportation	НІ
HAWAII	HI	Office of the Governor	НІ
BRIGHAM YOUNG UNIVERSITY - HAWAII		State of Hawaii-Department	
	HI	of Health-Disability &	
University Clinical Research	111	Communication Access	HI
and Association	HI	CITY AND COUNTY OF	
CHAMINADE UNIVERSITY OF		HONOLULU	HI
HONOLULU	HI	Lanai Youth Center	HI
Ricoh	HI	Silver Dolphin Bistro	HI
ROMAN CATHOLIC CHURCH		Commander, Navy Region Hawaii	ні
IN THE STATE OF HAWAII Hawaii Information	HI	US Navy	HI
Consortium	НІ	Defense Information System	'''
Leeward Community Church	HI	Agency	НІ
E Malama In Keiki O Lanai	HI	84th Engineer Battalion	н
Keawala'i Congregational	111	Department of Veterans	
Church	НІ	Affairs	НІ
Lanai Community Hospital	НІ	Hawaii County	НІ
Angels at Play Preschool &		Honolulu County	НІ
Kindergarten	НІ	Kauai County	НІ
Queen Emma Gardens AOAO	НІ	Maui County	НІ
FAMILY SUPPORT SERVICES		Kalawao County	НІ
OF WEST HAWAII	НІ	Aiea	НІ
Honolulu Community College	НІ	Anahola	НІ
COLLEGE OF THE MARSHALL		Barbers Point N A S	НІ
ISLANDS	HI	Camp H M Smith	НІ
DOT Airports Division Hilo		Captain Cook	НІ
International Airport	HI	Eleele	НІ
Judiciary - State of Hawaii	HI	Ewa Beach	НІ
ADMIN. SERVICES OFFICE	HI	Fort Shafter	НІ
SOH- JUDICIARY CONTRACTS		Haiku	НІ
AND PURCH	HI	Hakalau	HI
STATE DEPARTMENT OF		Haleiwa	НІ
DEFENSE	HI	Hana	HI
HAWAII CHILD SUPPORT		Hanalei	НІ
ENFORCEMENT AGENCY	HI	Hanamaulu	н
HAWAII HEALTH SYSTEMS		Hanapepe	НІ
CORPORATION	HI	Hauula	н

Hawaii National Park	HI	Lihue	HI
Hawaiian Ocean View	HI	M C B H Kaneohe Bay	HI
Hawi	HI	Makawao	HI
Hickam AFB	HI	Makaweli	HI
Hilo	HI	Maunaloa	HI
Holualoa	HI	Mililani	HI
Honaunau	HI	Mountain View	HI
Honokaa	HI	Naalehu	HI
Honolulu	HI	Ninole	HI
Honomu	HI	Ocean View	HI
Hoolehua	HI	Ookala	HI
Kaaawa	HI	Paauhau	HI
Kahuku	HI	Paauilo	HI
Kahului	HI	Pahala	HI
Kailua	HI	Pahoa	HI
Kailua Kona	HI	Paia	HI
Kalaheo	HI	Papaaloa	HI
Kalaupapa	HI	Papaikou	HI
Kamuela	HI	Pearl City	HI
Kaneohe	HI	Pearl Harbor	HI
Караа	HI	Pepeekeo	HI
Kapaau	HI	Princeville	HI
Kapolei	HI	Pukalani	HI
Kaumakani	HI	Puunene	н
Kaunakakai	HI	Schofield Barracks	н
Kawela Bay	HI	Tripler Army Medical Center	HI
Keaau	HI	Volvano	н
Kealakekua	HI	Wahiawa	н
Kealia	HI	Waialua	н
Keauhou	HI	Waianae	HI
Kekaha	HI	Waikoloa	н
Kihei	HI	Wailuku	н
Kilauea	HI	Waimanalo	н
Koloa	HI	Waimea	н
Kualapuu	HI	Waipahu	н
Kula	HI	Wake Island	н
Kunia	HI	Wheeler Army Airfield	н
Kurtistown	HI	Brigham Young University -	
Lahaina	HI	Hawaii	HI
Laie	HI	Chaminade University of Honolulu	н
Lanai City	HI	Hawaii Business College	HI
Laupahoehoe	HI	Hawaii Pacific University	HI
Lawai	HI	Hawaii i delile offiversity	111

Hawaii Tashnalagu Instituta	111	Fern Ridge School District	
Hawaii Technology Institute	HI	28J	OR
Heald College - Honolulu Remington College - Honolulu	HI	Knova Learning	OR
Campus	HI	New Horizon Christian	Oit
University of Phoenix - Hawaii		School	OR
Campus	HI	MOLALLA RIVER ACADEMY	OR
Hawaii Community College	HI	HIGH DESERT EDUCATION	
Honolulu Community College	HI	SERVICE DISTRICT	OR
Kapiolani Community College	HI	St. Luke Catholic School	OR
Kauai Community College	HI	SOUTHWEST CHARTER	0
Leeward Community College	HI	SCHOOL	OR
Maui Community College	HI	WHITEAKER MONTESSORI	
University of Hawaii at Hilo	HI	SCHOOL	OR
University of Hawaii at Manoa	HI	CASCADES ACADEMY OF	
Windward Community College	HI	CENTRAL OREGON	OR
Central School District 13J		NEAH-KAH-NIE DISTRICT	
(Polk County, Oregon)	OR	NO.56	OR
Milton-Freewater Unified		INTER MOUNTAIN ESD	OR
School District No 7	OR	STANFIELD SCHOOL DISTRICT	OR
Scappoose Adventist School	OR	LA GRANDE SCHOOL	
Ontario School District 8C	OR	DISTRICT	OR
Trillium Charter School	OR	CASCADE SCHOOL DISTRICT	OR
Echo School District	OR	DUFUR SCHOOL DISTRICT NO.29	OR
Warrenton Hammond School	OR		
Immanuel Lutheran School	OR	hillsboro school district GASTON SCHOOL DISTRICT	OR
Columbia Academy	OR	511J	OR
VALLEY CATHOLIC SCHL	OR	BEAVERTON SCHOOL	0
CROOK COUNTY SCHOOL		DISTRICT	OR
DISTRICT	OR	COUNTY OF YAMHILL	
CORBETT SCHL DIST #39	OR	SCHOOL DISTRICT 29	OR
Trinity Lutheran Church and		WILLAMINA SCHOOL	
School	OR	DISTRICT	OR
Bethel School District #52	OR	MCMINNVILLE SCHOOL	
OREGON CITY PUBLIC SCHL	OR	DISTRICT NO.40	OR
Ppmc Education Committee	OR	Sheridan School District 48J	OR
Stayton Christian School	OR	THE CATLIN GABEL SCHOOL	OR
South Columbia Family		NORTH WASCO CTY SCHOOL	
School	OR	DISTRICT 21 - CHENOWITH	OR
Sunrise Preschool	OR	CENTRAL CATHOLIC HIGH	
St. Therese Parish/School	OR	SCHOOL	OR
PINE-EAGLE SCHOOL		CANYONVILLE CHRISTIAN	ΩĐ
DISTRICT 061	OR	ACADEMY OUR LADY OF THE LAKE	OR
Portland YouthBuilders	OR	SCHOOL	OR
Wallowa County ESD	OR	NYSSA SCHOOL DISTRICT NO.	OR
		11.35/13chlool District No.	

26		NO.1J	
ARLINGTON SCHOOL		CHILDPEACE MONTESSORI	OR
DISTRICT NO. 3	OR	HEAD START OF LANE	
LIVINGSTONE ADVENTIST		COUNTY	OR
ACADEMY	OR	HARNEY COUNTY SCHOOL	
Santiam Canyon SD 129J	OR	DIST. NO.3	OR
WEST HILLS COMMUNITY		NESTUCCA VALLEY SCHOOL	
CHURCH	OR	DISTRICT NO.101	OR
BANKS SCHOOL DISTRICT	OR	ARCHBISHOP FRANCIS	
WILLAMETTE EDUCATION		NORBERT BLANCHET	
SERVICE DISTRICT	OR	SCHOOL	OR
BAKER COUNTY SCHOOL		LEBANON COMMUNITY	
DIST. 16J - MALHEUR ESD	OR	SCHOOLS NO.9	OR
HARNEY EDUCATION		MT.SCOTT LEARNING	
SERVICE DISTRICT	OR	CENTERS	OR
GREATER ALBANY PUBLIC		SEVEN PEAKS SCHOOL	OR
SCHOOL DISTRICT	OR	DE LA SALLE N CATHOLIC HS	OR
LAKE OSWEGO SCHOOL	Oit	MULTISENSORY LEARNING	
DISTRICT 7J	OR	ACADEMY	OR
SOUTHERN OREGON		MITCH CHARTER SCHOOL	OR
EDUCATION SERVICE		REALMS CHARTER SCHOOL	OR
DISTRICT	OR	BAKER SCHOOL DISTRICT 5-J	OR
SILVER FALLS SCHOOL		PHILOMATH SCHOOL	
DISTRICT	OR	DISTRICT	OR
St Helens School District	OR	CLACKAMAS EDUCATION	
DAYTON SCHOOL DISTRICT		SERVICE DISTRICT	OR
NO.8	OR	CANBY SCHOOL DISTRICT	OR
Amity School District 4-J	OR	OREGON TRAIL SCHOOL	•
SCAPPOOSE SCHOOL		DISTRICT NO.46	OR
DISTRICT 1J	OR	WEST LINN WILSONVILLE	
REEDSPORT SCHOOL		SCHOOL DISTRICT	OR
DISTRICT	OR		Oit
FOREST GROVE SCHOOL		MOLALLA RIVER SCHOOL	O D
DISTRICT	OR	DISTRICT NO.35 ESTACADA SCHOOL DISTRICT	OR
DAVID DOUGLAS SCHOOL		NO.108	OR
DISTRICT	OR	GLADSTONE SCHOOL	OIN
LOWELL SCHOOL DISTRICT		DISTRICT	OR
NO.71	OR	ASTORIA SCHOOL DISTRICT	OIN
TIGARD-TUALATIN SCHOOL		1C	OR
DISTRICT	OR	SEASIDE SCHOOL DISTRICT	Oit
SHERWOOD SCHOOL		10	OR
DISTRICT 88J	OR	NORTHWEST REGIONAL	٠.,
RAINIER SCHOOL DISTRICT	OR	EDUCATION SERVICE	
NORTH CLACKAMAS SCHOOL		DISTRICT	OR
DISTRICT	OR	VERNONIA SCHOOL DISTRICT	
MONROE SCHOOL DISTRICT	OR	47J	OR

	IFFFERSON COUNTY SCHOOL	
OR		OR
	GRANTS PASS SCHOOL	
OR	DISTRICT 7	OR
OR	LOST RIVER JR/SR HIGH	
	SCHOOL	OR
OR	KLAMATH FALLS CITY	
	SCHOOLS	OR
OR	LANE COUNTY SCHOOL	
	DISTRICT 4J	OR
OR	SPRINGFIELD SCHOOL	
OR	DISTRICT NO.19	OR
	CRESWELL SCHOOL DISTRICT	OR
OR	SOUTH LANE SCHOOL	
	DISTRICT 45J3	OR
OK	LANE COUNTY SCHOOL	
0.0	DISTRICT 69	OR
UK	SIUSLAW SCHOOL DISTRICT	OR
	SWEET HOME SCHOOL	
		OR
OR		
	SCIO SD	OR
OR	ONTARIO MIDDLE SCHOOL	OR
	GERVAIS SCHOOL DIST. #1	OR
OR	NORTH SANTIAM SCHOOL	
0.0	DISTRICT 29J	OR
UK	JEFFERSON SCHOOL	
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	CROSSROADS CHRISTIAN	OR
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SCHOOL		Koreducators Lep High	OR
ST. ANTHONY SCHOOL	OR	Warrenton Hammond School	
Pedee School	OR	District	OR
HERITAGE CHRISTIAN		Sutherlin School District	OR
SCHOOL	OR	Malheur Elementary School	
BEND-LA PINE SCHOOL		District	OR
DISTRICT	OR	Ontario School District	OR
GLENDALE SCHOOL DISTRICT	OR	Parkrose School District 3	OR
LINCOLN COUNTY SCHOOL		Riverdale School District 51J	OR
DISTRICT	OR	Tillamook School District	OR
PORTLAND PUBLIC SCHOOLS	OR	Madeleine School	OR
REYNOLDS SCHOOL DISTRICT	OR	Union School District	OR
CENTENNIAL SCHOOL	0.0	Helix School District	OR
DISTRICT NOBEL LEARNING	OR	Riddle School District	OR
COMMUNITIES	OR	Ashbrook Independent	
St. Stephen's Academy	OR	School	OR
McMinnville Adventist	OK	Molalla River School District	OR
Christian School	OR	Corvallis School District 509J	OR
Salem-Keizer 24J	OR	Falls City School District #57	OR
McKay High School	OR	Portland Christian Schools	OR
Pine Eagle Charter School	OR	LUCKIAMUTE VALLEY	
Waldo Middle School	OR	CHARTER SCHOOLS	OR
OAKLAND SCHOOL DISTRICT	OK	Insight School of Oregon	
001	OR	Painted Hills	OR
hermiston school district	OR	Deer Creek Elementary	
Clear Creek Middle School	OR	School	OR
Marist High School	OR	Yamhill Carlton School	O D
Victory Academy	OR	District	OR
Vale School District No. 84	OR	COLTON SCHL DIST 53	OR
St. Mary School	OR	HARRISBURG SCHL DIST CENTRAL CURRY SCHL	OR
Junction City High School	OR	DIST#1	OR
Three Rivers School District	OR	BNAI BRITH CAMP	OR
Fern Ridge School District	OR	OREGON FOOD BANK	OR
JESUIT HIGH SCHL EXEC OFC	OR	HOSANNA CHRISTIAN SCHL	OR
LASALLE HIGH SCHOOL	OR	ABIQUA SCHL	OR
Southwest Christian School	OR	Salem keizar school district	OR
Willamette Christian School Westside Christian High	OR	Scio High School Athena Weston School	OR
School	OR	District 29RJ	OR
CS LEWIS ACADEMY	OR	Butte Falls School District	OR
Portland America School	OR	Bend International School	OR
Forest Hills Lutheran School	OR	Imbler School District #11	
			OR OR
Mosier Community School	OR	monument school	OR

PENDLETON SCHOOL		CLATSOP COUNTY	OR
DISTRICT #16R	OR	COLUMBIA COUNTY,	
Ohara Catholic School	OR	OREGON	OR
MARCOLA SCHOOL DISTRICT		coos county	OR
079J	OR	CROOK COUNTY ROAD	
LINN-BENTON-LINCOLN ESD		DEPARTMENT	OR
Reynolds High School	OR	CURRY COUNTY OREGON	OR
St. Paul School District	OR	DESCHUTES COUNTY	OR
Sabin-Schellenberg Technica		GILLIAM COUNTY	OR
Center	OR	GRANT COUNTY, OREGON	OR
St Paul Parish School	OR	HARNEY COUNTY SHERIFFS	
Joseph School District	OR	OFFICE	OR
EagleRidge High School	OR	HOOD RIVER COUNTY	OR
Grant Community School	OR	jackson county	OR
Hope chinese charter	OR	josephine county	OR
Northwest Academy	OR	klamath county	OR
Sunny Wolf Charter School	OR	LANE COUNTY	OR
MCKENZIE SCHOOL DISTRICT	Γ	LINN COUNTY	OR
068	OR	MARION COUNTY, SALEM,	
L'Etoiile French Immersion		OREGON	OR
School	OR	MULTNOMAH COUNTY	OR
LA GRANDE SCHOOL	0.0	SHERMAN COUNTY	OR
DISTRICT 001	OR	WASCO COUNTY	OR
FOSSIL SCHOOL DISTRICT 21.		YAMHILL COUNTY	OR
Marist Catholic High School	OR	WALLOWA COUNTY	OR
Springfield Public Schools	OR	ASSOCIATION OF OREGON	
Elgin school dist.	OR	COUNTIES	OR
PLEASANT HILL SCH DIST #1	OR	NAMI LANE COUNTY	OR
Ukiah School District 80R	OR	BENTON COUNTY	OR
Lake Oswego Montessori		DOUGLAS COUNTY	OR
School	OR	JEFFERSON COUNTY	OR
North Powder Charter		LAKE COUNTY	OR
School	OR	LINCOLN COUNTY	OR
Siletz Valley School	OR	POLK COUNTY	OR
French American School	OR	UNION COUNTY	OR
Mastery Learning Institute	OR	WASHINGTON COUNTY	OR
North Lake School District 14	4 OR	MORROW COUNTY	OR
Early College High School	OR	Mckenzie Personnel Services	
GILLIAM COUNTY OREGON	OR		OR
UMATILLA COUNTY,		Washington County Facilities	0.0
OREGON	OR	& Park Services	OR
DOUGLAS ELECTRIC	0.5	Multnomah County	
COOPERATIVE, INC.	OR	Department of Community Justice	OR
MULTNOMAH LAW LIBRARY		NORCOR Juvenile Detention	OR
clackamas county	OR	MONCON Juvenille Detention	ΟN

Tillamook County Estuary	OR	Rogue Valley Youth Football	OR
Job Council	OR	Bend Elks Lodge 1371	OR
BAKER CNTY GOVT	OR	Friendly House, Inc.	OR
TILLAMOOK CNTY	OR	Klamath Siskiyou Wildlands	
Multnomah County Dept of		Center	OR
County Assets	OR	Grants Pass Seventh-day	
Wheeler County	OR	Adventist Church	OR
Clackamas County Service		Corvallis Waldorf School	OR
District # 1/Tri-City Service		Farmworkers Housing	
District	OR	Development Corporation	OR
Resource Connections of		World Forestry Center	OR
Oregon	OR	Adapt	OR
Lane County Sheriff's Office	OR	Kid Time	OR
Clatsop County Sheriff's		Oregon Farm Bureau	OR
Office	OR	-	
Harney County Community		Mt Emily Safe Center Salem First Presbyterian	OR
Corrections	OR	Church	OR
Grant County Economic		Rolling Hills Baptist Church	OR
Developement	OR	Baker Elks	
Clackamas County Juvenile			OR
Dept	OR	Gates Community Church of Christ	OR
Columbia Basin Care Facility	OR		_
City of Seaside Police	0.5	PIP Corps LLC	OR
Department	OR	Turtle Ridge Wildlife Center	OR
Tamarack Aquatic Center	OR	Grande Ronde Model	
Seven Feathers Casino	OR	Watershed Foundation	OR
Oliver P Lent PTA	OR	Western Environmental Law	0.0
Willamette Valley Rehab		Center	OR
Center	OR	Oregon District 7 Little	ΟD
St Paul Baptist Church	OR	League	OR
Long Tom Watershed		Mercy Flights, Inc.	OR
Council	OR	Metropolitan Contractor	
San Martin Deporres	0.0	Improvement Partnership	OR
Catholic Church	OR	The Christian Church of	
Portland Parks Foundation	OR	Hillsboro Oregonb	OR
Sweet Home United	0.0	Congregation Neveh Shalom	OR
Methodist Church	OR	My Fathers House	OR
Cedar Hills Baptist Church	OR	Step Forward Activities Inc	OR
Good Samaritan Ministries	OR	HHoly Trinity Greek	
Unitarian Universalist Church	0.0	Orthodox Cathedral	OR
in Eugene	OR	MECOP Inc.	OR
Emmanuel Bible Church	OR	Workforce Northwest Inc	OR
Portland Community Media	OR	Lane Arts Council	OR
La Pine Chamber of	0.0	Building Healthy Family	OR
Commerce	OR	• , ,	
Stone Creek Christian Church	OR	Intergral Youth Services	OR

	0.0	11551405146 1114	0.0
Children Center At Trinity	OR	LIFEWORKS NW	OR
Beaverton Christians Church	OR	Independent Development	
Oregon Humanities	OR	Enterprise Alliance	OR
St. Pius X School	OR	MID-WILLAMETTE VALLEY	
Community Connection of		COMMUNITY ACTION	
Northeast Oregon, Inc.	OR	AGENCY, INC	OR
St Mark Presbyterian Church	OR	HALFWAY HOUSE SERVICES,	0.0
Living Opportunities, Inc.	OR	INC.	OR
Coos Art Museum	OR	REDMOND PROFICIENCY	O D
OETC	OR	ACADEMY	OR
Blanchet House of	O.K	OHSU FOUNDATION	OR
Hospitality	OR	SHELTERCARE	OR
Garten Services Inc	OR	PRINGLE CREEK	
Incite Incorporated	OR	SUSTAINABLE LIVING	O D
•	OK	CENTER	OR
Merchants Exchange of	0.0	PACIFIC INSTITUTES FOR	O D
Portland, Oregon	OR	RESEARCH	OR
Coalition for a Livable Future	OR	Mental Health for Children, Inc.	OR
West Salem United	0.0	The Dreaming Zebra	OIN
Methodist	OR	Foundation	OR
Central Oregon Visitors	OB	LAUREL HILL CENTER	OR
Association	OR		OK
Soroptimist International of		THE OREGON COMMUNITY	0.0
Gold Beach, OR	OR	FOUNDATION	OR
Real Life Christian Church	OR	OCHIN	OR
Dayton Christian Church	OR	WE CARE OREGON	OR
Delphian School	OR	SE WORKS	OR
AVON	OR	ENTERPRISE FOR	
EPUD-Emerald People's		EMPLOYMENT AND	
Utility District	OR	EDUCATION	OR
Human Solutions, Inc.	OR	OMNIMEDIX INSTITUTE	OR
The Wallace Medical		PORTLAND BUSINESS	
Concern	OR	ALLIANCE	OR
Boys & Girls Club of Salem,		GATEWAY TO COLLEGE	
Marion & Polk Counties	OR	NATIONAL NETWORK	OR
The Ross Ragland Theater		FOUNDATIONS FOR A	
and Cultural Center	OR	BETTER OREGON	OR
Cascade Health Solutions	OR	GOAL ONE COALITION	OR
Umpqua Community Health		ATHENA LIBRARY FRIENDS	
Center	OR	ASSOCIATION	OR
ALZHEIMERS NETWORK OF		Coastal Family Health Center	OR
OREGON	OR	CENTER FOR COMMUNITY	
NATIONAL WILD TURKEY		CHANGE	OR
FEDERATION	OR	STAND FOR CHILDREN	OR
TILLAMOOK ESTUARIES		ST. VINCENT DEPAUL OF	
PARTNERSHIP	OR	LANE COUNTY	OR

EAST SIDE FOURSQUARE		YWCA SALEM	OR
CHURCH	OR	PORTLAND ART MUSEUM	OR
CORVALLIS MOUNTAIN		SAINT JAMES CATHOLIC	
RESCUE UNIT	OR	CHURCH	OR
InventSuccess	OR	SOUTHERN OREGON	
SHERIDAN JAPANESE		HUMANE SOCIETY	OR
SCHOOL FOUNDATION	OR	VOLUNTEERS OF AMERICA	
The Blosser Center for		OREGON	OR
Dyslexia Resources	OR	CENTRAL DOUGLAS COUNTY	
MOSAIC CHURCH	OR	FAMILY YMCA	OR
	On	METROPOLITAN FAMILY	
HOUSING AUTHORITY OF	OD	SERVICE	OR
LINCOLN COUNTY RENEWABLE NORTHWEST	OR	OREGON MUSUEM OF	
	OD	SCIENCE AND INDUSTRY	OR
PROJECT	OR	FIRST UNITARIAN CHURCH	OR
INTERNATIONAL			
SUSTAINABLE DEVELOPMENT		ST. ANTHONY CHURCH	OR
FOUNDATION	OR	Good Shepherd Medical Center	OR
CONSERVATION BIOLOGY	UK		
INSTITUTE	OR	Salem Academy	OR
THE NATIONAL ASSOCIATION	UK	GEN CONF OF SDA CHURCH	
OF CREDIT MANAGEMENT-		WESTERN OR	OR
OREGON, INC.	OR	PORTLAND ADVENTIST	
BLACHLY LANE ELECTRIC	OK	ACADEMY	OR
COOPERATIVE	OR	ST VINCENT DE PAUL	OR
MORNING STAR	OK	OUTSIDE IN	OR
MISSIONARY BAPTIST		UNITED CEREBRAL PALSY OF	
CHURCH	OR	OR AND SW WA	OR
	OIL	WILLAMETTE VIEW INC.	OR
NORTHWEST FOOD	0.0	PORTLAND HABILITATION	0.1
PROCESSORS ASSOCIATION	OR	CENTER, INC.	OR
INDEPENDENT INSURANCE		•	•
AGENTS AND BROKERS OF	OD	OREGON STATE UNIVERSITY ALUMNI ASSOCIATION	OR
OREGON FRUGATION	OR		
OREGON EDUCATION	OD	ROSE VILLA, INC.	OR
ASSOCIATION	OR	NORTHWEST LINE JOINT	
HEARING AND SPEECH	OD	APPRENTICESHIP &	
INSTITUTE INC	OR	TRAINING COMMITTEE	OR
SALEM ELECTRIC	OR	BOYS AND GIRLS CLUBS OF	
MORRISON CHILD AND		PORTLAND METROPOLITAN	
FAMILY SERVICES	OR	AREA	OR
JUNIOR ACHIEVEMENT	OR	ROGUE FEDERAL CREDIT	
CENTRAL BIBLE CHURCH	OR	UNION	OR
MID COLUMBIA MEDICAL		Oregon Research Institute	OR
CENTER-GREAT 'N SMALL	OR	WILLAMETTE LUTHERAN	
TRILLIUM FAMILY SERVICES,		HOMES, INC	OR
INC.	OR	LANE MEMORIAL BLOOD	OR

BANK		WHITE DIDD CLINIC	OR
PORTLAND JEWISH		WHITE BIRD CLINIC GOODWILL INDUSTRIES OF	UK
ACADEMY	OR	LANE AND SOUTH COAST	
LANECO FEDERAL CREDIT	UK	COUNTIES	OR
UNION	OR		OK
		PLANNED PARENTHOOD OF	
GRANT PARK CHURCH	OR	SOUTHWESTERN OREGON	OR
ST. MARYS OF MEDFORD,	OD	HOUSING NORTHWEST	OR
INC.	OR	OREGON ENVIRONMENTAL	
US CONFERENCE OF		COUNCIL	OR
MENONNITE BRETHREN CHURCHES	OR	MEALS ON WHEELS PEOPLE,	
FAITHFUL SAVIOR	UK	INC.	OR
MINISTRIES	OR	FAITH CENTER	OR
	UK	Bob Belloni Ranch, Inc.	OR
OREGON CITY CHURCH OF		GOOD SHEPHERD	
THE NAZARENE	OR	COMMUNITIES	OR
OREGON COAST		SACRED HEART CATHOLIC	
COMMUNITY ACTION	OR	DAUGHTERS	OR
EDUCATION NORTHWEST	OR	HELP NOW! ADVOCACY	
COMMUNITY ACTION TEAM,		CENTER	OR
INC.	OR	TENAS ILLAHEE CHILDCARE	
EUGENE SYMPHONY		CENTER	OR
ASSOCIATION, INC.	OR	SUNRISE ENTERPRISES	OR
STAR OF HOPE ACTIVITY		LOOKING GLASS YOUTH AND	
CENTER INC.	OR	FAMILY SERVICES	OR
SPARC ENTERPRISES	OR	SERENITY LANE	OR
SOUTHERN OREGON CHILD		EAST HILL CHURCH	OR
AND FAMILY COUNCIL, INC.	OR		0
SALEM ALLIANCE CHURCH	OR	LA GRANDE UNITED METHODIST CHURCH	OR
Lane Council of		COAST REHABILITATION	UK
Governments	OR	SERVICES	OR
FORD FAMILY FOUNDATION	OR		
TRAILS CLUB	OR	Edwards Center Inc	OR
NEWBERG FRIENDS CHURCH	OR	ALVORD-TAYLOR INDEPENDENT LIVING	
WOODBURN AREA		SERVICES	OR
CHAMBER OF COMMERCE	OR	NEW HOPE COMMUNITY	UK
	ON	CHURCH	OR
CONTEMPORARY CRAFTS		KLAMATH HOUSING	OIN
MUSEUM AND GALLERY	OR	AUTHORITY	OR
CITY BIBLE CHURCH	OR		OIN
OREGON LIONS SIGHT &		QUADRIPLEGICS UNITED	00
HEARING FOUNDATION	OR	AGAINST DEPENDENCY, INC.	OR
PORTLAND WOMENS CRISIS		SPONSORS, INC.	OR
LINE	OR	COLUMBIA COMMUNITY	
THE SALVATION ARMY -		MENTAL HEALTH	OR
CASCADE DIVISION	OR	ADDICTIONS RECOVERY	
WILLAMETTE FAMILY	OR	CENTER, INC	OR

METRO HOME SAFETY		SUNNYSIDE FOURSQUARE	
REPAIR PROGRAM	OR	CHURCH	OR
OREGON SUPPORTED LIVING		TRAINING EMPLOYMENT	
PROGRAM	OR	CONSORTIUM	OR
SOUTH COAST HOSPICE, INC.	OR	RELEVANT LIFE CHURCH	OR
ALLFOURONE/CRESTVIEW		211INFO	OR
CONFERENCE CTR.	OR	SONRISE CHURCH	OR
The International School	OR	LIVING WAY FELLOWSHIP	OR
REBUILDING TOGETHER -		Women's Safety & Resource	
PORTLAND INC.	OR	Center	OR
PENDLETON ACADEMIES	OR	SEXUAL ASSAULT RESOURCE	
PACIFIC FISHERY		CENTER	OR
MANAGEMENT COUNCIL	OR	IRCO	OR
DOGS FOR THE DEAF, INC.	OR	NORTHWEST YOUTH CORPS	OR
	OK	TILLAMOOK CNTY WOMENS	
PUBLIC DEFENDER SERVICES	0.0	CRISIS CENTER	OR
OF LANE COUNTY, INC. EMMAUS CHRISTIAN	OR	SECURITY FIRST CHILD	
SCHOOL SCHOOL	OR	DEVELOPMENT CENTER	OR
DELIGHT VALLEY CHURCH OF	OK	CLASSROOM LAW PROJECT	OR
CHRIST	OR	YOUTH GUIDANCE ASSOC.	OR
SAINT CATHERINE OF SIENA	O.K	PREGNANCY RESOUCE	
CHURCH	OR	CENTERS OF GRETER	
PORT CITY DEVELOPMENT		PORTLAND	OR
CENTER	OR	ELMIRA CHURCH OF CHRIST	OR
VIRGINIA GARCIA		JASPER MOUNTAIN	OR
MEMORIAL HEALTH CENTER	OR	ACUMENTRA HEALTH	OR
CENTRAL CITY CONCERN	OR	WORKSYSTEMS INC	OR
CANBY FOURSQUARE		COVENANT CHRISTIAN	
CHURCH	OR	HOOD RIVER	OR
EMERALD PUD	OR	OREGON DONOR PROGRAM	OR
VERMONT HILLS FAMILY LIFE		NAMI OREGON	OR
CENTER	OR	OLIVET BAPTIST CHURCH	OR
BENTON HOSPICE SERVICE	OR	SILVERTON AREA	
INTERNATIONAL SOCIETY		COMMUNITY AID	OR
FOR TECHNOLOGY IN		CONFEDERATED TRIBES OF	
EDUCATION	OR	GRAND RONDE	OR
COMMUNITY CANCER		NEIGHBORIMPACT	OR
CENTER	OR	CATHOLIC COMMUNITY	
OPEN MEADOW		SERVICES	OR
ALTERNATIVE SCHOOLS, INC.	OR	NEW AVENUES FOR YOUTH	
CASCADIA BEHAVIORAL		INC	OR
HEALTHCARE	OR	LA CLINICA DEL CARINO	
WILD SALMON CENTER	OR	FAMILY HEALTH CARE	
BROAD BASE PROGRAMS		CENTER	OR
INC.	OR		

DECISION SCIENCE		HOSPITAL	
RESEARCH INSTITUTE, INC.	OR	NORTHWEST ENERGY	
WESTERN STATES CENTER	OR	EFFICIENCY ALLIANCE	OR
HIV ALLIANCE, INC	OR	BONNEVILLE	
PARTNERSHIPS IN		ENVIRONMENTAL	
COMMUNITY LIVING, INC.	OR	FOUNDATION	OR
	Oit	SUMMIT VIEW COVENANT	
FANCONI ANEMIA RESEARCH FUND INC.	OB	CHURCH	OR
BLIND ENTERPRISES OF	OR	SALMON-SAFE INC.	OR
OREGON	OR	BETHEL CHURCH OF GOD	OR
OREGON BALLET THEATRE	OR	PROVIDENCE HOOD RIVER	
	_	MEMORIAL HOSPITAL	OR
SMART All God's Children	OR	SAINT ANDREW NATIVITY	
International	OR	SCHOOL	OR
FARMWORKER HOUISNG	OK	BARLOW YOUTH FOOTBALL	OR
DEV CORP	OR	SPOTLIGHT THEATRE OF	
UMPQUA COMMUNITY	Oit	PLEASANT HILL	OR
DEVELOPMENT		FAMILIES FIRST OF GRANT	
CORPORATION	OR	COUNTY, INC.	OR
REGIONAL ARTS AND		TOUCHSTONE PARENT	
CULTURE COUNCIL	OR	ORGANIZATION	OR
THE EARLY EDUCATION		CANCER CARE RESOURCES	OR
PROGRAM, INC.	OR	CASCADIA REGION GREEN	
MACDONALD CENTER	OR	BUILDING COUNCIL	OR
EVERGREEN AVIATION		SHERMAN DEVELOPMENT	
MUSEUM AND CAP.		LEAGUE, INC.	OR
MICHAEL KING.	OR	SCIENCEWORKS	OR
SELF ENHANCEMENT INC.	OR	WORD OF LIFE COMMUNITY	
FRIENDS OF THE CHILDREN	OR	CHURCH	OR
SOUTH LANE FAMILY		SOCIAL VENTURE PARTNERS	
NURSERY DBA FAMILY		PORTLAND	OR
RELIEF NURSE	OR	OREGON PROGRESS FORUM	OR
COMMUNITY VETERINARY		CENTER FOR RESEARCH TO	
CENTER	OR	PRACTICE	OR
PORTLAND SCHOOLS	0.0	WESTERN RIVERS	
FOUNDATION	OR	CONSERVANCY	OR
SUSTAINABLE NORTHWEST	OR	UNITED WAY OF THE	
OREGON DEATH WITH	OD	COLUMBIA WILLAMETTE	OR
DIGNITY	OR	EUGENE BALLET COMPANY	OR
BIRCH COMMUNITY	OB	EAST WEST MINISTRIES	
SERVICES, INC.	OR OR	INTERNATIONAL	OR
BAY AREA FIRST STEP, INC.	OR	SISKIYOU INITIATIVE	OR
OSLC COMMUNITY PROGRAMS	OR	EDUCATIONAL POLICY	
		IMPROVEMENT CENTER	OR
EN AVANT, INC.	OR	NO VENIENT CENTER	J.\
ASHLAND COMMUNITY	OR		

		Lincoln City Chambar of	
North Pacific District of		Lincoln City Chamber of	OR
Foursquare Churches	OR	Commerce DrupalCon Inc., DBA Drupal	UK
CATHOLIC CHARITIES	OR	Association	OR
FIRST CHURCH OF THE		Albany Partnership for	OIN
NAZARENE	OR	Housing and Community	
WESTSIDE BAPTIST CHURCH	OR	Development	OR
Housing Development		SEED OF FAITH MINISTRIES	OR
Center	OR	Hermiston Christian Center	OIN
Hoodview Christian Church	OR	& School	OR
Child Evangelism Fellowship	OR	SALEM FREE CLINICS	OR
Little Promises Chlildren's		Dress for Success Oregon	OR
Program	OR	•	OK
UNION GOSPEL MISSION	OR	Beaverton Rock Creek	0.0
GRACE BAPTIST CHURCH	OR	Foursquare Church	OR
COMMUNITY ACTION		St Paul Catholic Church	OR
ORGANIZATION	OR	St Mary's Catholic School	
OUTSIDE IN	OR	and Parish	OR
MAKING MEMORIES BREAST		Polk Soil and Water	
CANCER FOUNDATION, INC.	OR	Conservation District	OR
ELAW	OR	Street Ministry	OR
COMMUNITY HEALTH		La Grande Church of the	
CENTER, INC	OR	Nazarene	OR
Greater Portland INC	OR	Spruce Villa, Inc.	OR
Eugene Builders Exchange	OR	OREGON SCHOOL BOARDS	
Boys & Girls Club of Corvallis	OR	ASSOCIATION	OR
Southeast Uplift		House of Prayer for All	
Neighborhood Coalition	OR	Nations	OR
First United Presbyterian		Sacred Heart Catholic Church	OR
Church	OR	African American Health	
PDX Wildlife	OR	Coaliton, Inc.	OR
Friends of the Opera House	OR	Happy Canyon Company	OR
Jackson-Josephine 4-C		Village Home Education	
Council	OR	Resource Center	OR
North Coast Family		Monet's Children's Circle	OR
Fellowship	OR	Cascade Housing Association	OR
PECI	OR	Dayspring Fellowship	OR
Childswork Learning Center	OR	Northwest Habitat Institute	OR
Portland Schools Alliance	OR	Winding Waters Medical	0.0
New Artists Performing Arts		Clinic	OR
Productions, Inc.	OR	First Baptist Church	OR
Relief Nursery	OR	The Nature Conservancy,	
St. Mary's Episcopal Church	OR	Willamette Valley Field	OB
Viking Sal Senior Center	OR	Office	OR
Boys and Girls Club of the		Serenity Lane Health Services	OR
rogue valley	OR	JCI VICCS	OIN
•			

Portland Community	0.0	Ontrack Inc.	OR
Reinvestment Initiatives, Inc.	OR	Calvin Presbyterian Church	OR
Christians As Family Adovates	OR	HOLT INTL CHILD	OR
GeerCrest Farm & Historical	OK	St John The Baptist Catholic	OR
Society	OR	Portland Foursquare Church	OR
College United Methodist		Portland Christian Center	OR
Church	OR	Church Extension Plan	OR
The Collins Foundation	OR	Occu Afghanistan Relief Effort	OR
Prince of Peace Lutheran		EUGENE FAMILY YMCA	OR
Church & School	OR	Christ The King Parish and	Oit
NEDCO	OR	School	OR
Salem Evangelical Church	OR	Newberg Christian Church	OR
Wild Lilac Child Development		First United Methodist	
Community	OR	Church	OR
Daystar Education, Inc.	OR	Zion Lutheran Church	OR
Oregon Social Learning		Southwest Bible Church	OR
Center	OR	Community Works Inc	OR
Pain Society of Oregon	OR	Masonic Lodge Pearl 66	OR
environmental law alliance		Molalla Nazarene Church	OR
worldwide	OR	Transition Projects, Inc	OR
Community in Action	OR	St Michaels Episcopal Church	OR
Safe Harbors	OR	Saint Johns Catholich Church	OR
FIRST CHRISTIAN CHURCH	OR	Access Inc	OR
Pacific Classical Ballet	OR	Community Learning Center	OR
Depaul Industries	OR	Old Mill Center for Children	0
African American Health		and Families	OR
Coalition	OR	Sunny Oaks Inc	OR
Jesus Prayer Book	OR	Hospice Center Bend La Pine	OR
Coalition Of Community		Westside Foursquare Church	OR
Health	OR	Relief Nursery Inc	OR
River Network	OR	Morning Star Community	UK
CCI Enterprises Inc	OR	Church	OR
Oregon Nurses Association	OR	MULTNOMAH DEFENDERS	OIN
GOODWILL INDUSTRIES OF		INC	OR
THE COLUMBIA	0.0	Providence Health System	OR
WILLAMETTE	OR	Holy Trinity Catholic Church	OR
Mount Angel Abbey	OR	Holy Redeemer Catholic	•
YMCA OF ASHLAND	OR	Church	OR
YMCA OF COLUMBIA- WILLAMETTE ASSOCIATION		Alliance Bible Church	OR
SERVICES	OR	CARE OREGON	OR
Multnomah Law Library	OR	Mid Columbia Childrens	
Friends Of Tryon Creek State	OI.	Council	OR
P	OR	HUMANE SOCIETY OF	OR

REDMOND		Instituto de Cultura y Arte In	
Our Redeemer Lutheran		Xochitl In Cuicatl	OR
Church	OR	McKenzie Personnel Systems	OR
Kbps Public Radio	OR	OSLC COMMUNITY	•
Skyball Salem Keizer Youth		PROGRAMS OCP	OR
Bas	OR	Oregon Nikkei Endowment	OR
Open Technology Center	OR	Grace Community Church	OR
Grace Chapel	OR	Eastern Oregon Alcoholism	OIN
CHILDREN'S MUSEUM 2ND	OR	Foundation	OR
Solid Rock	OR	Grantmakers for Education	OR
West Chehalem Friends	OK	The Spiral Gallery	OR
Church	OR	·	OK
Guide Dogs For The Blind	OR	The ALS Association Oregon	
Aldersgate Camps and	OK	and SW Washington Chapter	OR
Retreats	OR	Children's Relief Nursery	OR
St. Katherine's Catholic	OIL	Home Builders	OR
Church	OR	New Life Baptist Church	OR
The Alliance NW of the		Feral Cat Awareness Team	OR
Christian & Missionary		Florence United Methodist	
Alliance	OR	Church	OR
Bags of Love	OR	World of Speed	OR
Grand View Baptist Church	OR	SW Community Health	
Green Electronics Council	OR	Center	OR
Scottish Rite	OR	Energy Trust of Oregon	OR
Western Wood Products	OK	St. Vincent de Paul Church	OR
Association	OR	Fr. Bernard Youth Center	OR
THE NEXT DOOR	OR	Oregon Psychoanalytic	
NATIONAL PSORIASIS	OK	Center	OR
FOUNDATION	OR	Store to Door	OR
NEW BEGINNINGS	OK	Oregon Translational	
CHRISTIAN CENTER	OR	Research and Development	
HIGHLAND UNITED CHURCH		Insitute	OR
OF CHRIST	OR	Depaul Industries	OR
OREGON REPERTORY		OUR LADY OF PERPETUAL	
SINGERS	OR	HELP CATHOLIC CHURCH	
HIGHLAND HAVEN	OR	ALBANY OREGON	OR
FAIR SHARE RESEARCH AND		SELCO Community Credit	
EDUCATION FUND	OR	Union	OR
Oregon Satsang Society, Inc.,	OK	Prairie Baptist Church	OR
A chartered Affiliate of		North Coast Christian Church	OR
ECKANKAR , ECKA	OR	Union County Economic	
First Baptist Church of		Development Corp.	OR
Enterprise	OR	Camelto Theatre Company	OR
The Canby Center	OR	Camp Fire Columbia	OR
REDMOND FIRE & RESCUE	OR	TAKE III OUTREACH	OR
	J.,	Rolling Hills Community	OR
		Noming time Community	Οĸ

Church		FAIRFIELD BAPTIST CHURCH	OR
Eugene Swim and Tennis		Sexual Assault Support	OIN
Club	OR	Services	OR
Summa Institute	OR	Neskowin Valley School	OR
Amani Center	OR	RON WILSON CENTER FOR	0
Billy Webb Elks lodge #1050	OR	EFFECTIVE LIVING INC	OR
Silverton Senior Center	OR	St. Joseph Shelter	OR
	OK	The Inn Home for Boys,	OK
First Evangelical Presbyterian	OD	Inc.9138	OR
Church of Oregon City	OR	MCKENZIEWATERSHED	Oit
Joyful Servant Lutheran Church	OR	COUNCIL	OR
Sandy Seventh-day Adventist	OK	Opportunity Connections	OR
Church	OR	MENNONITE HOME OF	
Muddy Creek Charter School	OR	ALBANY INC	OR
A FAMILY FOR EVERY CHILD	OR	Oregon Technical Assistance	
1000 FRIENDS OF OREGON	OR	Corporation	OR
OREGON PEDIATRIC SOCIETY	OR	Oregon And Southern Idaho	
NONPROFIT ASSOCIATION	OK	Laborers Employers Training	
OF OREGON	OR	School	OR
LUKE DORF INC	OR	New Life Fellowship Church	
FAMILY CARE INC	OR	of God	OR
MEDICAL TEAMS INTL	OR	Gladstone Senior Center	OR
	OK	Education Travel & Culture,	
Clean Slate Canine Rescue &	OD	Inc.	OR
Rehabilitation	OR	Rural Development	
St. Martins Episcopal church	OR	Initiatives	OR
Food for Lane County	OR	Jason Lee Manor/UMRC	OR
Clatsop Behavioral Healthcare	OR	Jesus Pursuit Church	OR
	OK	YMCA of Marion and Polk	ΟD
columbia gorge discovery center and museum	OB	Counties	OR
	OR	PacificSource Health	OR
NAMI of Washington County American Legion Aloha Post	OR	Faith Christian Fellowship	OR
104	OR	Brookings Elks Lodge	OR
The Dalles Art Association	OR	Tualatin Lacrosse Club	OR
		Tillamook Seventh Day	
Temple Beth Israel	OR	Adventist Church	OR
Willamette Leadership		Oregon Jewish Community	
Academy/Pioneer Youth	0.0	Foundation	OR
Corps Of Oregon	OR	East River Fellowship	OR
Rose Haven	OR	Holy Family Academy	OR
Dallas Church	OR	FIRST BAPTIST CHURCH OF	O D
OREGON STATE UNIVERSITY		EUGENE	OR
BOOKSTORE INC	OR	PORTLAND METRO	65
NORTH WILLAMETTE VALLEY		RESIDENTIAL SERVICES	OR
HABITAT FOR HUMANITY	OR	Peace Lutheran Church	OR

Living Word Christian Center	OR	Yellowhawk Tribal Health	OR
Housing Authority of Douglas		CASA of Marion County	OR
County	OR	Oregoinans for Food &	
Vietnamese Christian		Shelter	OR
Community Church	OR	Westside Church of Christ	
Forest Park Conservancy	OR	Inc	OR
Friends for Animals	OR	Northwest Family Services	OR
Family Building Blocks	OR	Network Charter School	OR
Goodwill Industries of Lane		Ride Connecton	OR
and South Coast	OR	Parenting Now!	OR
Agia Sophia Academy	OR	Christian Church of	
Friends of Driftwood Library	OR	Woodburn	OR
Consumers Power Inc.	OR	Verde	OR
	UK	Native American Youth and	
A. C. Gilbert's Discovery Village	OR	Family Center Early College	
First Lutheran Church of	OK	Academy	OR
Astoria	OR	USO Northwest	OR
Fund For Christian Charity	OR	Norkenzie Christian Church	OR
Deer Meadow Assisted	OK	Little Flower Development	
Living	OR	Center	OR
_	OIL	TLO Farms	OR
Oregon Laborers-Employer Administrative Fund, LLC	OR	Evergreen Wings and Waves	OR
Umpqua Basin Water	UK	Ascension Episcopal Parish	OR
Association	OR	Center for Family	
Alpha Lambda House	OIL	Development	OR
Corporation	OR	West Salem Foursquare	
St John Fisher Catholic	O.	Church	OR
Church Portland Oregon	OR	Good Samaritan Ministry	OR
-	OR	Grace Lutheran Church of	
Eugene Creative Care	UK	Molalla	OR
The Church of Christ of	0.0	Trinity Lutheran	OR
Latter Day Saints	OR	HOPE LUTHERAN CHURCH	OR
Cascade Height Public		Mount Pisgah Arboretum	OR
Charter School PTA	OR	Redeemer Lutheran Church	OR
G.O.B.H.I	OR	Disjecta Contemporary Art	
Association of Oregon		Center	OR
Corrections EMployees, Inc.	OR	Korean Central Covenant	
A Jesus Church Family	OR	Church of Eugene	OR
300 Main Inc	OR	Yankton Baptist Church	OR
Southwestern Oregon Public		BioGift Anatomical	OR
Defender Services, Inc.	OR	Lower Columbia Estuary	0
Albertina Kerr Centers	OR	Partnership	OR
Dufur Christian Church	OR	Mt Hood Hospice	OR
St. Matthew Catholic School	OR	•	٠.٠
Serendipity Center Inc	OR	Opportunity Foundation of central Oregon	ΩP
Screndipity Center IIIC	OIN	central Oregon	OR

Constructing Hope	OR	Ashland Art Center	OR
Sprinkfield Elks #2145	OR	Apostolic Church of Jesus	
Abuse Recovery Ministry &		Christ	OR
Services	OR	DOUGLAS FOREST	O D
Oasis Shelter Home	OR	PROTECTIVE	OR
ST HENRYS CHURCH	OR	Oregon Lyme Disease Network	OR
Nehalem Bay House	OR	Ecotrust	OR
UNITED METHODIST		SPECIAL MOBILITY SERVICES	
CHURCH	OR	Bethlehem Christian Pre-	OR
p:ear	OR	School	OR
Health Share of Oregon	OR	Historical Outreach	OIN
St. Peter Catholic Church	OR	Foundation	OR
Mid Willamette Valley		Teras Interventions and	
Community Action	OR	Counseling Inc	OR
A Hope For Autism		Brooklyn Primary PTO	OR
Foundation	OR	Mountain View Academy	OR
NW Sport Fishing	OR	Salem Area Chamber of	
Breast Friends	OR	Commerce	OR
SEPTL Southeast Portland		First Congregational Chrch	OR
Tool Library	OR	OREGON STATE FAIR	OR
Kids Unllimited Academy	OR	Tri-County Chamber of	
Cappella Romana	OR	Commerce Inc	OR
National Christian		Ronald McDonald House	
Community Foundation	OR	Charities of Oregon &	
Legal Aid Services of Oregon		Southwest Washington	OR
LITC	OR	Center for Human	OD
Willamette Valley Babe Ruth	OR	Development	OR
Center For Continuous	O.D.	SafeHaven Humane Society	OR
Improvement	OR	Rainier Assembly of God EUGENE CHRISTIAN	OR
Northwest Center for		FELLOWSHIP	OR
Alternatives to Pesticides	OR	Bridges to Change	
Junction City/Harrisburg/Monroe		DePaul Treatment Centers,	OR
Habitat for Humanity	OR	Inc.	OR
The Followers of Christ	OK	Ministerio International Casa	OR
Church of Oregon City	OR	New Paradise Worship	Oit
SEIU Local 49	OR	Center	OR
		Mission Increase Foundation	OR
Emerald Media Group West Hills Christian School	OR	Curry Public Transit Inc	OR
	OR	THREE RIVERS CASINO	OR
Trillium Sprigs Smith Memorial	OR	Brookings Harbor Christian	Oit
Presbyterian Church	OR	School	OR
Western Arts Alliance	OR	Bethesda Lutheran Church	OR
	OR OR	Legacy Mt. Hood Medical	
Youth Dynamics	UN	Center	OR

Adelante Mujeres	OR	OEA CHOICE TRUST	OR
Yamhill Community Care		American Tinnitus	
Organization	OR	Association	OR
Portland Japanese Garden	OR	Oregon Coast Aquarium, Inc.	OR
The Madeleine Parish	OR	HOPE POINT CHURCH	OR
The Tucker-Maxon Oral		Unitus Community Credit	
School	OR	Union	OR
Southwest Neighborhoods,	0.0	St John the Baptist Greek	
Inc	OR	Orthodox Church	OR
Wallowa Valley Center For	OB	COLUMBIA PACIFIC	
Wellness	OR	ECONOMIC DEVELOPMENT	
KIDS INTERVENTION AND		DISTRICT OF OREGON	OR
DIAGNOSTIC CENTER	OR	St Andrews Presbyterian	OR
Portland Yacht Club	OR	Oregon Rural Electric	
League of Women Voters	OR	Cooperative Association	OR
Oregon & Southern Idaho		THE MILL CASINO	OR
District Council of Laborers'	OR	Oregon State University	OR
Portland Police Sunshine		Treasure Valley Community	
Division	OR	College	OR
Curry Health Network	OR	Unviersity of Oregon	OR
United Way of Lane County	OR	OREGON UNIVERSITY	
The Lighthouse School	OR	SYSTEM	OR
Great Portland Bible	OR	University of Western States	OR
College Possible	OR	GEORGE FOX UNIVERSITY	OR
Unithed Way	OR	LEWIS AND CLARK COLLEGE	OR
Community Energy Project	OR	PACIFIC UNIVERSITY	OR
Bridgeport Community		REED COLLEGE	OR
Chapel	OR	WILLAMETTE UNIVERSITY	OR
Portland Oregon Visitors		LINFIELD COLLEGE	OR
Association	OR	MULTNOMAH BIBLE	
Barter Union International	OR	COLLEGE	OR
Southern Oregon Project		NORTHWEST CHRISTIAN	
Норе	OR	COLLEGE	OR
Our United Villages	OR	NATIONAL COLLEGE OF	
Samaritan Health Services		NATURAL MEDICINE	OR
Inc.	OR	BLUE MOUNTAIN	
Santiam Assembly of God	OR	COMMUNITY COLLEGE	OR
CASCADES WEST FINANCIAL		PORTLAND STATE UNIV.	OR
SERVICES IN	OR	CLACKAMAS COMMUNITY	
Kilchis House	OR	COLLEGE	OR
Calvary Assembly of God	OR	MARYLHURST UNIVERSITY	OR
Lake Grove Presbyterian		OREGON HEALTH AND	
Church	OR	SCIENCE UNIVERSITY	OR
Grace Lutheran School	OR	BIRTHINGWAY COLLEGE OF	
Western Mennonite School	OR	MIDWIFERY	OR

pacific u	OR	LOCAL COVERNMENT	
UNIVERSITY OF OREGON	OR	LOCAL GOVERNMENT PERSONNEL INSTITUTE	OR
	_	GRANTS PASS	OK
CONCORDIA UNIV	OR	MANAGEMENT SERVICES,	
Marylhurst University	OR	DBA	OR
Corban College	OR	SPIRIT WIRELESS	OR
Oregon Center For Advanced	0.0	Kartini Clinic	OR
T	OR		
UNIVERSITY OF PORTLAND	OR	Astra	OR
Portland Actors	0.0	Beit Hallel	OR
Conservatory	OR	Cvalco	OR
University Of Oregon		Elderhealth and Living	OR
Athletics Department	OR	OREGON CORRECTIONS	
Ecola Bible School	OR	ENTERPRISES	OR
WARNERPACIFIC COLG	OR	OREGON STATE HOSPITAL	OR
Beta Omega Alumnae	OR	OFFICE OF PUBLIC DEFENSE	
Oregon Institute of		SERVICES	OR
Technology	OR	Clatskanie People's Utility	ΟD
EASTERN OREGON		District PIONEER COMMUNITY	OR
UNIVERSITY	OR	DEVELOPMENT	OR
Wilco Farmers	OR	MARION COUNTY HEALTH	OIN
Harvest Church	OR	DEPT	OR
Sociecty of American		Ricoh USA	OR
Foresters	OR	Heartfelt Obstetrics &	OIL
Clackamas River Water	0.0	Gynecology	OR
Providers	OR	Coquille Economic	
eickhoff dev co inc	OR	Development Corporation	OR
Cornerstone Association Inc	OR	CITY/COUNTY INSURANCE	Oit
The Klamath Tribe	OR	SERVICE	OR
advocate care	OR	COMMUNITY CYCLING	
Cannon Beach Fire	OR	CENTER	OR
Life Flight Network LLC	OR	Shangri La	OR
OREGON DEPT OF FISH &		Portland Impact	OR
WILDLIFE-SAUVIE	OR	Eagle Fern Camp	OR
COVENANT RETIREMENT		KLAMATH FAMILY HEAD	
COMMUNITIES	OR	START	OR
PENTAGON FEDERAL CREDIT		RIVER CITY DANCERS	OR
UNION	OR	Oregon Permit Technical	
SAIF CORPORATION	OR	Association	OR
GREATER HILLSBORO AREA		KEIZER EAGLES AERIE 3895	OR
CHAMBER OF COMMERCE	OR	Pgma/Cathie Bourne	OR
LANE ELECTRIC		Sunrise Water	OR
COOPERATIVE	OR	Burns Paiute Tribe	OR
USAGENCIES CREDIT UNION	OR	Oregon Public Broadcasting	OR
PACIFIC CASCADE FEDERAL		La Grande Family Practice	OR
CREDIT UNION	OR	24 Grande Farmy Fractice	511

Linn Benton Lincoln		MALIN COMMUNITY PARK	
Educational Services District	OR	AND RECREATION DISTRICT	OR
Ricoh USA	OR	TILLAMOOK PEOPLES UTILITY	•
Sphere MD	OR	DISTRICT	OR
BIENESTAR, INC.	OR	GLADSTONE POLICE	
sunrise water authority	OR	DEPARTMENT	OR
Mountain Valley Therapy	OR	GOLD BEACH POLICE	
	OIL	DEPARTMENT	OR
EAstern Oregon Trade and Event Center	OR	THE NEWPORT PARK AND	
Waste-Pro	OR	RECREATION CENTER	OR
NPKA	OR	RIVERGROVE WATER	0.0
IBEW280	OR	DISTRICT	OR
Confederated Tribes of	OK	TUALATIN VALLEY FIRE & RESCUE	OR
Warm Springs	OR	GASTON RURAL FIRE	UK
Point West Credit Union	OR	DEPARTMENT	OR
Oregon State Credit Union	OR	CITY COUNTY INSURANCE	Oit
PIONEER TELEPHONE	OK	SERVICES	OR
COOPERATIVE	OR	SOUTH SUBURBAN	
Halsey-Shedd Fire District	OR	SANITARY DISTRICT	OR
Northwest Power and		SOUTH FORK WATER BOARD	OR
Conservation Council	OR	SUNSET EMPIRE PARK AND	
Oregon Funeral Directors		RECREATION	OR
Association	OR	SPRINGFIELD UTILITY BOARD	OR
Nez Perce Tribe	OR	Tillamook Urban Renewal	
Obsidian Urgent Care, P.C.	OR	Agency	OR
First Presbyterian Church of		Netarts Water District	OR
La Grande	OR	OAK LODGE SANITARY	
CONFLUENCE		DISTRICT	OR
ENVIRONMENTAL CENTE	OR	Boardman Rural Fire Protection District	OR
A&I Benefit Plan	OD		UK
Administrators, Inc.	OR	Tualatin Soil and Water	ΟD
K Churchill Estates	OR	Conservation District	OR
CSC HEAD START	OR	Silverton Fire District	OR
NORTHWEST VINTAGE CAR		Lewis and Clark Rural Fire	0.0
AND MOTORCYCLE	OR	Protection District	OR
crescent grove cemetery	OR	Rainbow Water District	OR
Port of Toledo	OR	Illinois Valley Fire District	OR
Roseburg Police Department	OR	Clatskanie RFPD	OR
Molalla Rural Fire Protection	OP	PORT OF TILLAMOOK BAY	OR
District	OR	TRI-COUNTY HEALTH CARE	
MONMOUTH -	OB	SAFETY NET ENTERPRISE	OR
INDEPENDENCE NETWORK EUGENE WATER & ELECTRIC	OR	METROPOLITAN	
BOARD	OR	EXPOSITION-RECREATION COMMISSION	ΩP
סטאוט	ON	COMMINISSION	OR

REGIONAL AUTOMATED		State Accident Insurance	
INFORMATION NETWORK	OR	Fund Corporation	OR
OAK LODGE WATER DISTRICT	OR	Bend Metro Park &	•
THE PORT OF PORTLAND	OR	Recreation District	OR
	Oit	Port of Hood River	OR
WILLAMALANE PARK AND RECREATION DISTRICT	OR	La Pine Park & Recreation	
TUALATIN VALLEY WATER	OK	District	OR
DISTRICT	OR	Brookings- HArbor School	
	OIL	District 17c	OR
UNION SOIL & WATER CONSERVATION DISTRICT	OR	Siuslaw Public Library District	OR
LANE EDUCATION SERVICE	OK	Tri-County Metropolitan	
DISTRICT	OR	Transportation District of	
		Oregon ("TriMet")	OR
TUALATIN HILLS PARK AND RECREATION DISTRICT	OR	Columbia River Fire &	
PORT OF SIUSLAW	OR	Rescue	OR
	OK	Fern Ridge Library District	OR
CHEHALEM PARK AND	0.0	Bend Park and Recreation	
RECREATION DISTRICT	OR	District	OR
PORT OF ST HELENS	OR	Port of Garibaldi	OR
LANE TRANSIT DISTRICT	OR	Seal Rock Water District	OR
CENTRAL OREGON		Rockwood Water P.U.D.	OR
INTERGOVERNMENTAL	OB	Tillamook Fire District	OR
COUNCIL HOODLAND FIRE DISTRICT	OR	Tillamook County	
NO.74	OR	Transportation Dist	OR
	Oit	Central Lincoln People's	
MID COLUMBIA COUNCIL OF GOVERNMENTS	OR	Utility District	OR
WEST MULTNOMAH SOIL	OK	Jefferson Park and	
AND WATER CONSERVATION		Recreation	OR
DISTRICT	OR	City of Monmouth / Public	
SALEM AREA MASS TRANSIT		Works	OR
DISTRICT	OR	McMinnville Police	ΟD
Banks Fire District #13	OR	Department	OR
KLAMATH COUNTY 9-1-1	OR	Long Creek School District	OR
GLENDALE RURAL FIRE		City of Sublimity	OR
DISTRICT	OR	City of Central Point Parks	
COLUMBIA 911		and Recreation	OR
COMMUNICATIONS		Gearhart Fire Department	OR
DISTRICT	OR	Woodburn City Of	OR
CLACKAMAS RIVER WATER	OR	Brookings Fire / Rescue	OR
NW POWER POOL	OR	City of Veneta	OR
Lowell Rural Fire Protection		CITY OF DAMASCUS	OR
District	OR	Hermiston Fire & Emergency	
TriMet Transit	OR	Svcs	OR
Estacada Rural Fire District	OR	CEDAR MILL COMMUNITY	~ =
Keizer Fire District	OR	LIBRARY	OR

CITY OF LAKE OSWEGO	OR	CITY OF RIDDLE	OR
LEAGUE OF OREGON CITIES	OR	CITY OF SCAPPOOSE	OR
CITY OF SANDY	OR	CITY OF SEASIDE	OR
CITY OF ASTORIA OREGON	OR	CITY OF SILVERTON	OR
CITY OF BEAVERTON	OR	CITY OF STAYTON	OR
CITY OF BOARDMAN	OR	City of Troutdale	OR
CITY OF CANBY	OR	CITY OF TUALATIN, OREGON	OR
CITY OF CANYONVILLE	OR	CITY OF WARRENTON	OR
CITY OF CENTRAL POINT		CITY OF WEST LINN/PARKS	OR
POLICE DEPARTMENT	OR	CITY OF WOODBURN	OR
CITY OF CLATSKANIE	OR	CITY OF TIGARD, OREGON	OR
CITY OF CONDON	OR	CITY OF AUMSVILLE	OR
CITY OF COOS BAY	OR	CITY OF PORT ORFORD	OR
CITY OF CORVALLIS	OR	CITY OF EAGLE POINT	OR
CITY OF CRESWELL	OR	CITY OF WOOD VILLAGE	OR
CITY OF ECHO	OR	St. Helens, City of	OR
CITY OF ESTACADA	OR	CITY OF WINSTON	OR
CITY OF EUGENE	OR	CITY OF COBURG	OR
CITY OF FAIRVIEW	OR	CITY OF NORTH PLAINS	OR
CITY OF GEARHART	OR	CITY OF GERVAIS	OR
CITY OF GOLD HILL	OR	CITY OF YACHATS	OR
CITY OF GRANTS PASS	OR	FLORENCE AREA CHAMBER	
CITY OF GRESHAM	OR	OF COMMERCE	OR
CITY OF HILLSBORO	OR	PORTLAND DEVELOPMENT	
CITY OF HOOD RIVER	OR	COMMISSION	OR
CITY OF JOHN DAY	OR	CITY OF CANNON BEACH OR	OR
CITY OF KLAMATH FALLS	OR	CITY OF ST. PAUL	OR
CITY OF LA GRANDE	OR	CITY OF ADAIR VILLAGE	OR
CITY OF MALIN	OR	CITY OF WILSONVILLE	OR
CITY OF MCMINNVILLE	OR	CITY OF HAPPY VALLEY	OR
CITY OF HALSEY	OR	CITY OF SHADY COVE	OR
CITY OF MEDFORD	OR	CITY OF LAKESIDE	OR
CITY OF MILL CITY	OR	CITY OF MILLERSBURG	OR
CITY OF MILWAUKIE	OR	CITY OF GATES	OR
CITY OF MORO	OR	KEIZER POLICE DEPARTMENT	OR
CITY OF MOSIER	OR	CITY OF DUNDEE	OR
CITY OF NEWBERG	OR	CITY OF AURORA	OR
CITY OF OREGON CITY	OR	THE CITY OF NEWPORT	OR
CITY OF PILOT ROCK	OR	CITY OF ALBANY	OR
CITY OF POWERS	OR	CITY OF ASHLAND	OR
RAINIER POLICE		CITY OF LEBANON	OR
DEPARTMENT	OR	CITY OF PORTLAND	OR
CITY OF REEDSPORT	OR	CITY OF SALEM	OR

CITY OF SPRINGFIELD	OR	City of Pendleton Parks &	
METRO	OR	Recreation	OR
CITY OF BURNS	OR	CITY OF HEPPNER	OR
CITY OF COTTAGE GROVE	OR	CITY OF SWEETHOME	OR
CITY OF DALLAS	OR	CITY OF THE DALLES	OR
CITY OF FALLS CITY	OR	CLACKAMAS FIRE DIST#1	OR
CITY OF PHOENIX	OR	DESCHUTES PUBLIC LIBRARY	OR
CITY OF PRAIRIE CITY	OR	STAYTON FIRE DISTRICT	OR
CITY OF REDMOND	OR	Lake County Chamber of	
CITY OF SHERWOOD	OR	Commerce Inc	OR
City of junction city	OR	City of Ontario	OR
City of Florence	OR	City of Corvallis Parks and	
Columbia Gorge Community	OR	Recreation	OR
City of Dayton	OR	North Lincoln Fire & Rescue	0.0
City of Carlton	OR	#1	OR
City of Pendleton	OK	Gresham Police Department	OR
Convention Center	OR	City of Harrisburg	OR
City of Monmouth	OR	Gladstone Public Library	OR
City of Philomath	OR	City of Portland Parks Bureau	OR
City of Sheridan	OR	City of Astoria Parks Dept.	OR
Seaside Public Library	OR	Seaside Fire & Rescue	OR
City of Yoncalla	OR	Florence Police Department	OR
La Grande Police		City Of North Bend	OR
Department	OR	City of Union	OR
Cove City Hall	OR	City of Nehalem	OR
NW PORTLAND INDIAN		City of Richland	OR
HEALTH BOARD	OR	CITY OF LINCOLN CITY	OR
Portland Patrol Services	OR	City of Donald	OR
City Of Bend	OR	City of Milton-Freewater	OR
City Of Coquille	OR	CITY OF SCIO	OR
City Of Molalla	OR	City of Forest Grove	OR
ROCKWOOD WATER		City Govrnment	OR
PEOPLE'S UTILITY DISTRICT	OR	City of Mt. Angel	OR
City of St. Helens	OR	Albany Police Department	OR
City of North Powder	OR	Umatilla Electric Cooperative	OR
City of Eugene	OR	WATER ENVIRONMENT	0.0
City of Cornelius, OR	OR	SERVICES Polls County Fire District	OR
Toledo Police Department	OR	Polk County Fire District No.1	OR
City of Independence	OR		Oit
City of Cascade Locks	OR	Clatsop Care Health District- Clatsop Retirement Village	OR
City of Columbia City	OR	Netarts-Oceanside RFPD	OR
City of Baker City	OR	UIUC	OR
McMinnville Water & Light	OR	Rogue River Fire District	OR
		Nogue niver rife District	ΟN

Aurora Rural Fire District	OR	Clackamas County Water	
Tillamook County Emergency		Environment Services	OR
Communications District	OR	Amity Fire District	OR
Southern Coos Hospital	OR	CENTRAL OREGON	
Oregon Cascades West		COMMUNITY COLLEGE	OR
Council of Governments	OR	UMPQUA COMMUNITY	
MULTONAH COUNTY		COLLEGE	OR
DRAINAGE DISTRICT #1	OR	LANE COMMUNITY COLLEGE	OR
PORT OF BANDON	OR	MT. HOOD COMMUNITY	
OR INT'L PORT OF COOS BAY	OR	COLLEGE	OR
MID-COLUMBIA CENTER FOR		LINN-BENTON COMMUNITY	
LIVING	OR	COLLEGE	OR
DESCHUTES COUNTY RFPD		SOUTHWESTERN OREGON	
NO.2	OR	COMMUNITY COLLEGE	OR
YOUNGS RIVER LEWIS AND		PORTLAND COMMUNITY	
CLARK WATER DISTRICT	OR	COLLEGE	OR
PACIFIC STATES MARINE		CHEMEKETA COMMUNITY	O D
FISHERIES COMMISSION	OR	COLLEGE ROGUE COMMUNITY	OR
CENTRAL OREGON		COLLEGE	OR
IRRIGATION DISTRICT	OR		OIN
MARION COUNTY FIRE	O.K	COLUMBIA GORGE	O D
DISTRCT #1	OR	COMMUNITY COLLEGE	OR
COLUMBIA RIVER PUD	OR	TILLAMOOK BAY COMMUNITY COLLEGE	OR
SANDY FIRE DISTRICT NO. 72	OR		OK
BAY AREA HOSPITAL	OK	KLAMATH COMMUNITY	O D
DISTRICT	OR	COLLEGE DISTRICT	OR
NEAH KAH NIE WATER		Oregon Coast Community College	OR
DISTRICT	OR	•	
PORT OF UMPQUA	OR	Clatsop Community College	OR
EAST MULTNOMAH SOIL		North Portland Bible College	OR
AND WATER CONSERVANCY	OR	OREGON COMMUNITY	
Benton Soil & Water		COLLEGE ASSOCIATION	OR
Conservation District	OR	Umpqua Valley Public	O D
DESCHUTES PUBLIC LIBRARY	OK	Defender	OR
SYSTEM	OR	Teacher Standards and	
CLEAN WATER SERVICES	OR	Pracitices Commission	OR
North Douglas County Fire &	O.K	Salem Keizer School District	O D
EMS	OR	Purchasing	OR
Crooked River Ranch Rural		Kdrv Channel 12	OR
Fire Protection District	OR	Opta Oregon Permit Technician	ΟD
PARROTT CREEK CHILD &	O.K		OR
FAM	OR	Oregon Forest Resources Institute	OR
South Lane County Fire And			ΟN
Rescue	OR	Office of the Ong Term Care	0.0
Lake Chinook Fire & Rescue	OR	Ombudsman	OR

Oragan State Lattery	OR	Cor	
Oregon State Lottery OREGON TOURISM	OK		
COMMISSION	OR	OREGON DEPARTMENT OF	0.0
OREGON STATE POLICE	OR	HUMAN SERVICES	OR
OFFICE OF THE STATE	OK	Oregon Air National Guard	OR
TREASURER	OR	Training & Employment	OR
OREGON DEPT. OF	OIL	State of Oregon -	
EDUCATION	OR	Department of	
SEIU LOCAL 503, OPEU	OR	Administrative Services	OR
OREGON DEPARTMENT OF	OK	Aging and People with	0.0
FORESTRY	OR	Disabilities	OR
OREGON STATE DEPT OF	OIL	Department of	0.0
CORRECTIONS	OR	Administrative Services	OR
	OII.	Oregon State Treasury	OR
OREGON CHILD DEVELOPMENT COALITION	OD	Oregon State Fair Council	OR
	OR	Oregon DEQ	OR
OFFICE OF MEDICAL		Procurement Services/DAS	OR
ASSISTANCE PROGRAMS	OR	STATE OF OREGON	OR
OREGON OFFICE OF ENERGY	OR	OREGON JUDICIAL	
OREGON STATE BOARD OF		DEPARTMENT	OR
NURSING	OR	Oregon State Board of	
BOARD OF MEDICAL		Architect Examiners	OR
EXAMINERS	OR	City of Astoria Fire	
OREGON LOTTERY	OR	Department	OR
OREGON BOARD OF		Columbia Gorge ESD	OR
ARCHITECTS	OR	Nehalem Bay Wastewater	OR
SANTIAM CANYON		Association of Oregon	0
COMMUNICATION CENTER	OR	Community Mental Health	
OREGON DEPT OF		Programs	OR
TRANSPORTATION	OR	VA	OR
OREGON TRAVEL		US FISH AND WILDLIFE	•
INFORMATION COUNCIL	OR	SERVICE	OR
OREGON DEPARTMENT OF		Bonneville Power	-
EDUCATION	OR	Administration	OR
OREGON DEPT. OF		Bureau Of Land	
CORRECTIONS	OR	Management	OR
DEPARTMENT OF		Oregon Army National Guard	OR
ADMINISTRATIVE SERVICES	OR	USDA Forest Service	OR
Oregon Board of Massage		Yellowhawk Tribal Health	•
Therapists	OR	Center	OR
Oregon Tradeswomen	OR	ANGELL JOB CORPS	OR
Oregon Convention Center	OR	Coquille Indian Housing	011
OREGON SCHL BRDS		Authority	OR
ASSOCIAT	OR	COLLEGE HOUSING	
Central Oregon Home Health		NORTHWEST	OR
and Hos	OR	-	
Oregon Health Care Quality	OR		
- '			

HOUSING AUTHORITY OF	
CLACKAMAS COUNTY	OR
HOUSING AUTHORITY OF	
PORTLAND	OR
WEST VALLEY HOUSING	
AUTHORITY	OR
HOUSING AUTHORITY AND	
COMMUNITY SERVICES	
AGENCY	OR
NORTH BEND CITY-	
COOS/URRY HOUSING	
AUTHORITY	OR
MARION COUNTY HOUSING	
AUTHORITY	OR
HOUSING AUTHORITY OF	
THE CITY OF SALEM	OR
Housing Authority of Yamhill	
County	OR
The Housing Authority of the	
County of Umatilla	OR
homeforward	OR
nomeror ward	OK

ATTACHMENT A REFERENCES

Provide 3 references of Public Agencies where products or services of similar size and scope have been performed in the last 12 months. If additional space is required, provide on a separate sheet.

Reference 1			
	e:		
Phone:			
Contact:		_ Email:	
Title:			-
Address:			-
			-
Description of produ	icts or services provided:		
Total dollar amount:	***********	*****	******
Reference 2			
	e:		
•	· · · · · · · · · · · · · · · · · · ·		
Contact:		Email:	
Title:			
Address:			-
			•
Description of products or services provided:			
Total dollar amount:	·*************************************	*****	******
Reference 3			
Public Agency Nam	e:		
Contact:		_Email:	
Title:			_
Address:			_
			_
Description of products or services provided:			
Total dollar amount:			