

EXHIBIT A
BID FORM

BID NUMBER: 21-980

BID OPENING DATE: 2:00 pm, Wednesday, February 10, 2021

TO: The County Commissioners, County of Alachua:

The undersigned, as Contractor, hereby declares that he has carefully read and examined the specifications and with full knowledge of all conditions, under which the equipment and services herein contemplated must be furnished, hereby proposes and agrees to furnish the equipment and services according to the requirements as set out in the specifications for said equipment and service:

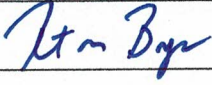
DESCRIPTION	AMOUNT BID
BASE BID – 1	\$ 88,252
Total Bid (add all rows above)	\$ 88,252

Acknowledge Receipt of Addendum(s) (if applicable circle):

#1 ☒ Yes No #2 ☒ Yes No #3 Yes No #4 Yes No

Bidder: Robert Boyer Company: Balanced Mechanical & Plumbing Services, LLC

Address: 1865 NE Jacksonville Rd., Ocala, FL 34470

Authorized Signature:  Title: President

Clearly Print Name: Robert Boyer

Phone: 352-351-5560 Fax: _____ Date: 2/10/2021

Email Address: bids@balancedmech.com

EXHIBIT B

(Insert Name of Corporation)

**CORPORATE RESOLUTION
GRANTING SIGNING AUTHORITY
AND AUTHORITY TO CONDUCT BUSINESS**

The Board of Directors ("Directors") of _____, a

(insert name of company)

_____ corporation (the "Corporation"), at a duly and properly

(insert state of incorporation)

held meeting on the _____ day of _____, 20____, did hereby consent to, adopt,
ratify, confirm and approve the following recitals and resolutions:

WHEREAS, the Corporation is a duly formed, validly existing corporation in good standing under the laws of
the State of _____ and is authorized to do business in the State of Florida; and

WHEREAS, the Corporation desires to grant certain persons the authority to execute and enter into contracts and
conduct business on behalf of the Corporation.

NOW, THEREFORE, BE IT RESOLVED, that any of the following officers and employees of the Corporation
listed below are hereby authorized and empowered, acting along, to sign, execute and deliver any and all contracts
and documents on behalf of the Corporation, and to do and take such other actions, including but not limited to
the approval and execution of contracts, purchase orders, amendments, change orders, invoices, and applications
for payment, as in his or her judgment may be necessary, appropriate or desirable, in connection with or related
to any bids, proposals, or contracts to, for or with to Alachua County, a charter county and political subdivision
of the State of Florida:

NAME

TITLE

BE IT RESOLVED THAT, these resolutions shall continue in full force and effect, and may be relied upon by Alachua County, until express written notice of their rescission or modification has been received by the Procurement Manager of Alachua County. Any revocation, modification or replacement of these resolutions must be accompanied by documentation satisfactory to the Procurement Manager of Alachua County, establishing the authority for the changes.

IN WITNESS WHEREOF, I have executed my name as Secretary and have hereunto affixed the corporate seal of the above-named Corporation this _____ day of _____, 20____, and do hereby certify that the foregoing is a true record of a resolution duly adopted at a meeting of the Board of Directors of the Corporation and that said meeting was held in accordance with state law and the Bylaws of the Corporation, and that the resolution is now in full force and effect without modification or rescission.

(Corporate Seal) Secretary of the Corporation

By: _____

(Print Secretary's Name)

EXHIBIT C

PUBLIC RECORD DECLARATION OR CLAIM OF EXEMPTION

As a bidder or proposer, any document you submit to Alachua County may be a public record and be open for personal inspection or copying by any person. In Florida 'public records' are defined as all documents, papers, letters, maps, books, tapes, photographs, films, sound recordings, data processing software, or other material, regardless of the physical form, characteristics, or means of transmission, made or received pursuant to law or ordinance or in connection with the transaction of official business by any agency. Section 119.011, F.S. A document is subject to personal inspection and copying unless it falls under one of the public records exemptions created under Florida law. Please designate what portion of your bid or proposal, if any, qualifies to be exempt from inspection and copying:

(Execute either section I. or II, but not both; bidder may not modify language)

I. NO EXEMPTION FROM PUBLIC RECORDS LAW

No part of the bid or proposal submitted is exempt from disclosure under the Florida public records law, Ch. 119, F.S.

Bidder's Signature: *Adam Byrne* Date: 2/10/2021

--- **OR** ---

II. EXEMPTION FROM PUBLIC RECORDS LAW AND AGREEMENT TO INDEMNIFY AND DEFEND ALACHUA COUNTY

The following parts of the bid or proposal submitted are exempt from disclosure under the Florida public records law because: (list exempt parts and legal justification. i.e. trade secret):

By claiming that all or part of the bid or proposal is exempt from the public records law, the undersigned bidder or proposer agrees to protect, defend, indemnify and hold the County, its officers, employees and agents free and harmless from and against any and all claims arising out of a request to inspect or copy the bid or proposal. The undersigned bidder or proposer agrees to investigate, handle, respond to, provide defense (including payment of attorney fees, court costs, and expert witness fees and expenses up to and including any appeal) for and defend any such claim at its sole cost and expense through counsel chosen by the County and agrees to bear all other costs and expenses related thereto, even if they (claims, etc.) are groundless, false, or fraudulent.

Bidder's Signature: _____ Date: _____

EXHIBIT D

Small Business Enterprise (SBE) Program Participation Form

BID NUMBER: 21-980 Design-Build for the HVAC System @ Camp Cuscowilla - Project #8204102

OPTION 1

I certify that our Company is an Alachua County Certified Small Business Enterprise (SBE) registered prior to the Bid opening.

Circle One:

Yes (If yes, complete and sign the last page of this Exhibit)

☒ No (If No, proceed to Option 2).

OPTION 2

I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.

Circle One:

☒ Yes (If yes, complete and sign the last page of this Exhibit)

No (If No, proceed to Option 3.)

EXHIBIT D

BID NUMBER: 21-980 Design-Build for the HVAC System @ Camp Cuscowilla - Project #8204102

OPTION 3

SBE Participation. I certify that our Company has contacted the Alachua County's Certified SBEs listed below. I state that the following information regarding SBE Subcontractors is true and correct to the best of my knowledge and belief.

Alachua County has adopted a 15% SBE participation goal and policies which encourage participation of Small Business Enterprises (SBE) in the provision of labor, time, supplies, services or construction items of any kind materials.

SBEs are located in the Alachua County Small Business Enterprise Directory.

Subcontractor (any business entity holding a subcontract with the prime vendor) services are defined as, "a contract with another business entity that obtains labor, time, supplies, services or construction items of any kind."

Vendors submitting bids under this solicitation are to identify the intended SBE subcontractors. These SBEs have agreed to perform the work for the total dollar value and percentage of the bid set forth below.

If SBE subcontractors are not utilized and listed below or if option 1 or 2 was not chosen, you must proceed to Option 4 and document your Good Faith Effort.

SBE Name of Contractor: _____

Address: _____

Scope of Work to be Performed: _____

Total \$ Value: \$ _____ % of Total BID/RFP: _____ %

SBE Name of Contractor: _____

Address: _____

Scope of Work to be Performed: _____

Total \$ Value: \$ _____ % of Total BID/RFP: _____ %

SBE Name of Contractor: _____

Address: _____

Scope of Work to be Performed: _____

Total \$ Value: \$ _____ % of Total BID/RFP: _____ %

EXHIBIT D

BID NUMBER: 21-980 Design-Build for the HVAC System @ Camp Cuscowilla - Project #8204102

OPTION 4

SBE Good Faith Effort. To be considered responsive all Vendors should have SBE Participation or demonstrate a good faith effort to utilize SBE subcontractors. If option 1, 2 or 3 was not chosen the Vendor should complete the section below substantiating compliance with good faith effort requirements.

In accordance with Section 22.11-207, of the Alachua County Procurement Code, I have solicited and received responses from the following Alachua County certified SBE companies. (The SBE vendor's response should be recorded in the section below.)

Name of SBE Company: _____

Date SBE Contacted: _____

SBE Contact Name and Phone #: _____

SBE Response when contacted: _____

Name of SBE Company: _____

Date SBE Contacted: _____

SBE Contact Name and Phone #: _____

SBE Response when contacted: _____

Name of SBE Company: _____

Date SBE Contacted: _____

SBE Contact Name and Phone #: _____

SBE Response when contacted: _____

Name of SBE Company: _____

Date SBE Contacted: _____

SBE Contact Name and Phone #: _____

SBE Response when contacted: _____

Name of SBE Company: _____

Date SBE Contacted: _____

SBE Contact Name and Phone #: _____

SBE Response when contacted: _____

EXHIBIT D

BID NUMBER: 21-980 Design-Build for the HVAC System @ Camp Cuscowilla - Project #8204102

I as the undersigned Vendor certify that I have completed one of the option(s) below (Circle One):

OPTION 1

OPTION 2

OPTION 3

OPTION 4

If you are unable to certify that, you have completed to the best of your knowledge and belief OPTION 1, OPTION 2, OPTION 3 or OPTION 4, CALL (48 hours prior to bid opening) Procurement at 352.374.5202, for direction.

Vendor Name: Balanced Mechanical & Plumbing Services, LLC

Date: 2/10/2021

Signature: _____

Robert Boyer

Title: President

Printed Name: Robert Boyer

EXHIBIT E

ALACHUA COUNTY GOVERNMENT MINIMUM WAGE (GMW) FORM

BID 21-980 Design-Build for the HVAC System @ Camp Cuscowilla - Project #8204102

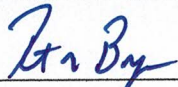
The undersigned certifies that all employees, contracted and subcontracted, completing services as part of this Bid/RFP are paid, and will continue to be paid, in accordance with Chapter 22, Article 12 of the Alachua County Code.

Please mark the appropriate box below that applies to how you pay your employees:

- ☒ Employees involved with Alachua County projects are paid a minimum of **\$14.50** hourly or the current prevailing wage and are provided health benefits?
- ☐ Employees involved with Alachua County projects are paid a minimum of **\$16.50** hourly or the current prevailing wage but are not provided health benefits?

Bidder: Robert Boyer Company: Balanced Mechanical & Plumbing Services, LLC

Address: 1865 NE Jacksonville Rd., Ocala, FL 34470

Authorized Signature:  Title: President

Clearly Print Name: Robert Boyer

Phone: 352-351-5560 Fax: _____ Date: 2/10/2021

Email Address: bids@balancedmech.com

EXHIBIT F
DRUG FREE WORKPLACE

Florida Statute, Section 287.087 states that whenever two or more bids, proposals, or replies that are equal with respect to price, quality, and service are received by the state or by any political subdivision for the procurement of commodities or contractual services, a bid proposal, or reply received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process.

The undersigned vendor in accordance with §287.087, Florida Statute hereby certifies that

Balanced Mechanical & Plumbing Services, LLC

Name of Business

Does:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



Bidder's Signature

2/10/2021

Date

EXHIBIT G

Proposed Subcontractors (Non-Small Business Enterprise) Form

BID NUMBER: 21-980 Design-Build for the HVAC System @ Camp Cuscowilla - Project #8204102

This form is for all Non-Small Business Enterprise subcontractors being utilized on this project that are not included on Exhibit D.

Name of Contractor: NOT APPLICABLE

Address: _____

Scope of Work to be Performed: _____

Total \$ Value: \$ _____ % of Total BID/RFP: _____ %

Name of Contractor: _____

Address: _____

Scope of Work to be Performed: _____

Total \$ Value: \$ _____ % of Total BID/RFP: _____ %

Name of Contractor: _____

Address: _____

Scope of Work to be Performed: _____

Total \$ Value: \$ _____ % of Total BID/RFP: _____ %

Name of Contractor: _____

Address: _____

Scope of Work to be Performed: _____

Total \$ Value: \$ _____ % of Total BID/RFP: _____ %

If additional space is required for your subcontractor listing, make copies of this **Exhibit G** and submit with you bid package.

EXHIBIT H
BIDDER'S QUESTIONNAIRE

Bidder's Name: Balanced Mechanical & Plumbing Services, LLC

Bidder's Address: 1865 NE Jacksonville Rd., Ocala, FL 34470

Phone: 352-351-5560

Number of years in this type of service? 25

Number of years licensed in Alachua County: 0

Number of employees "ON THE JOB" each week: 35

Number of employees "ON CALL" each week: 2

Will you subcontract any part of this work: Yes ☐ No ☒

If so, give details:

Per addendum 2, independent test and balance has been excluded and will be performed by BMPS.

List all major equipment which will be available upon commencement of the agreement to perform the required service: none

Do you currently hold any municipality contracts: Yes ☐ No ☒

If so, please indicate below:

List three references of firms receiving similar service to that requested in this bid (comparable facility size):

1) Firm: Allstate Construction, Inc. Phone: 352-401-3699

Contact Person: Joe Nealon

2) Firm: Lockheed Martin Corporation Phone: 352-687-5542

Contact Person: Christopher R. Schwartz

3) Firm: Signature Brands Phone: 352-867-2458

Contact Person: Santiago Marin

Are your employees screened by: (indicate below)

1) Polygraph no

2) General Interview yes

3) Background Investigation no

4) Police Record Check no

5) Additional drug testing

Have any leases, contracts or agreements for services held by your firm ever been canceled or terminated before the end of the term by either party: Yes _____ No X _____. If the answer is yes, state the location and circumstances on an "attachment" to this questionnaire.

What constitutes your normal business days and working hours: Monday - Friday, 8:00 am - 5:00 pm

Describe below, your firm's operational plan for providing the services under this agreement:

Consult with owner about the proposed plan, then arrange for engineered drawings (if required) for permitting.

Upon approval of permit, we will demolish existing and install new equipment

The undersigned swears to the truth and accuracy of all statements and answers contained herein:

DATE: 2/10/2021

AUTHORIZED SIGNATURE: 

EXHIBIT I
RESPONSIBLE AGENT FORM

The Contractor shall designate a responsible agent and alternate as necessary, for all dealings, communications, or notices or contracts between Alachua County and the contractor by completing and returning this Responsible Agent Form. Any notice or communication to or from the responsible agent shall be deemed to be a communication to the contractor

RESPONSIBLE AGENT: Robert Boyer

ADDRESS: 1865 NE Jacksonville Rd., Ocala, FL 34470

PHONE NO.: 352-351-5560

FAX NO.: None

EMAIL ADDRESS: rboyer@balancedmech.com

ALTERNATE RESPONSIBLE AGENT: Sara Arredondo

ADDRESS: 1865 NE Jacksonville Rd., Ocala, FL 34470

PHONE NO.: 352-351-5560

FAX NO.: None

EMAIL ADDRESS: bids@balancedmech.com

SIGNED:  DATE: 2/10/2021



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

08/28/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Lassiter-Ware Insurance 2011 SW 20th Place Suite 101 Ocala FL 34474	CONTACT NAME: Nadya Rodriguez PHONE (A/C, No, Ext): (800) 845-8437 FAX (A/C, No): (888) 883-8680 E-MAIL ADDRESS: nadyar@lassiterware.com																					
INSURED Balanced Mechanical Services, LLC Balanced Mechanical & Plumbing Services, LLC & RNB Ocala, LLC PO Box 1330 Ocala FL 34478	<table border="1"><thead><tr><th colspan="2">INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr></thead><tbody><tr><td>INSURER A:</td><td>Southern Owners Insurance Co.</td><td>10190</td></tr><tr><td>INSURER B:</td><td>Owners Insurance Company</td><td>32700</td></tr><tr><td>INSURER C:</td><td>FFVA Mutual Insurance Company</td><td>10385</td></tr><tr><td>INSURER D:</td><td></td><td></td></tr><tr><td>INSURER E:</td><td></td><td></td></tr><tr><td>INSURER F:</td><td></td><td></td></tr></tbody></table>	INSURER(S) AFFORDING COVERAGE		NAIC #	INSURER A:	Southern Owners Insurance Co.	10190	INSURER B:	Owners Insurance Company	32700	INSURER C:	FFVA Mutual Insurance Company	10385	INSURER D:			INSURER E:			INSURER F:		
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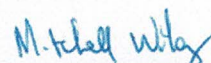
COVERAGES**CERTIFICATE NUMBER:** 20-21 Master**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			72938904	09/01/2020	09/01/2021	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 300,000
							MED EXP (Any one person)	\$ 10,000
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
								\$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			5193890400	09/01/2020	09/01/2021	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
							Personal Injury Protecti	\$ 10,000
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			5193890401	09/01/2020	09/01/2021	EACH OCCURRENCE	\$ 1,000,000
							AGGREGATE	\$ 1,000,000
								\$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	WC84000338122020A	09/01/2020	09/01/2021	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER	
							E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
A	Leased/Rented Equipment Installation Floater			72938904	09/01/2020	09/01/2021	Limit	\$100,000
							Limit	\$100,000
							Deductible	\$1,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

Balanced Mechanical Services, LLC Balanced Mechanical & Plumbing Services LLC 709 SE 14th Ave Ocala FL 34471	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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ORGANIZATION

Mission Statement of Business: Balanced Mechanical & Plumbing Services was founded to meet the needs to Commercial & Industrial Customers in an around Ocala, FL. Our philosophy is the provide excellent customer service and do all we can to accommodate the needs of our customers. Relationships are what we develop and will stand the test of successes and projects which do not go according to our plan.

Company Information:

- **Contractor Business Infrastructure:**
 - ✓ **President** — Responsible for customer opportunities to change out or install new control system for our current customer base and new potential customers Work with customers on the big picture of planned capital expenditures and future planned replacements with customers.
 - ✓ **HVAC Service Manager** — Work with current customers to add or change their current HVAC systems. Also, help identify and capitalize on opportunities, as his technicians find them. Manages his manpower to best meet customer needs in a timely manner.
 - ✓ **Plumbing Service Manager** — Work with current customers to repair or replace portions of plumbing system. Helps to identify capital replacement needs our customers should plan for in future. Managers his manpower to meet the customer needs in a timely manner.
 - ✓ **HVAC Service Technicians & Plumbers** — Work under their respective Service manager when dispatched by our dispatcher.
 - ✓ **Project Manager** — Handles all the commercial construction project and field manpower working in that division. Shop Scheduling, Sheet Metal Mechanics, Pipe Fitters, Welders, & HVAC Installers.
- **Company History:** Balanced Mechanical Services was started in June 2015. Trying to meet plumbing needs of our customers, Balanced Mechanical & Plumbing was started in June 2017. We started with two employees. Since then, we have grown to 39 employees through a diverse group of contacts the owner has developed through his 25 years of experience in the HVAC, Mechanical, and Plumbing industry.
- **Personnel:** BMPS currently has 39 employees. Office staff is comprised of President, Inside Support/Sales for Service Department, Commercial Estimator, HVAC Service Manager, Plumbing Service Manager, Dispatcher, Commercial Project Manager, & Comptroller. There are currently 6 HVAC Service Technicians and 4 Plumbers on staff. We have 23 employees in our commercial construction department, comprising of sheet metal mechanics, welders, and pipe fitter.
- **Business Model:** BMPS is a relationship driven company who strives to meet all our customers MEP needs. We may get an opportunity to work with a customer through our HVAC service, Plumbing service, or commercial construction departments. Once we establish a trust relationship, then we introduce other services we can provide, and customers use us at their discretion. Our goal is to build and maintain the relationship no matter what a customer may require. We will train our employee as needed to meet a customer need. If we see our customers needed something like backflow preventor testing, we sent one of our guys to get trained to do certified testing and repairs so we could meet that customer need. Customer always comes first in all we do.



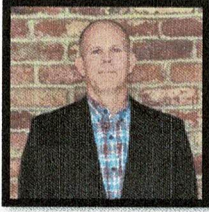
QUALIFICATIONS

Balanced Mechanical & Plumbing Services was built out of customer needs. For 25 years, Rob Boyer has worked in the Ocala area for a variety of different HVAC and mechanical contracting firms. We have operating for the last 5 years under the Balanced Mechanical Services and Balanced Mechanical & Plumbing Services name to serve a variety of customer needs. We perform emergency repair mechanical and plumbing service with customers like Mestizo Foods (formerly the old Golden Flake plant), Signature Brands, and Lockheed Martin. These customers operate facilities 24 hours a day, 7 days a week (in some cases) and we do on demand repair and planned project work. In our on-demand service group, we have 4 plumbers, 7 HVAC technician, and 2 pipefitter/welders who have trucks setup to perform on demand service work. Our main office is located near the heart of Ocala, which locates us in the center of Marion County. This location uniquely puts us in the position to be most responsive for this type of contract. Our main office includes a sheet metal fabrication shop which also allows us to respond and provide quality duct and flashing in a timely and price conscious manner.

Our firm was built on serving customers planned and emergency needs in the mechanical, HVAC, and plumbing markets. With over 25 years of experience in providing these types of services, I would say we are as qualified as any of our competitors.



MANAGEMENT TEAM



Robert Boyer
Owner

Education:
Bachelor of Science in Building
Construction with College of
Architecture at the University
of Florida

Rob began his career in 1995 as a Commercial Mechanical HVAC Estimator, and over five years, he moved to Senior Estimator where he secured projects that ranged up to \$13.5 million. During his time as an Estimator, he became a State of Florida Certified Mechanical Contractor in 1997. In 2000, he moved to a Project Manager position, which progressed to Senior Project Manager, where he was responsible for overseeing the buyout through construction and warranty phase. His management responsibility increased in 2011 as he moved into a Vice President position which included directing the completion of \$50 million in mechanical construction projects. Continuing his management role within each company he was employed with, Rob decided to open his own company in 2015. Balanced Mechanical & Plumbing Services has organically grown out of relationships he developed over his career in the construction industry. Rob strives to provide service and construction needs to selected customers as opportunities present themselves.



Larry Howell, Jr.
Mechanical Service Manager
Team Member Since 2017

In 1999, Larry started his career in the commercial and industrial HVACR trade. Over his career, he has worked on all types, models and manufacturers of HVACR equipment. Such equipment includes, but not limited to: DX units, cascade units, air cooled chillers, centrifuge chillers, cooling towers, scientific refrigeration, low/medium temperature refrigeration, blast freezers, boilers, centrifugal pumps, and pressure reducing valves. Larry is certified to perform work on York equipment, with a specialty in centrifugal chiller tear down and maintenance. With his extensive experience in building automation systems, he can operate on manufacturers of Honeywell, Trane Tracker and Tracer, York and Siemens.



Tylar VanGorp
Plumbing Service Manager
Team Member Since 2017

Born and raised in Ocala, Florida, Tylar is a second-generation plumber. Tylar has worked in this profession since 2007, upon graduating high school. While attending school at College of Central Florida, he remained active in the plumbing trade and learned skills from his father along with other colleagues. His experience in the trade includes residential and commercial projects, ranging from new construction to renovations or repairs. Tylar is a certified backflow prevention assembly tester & repairer since 2018. As the manager of the BMPS plumbing department, he endeavors to maintain outstanding customer service while providing quality workmanship.



Ron DeSantis, Governor

Halsey Beshears, Secretary



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE MECHANICAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

BOYER, ROBERT MELVIN

BALANCED MECHANICAL & PLUMBING SERVICES, LLC
709 SE 14TH AVENUE
OCALA FL 34471

LICENSE NUMBER: CMC1250649

EXPIRATION DATE: AUGUST 31, 2022

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