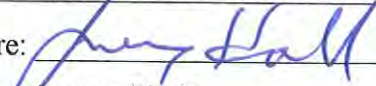


Acknowledge Receipt of Addendum(s) (if applicable circle):

#1 ☒ Yes No #2 ☒ Yes No #3 Yes No #4 Yes No

Bidder: Jerry Hall Company: McCall Service NW, LLC

Address: 415 Northwest 250th. Street #1, Newberry, FL. 32669

Authorized Signature:  Title: Government Contracting

Clearly Print Name: Jerry Hall

Phone: 352.472.5455-O Fax: 1.866.961.4919 Date: 6/16/2021
904.451.0537-M

Email Address: jhall@mccallservice.com

EXHIBIT A

BID FORM

BID: **22-25 Annual Building, Lawn and Grounds Pest Control Services**

E-BID OPENING DATE: **2:00 pm, Wednesday, June 23, 2021**

TO: The County Commissioners, County of Alachua:

The undersigned, as Contractor, hereby declares that he has carefully read and examined the specifications and with full knowledge of all conditions, under which the equipment and services herein contemplated must be furnished, hereby proposes and agrees to furnish the equipment and services according to the requirements as set out in the specifications for said equipment and service:

Facilities Management	Address	Square Feet	Monthly Cost General Pest Control	Monthly Cost Lawn Service	Annual Cost
Admin Building	12 SE 1 St.	71,500	\$ 45		\$ 540
Admin Building - Grounds	12 SE 1 St.	2,110		\$ 25	\$ 300
Animal Control	3400 NE 53rd Ave	6,500	\$ 25		\$ 300
Animal Control - Grounds	3400 NE 53rd Ave	5,400		\$ 35	\$ 420
Annex Building	120 S Main St	12,300	\$ 25		\$ 300
Civil Courthouse	201 E University Ave	101,000	\$ 95		\$ 1,140
Collection Center - Archer	19401 SW Archer Rd	144	\$ 25		\$ 300
Collection Center - Fairbanks	9920 NE Waldo Rd	144	\$ 25		\$ 300
Collection Center – High Springs	16929 NW Hwy 441	144	\$ 25		\$ 300
Collection Center - LaCrosse	10714 SR 121	144	\$ 25		\$ 300
Collection Center - Phifer	11700 SE Hawthorne Rd	144	\$ 25		\$ 300
Community Support Services	218 SE 24 St.	71,158	\$ 45		\$ 540
Criminal Courthouse	220 S Main St.	118,000	\$ 95		\$ 1,140

Facilities Management	Address	Square Feet	Monthly Cost General Pest Control	Monthly Cost Lawn Service	Annual Cost
Criminal Courthouse - Grounds	220 S Main St.	27,876		\$ 168	\$ 2,016
Empire Building	249 W University Ave	7,851	\$ 25		\$ 300
EPD Field Office	590 SE 9 th Pl	1,200	\$ 25		\$ 300
Facilities/Surplus Warehouse /Voting Machine Maintenance	602 SE 9 th Pl	8,800	\$ 25		\$ 300
Facilities Shop	915 SE 5 St.	7,324	\$ 25		\$ 300
Facilities Shop – Little House	935 SE 5 St.	1,320	\$ 25		\$ 300
Farmers Market	Hwy 441 N	800	\$ 25		\$ 300
Guardian Ad Litem	14 S Main St.	4,380	\$ 25		\$ 300
Leveda Brown – Administration	5115 NE 63 rd Ave	3,100	\$ 25		\$ 300
Leveda Brown – Fleet	5115 NE 63 rd Ave	1,000	\$ 25		\$ 300
Leveda Brown – Hazard Waste	5115 NE 63 rd Ave	3,440	\$ 25	\$ 25	\$ 600
Leveda Brown – Recovery Mat	5115 NE 63 rd Ave	21,000	\$ 25		\$ 300
Leveda Brown – Scale House	5115 NE 63 rd Ave	400	\$ 25		\$ 300
Leveda Brown – Transfer Station	5115 NE 63 rd Ave	1,000	\$ 25		\$ 300
Main Street Center	33 N. Main St	20,040	\$ 25		\$ 300
Metamorphosis	4201 SW 21 Pl	6,137	\$ 25		\$ 300
Public Defender	151 SW 2 nd Avenue	21,360	\$ 25		\$ 300
Records Retention	919 SE 5 St	10,200	\$ 25		\$ 300
State Attorney	120 W University	34,000	\$ 25		\$ 300
Sup Elections/Prop Appraiser	Josiah T. Walls Bldg. Need actual address	42,550	\$ 45		\$ 540

Facilities Management	Address	Square Feet	Monthly Cost General Pest Control	Monthly Cost Lawn Service	Annual Cost
Sup Elections/Prop Appraiser - Grounds	Josiah T. Walls Bldg. Need actual address	1,600		\$ 25	\$ 300
Tag Agency/Butler Plaza	3837 SW Archer Road	2,700	\$ 25		\$ 300
Tag Agency/34 th St	5801 NW 34 St	3,650	\$ 25		\$ 300
Tag Agency/34 th St - Grounds	5801 NW 34 St	4,653		\$ 37	\$ 444
Tag/Communication Center	5830 NW 34 St	2,400	\$ 25		\$ 300
Tag/Communication Center - Grounds	5830 NW 34 St	1,200		\$ 25	\$ 300
Veteran's Memorial Bldg	7340 SW 41 st Pl	5,311	\$ 25		\$ 300
Wilson Bldg	26 NE 1 St	28,800	\$ 25		\$ 300
Work Release	3371 NE 39 Ave	15,400	\$ 25		\$ 300
		678,180			
(1) Annual Subtotal of Monthly Charges					\$ 17,280

Quarterly Services	Address	Square Feet	Quarterly Cost General Pest Control	Quarterly Cost for Horse Stable Treatment	Annual
Agricultural and Equestrian Center	23100 W. Newberry Rd.	3,210	\$ 45		\$ 180
Agricultural and Equestrian Center (Horse Stall Treatments)	23100 W. Newberry Rd.	10,520		\$ 45	\$ 180
		13,730			
(2) Annual Subtotal of Quarterly Charges					\$ 360
DEPT ANNUAL TOTAL (1 + 2)					\$ 17,640

Critical Facilities	Address	Square Feet	Monthly Cost General Pest Control	Monthly Cost Lawn Service	Annual
Alachua County Jail	3333 NE 39 Ave	298,000	\$ 95		\$ 1,140
Consolidated Communication Center	1100 SE 27 St	23,870	\$ 25		\$ 300
Fire Rescue Headquarters	913 SE 5 St	13,600	\$ 25		\$ 300
Fire Station 20	16935 NW US HWY 441	1,500	\$ 25		\$ 300
Fire Station 21	15040 NW HWY 441	1,216	\$ 25		\$ 300
Fire Station 23	1600 FT CLARKE BLVD	7,500	\$ 25		\$ 300
Fire Station 24	3509 NW 143RD ST	3,000	\$ 25		\$ 300
Fire Station 24 - Grounds	3509 NW 143RD ST	22,210		\$ 132	\$ 1,584
Fire Station 25	12825 NW US HWY 441	1,000	\$ 25		\$ 300
Fire Station 30	930 SE 5 ST	5,521	\$ 25		\$ 300
Fire Station 33	5901 NW 34 Blvd	1,100	\$ 25		\$ 300
Fire Station 40	14377 NE HWY 301	2,680	\$ 25		\$ 300
Fire Station 41	5715 NE US HWY 301	4,380	\$ 25		\$ 300
Fire Station 41 - Grounds	5715 NE US HWY 301	21,980		\$ 126	\$ 1,512
Fire Station 60	1320 SE 43 ST	4,500	\$ 25		\$ 300
Fire Station 60	1320 SE 43 ST	1,965	\$ 25		\$ 300
Fire Station 62	7405 SE 221ST ST	3,311	\$ 25		\$ 300
Fire Station 80	2000 SW 43 ST	2,788	\$ 25		\$ 300
Fire Station 81	8815 SW Archer Rd	4,000	\$ 25		\$ 300
Fire Station 81 - Grounds	8815 SW Archer Rd	9,230		\$ 54	\$ 648
Fire Station 82	17128 SW Archer Rd	2,984	\$ 25		\$ 300

Critical Facilities	Address	Square Feet	Monthly Cost General Pest Control	Monthly Cost Lawn Service	Annual
Public Works-Administration	5620 NW 120 Ln	13,820	\$ 25		\$ 300
Public Works-Annex	5620 NW 120 Ln	3,000	\$ 25		\$ 300
Public Works-Fleet	5620 NW 120 Ln	15,600	\$ 25		\$ 300
Public Works-Ready Room & Butler Bldg.	5620 NW 120 Ln	7,600	\$ 25		\$ 300
Public Works-Traffic Maint.	5620 NW 120 Ln	3,000	\$ 25		\$ 300
Sheriff-Aviation	4701 NE 48 Ave	4,735	\$ 25		\$ 300
Sheriff-Fleet	1000 SE 27 ST	56,000	\$ 45		\$ 540
Sheriff-Headquarters	2621 SE Hawthorne Rd	203	\$ 25		\$ 300
Sheriff-Motor Vehicle Inspection	5900 NW 13 St	4,735	\$ 25		\$ 300
		545,028			
(3) Annual Subtotal of Monthly Charges					\$ 12,924

Quarterly Services	Address	Square Feet	Quarterly Cost		Annual
Sheriff's Tower	12160 NE Waldo Road	600	\$ 25		\$ 100
(4) Annual Subtotal of Quarterly Charges					\$ 100
DEPT ANNUAL TOTAL (3 + 4)					\$ 13,024

Parks Facilities	Address	Building Count	Monthly Cost		Annual
Camp Cuscowilla	210 SE 134 Ave, Micanopy, FL 32667	12	\$ 120		\$ 1,440
(5) Annual Subtotal of Quarterly Charges					\$ 1,440

GRAND TOTAL OF SERVICES (1 + 2 + 3 + 4 + 5)					\$ 32,104
--	--	--	--	--	------------------



Alachua County
Bid 22-25, Annual Building, Lawn and Grounds
Pest Control Services, June 23, 2021

Jerry Hall
Government Contracting
1.904.451.0537
jhall@mccallservice.com



Exhibit A

Bid Form

Exhibit B

Corporate Resolution Granting Signing Authority

EXHIBIT B

McCall Services NW, LLC

(Insert Name of Corporation)

**CORPORATE RESOLUTION
GRANTING SIGNING AUTHORITY
AND AUTHORITY TO CONDUCT BUSINESS**

The Board of Directors ("Directors") of McCall Services NW, LLC, a

(insert name of company)

LLC

corporation (the "Corporation"), at a duly and properly

(insert state of incorporation)

held meeting on the 18th day of June, 2021, did hereby consent to, adopt, ratify, confirm and approve the following recitals and resolutions:

WHEREAS, the Corporation is a duly formed, validly existing corporation in good standing under the laws of the State of Delaware and is authorized to do business in the State of Florida; and

WHEREAS, the Corporation desires to grant certain persons the authority to execute and enter into contracts and conduct business on behalf of the Corporation.

NOW, THEREFORE, BE IT RESOLVED, that any of the following officers and employees of the Corporation listed below are hereby authorized and empowered, acting along, to sign, execute and deliver any and all contracts and documents on behalf of the Corporation, and to do and take such other actions, including but not limited to the approval and execution of contracts, purchase orders, amendments, change orders, invoices, and applications for payment, as in his or her judgment may be necessary, appropriate or desirable, in connection with or related to any bids, proposals, or contracts to, for or with to Alachua County, a charter county and political subdivision of the State of Florida:

NAME

TITLE

Jerry Hall

Government Contracting

BE IT RESOLVED THAT, these resolutions shall continue in full force and effect, and may be relied upon by Alachua County, until express written notice of their rescission or modification has been received by the Procurement Manager of Alachua County. Any revocation, modification or replacement of these resolutions must be accompanied by documentation satisfactory to the Procurement Manager of Alachua County, establishing the authority for the changes.

IN WITNESS WHEREOF, I have executed my name as Secretary and have hereunto affixed the corporate seal of the above-named Corporation this 18th day of June, 2021, and do hereby certify that the foregoing is a true record of a resolution duly adopted at a meeting of the Board of Directors of the Corporation and that said meeting was held in accordance with state law and the Bylaws of the Corporation, and that the resolution is now in full force and effect without modification or rescission.

(Corporate Seal) Secretary of the Corporation

By: 

Stanford Phillips

(Print Secretary's Name)



Exhibit C

Public Record Declaration or Claim of Exemption

EXHIBIT C

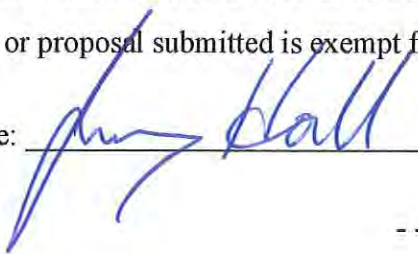
PUBLIC RECORD DECLARATION OR CLAIM OF EXEMPTION

As a bidder or proposer, any document you submit to Alachua County may be a public record and be open for personal inspection or copying by any person. In Florida 'public records' are defined as all documents, papers, letters, maps, books, tapes, photographs, films, sound recordings, data processing software, or other material, regardless of the physical form, characteristics, or means of transmission, made or received pursuant to law or ordinance or in connection with the transaction of official business by any agency. Section 119.011, F.S. A document is subject to personal inspection and copying unless it falls under one of the public records exemptions created under Florida law. Please designate what portion of your bid or proposal, if any, qualifies to be exempt from inspection and copying:

(Execute either section I. or II, but not both; bidder may not modify language)

I. NO EXEMPTION FROM PUBLIC RECORDS LAW

No part of the bid or proposal submitted is exempt from disclosure under the Florida public records law, Ch. 119, F.S.

Bidder's Signature: 

Date: 6/17/2021

--- OR ---

II. EXEMPTION FROM PUBLIC RECORDS LAW AND AGREEMENT TO INDEMNIFY AND DEFEND ALACHUA COUNTY

The following parts of the bid or proposal submitted are exempt from disclosure under the Florida public records law because: (list exempt parts and legal justification. i.e. trade secret):

By claiming that all or part of the bid or proposal is exempt from the public records law, the undersigned bidder or proposer agrees to protect, defend, indemnify and hold the County, its officers, employees and agents free and harmless from and against any and all claims arising out of a request to inspect or copy the bid or proposal. The undersigned bidder or proposer agrees to investigate, handle, respond to, provide defense (including payment of attorney fees, court costs, and expert witness fees and expenses up to and including any appeal) for and defend any such claim at its sole cost and expense through counsel chosen by the County and agrees to bear all other costs and expenses related thereto, even if they (claims, etc.) are groundless, false, or fraudulent.

Bidder's Signature: _____

Date: _____

Exhibit D

SBE Program Participation

EXHIBIT D

Small Business Enterprise (SBE) Program Participation Form

BID NUMBER: 22-25 Annual Building, Lawn and Grounds Pest Control Services

OPTION 1

I certify that our Company is an Alachua County Certified Small Business Enterprise (SBE) registered prior to the Bid opening.

Circle One:

Yes (If yes, complete and sign the last page of this Exhibit)

No (If No, proceed to Option 2).

OPTION 2

I certify that our Company will perform ALL work and that no subcontractors will be utilized for this bid.

Circle One:

Yes (If yes, complete and sign the last page of this Exhibit)

No (If No, proceed to Option 3.)

EXHIBIT D

BID NUMBER: 22-25 Annual Building, Lawn and Grounds Pest Control Services

I as the undersigned Vendor certify that I have completed one of the option(s) below
(Circle One):

OPTION 1

OPTION 2

OPTION 3

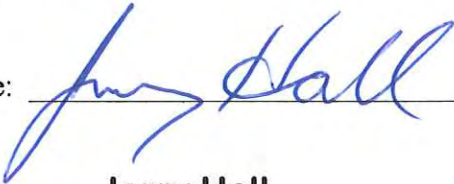
OPTION 4

If you are unable to certify that, you have completed to the best of your knowledge and belief OPTION 1, OPTION 2, OPTION 3 or OPTION 4, CALL (48 hours prior to bid opening) Procurement at 352.374.5202, for direction.

Vendor Name: **McCall Service NW, LLC**

Date: **6/17/2021**

Signature:



Title: **Government Contracting**

Printed Name: **Jerry Hall**

Exhibit E

Minimum Wage Form

EXHIBIT E

ALACHUA COUNTY GOVERNMENT MINIMUM WAGE (GMW) FORM

BID 22-25 Annual Building, Lawn and Grounds Pest Control Services

The undersigned certifies that all employees, contracted and subcontracted, completing services as part of this Bid/RFP are paid, and will continue to be paid, in accordance with Chapter 22, Article 12 of the Alachua County Code.

Please mark the appropriate box below that applies to how you pay your employees:

- ☒ Employees involved with Alachua County projects are paid a minimum of **\$15.00** hourly or the current prevailing wage and are provided health benefits?
- ☐ Employees involved with Alachua County projects are paid a minimum of **\$17.00** hourly or the current prevailing wage but are not provided health benefits?

Bidder: **Jerry Hall** Company: **McCall Service NW, LLC**

Address: **415 Northwest 250th. Street #1, Newberry, FL 32669**

Authorized Signature:  Title: **Government Contracting**

Clearly Print Name: **Jerry Hall**

Phone: **1.352.472.5455** Fax: **1.866.961.4919** Date: **6/17/2021**

Email Address: **Jhall@mccallservice.com**

Exhibit F

Drug Free Workplace

EXHIBIT F

DRUG FREE WORKPLACE

Florida Statute, Section 287.087 states that whenever two or more bids, proposals, or replies that are equal with respect to price, quality, and service are received by the state or by any political subdivision for the procurement of commodities or contractual services, a bid proposal, or reply received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process.

The undersigned vendor in accordance with §287.087, Florida Statute hereby certifies that

McCall Service NW, LLC

Name of Business

Does:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.


Bidder's Signature

6/17/2021

Date

Exhibit H

***Bidder's Questionnaire**

***Operational Plan**

***Equipment/Material List**

EXHIBIT H

BIDDER'S QUESTIONNAIRE

Bidder's Name: McCall Service NW, LLC

Bidder's Address: 415 Northwest 250th. Street#1, Newberry, FL 32669 Phone: 1.352.472.5455

Number of years in this type of service? 93 Number of years licensed in Alachua County: 12

Number of employees "ON THE JOB" each week: 130 Number of employees "ON CALL" each week: 10

Will you subcontract any part of this work: Yes ☐ No ☒

If so, give details:

List all major equipment which will be available upon commencement of the agreement to perform the required service: See attached list with pictures - Pest & Lawn Trucks equipped, Triple boom, B&G's, Fogging equipment, bait guns, Bulb Dusters, Rodent equipment, Etc.

Do you currently hold any municipality contracts: Yes No

If so, please indicate below:

Hillsborough County, City of Tallahassee, Leon County

List three references of firms receiving similar service to that requested in this bid (comparable facility size):

- 1) Firm: Hillsborough County Phone: 1.813.307.1056
Contact Person: Pamela Player
- 2) Firm: City of Tallahassee Phone: 1.850.891.8282
Contact Person: Catrina Wilson
- 3) Firm: Leon County Phone: 1.850.606.1600
Contact Person: Larmond Boatwright

Are your employees screened by: (indicate below)

- 1) Polygraph
- 2) General Interview
- 3) Background Investigation
- 4) Police Record Check
- 5) Additional

Have any leases, contracts or agreements for services held by your firm ever been canceled or terminated before the end of the term by either party: Yes ☐ No ☒. If the answer is yes, state the location and circumstances on an "attachment" to this questionnaire.

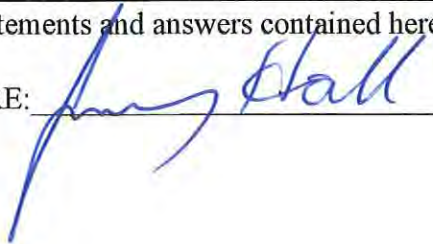
What constitutes your normal business days and working hours Mon-Fri 7:00-5:00 | On Call After Hours

Describe below, your firm's operational plan for providing the services under this agreement:

See attached Operational Plan.

The undersigned swears to the truth and accuracy of all statements and answers contained herein:

DATE: 6/18/2021

AUTHORIZED SIGNATURE: 

Alachua County

Operational Plan

ITB No: 22-25 Annual Building Lawn and Grounds Pest Control Services

Management and Staffing Approach

Our Team approach to servicing Alachua County adopts by reference all requirements set forth in **ITB No: 22-25**

- Cory Goeltzenleuchter (Tech. Director) | **UF Graduate Entomologist** | 15 years exp.
Cory will be involved in many aspects of this contract if awarded – Handling pest identification and overseeing SOW and safety protocols.
- Lee Keller (Regional Manager) | Certified Operator | 20 plus-years exp.
- Kevin Smith (Branch Manager) | Certified Operator | 28 years exp.
- Sean Robinson (Field Supervisor) | Certified Operator | 8 years exp.
- Jerry Hall (Government Contracting/Account Manager) | Certified Operator | 6.5 years exp.

Individual Client Service

The client service team and response times adopts by reference all requirements set forth in **ITB No: 22-25**

- 24/7 Service Line
- 2-4 Hour emergency response time
- Dedicated Routes
- Dedicated Email Address (AlachuaCounty@mccallservice.com) – All correspondence, questions and service request go through one dedicated email address which connects to all McCall Team Members assigned to the Alachua County account.
- Dedicated McCall Team (see above)

Proposed Materials and Equipment

PEST CONTROL PRODUCTS (2021)

EXTERIOR ADVION INSECT GRANULAR DEMAND CS INTICE 10 MAXFORCE COMPLETE PT WASP FREEZE II SUSPEND POLYZONE TANDEM TEMPRID FX TALSTAR XTRA VERGE TERMIDOR (EXTERIOR ONLY) BARRICOR (EXTERIOR ONLY) NAVIGATOR (EXTERIOR ONLY)	INTERIOR DELTA DUST PT PI PT 565 PLUS XLO TEMPRID READY SPRAY SUSPEND POLYZONE TANDEM TEMPRID FX TEMPO ULTRA WP (Frito Lay only) INTICE 10	RODENTS DETEX FIRST STRIKE GENERATION MINI BLOX TALON WEATHERBLOX LIQUA TOX PROVOKE TERAD3 BLOX (Organic) CONTRAC SOFT SELONTRA FINAL ALL WEATHER BLOX FINAL SOFT PRO PEST PROFESSIONAL RAT/MOUSE LURE ODOR REMOVER - DB45 / BAGS
ANTS ADVANCE 375A GRANULAR ADVANCE CARPENTER ANT GRAN. ADVION ANT BAIT STATION ADVION ANT GEL ADVION FIRE ANT BAIT MAXFORCE FC ANT BAIT STATION MAXFORCE FC ANT GEL BAIT MAXFORCE FLEET MAXFORCE QUANTUM OPTIGARD ANT GEL PHANTOM PT PHANTOM SUMARI TERMIDOR (EXTERIOR ONLY)	COCKROACHES ADVION GENERIC ROACH GEL ADVION EVOLUTION GEL ADVION ROACH PUCK ALPINE WSG ADVION WDG (old Arlon) ALPINE COCKROACH GEL BAIT ROTATION 1 AVERT DF DOXEM PRECISE FIPRONIL PLUS C MAXFORCE IMPACT CR MAXFORCE MAGNUM GENTROL IGR OPTIGARD ROACH GEL BAIT TEKKO TRIO	FLIES SMALL GENTROL IGR INVADE BIO DRAIN INVADE BIO FOAM INVADE HOT SPOT TERRO FRUIT FLY TRAPS GENTROL COMPLETE SHOCKWAVE 1 SPECTRE PS LARGE PT ALPINE PRESSURIZED FLY BAIT ENDZONE STICKERS FLY BAGS MAXFORCE FLY BAIT MAXFORCE FLY SPOT BAIT ZYROX FLY BAIT FLY BAIT STATIONS (FBS)
FLEA CONTROL PT ALPINE FLEA AND BEDBUG ARCHER IGR DRAGNET (Exterior) ZENPROX EC (Interior) BARRICOR (EXTERIOR ONLY)	BED BUGS ALPINE FLEA AND BEDBUG CROSSFIRE AEROSOL CIMEXA CROSSFIRE TEMPRID FX SENSI VOLCANO ACTIVE TRAPS CLIMB UP MONITORS	STORED PRODUCT PESTS GENTROL POINT SOURCE CIDE TRACK X-LURE IMM X-LURE INSPECTOR FOGGING PCO FOGGERS PYROCIDE 100 / 300 SHOCKWAVE (commercial only) SPIDERS ONSLAUGHT FASTCAP FENDONA COBWEB ELIMINATOR
		TERMITES TERMIDOR FOAM RECRUIT HD (SENTRICON) PREMISE PRO TERMIDOR SC MOSQUITOES ALTOSID PRO G AND BRIQUETS ARCHER IGR DEMAND CS MISC PT Wasp Freeze II DEKKO SILVERFISH PACKS ORGANIC PRODUCTS AVAILABLE ASK MANAGER

- **SDS and Product Labels** can be found on the McCall Service website by clicking on **"Labels & SDS"** in the upper left hand corner on the home page or they can be found here by clicking on this link: https://labelsds.com/chemical-label-list?company_code=5c4784df320b9

Product Rotation

- Pest can become resistant to products which has become a huge factor in pest management. McCall utilizes a product rotation schedule that rotates products with different active ingredients and modes of action quarterly to ensure resistance doesn't become a problem. Our 2021 product rotation guide is here for your review:

Pest Control ONLY						
2021	QUARTELY	Interior	EOM	Interior	MONTHLY	Interior
JAN						
FEB						
MAR						
APR						
MAY						
JUNE						
JULY						
AUG						
SEPT						
OCT						
NOV						
DEC						
	USE UP OVERSTOCKED PRODUCT (SEE MANAGER FOR SPECIFICS)					
	TANDEM	TERMIDOR	DEMAND CS	SUSPEND POLY	TEMPRID FX	InTice 10
Rate	1.1 oz/gal	.8 oz/gal	.4 oz/gal	.75 oz/gal	.27 oz/gal	1.0 lb/1000
						CR Gel Bait Granulars (Ext. Only)
						Impact Advion Granular Bait .5 lb/1000
						Impact Advion Granular Bait .5 lb/1000
						Evolution Complete 1 oz/50 In ft
						Evolution Complete 1 oz/50 In ft
						Evolution Complete 1 oz/50 In ft
						Alpine Talstar XTRA 2.3 lbs/1000
						Alpine Talstar XTRA/InTice 10
						Alpine Talstar XTRA/InTice 10
						Optiguard Complete 1 oz/50 In ft
						Optiguard Complete 1 oz/50 In ft
						Optiguard Complete 1 oz/50 In ft
						Impact Advion Granular Bait .5 lb/1000
						Talstar XTRA/InTice 10
						On EOM/Monthly use InTice 10

Proposed Methods for Monitoring and Detection | Integrated Pest Management

McCall Service practices Integrated Pest Management (IPM). Our approach will be to perform an initial inspection, evaluate any needs and report findings to the appropriate point of contact at each property. During our initial and ongoing monthly inspections we will be looking for any conducive conditions, structural exclusion issues and identifying specific pest issues. Conducive conditions can include sanitation, excessive moisture, exclusion issues, human activity, Etc. Our routine pest control service will include inspection, flushing, monitoring, baiting and trapping. Product applications are used as a last resort and applied by the label for specific identified pest issues. Routine monthly service will include inspection, strong communication, preventative baiting, monitoring and treatment as needed on the interior and exterior of each property. Traps and Pest monitors will be placed within the interior and checked each service to identify pest activity.

Outside of Routine service McCall will be ready to respond to any emergency service needs within (2-4) hours after receipt of the request per section 6.0 in the ITB Documents.

Reporting

McCall Service uses the latest technology in electronic data collection and reporting.

- ✓ **Our Pestpac software** allows for real time updated information on services that were provided and ensures all structures along with areas of the property are serviced.
- ✓ **Service Reports** are emailed to the designated point of contact upon service completion.
- ✓ **Printed Report** - All McCall technician vehicles have a mobile printer so that the technician can leave a hard copy of the service report in the pest log book at each property upon service completion.
- ✓ **Trending Reports** show us what pest pressures we are experiencing around the property and where
- ✓ **Bar coding technology** – Our technology allows us to bar code individual properties as a whole and/or equipment so that the technician is required to scan in, enter his or her notes and close out allowing for more accurate reporting and greater accountability.

Technical Capability

- McCall Service has over 109 licenses and certifications throughout Florida
- We use the latest technology in electronic data collection, documentation and reporting. We have barcoding technology for equipment and structure's.
- We are a Quality Pro certified and **accredited company** - Quality Pro sets the standards of excellence for professional pest management companies and their employees through education, training and certification.



Employee Training Program:

All new employees go through a back ground screening, drug screening and rigorous training program. McCall Service has a training center located in Gainesville Florida managed by our Technical Director Cory Goeltzenleuchter | [UF Graduate Entomologist](#) | 15-years exp. Here is the schedule for our education process that all new employees must go through. We follow up with a 30, 60, 90 day review and then annual from there.



McCall Service Training Process Outline



Education Programs		
Education & Training Tasks	Materials Location	Est. Completion Time
1. Office Orientation and Procedures	OJT Book	1.5 days
2. Safety Training	McCall Academy Online	20 hours
3. Pesticide Training	McCall Academy Online	5 hours
4. OJT Field Training	Branch Location	70+ hours
5. McCall Service Protocols	McCall Academy Online	10 hours
6. Sention	Online @ Dow Agrosciences	2 hours
7. Technical Online Learning - (Ants, Roaches, Rodents, Bed Bugs, etc.)	McCall Academy Online	15 hours
8. Quality Pro	Registration @ NFMA	4-5 hours
9. NETC: (New Employee Technical Course) Initial Course – first month of hire	Jacksonville Training Center (Held once per month)	16 hours
9. NETC: (New Employee Technical Course) Rookie Course – first quarter of hire	J. Bryan Cooksey Jr. Training Facility (Held every other month)	24 hours
9. NETC: (New Employee Technical Course) Advanced Course – first year of hire	J. Bryan Cooksey Jr. Training Facility (Held every other month)	16 hours
10. Pest Management University - Foundations Course – 1-2 years employment	Apopka, FL IFAS Facility	24 hours
11. Pest Management University - Masters Course – 2-3 years employment	Apopka, FL IFAS Facility	24 hours
12. Certified Operator State Exam – 3 years employment	FDACS/IFAS	N/A



Vehicle Fleet | Over 150 Service Vehicles



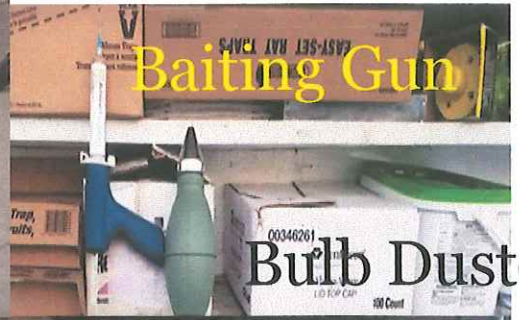
Turf Maintenance



Pest Control

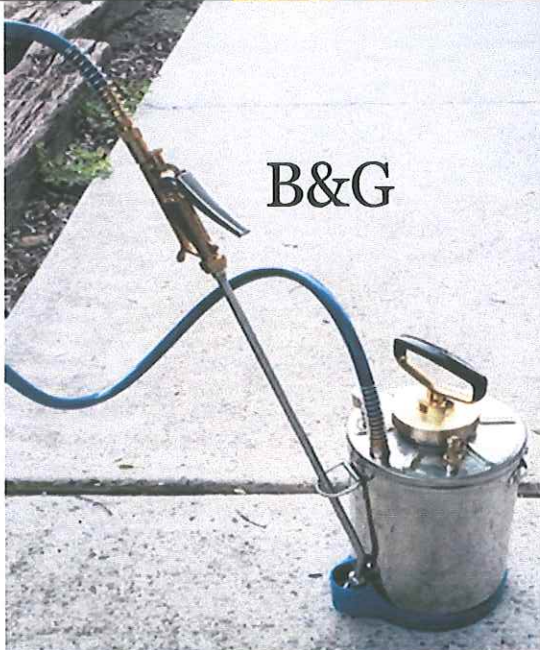


Service Equipment



Baiting Gun

Bulb Duster



B&G



Toro Triple Boom



Skid Sprayer



Protecta EVO
Bait Station

Pest Monitors

Snap Traps

Catch Master
Interior Rodent Trap

Exhibit I

Responsible Agent Form

EXHIBIT I

RESPONSIBLE AGENT FORM

The Contractor shall designate a responsible agent and alternate as necessary, for all dealings, communications, or notices or contracts between Alachua County and the contractor by completing and returning this Responsible Agent Form. Any notice or communication to or from the responsible agent shall be deemed to be a communication to the contractor

RESPONSIBLE AGENT: Jerry Hall

ADDRESS: 2861 College Street, Jacksonville, FL 32205

PHONE NO.: 1.904.451.0537

FAX NO.: 1.866.961.4919

EMAIL ADDRESS: Jhall@mccallservice.com

ALTERNATE RESPONSIBLE AGENT: Kevin Smith

ADDRESS: 415 Northwest 250th. Street#1, Newberry, FL 32669

PHONE NO.: 1.352.472.5455

FAX NO.: 1.866.961.4919

EMAIL ADDRESS: Ksmith@mccallservice.com

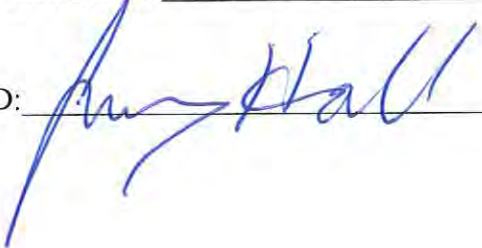
SIGNED:  DATE: 6/17/2021

Exhibit J

**Proof of Insurance
COI**



CERTIFICATE OF LIABILITY INSURANCE

Page 1 of 1

DATE (MM/DD/YYYY)
01/22/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Willis Insurance Services of Georgia, Inc. Five Concourse Corporate Center, 18th Floor Atlanta, GA 30328	CONTACT Willis Towers Watson Certificate Center PHONE (A/C, No, Ext): 1-877-945-7378 FAX (A/C, No): 1-888-467-2378 E-MAIL ADDRESS: certificates@willis.com														
INSURED McCall Service NW, LLC 2170 Piedmont Road NE Atlanta, GA 30324	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="text-align: left;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: left;">NAIC #</th> </tr> <tr> <td>INSURER A: Old Republic Insurance Company</td> <td>24147</td> </tr> <tr> <td>INSURER B: ACE Property & Casualty Insurance Company</td> <td>20699</td> </tr> <tr> <td>INSURER C: AIU Insurance Company</td> <td>19399</td> </tr> <tr> <td>INSURER D: National Union Fire Insurance Company of P</td> <td>19445</td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: Old Republic Insurance Company	24147	INSURER B: ACE Property & Casualty Insurance Company	20699	INSURER C: AIU Insurance Company	19399	INSURER D: National Union Fire Insurance Company of P	19445	INSURER E:		INSURER F:	
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INSURER D: National Union Fire Insurance Company of P	19445														
INSURER E:															
INSURER F:															

COVERAGES

CERTIFICATE NUMBER: W19914936

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY			MWZY 312034-21	01/01/2021	01/01/2022	EACH OCCURRENCE \$ 3,000,000
	☐ CLAIMS-MADE ☒ OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 3,000,000
	☒ Pesticide/Herbicide Coverage						MED EXP (Any one person) \$ 10,000
	☒ Pest Control Professional						PERSONAL & ADV INJURY \$ 3,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$ 3,000,000
	☐ POLICY ☒ PROJECT ☒ LOC						PRODUCTS - COMP/OP AGG \$ 3,000,000
	OTHER:						\$
A	AUTOMOBILE LIABILITY			MWTB 312033-21	01/01/2021	01/01/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000
	☒ ANY AUTO						BODILY INJURY (Per person) \$
	☒ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS						BODILY INJURY (Per accident) \$
	☒ HIRED AUTOS ONLY ☒ NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident) \$
B	☒ UMBRELLA LIAB ☒ OCCUR			XBU G27927683 006	01/01/2021	01/01/2022	EACH OCCURRENCE \$ 5,000,000
	☐ EXCESS LIAB ☐ CLAIMS-MADE						AGGREGATE \$ 5,000,000
	DED ☒ RETENTION \$ 50,000						\$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			WC 058240125	01/01/2021	01/01/2022	☒ PER STATUTE ☐ OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	Y/N					E.L. EACH ACCIDENT \$ 2,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below	No	N/A				E.L. DISEASE - EA EMPLOYEE \$ 2,000,000
							E.L. DISEASE - POLICY LIMIT \$ 2,000,000
D	Excess Workers Comp			XWC 1647238	01/01/2021	01/01/2022	E.L. Each Accident \$2,000,000 E.L. Disease-EA Emp \$2,000,000 E.L. Disease- Pol Lin \$2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

Evidence

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
AUTHORIZED REPRESENTATIVE

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Rollins, Inc.

Policy Term: 1/1/2021 to 1/1/2022

Workers' Compensation and Employers Liability Policies

<u>Coverage</u>	<u>Policy Number</u>	<u>Carrier</u>	<u>WC Coverage</u>	<u>EL Limits</u>
Work Comp/EL	WC 058240125	AIU Insurance Co. - covers states of AL,AR,AZ,CO,CT,DC,DE,HI,IA,ID,IL,IN, KS,KY,LA,MD,ME,MI,MN,MO,MS,MT,NC, NE,NH,NJ,NM,NV,NY,OK,OR,PA,RI,SC, SD, TN,TX,UT,VA,VT,WV	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	WC 058240123	AIU Insurance Company - covers state of CA	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	WC 058240124	New Hampshire Ins. Co. - covers states of MA and WI - This policy also provides Stop Gap coverage for WA, WY	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease
Excess Work Comp/EL	XWC 1647238	National Union Fire Insurance Company of Pittsburgh, PA - coverage applies to the qualified self insured states: GA & OH	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease
Excess Work Comp/EL	XWC 1647239	National Union Fire Insurance Company of Pittsburgh, PA and coverage applies to the qualified self insured state of FL	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease