



Legislation Details (With Text)

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On agenda: 11/12/2019 **Final action:**
Title: Purchase Order 2020-992 to Zoll Medical Corporation - More than \$50K

Sponsors:

Indexes:

Code sections:

Attachments: 1. Quote Alachua County Fire Rescue 320386Version 2 ZOLL EXHIBIT 2.pdf, 2. Exhibit 1 Volusia County Agreement and Amendment .pdf, 3. Exhibit 2 Zoll Price proposal.pdf, 4. Zoll Medical Corporation Supplemental 11122019.pdf, 5. Community Engagement Survey.pdf

Date	Ver.	Action By	Action	Result
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Agenda Item Name:

Purchase Order 2020-992 to Zoll Medical Corporation - More than \$50K

Presenter:

Harold Theus 384.3101/Larry M. Sapp, 374.5202

Description:

Zoll Medical Corporation Purchase Order 2020-992

Recommended Action:

Approve the issuance of Purchase Order 2020-992, to Zoll Medical Corporation, in the amount of \$419,992.30, for the purchase of 15 X Series Manual Monitor/Defibrillators and Accessories. Prices per Volusia County RFP 6-P-64AK.

This purchase is exempt from the County's competitive bidding requirements pursuant to Section 22.11(15) of the Alachua County Purchasing Code, which permits the County to purchase supplies, materials, equipment and services under the terms and conditions established under an existing contract that the vendor has with federal, state, municipal government or any other governmental agency. However, since the dollar amount of the purchase exceeds the purchasing authority of the Purchasing Manager, this Purchase Order is being submitted for Board consideration and approval.

Prior Board Motions:

On September 24, 2019, the Board Adopted the FY20 Budget which included funding for the replacement of the cardiac monitors on the fire units and capital purchases related to the additional rescue unit.

Fiscal Consideration:

The FY20 budget includes funding to replace the cardiac monitors on the fire units of \$413,589 and

an additional unit for the new rescue unit \$35,000.00. All funds are budgeted in the General Fund in 001.54.5450.526.64.00.

Background:

Alachua County Fire Rescue (ACFR) utilizes Zoll E-series monitors on its front-line ALS units. Manufacturer life expectancy for the Zoll E-series monitors is 8-years and ACFR units have reached that benchmark. Zoll no longer manufactures the E-series and will no longer provide software updates.

The FY19 Approved budget includes funding to replace half of the Zoll E-series monitors with the Zoll X-series. The FY20 Approved budget includes funding to replace the remaining E-series units and purchase a unit for the additional rescue unit. The new technology offers WiFi connectivity for transmission of electrocardiograms (ECGs) to the hospital rather than Bluetooth connection used by E-series.

Volusia County currently has an agreement with Zoll that ACFR is able to utilize and save over \$1,900.00 per unit (Budget \$448,589 - Expense \$419,992 /15 units). In addition, Zoll has offered a credit as trade-in values for five of the E-series units.

A supplemental agreement and acknowledgment form is necessary to utilize the Volusia County agreement and pricing.